

Foreign currency (FX) translation impact										
Total revenue—as reported	\$	6,260	\$	7,173	(13)%	\$	20,117	\$	22,686	(11)%
Impact of FX translation ⁽²⁾		—		95			—		365	
Total revenues—ex-FX ⁽³⁾	\$	6,260	\$	7,268	(14)%	\$	20,117	\$	23,051	(13)%
Total operating expenses—as reported	\$	4,567	\$	4,287	7%	\$	13,517	\$	12,884	5%
Impact of FX translation ⁽²⁾		—		59			—		227	
Total operating expenses—ex-FX ⁽³⁾	\$	4,567	\$	4,346	5%	\$	13,517	\$	13,111	3%
Total provisions for credit losses and PBC—as reported	\$	(65)	\$	1,682	NM	\$	(391)	\$	10,625	NM
Impact of FX translation ⁽²⁾		—		15			—		123	
Total provisions for credit losses and PBC—ex-FX ⁽³⁾	\$	(65)	\$	1,697	NM	\$	(391)	\$	10,748	NM
Net income—as reported	\$	1,336	\$	920	45%	\$	5,344	\$	(566)	NM
Impact of FX translation ⁽²⁾		—		11			—		7	
Net income—ex-FX ⁽³⁾	\$	1,336	\$	931	44%	\$	5,344	\$	(559)	NM

(1) Includes both Citi-branded cards and Citi retail services.

(2) Reflects the impact of FX translation into U.S. dollars for the third quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented.

(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful

NORTH AMERICA GCB

North America GCB provides traditional retail banking and Citi-branded and Citi retail services card products to retail and small business customers in the U.S. North America GCB's U.S. cards product portfolio includes its proprietary portfolio (Double Cash, Custom Cash, ThankYou and Value cards) and co-branded cards (including, among others, American Airlines and Costco) within Citi-branded cards, as well as its co-brand and private label relationships (including, among others, The Home Depot, Sears, Best Buy and Macy's) within Citi retail services.

At September 30, 2021, North America GCB had 658 retail bank branches concentrated in the six key metropolitan areas of New York, Chicago, Miami, Washington, D.C., Los Angeles and San Francisco. Also, as of September 30, 2021, North America GCB had \$48.8 billion in retail banking loans and \$211.4 billion in retail banking deposits. In addition, North America GCB had \$125.5 billion in outstanding card loan balances.

<i>In millions of dollars, except as otherwise noted</i>	Third Quarter			Nine Months		
	2021	2020	% Change	2021	2020	% Change
Net interest revenue	\$ 4,336	\$ 4,500	(4)%	\$ 12,786	\$ 14,243	(10)%
Non-interest revenue	2	27	(93)	181	250	(28)
Total revenues, net of interest expense	\$ 4,338	\$ 4,527	(4)%	\$ 12,967	\$ 14,493	(11)%
Total operating expenses	\$ 2,658	\$ 2,483	7 %	\$ 7,737	\$ 7,506	3 %
Net credit losses on loans	\$ 617	\$ 1,182	(48)%	\$ 2,384	\$ 4,120	(42)%
Credit reserve build (release) for loans	(809)	(10)	NM	(3,141)	4,200	NM
Provision (release) for credit losses on unfunded lending commitments	1	5	(80)	2	4	(50)
Provisions for benefits and claims, HTM debt securities and other assets	4	(6)	NM	12	18	(33)
Provisions (releases) for credit losses and for benefits and claims	\$ (187)	\$ 1,171	NM	\$ (743)	\$ 8,342	NM
Income (loss) from continuing operations before taxes	\$ 1,867	\$ 873	NM	\$ 5,973	\$ (1,355)	NM
Income taxes (benefits)	419	212	98 %	1,359	(341)	NM
Income (loss) from continuing operations	\$ 1,448	\$ 661	NM	\$ 4,614	\$ (1,014)	NM
Noncontrolling interests	—	—	— %	—	—	— %
Net income (loss)	\$ 1,448	\$ 661	NM	\$ 4,614	\$ (1,014)	NM
Balance Sheet data and ratios						
Average assets (<i>in billions of dollars</i>)	\$ 267	\$ 274	(3)%	\$ 265	\$ 261	2 %
Return on average assets	2.15 %	0.96 %		2.33 %	(0.52)%	
Efficiency ratio	61	55		60	52	
Average retail banking deposits (<i>in billions of dollars</i>)	\$ 208	\$ 182	14	\$ 203	\$ 172	18
Net credit losses as a percentage of average loans	1.41 %	2.63 %		1.84 %	2.98 %	
Revenue by business						
Retail banking	\$ 1,031	\$ 1,113	(7)%	\$ 3,111	\$ 3,365	(8)%
Citi-branded cards	2,036	2,061	(1)	6,086	6,626	(8)
Citi retail services	1,271	1,353	(6)	3,770	4,502	(16)
Total	\$ 4,338	\$ 4,527	(4)%	\$ 12,967	\$ 14,493	(11)%
Income (loss) from continuing operations by business						
Retail banking	\$ (73)	\$ 25	NM	\$ (119)	\$ (160)	26 %
Citi-branded cards	781	422	85 %	2,824	(627)	NM
Citi retail services	740	214	NM	1,909	(227)	NM
Total	\$ 1,448	\$ 661	NM	\$ 4,614	\$ (1,014)	NM

NM Not meaningful

3Q21 vs. 3Q20

Net income was \$1.4 billion, compared to \$661 million in the prior-year period, reflecting significantly lower cost of credit, partially offset by a decline in revenues and higher expenses.

Revenues decreased 4%, reflecting lower revenues in retail banking, Citi retail services and Citi-branded cards.

Retail banking revenues decreased 7%, as the benefit of strong deposit growth and growth in assets under management (increase of 16%, reflecting favorable market conditions and strong client engagement) was more than offset by lower deposit spreads, as well as lower mortgage revenues. Average deposits increased 14%, driven by higher levels of consumer liquidity due to government stimulus, as well as continued strategic efforts to drive organic growth.

Cards revenues decreased 3%. Citi-branded cards revenues decreased 1%, primarily driven by continued higher payment rates, reflecting increased customer liquidity from government stimulus and relief programs, largely offset by higher spending-related revenues. Purchase sales increased 24%, reflecting a continued recovery in sales activity from the pandemic-driven low levels in the prior-year period.

Citi retail services revenues decreased 6%, primarily driven by lower average loans (down 5%) and continued higher payment rates from the increased customer liquidity from government stimulus and relief programs. Purchase sales increased 14%, reflecting a continued recovery in sales activity from the pandemic-driven low levels in the prior-year period.

Expenses increased 7%, primarily driven by continued investments in Citi's transformation, as well as business-led investments and higher volume-related expenses, partially offset by efficiency savings.

Provisions reflected a benefit of \$187 million, compared to costs of \$1.2 billion in the prior-year period, primarily driven by a larger net ACL release in the current quarter, as well as lower net credit losses. Net credit losses decreased 48%, consisting of lower net credit losses in both Citi-branded cards (down 45% to \$357 million) and Citi retail services (down 53% to \$238 million), primarily driven by lower loan volumes and improved delinquencies, as a result of the higher payment rates.

The net ACL release was \$808 million, compared to a release of \$5 million in the prior-year period, reflecting improvement in portfolio credit quality and the continued improvement in the macroeconomic outlook. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information on *North America GCB's* retail banking, and its Citi-branded cards and Citi retail services portfolios, see "Credit Risk—Consumer Credit" below.

For additional information about trends, uncertainties and risks related to *North America GCB's* future results, see "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

3Q21 YTD vs. 3Q20 YTD

Year-to-date, *North America GCB* experienced similar trends to those described above. *Net income* was \$4.6 billion, compared to a *net loss* of \$1.0 billion in the prior-year period, as significantly lower cost of credit more than offset a decline in revenues and higher expenses.

Revenues decreased 11%, reflecting lower revenues in retail banking, Citi-branded cards and Citi retail services. Retail banking revenues decreased 8%, primarily driven by the same factors described above. Cards revenues decreased 11%. In Citi-branded cards, revenues decreased 8%, driven by the same factors described above. Citi retail services revenues decreased 16%, driven by the same factors described above, as well as higher contractual partner payments reflecting higher income sharing as a result of lower forecasted losses. For additional information on partner payments, see Note 5 to the Consolidated Financial Statements.

Expenses increased 3%, driven by the same factors described above.

Provisions reflected a benefit of \$743 million, compared to costs of \$8.3 billion in the prior-year period. Net credit losses decreased 42%, driven by the same factors described above. The ACL release was \$3.1 billion, compared to a build of \$4.2 billion in the prior-year period, driven by the same factors described above.

LATIN AMERICA GCB

Latin America GCB provides traditional retail banking and Citi-branded card products to retail and small business customers in Mexico through Citibanamex, one of Mexico's largest banks.

At September 30, 2021, Latin America GCB had 1,278 retail branches in Mexico, with \$8.7 billion in retail banking loans and \$23.3 billion in deposits. In addition, the business had \$4.3 billion in outstanding card loan balances.

<i>In millions of dollars, except as otherwise noted</i>	Third Quarter			Nine Months		
	2021	2020	% Change	2021	2020	% Change
Net interest revenue	\$ 702	\$ 697	1 %	\$ 2,063	\$ 2,339	(12)%
Non-interest revenue	336	330	2	1,036	937	11
Total revenues, net of interest expense	\$ 1,038	\$ 1,027	1 %	\$ 3,099	\$ 3,276	(5)%
Total operating expenses	\$ 700	\$ 667	5 %	\$ 2,127	\$ 2,001	6 %
Net credit losses on loans	\$ 175	\$ 228	(23)%	\$ 790	\$ 704	12 %
Credit reserve build (release) for loans	(178)	(66)	NM	(764)	399	NM
Provision for credit losses on unfunded lending commitments	—	—	—	—	—	—
Provisions for benefits and claims, HTM debt securities and other assets	19	47	(60)	54	78	(31)
Provisions for credit losses and for benefits and claims (PBC)	\$ 16	\$ 209	(92)%	\$ 80	\$ 1,181	(93)%
Income (loss) from continuing operations before taxes	\$ 322	\$ 151	NM	\$ 892	\$ 94	NM
Income taxes (benefits)	94	43	NM	260	19	NM
Income (loss) from continuing operations	\$ 228	\$ 108	NM	\$ 632	\$ 75	NM
Noncontrolling interests	—	—	— %	—	—	— %
Net income (loss)	\$ 228	\$ 108	NM	\$ 632	\$ 75	NM
Balance Sheet data and ratios						
Average assets (<i>in billions of dollars</i>)	\$ 36	\$ 31	16 %	\$ 35	\$ 32	9 %
Return on average assets	2.51 %	1.39 %		2.41 %	0.31 %	
Efficiency ratio	67	65		69	61	
Average deposits (<i>in billions of dollars</i>)	\$ 24	\$ 23	4	\$ 24	\$ 22	9
Net credit losses as a percentage of average loans	5.26 %	6.67 %		7.77 %	6.49 %	
Revenue by business						
Retail banking	\$ 767	\$ 737	4 %	\$ 2,247	\$ 2,225	1 %
Citi-branded cards	271	290	(7)	852	1,051	(19)
Total	\$ 1,038	\$ 1,027	1 %	\$ 3,099	\$ 3,276	(5)%
Income (loss) from continuing operations by business						
Retail banking	\$ 119	\$ 68	75 %	\$ 339	\$ 29	NM
Citi-branded cards	109	40	NM	293	46	NM
Total	\$ 228	\$ 108	NM	\$ 632	\$ 75	NM
FX translation impact						
Total revenues—as reported	\$ 1,038	\$ 1,027	1 %	\$ 3,099	\$ 3,276	(5)%
Impact of FX translation ⁽¹⁾	—	86		—	226	
Total revenues—ex-FX ⁽²⁾	\$ 1,038	\$ 1,113	(7)%	\$ 3,099	\$ 3,502	(12)%
Total operating expenses—as reported	\$ 700	\$ 667	5 %	\$ 2,127	\$ 2,001	6 %
Impact of FX translation ⁽¹⁾	—	51		—	130	
Total operating expenses—ex-FX ⁽²⁾	\$ 700	\$ 718	(3)%	\$ 2,127	\$ 2,131	— %
Provisions for credit losses and PBC—as reported	\$ 16	\$ 209	(92)%	\$ 80	\$ 1,181	(93)%
Impact of FX translation ⁽¹⁾	—	15		—	92	
Provisions for credit losses and PBC—ex-FX ⁽²⁾	\$ 16	\$ 224	(93)%	\$ 80	\$ 1,273	(94)%
Net income (loss)—as reported	\$ 228	\$ 108	NM	\$ 632	\$ 75	NM
Impact of FX translation ⁽¹⁾	—	12		—	—	
Net income (loss)—ex-FX ⁽²⁾	\$ 228	\$ 120	90 %	\$ 632	\$ 75	NM

- (1) Reflects the impact of FX translation into U.S. dollars for the third quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented.
(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.
NM Not meaningful

The discussion of the results of operations for Latin America GCB below excludes the impact of FX translation for all periods presented. Presentations of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. For a reconciliation of certain of these metrics to the reported results, see the table above.

3Q21 vs. 3Q20

Net income increased 90%, reflecting significantly lower cost of credit and lower expenses, partially offset by lower revenues.

Revenues decreased 7%, reflecting lower cards and retail banking revenues, largely due to the continued impact of the pandemic.

Retail banking revenues decreased 4%, primarily driven by continued lower loan volumes and deposit spreads, partially offset by growth in assets under management. Average loans decreased 13%, reflecting the impact of the pandemic on customer activity. Assets under management increased 6%, reflecting favorable market conditions, as well as strong client engagement.

Cards revenues decreased 14%, primarily driven by lower average loans (down 10%), reflecting higher payment rates. Purchase sales increased 20%, reflecting a continued recovery in sales activity from the pandemic-driven low levels in the prior-year period.

Expenses decreased 3%, as efficiency savings more than offset continued investments in Citi's transformation, as well as business-led investments.

Provisions of \$16 million decreased 93%, reflecting a higher ACL release and lower net credit losses in the current period. Net credit losses decreased 29%, primarily reflecting lower cards loan volumes and improved delinquencies.

The net ACL release was \$178 million, compared to \$77 million in the prior-year period. The release reflected an improvement in portfolio credit quality, as well as the continued improvement in the macroeconomic outlook and lower loan volumes. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information on *Latin America GCB's* retail banking and its Citi-branded cards portfolios, see "Credit Risk—Consumer Credit" below.

For additional information about trends, uncertainties and risks related to *Latin America GCB's* future results, see "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

3Q21 YTD vs. 3Q20 YTD

Year-to-date, *Latin America GCB* experienced similar trends to those described above. *Net income* was \$632 million, compared to \$75 million in the prior-year period, as significantly lower cost of credit more than offset lower revenues.

Revenues decreased 12%, reflecting lower revenues in both retail banking and cards. Retail banking revenues decreased 6%, driven by the same factors described above. Cards revenues decreased 24%, driven by the same factors described above.

Expenses were largely unchanged, as efficiency savings were offset by the impact of continued investments in Citi's transformation, as well as business-led investments.

Provisions decreased 94%, driven by a net ACL release compared to a net ACL build in the prior-year period. The ACL release was \$764 million, compared to a build of \$426 million in the prior-year period, driven by the same factors described above.

ASIA GCB

Asia GCB provides traditional retail banking and Citi-branded card products to retail and small business customers. Included within *Asia GCB* are traditional retail banking and Citi-branded card products provided to retail customers in certain *EMEA* countries, primarily the UAE, Poland and Russia.

Citi is pursuing exits of its consumer franchises in 13 markets across *Asia* and *EMEA* and will focus its consumer banking franchise in the two regions on four wealth centers: Singapore, Hong Kong, the UAE and London. As previously disclosed, Citi entered into an agreement to sell its consumer banking business in Australia and announced a decision to wind down and close its Korea consumer banking business (for additional information, including an estimated range of total cash charges expected to be incurred in connection with the Korea wind-down, see “Executive Summary” above and Note 2 to the Consolidated Financial Statements). For additional information regarding risks related to Citi’s exits from the 13 markets, see “Forward-Looking Statements” below.

At September 30, 2021, on a combined basis, the businesses had 221 retail branches, \$59.3 billion in retail banking loans and \$119.7 billion in deposits. In addition, the businesses had \$13.5 billion in outstanding card loan balances. These amounts exclude approximately \$9 billion of loans (\$6 billion of retail banking loans and \$3 billion of credit card loan balances) and \$7 billion of deposits reclassified to held-for-sale as a result of Citi’s agreement to sell its consumer banking business in Australia.

<i>In millions of dollars, except as otherwise noted⁽¹⁾</i>	Third Quarter			Nine Months		
	2021	2020	% Change	2021	2020	% Change
Net interest revenue	\$ 925	\$ 1,054	(12)%	\$ 2,914	\$ 3,275	(11)%
Non-interest revenue	(41)	565	NM	1,137	1,642	(31)
Total revenues, net of interest expense	\$ 884	\$ 1,619	(45)%	\$ 4,051	\$ 4,917	(18)%
Total operating expenses	\$ 1,209	\$ 1,137	6 %	\$ 3,653	\$ 3,377	8 %
Net credit losses on loans	\$ 152	\$ 188	(19)%	\$ 603	\$ 550	10 %
Credit reserve build (release) for loans	(44)	110	NM	(330)	545	NM
Provisions for HTM debt securities and other assets	(2)	4	NM	(1)	7	NM
Provisions for credit losses	\$ 106	\$ 302	(65)%	\$ 272	\$ 1,102	(75)%
Income (loss) from continuing operations before taxes	\$ (431)	\$ 180	NM	\$ 126	\$ 438	(71)%
Income taxes (benefits)	(89)	29	NM	35	68	(49)
Income (loss) from continuing operations	\$ (342)	\$ 151	NM	\$ 91	\$ 370	(75)%
Noncontrolling interests	(2)	—	NM	(7)	(3)	NM
Net income (loss)	\$ (340)	\$ 151	NM	\$ 98	\$ 373	(74)%
Balance Sheet data and ratios						
Average assets <i>(in billions of dollars)</i>	\$ 138	\$ 129	7 %	\$ 140	\$ 126	11 %
Return on average assets	(0.98)%	0.47 %		0.09 %	0.40 %	
Efficiency ratio	137	70		90	69	
Average deposits <i>(in billions of dollars)</i>	\$ 121	\$ 115	5	\$ 123	\$ 110	12
Net credit losses as a percentage of average loans	0.79 %	0.94 %		1.00 %	0.93 %	
Revenue by business						
Retail banking	\$ 348	\$ 1,066	(67)%	\$ 2,434	\$ 3,208	(24)%
Citi-branded cards	536	553	(3)	1,617	1,709	(5)
Total	\$ 884	\$ 1,619	(45)%	\$ 4,051	\$ 4,917	(18)%
Income (loss) from continuing operations by business						
Retail banking	\$ (372)	\$ 171	NM	\$ (15)	\$ 515	NM
Citi-branded cards	30	(20)	NM	106	(145)	NM
Total	\$ (342)	\$ 151	NM	\$ 91	\$ 370	(75)%
FX translation impact						
Total revenues—as reported	\$ 884	\$ 1,619	(45)%	\$ 4,051	\$ 4,917	(18)%
Impact of FX translation ⁽²⁾	—	9		—	139	
Total revenues—ex-FX ⁽³⁾	\$ 884	\$ 1,628	(46)%	\$ 4,051	\$ 5,056	(20)%
Total operating expenses—as reported	\$ 1,209	\$ 1,137	6 %	\$ 3,653	\$ 3,377	8 %
Impact of FX translation ⁽²⁾	—	8		—	97	
Total operating expenses—ex-FX ⁽³⁾	\$ 1,209	\$ 1,145	6 %	\$ 3,653	\$ 3,474	5 %

Provisions for credit losses—as reported	\$ 106	\$ 302	(65)%	\$ 272	\$ 1,102	(75)%
Impact of FX translation ⁽²⁾	—	—		—	31	
Provisions for credit losses—ex-FX ⁽³⁾	\$ 106	\$ 302	(65)%	\$ 272	\$ 1,133	(76)%
Net income (loss)—as reported	\$ (340)	\$ 151	NM	\$ 98	\$ 373	(74)%
Impact of FX translation ⁽²⁾	—	(1)		—	7	
Net income (loss)—ex-FX ⁽³⁾	\$ (340)	\$ 150	NM	\$ 98	\$ 380	(74)%

(1) *Asia GCB* includes the results of operations of *GCB* activities in certain *EMEA* countries for all periods presented.

(2) Reflects the impact of FX translation into U.S. dollars for the third quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented.

(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful

The discussion of the results of operations for Asia GCB below excludes the impact of FX translation for all periods presented. Presentations of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. For a reconciliation of certain of these metrics to the reported results, see the table above.

3Q21 vs. 3Q20

Net loss was \$340 million, including an approximate \$680 million pretax loss (\$580 million after-tax) related to the sale of the Australia consumer banking business. Excluding the loss on sale, *net income* was \$240 million compared to \$150 million in the prior-year period, reflecting significantly lower cost of credit, partially offset by higher expenses and lower revenues.

Revenues decreased 46%, including the loss on sale. Excluding the loss on sale, the decline was 4%, reflecting lower retail banking and cards revenues, largely due to the continued impact of the pandemic, including lower interest rates.

Retail banking revenues decreased 68%, including the loss on sale. Excluding the loss on sale, revenues decreased 4%, as growth in both investment revenues and deposits was more than offset by lower deposit spreads due to lower interest rates and lower FX and insurance revenues. Assets under management increased 13%, reflecting the impact of market conditions, as well as strong client engagement. Average deposits increased 4% and average loans decreased 4%. The decline in retail banking revenues was also impacted by a 3% decrease in retail lending revenues, reflecting a decline in personal loans driven by spread compression.

Cards revenues decreased 3%, as lower average loans (down 16%, largely reflecting the reclassification to held-for-sale related to the Australia sale and higher payment rates) were partially offset by higher spending-related revenues (purchase sales up 6%), reflecting a continued recovery in sales activity from the pandemic-driven low levels in the prior-year period.

Expenses increased 6%, primarily driven by continued investments in Citi's transformation, as well as business-led investments, partially offset by efficiency savings.

Provisions decreased 65%, primarily driven by a net ACL release compared to a net ACL build in the prior-year period, as well as lower net credit losses. Net credit losses decreased 20%, primarily reflecting lower cards loan volumes and improved delinquencies.

The net ACL release was \$44 million, compared to a build of \$109 million in the prior-year period. The release reflected an improvement in portfolio credit quality, as well as the continued improvement in the macroeconomic outlook.

For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information on *Asia GCB*'s retail banking portfolios and its Citi-branded cards portfolios, see "Credit Risk—Consumer Credit" below.

For additional information about trends, uncertainties and risks related to *Asia GCB*'s future results, see "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

3Q21 YTD vs. 3Q20 YTD

Year-to-date, *Asia GCB* experienced similar trends to those described above. *Net income* decreased 74%, including the loss on sale. Excluding the loss on sale, *net income* increased 78%, as significantly lower cost of credit was partially offset by lower revenues and higher expenses.

Revenues decreased 20%, including the loss on sale. Excluding the loss on sale, revenues decreased 6%, reflecting lower revenues in both retail banking and cards. Retail banking revenues decreased 26%, including the loss on sale. Excluding the loss on sale, retail banking revenues decreased 5%, primarily driven by the same factors described above. Cards revenues decreased 8%, driven by the same factors described above.

Expenses increased 5%, driven by the same factors described above.

Provisions decreased 76%, driven by a net ACL release compared to a net ACL build in the prior-year period. Net credit losses increased 6%, primarily reflecting the expiration of consumer relief programs and the lingering pandemic-related macroeconomic impacts in the region in early 2021. The ACL release was \$330 million, compared to a build of \$558 million in the prior-year period, driven by the same factors described above.

INSTITUTIONAL CLIENTS GROUP

Institutional Clients Group (ICG) includes *Banking and Markets and securities services* (for additional information on these businesses, see “Citigroup Segments” above). *ICG* provides corporate, institutional, public sector and high-net-worth clients around the world with a full range of wholesale banking products and services, including fixed income and equity sales and trading, foreign exchange, prime brokerage, derivative services, equity and fixed income research, corporate lending, investment banking and advisory services, private banking, cash management, trade finance and securities services. *ICG* transacts with clients in both cash instruments and derivatives, including fixed income, foreign currency, equity and commodity products. For more information on *ICG*’s business activities, see “*Institutional Clients Group*” in Citi’s 2020 Annual Report on Form 10-K.

ICG’s international presence is supported by trading floors in approximately 80 countries and a proprietary network in 96 countries and jurisdictions. At September 30, 2021, *ICG* had \$1.8 trillion in assets and \$986 billion in deposits, while two of its businesses—securities services and issuer services—had \$25.8 trillion in assets under custody compared to \$24.0 trillion at December 31, 2020 and \$25.9 trillion at June 30, 2021.

<i>In millions of dollars, except as otherwise noted</i>	Third Quarter			Nine Months		
	2021	2020	% Change	2021	2020	% Change
Commissions and fees	\$ 1,160	\$ 1,099	6 %	\$ 3,598	\$ 3,348	7 %
Administration and other fiduciary fees	845	747	13	2,524	2,122	19
Investment banking	1,692	1,145	48	5,067	3,902	30
Principal transactions	2,297	2,511	(9)	8,352	11,779	(29)
Other	609	378	61	1,293	683	89
Total non-interest revenue	\$ 6,603	\$ 5,880	12 %	\$ 20,834	\$ 21,834	(5)%
Net interest revenue (including dividends)	4,183	4,473	(6)	12,559	13,140	(4)
Total revenues, net of interest expense	\$ 10,786	\$ 10,353	4 %	\$ 33,393	\$ 34,974	(5)%
Total operating expenses	\$ 6,398	\$ 5,858	9 %	\$ 18,970	\$ 17,741	7 %
Net credit losses on loans	\$ 40	\$ 326	(88)%	\$ 315	\$ 777	(59)%
Credit reserve build (release) for loans	(65)	106	NM	(2,326)	4,792	NM
Provision (release) for credit losses on unfunded lending commitments	(13)	423	NM	(588)	1,083	NM
Provisions (releases) for credit losses on HTM debt securities and other assets	(8)	(17)	53	(9)	44	NM
Provisions (releases) for credit losses	\$ (46)	\$ 838	NM	\$ (2,608)	\$ 6,696	NM
Income from continuing operations before taxes	\$ 4,434	\$ 3,657	21 %	\$ 17,031	\$ 10,537	62 %
Income taxes	991	800	24	3,821	2,284	67
Income from continuing operations	\$ 3,443	\$ 2,857	21 %	\$ 13,210	\$ 8,253	60 %
Noncontrolling interests	24	24	—	73	28	NM
Net income	\$ 3,419	\$ 2,833	21 %	\$ 13,137	\$ 8,225	60 %
Balance Sheet data and ratios (in billions of dollars)						
EOP assets (in billions of dollars)	\$ 1,819	\$ 1,703	7 %			
Average assets (in billions of dollars)	1,809	1,732	4	\$ 1,801	\$ 1,689	7 %
Return on average assets	0.75 %	0.65 %		0.98 %	0.65 %	
Efficiency ratio	59	57		57	51	
Revenues by region						
North America	\$ 4,145	\$ 3,920	6 %	\$ 12,761	\$ 13,854	(8)%
EMEA	3,095	3,085	—	10,061	9,947	1
Latin America	1,261	1,141	11	3,571	3,766	(5)
Asia	2,285	2,207	4	7,000	7,407	(5)
Total	\$ 10,786	\$ 10,353	4 %	\$ 33,393	\$ 34,974	(5)%
Income from continuing operations by region						
North America	\$ 854	\$ 1,023	(17)%	\$ 4,886	\$ 2,509	95 %
EMEA	1,035	880	18	3,657	2,389	53
Latin America	665	102	NM	1,907	427	NM
Asia	889	852	4	2,760	2,928	(6)
Total	\$ 3,443	\$ 2,857	21 %	\$ 13,210	\$ 8,253	60 %

Average loans by region (in billions of dollars)						
North America	\$ 205	\$ 198	4 %	\$ 200	\$ 204	(2)%
EMEA	90	88	2	90	89	1
Latin America	32	40	(20)	32	40	(20)
Asia	74	71	4	73	72	1
Total	\$ 401	\$ 397	1 %	\$ 395	\$ 405	(2)%
EOP deposits by business (in billions of dollars)						
Treasury and trade solutions	\$ 676	\$ 660	2 %			
All other ICG businesses	310	265	17			
Total	\$ 986	\$ 925	7 %			

NM Not meaningful

ICG Revenue Details

In millions of dollars	Third Quarter			Nine Months		
	2021	2020	% Change	2021	2020	% Change
Investment banking revenue details						
Advisory	\$ 539	\$ 163	NM	\$ 1,225	\$ 778	57 %
Equity underwriting	507	484	5 %	1,927	1,155	67
Debt underwriting	877	740	19	2,516	2,567	(2)
Total investment banking	\$ 1,923	\$ 1,387	39 %	\$ 5,668	\$ 4,500	26 %
Treasury and trade solutions	2,291	2,394	(4)	6,746	7,124	(5)
Corporate lending—excluding gains (losses) on loan hedges ⁽¹⁾	631	538	17	1,662	1,632	2
Private bank—excluding gains on loan hedges ⁽¹⁾	973	938	4	2,993	2,843	5
Total Banking revenues (ex-gains (losses) on loan hedges)	\$ 5,818	\$ 5,257	11 %	\$ 17,069	\$ 16,099	6 %
Gains (losses) on loan hedges ⁽¹⁾	\$ (47)	\$ (124)	62 %	\$ (165)	\$ 261	NM
Total Banking revenues (including gains (losses) on loan hedges), net of interest expense	\$ 5,771	\$ 5,133	12 %	\$ 16,904	\$ 16,360	3 %
Fixed income markets	\$ 3,182	\$ 3,788	(16)%	\$ 10,943	\$ 14,169	(23)%
Equity markets	1,226	875	40	3,760	2,814	34
Securities services	692	631	10	2,017	1,895	6
Other	(85)	(74)	(15)	(231)	(264)	13
Total Markets and securities services revenues, net of interest expense	\$ 5,015	\$ 5,220	(4)%	\$ 16,489	\$ 18,614	(11)%
Total revenues, net of interest expense	\$ 10,786	\$ 10,353	4 %	\$ 33,393	\$ 34,974	(5)%
Commissions and fees	\$ 198	\$ 159	25 %	\$ 580	\$ 502	16 %
Principal transactions ⁽²⁾	1,519	2,178	(30)	6,371	9,736	(35)
Other	404	301	34	916	472	94
Total non-interest revenue	\$ 2,121	\$ 2,638	(20)%	\$ 7,867	\$ 10,710	(27)%
Net interest revenue	1,061	1,150	(8)	3,076	3,459	(11)
Total fixed income markets⁽³⁾	\$ 3,182	\$ 3,788	(16)%	\$ 10,943	\$ 14,169	(23)%
Rates and currencies	\$ 2,124	\$ 2,520	(16)%	\$ 7,156	\$ 10,136	(29)%
Spread products/other fixed income	1,058	1,268	(17)	3,787	4,033	(6)
Total fixed income markets	\$ 3,182	\$ 3,788	(16)%	\$ 10,943	\$ 14,169	(23)%
Commissions and fees	\$ 276	\$ 279	(1)%	\$ 966	\$ 946	2 %
Principal transactions ⁽²⁾	688	344	100	1,745	1,311	33
Other	38	48	(21)	157	58	NM
Total non-interest revenue	\$ 1,002	\$ 671	49 %	\$ 2,868	\$ 2,315	24 %
Net interest revenue	224	204	10	892	499	79
Total equity markets⁽³⁾	\$ 1,226	\$ 875	40 %	\$ 3,760	\$ 2,814	34 %

- (1) Credit derivatives are used to economically hedge a portion of the private bank and corporate loan portfolio that includes both accrual loans and loans at fair value. Gains (losses) on loan hedges include the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. The fixed premium costs of these hedges are netted against the private bank and corporate lending revenues to reflect the cost of credit protection. Gains (losses) on loan hedges include \$(43) million and \$(152) million related to the corporate loan portfolio and \$(4) million and \$(13) million related to the private bank for the three and nine months ended September 30, 2021, respectively. Gains (losses) on loan hedges include \$(117) million and \$224 million related to the corporate loan portfolio and \$(8) million and \$37 million related to the private bank for the three and nine months ended September 30, 2020, respectively. Citigroup's results of operations excluding the impact of gains (losses) on loan hedges are non-GAAP financial measures.
- (2) Excludes principal transactions revenues of ICG businesses other than *Markets*, primarily treasury and trade solutions and the private bank.
- (3) Citi assesses its *Markets* business performance on a total revenue basis, as offsets may occur across revenue line items. For example, securities that generate *Net interest revenue* may be risk managed by derivatives that are recorded in *Principal transactions* revenue. For a description of the composition of these revenue line items, see Notes 4, 5 and 6 to the Consolidated Financial Statements.

NM Not meaningful

The discussion of the results of operations for ICG below excludes (where noted) the impact of gains (losses) on hedges of accrual loans, which are non-GAAP financial measures. For a reconciliation of these metrics to the reported results, see the table above.

3Q21 vs. 3Q20

Net income of \$3.4 billion increased 21% versus the prior-year period, primarily driven by lower cost of credit and higher revenues, partially offset by higher expenses.

Revenues increased 4%, reflecting higher *Banking* revenues (increase of 12% including the impact of losses on loan hedges), partially offset by lower *Markets and securities services* revenues. Excluding the impact of losses on loan hedges, *Banking* revenues were up 11%, driven by higher revenues in investment banking, corporate lending and the private bank, partially offset by lower revenues in treasury and trade solutions. *Markets and securities services* revenues were down 4%, primarily reflecting normalization in fixed income markets revenues, partially offset by growth in equity markets and securities services.

Within *Banking*:

- *Investment banking* revenues increased 39%, driven by higher revenues across advisory, equity underwriting and debt underwriting. Advisory revenues increased significantly from the prior-year period, reflecting strength in *North America* and *EMEA*, driven by growth in the market wallet as well as wallet share gains. Equity underwriting revenues increased modestly, as growth in *North America* and *EMEA* was largely offset by *Asia*. Debt underwriting revenues increased 19%, also reflecting strength in *North America* and *EMEA*, driven by growth in the market wallet and wallet share gains.
- *Treasury and trade solutions* revenues decreased 4%. Excluding the impact of FX translation, revenues declined 5%, reflecting a decline in the cash business, partially offset by an increase in trade. Cash revenues decreased, as strong growth in fee revenues reflecting solid client engagement and growth in transaction volumes, including a continued recovery in commercial cards from low pandemic-related levels in the prior-year period, were more than offset by the impact of lower deposit spreads. The increase in trade revenues was driven by growth in loans compared to a low point in the prior-year period, reflecting an increase in trade flows and originations, primarily in *EMEA* and *Asia*. End-of-period trade loans grew 15% (both including and excluding the impact of FX translation).
- *Corporate lending* revenues increased 39%, including the impact of losses on loan hedges. Excluding the impact of losses on loan hedges, revenues increased 17%, driven by

lower cost of funds and a modest gain on sale, partially offset by lower loan volumes, reflecting muted demand given stronger client liquidity positions.

- *Private bank* revenues increased 4% (both including and excluding the impact of losses on loan hedges), mainly due to strong performance in *North America*. The increase in revenues was driven by higher fees and lending volumes, reflecting continued client engagement, partially offset by lower deposit spreads and lower capital markets revenues.

Within *Markets and securities services*:

- *Fixed income markets* revenues decreased 16%, reflecting declines across *North America*, *EMEA* and *Asia*, largely driven by a comparison to a strong prior-year period in rates and spread products and a normalization in market activity. Non-interest revenues decreased, reflecting lower investor client activity across rates and currencies and spread products. Net interest revenues also decreased, largely reflecting a change in the mix of trading positions. Rates and currencies revenues decreased 16%, driven by the normalization in market activity, primarily in G10 rates and a comparison to a strong prior-year period that included elevated levels of volatility and higher spreads related to the pandemic. Spread products and other fixed income revenues decreased 17%, driven by a comparison to a strong prior-year period and a normalization in activity, particularly in flow trading, including lower volatility and spreads, partially offset by strong securitization activity.
- *Equity markets* revenues increased 40%, driven by growth across all products. Equity derivatives revenues increased reflecting higher client activity, particularly in *EMEA* and *Asia*. Prime finance revenues increased due to favorable market conditions as well as growth in client balances. Cash equities revenues increased modestly reflecting higher client activity. Non-interest revenues increased, primarily in principal transactions, primarily due to the higher client activity.
- *Securities services* revenues increased 10%. Excluding the impact of FX translation, revenues increased 9%, as an increase in fee revenues from both new and existing clients, driven by growth in assets under custody and settlement volumes, was partially offset by lower deposit spreads.

Expenses were up 9%, primarily driven by continued investments in Citi's transformation, business-led investments and higher revenue-related expenses, partially offset by efficiency savings.

Provisions reflected a benefit of \$46 million compared to costs of \$838 million in the prior-year period. Net credit losses declined to \$40 million from \$326 million in the prior-year period, driven by improvements in portfolio credit quality.

The ACL release for the quarter was \$0.1 billion, compared to a build of \$0.5 billion in the prior-year period. The release was primarily driven by an improvement in portfolio credit quality. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information on trends in ICG's deposits and loans, see "Managing Global Risk—Liquidity Risk—Loans" and "—Deposits" below.

For additional information on ICG's corporate credit portfolio, see "Managing Global Risk—Credit Risk—Corporate Credit" below.

For additional information about trends, uncertainties and risks related to ICG's future results, see "Strategic Risk—Country Risk—Argentina" and "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

3Q21 YTD vs. 3Q20 YTD

Net income of \$13.1 billion increased 60% versus the prior-year period, primarily driven by lower cost of credit, partially offset by lower revenues and higher expenses.

Revenues declined 5%, driven by an 11% decrease in *Markets and securities services* revenues, partially offset by a 3% increase in *Banking* revenues (including the impact of gains (losses) on loan hedges). Excluding the impact of gains (losses) on loan hedges, *Banking* revenues increased 6%, as growth in investment banking, the private bank and corporate lending was partially offset by a decrease in treasury and trade solutions. *Markets and securities services* revenues decreased 11%, primarily driven by normalization in fixed income markets revenues due to a strong prior-year performance, partially offset by growth in equity markets and securities services.

Within *Banking*:

- *Investment banking* revenues increased 26%. Advisory revenues increased 57%, driven by growth in the market wallet. Equity underwriting revenues increased 67%, primarily driven by growth in the market wallet in the first half of 2021, as well as share gains. Debt underwriting revenues decreased 2%, driven by a decline in wallet share.
- *Treasury and trade solutions* revenues decreased 5% (6% decrease excluding the impact of FX translation), driven by lower cash revenues, partially offset by higher trade revenues. Cash revenues declined, driven by the same factors described above. Trade revenues increased, reflecting improved loan spreads.

- *Corporate lending* revenues decreased 19%, including the impact of gains (losses) on loan hedges. Excluding the impact of gains (losses) on loan hedges, revenues increased 2%, primarily driven by the same factors described above and lower mark-downs on the portfolio, given lower volatility compared to the first half of 2020 due to the pandemic.
- *Private bank* revenues increased 3%. Excluding the impact of gains (losses) on loan hedges, revenues increased 5%, driven by the same factors described above.

Within *Markets and securities services*:

- *Fixed income markets* revenues decreased 23%, with declines across all regions, reflecting a strong prior-year comparison, particularly in rates and currencies, as well as declines in spread products and other fixed income revenues.
- *Equity markets* revenues increased 34%, driven largely by higher revenues in equity derivatives and prime finance, as well as an increase in cash equities.
- *Securities services* revenues increased 6%. Excluding the impact of FX translation, revenues increased 5%, driven by the same factors described above.

Expenses increased 7%, primarily driven by continued investments in Citi's transformation and business-led investments, partially offset by efficiency savings.

Provisions reflected a net benefit of \$2.6 billion, compared to costs of \$6.7 billion, driven by an ACL release and lower net credit losses. Net credit losses declined to \$315 million from \$777 million in the prior-year period, driven by improvements in portfolio credit quality. The ACL release was \$2.9 billion, compared to a build of \$5.9 billion in the prior-year period. The release was primarily driven by an improvement in portfolio credit quality as well as Citi's improved macroeconomic outlook.

CORPORATE/OTHER

Corporate/Other includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain *North America* legacy consumer loan portfolios, other legacy assets and discontinued operations (for additional information on *Corporate/Other*, see “Citigroup Segments” above). At September 30, 2021, *Corporate/Other* had \$101 billion in assets.

<i>In millions of dollars</i>	Third Quarter			Nine Months		
	2021	2020	% Change	2021	2020	% Change
Net interest revenue	\$ 252	\$ (231)	NM	\$ 441	\$ 68	NM
Non-interest revenue	(144)	7	NM	4	71	(94)%
Total revenues, net of interest expense	\$ 108	\$ (224)	NM	\$ 445	\$ 139	NM
Total operating expenses	\$ 519	\$ 819	(37)%	\$ 1,262	\$ 1,442	(12)%
Net credit losses (recoveries) on loans	\$ (23)	\$ (5)	NM	\$ (63)	\$ (12)	NM
Credit reserve build (release) for loans	(53)	(128)	59 %	(261)	223	NM
Provision (releases) for benefits and claims, HTM debt securities and other assets	(4)	1	NM	19	2	NM
Provisions (release) for credit losses on unfunded lending commitments	(1)	(4)	75	(9)	7	NM
Provisions (release) for credit losses and for benefits and claims	\$ (81)	\$ (136)	40 %	\$ (314)	\$ 220	NM
Income (loss) from continuing operations before taxes	\$ (330)	\$ (907)	64 %	\$ (503)	\$ (1,523)	67 %
Income taxes (benefits)	(222)	(307)	28	(795)	(621)	(28)
Income (loss) from continuing operations	\$ (108)	\$ (600)	82 %	\$ 292	\$ (902)	NM
Income (loss) from discontinued operations, net of taxes	(1)	(7)	86	7	(26)	NM
Net income (loss) before attribution of noncontrolling interests	\$ (109)	\$ (607)	82 %	\$ 299	\$ (928)	NM
Noncontrolling interests	2	—	NM	1	(7)	NM
Net income (loss)	\$ (111)	\$ (607)	82 %	\$ 298	\$ (921)	NM

NM Not meaningful

3Q21 vs. 3Q20

Net loss was \$111 million in the third quarter of 2021, compared to a *net loss* of \$607 million in the prior-year period, primarily driven by higher revenues and lower expenses, partially offset by a lower net ACL release.

Revenues of \$108 million increased from \$(224) million in the prior-year period, largely reflecting higher net revenue from the investment portfolio.

Expenses decreased 37%, primarily driven by the absence of the \$400 million civil money penalty in the prior-year period, partially offset by investments in Citi’s transformation.

Provisions reflected a net benefit of \$81 million, compared to a net benefit of \$136 million in the prior-year period, primarily driven by a lower net ACL release in the current quarter (\$54 million compared to \$132 million in the prior-year period), reflecting the continued wind-down of the legacy *North America* mortgage portfolio.

For additional information on Citi’s ACL, see “Significant Accounting Policies and Significant Estimates” below.

For additional information about trends, uncertainties and risks related to *Corporate/Other*’s future results, see “Forward-Looking Statements” below and “COVID-19 Pandemic Overview” and “Risk Factors—Strategic Risks” in Citi’s 2020 Annual Report on Form 10-K.

3Q21 YTD vs. 3Q20 YTD

Net income was \$298 million, compared to a *net loss* of \$921 million in the prior-year period, largely reflecting the higher revenues, lower expenses and a higher net ACL release, as well as certain income tax benefit items related to non-U.S. operations in the second quarter of 2021.

Revenues of \$445 million increased from \$139 million in the prior-year period, primarily reflecting the same factors described above.

Expenses decreased 12%, driven by the same factors described above, partially offset by an increase in brand marketing and transformation spend.

Provisions reflected a benefit of \$314 million, compared to costs of \$220 million in the prior-year period. The net ACL release was \$270 million, compared to a build of \$230 million in the prior-year period, primarily reflecting Citi’s improved macroeconomic outlook.

CAPITAL RESOURCES

For additional information about capital resources, including Citi's capital management, regulatory capital buffers, the stress testing component of capital planning and current regulatory capital standards and developments, see "Capital Resources" and "Risk Factors" in Citi's 2020 Annual Report on Form 10-K.

During the third quarter of 2021, Citi returned a total of approximately \$4.0 billion of capital to common shareholders in the form of share repurchases (approximately 43 million common shares) and dividends. For additional information, see "Unregistered Sales of Equity Securities, Repurchases of Equity Securities and Dividends" below. Year-to-date, Citi returned nearly \$11 billion of capital to its common shareholders.

Common Equity Tier 1 Capital Ratio

Citi's Common Equity Tier 1 Capital ratio was 11.7% as of September 30, 2021, compared to 11.8% as of June 30, 2021, both under the Basel III Standardized Approach. Citi's Common Equity Tier 1 Capital ratio was 11.7% as of December 31, 2020, under the Basel III Advanced Approaches framework.

Citi's Common Equity Tier 1 Capital ratio decreased from June 30, 2021, as an increase in risk-weighted assets and the return of approximately \$4 billion of capital to common shareholders were partially offset by net income of \$4.6 billion.

Citi's Common Equity Tier 1 Capital ratio remained unchanged from year-end 2020, as net income of \$18.8 billion was offset by the return of approximately \$11 billion of capital to common shareholders, adverse net movements in *Accumulated other comprehensive income (AOCI)*, an increase in risk-weighted assets and a reduction in the benefit of the modified CECL transition provision as a result of the Allowance for credit losses (ACL) released during the year.

Stress Capital Buffer

In August 2021, the Federal Reserve Board finalized and announced Citi's Stress Capital Buffer (SCB) requirement of 3.0%. Accordingly, beginning October 1, 2021, Citigroup is required to maintain a 10.5% effective minimum Common Equity Tier 1 Capital requirement under the Standardized Approach. Citi's effective minimum Common Equity Tier 1 Capital requirement under the Advanced Approaches (using the fixed 2.5% Capital Conservation Buffer) remains unchanged at 10.0%.

The SCB applies to Citigroup only. The regulatory capital framework applicable to Citibank, including the Capital Conservation Buffer, is unchanged by Citigroup's SCB. For additional information regarding the SCB, see "Capital Resources—Regulatory Capital Buffers—Stress Capital Buffer" in Citi's 2020 Annual Report on Form 10-K. For additional information regarding CCAR and DFAST, see "Capital Resources—Stress Testing Component of Capital Planning" in Citi's 2020 Annual Report on Form 10-K.

Citigroup's Capital Resources

The following tables set forth Citi's capital components and ratios:

<i>In millions of dollars, except ratios</i>	Effective Minimum Requirement ⁽¹⁾	Advanced Approaches			Standardized Approach		
		September 30, 2021	June 30, 2021	December 31, 2020	September 30, 2021	June 30, 2021	December 31, 2020
Common Equity Tier 1 Capital ⁽²⁾		\$ 149,631	\$ 150,378	\$ 147,274	\$ 149,631	\$ 150,378	\$ 147,274
Tier 1 Capital		168,902	169,636	167,053	168,902	169,636	167,053
Total Capital (Tier 1 Capital + Tier 2 Capital) ⁽²⁾		194,423	195,972	195,959	204,288	205,531	204,849
Total Risk-Weighted Assets		1,265,297	1,253,785	1,255,284	1,284,316	1,271,046	1,221,576
Credit Risk ⁽²⁾		\$ 871,668	\$ 860,231	\$ 844,374	\$ 1,187,516	\$ 1,175,263	\$ 1,109,435
Market Risk		93,376	91,594	107,812	96,800	95,783	112,141
Operational Risk		300,253	301,960	303,098	—	—	—
Common Equity Tier 1 Capital ratio ⁽³⁾	10.0 %	11.83 %	11.99 %	11.73 %	11.65 %	11.83 %	12.06 %
Tier 1 Capital ratio ⁽³⁾	11.5	13.35	13.53	13.31	13.15	13.35	13.68
Total Capital ratio ⁽³⁾	13.5	15.37	15.63	15.61	15.91	16.17	16.77

<i>In millions of dollars, except ratios</i>	Effective Minimum Requirement	September 30, 2021	June 30, 2021	December 31, 2020
Quarterly Adjusted Average Total Assets ⁽²⁾⁽⁴⁾		\$ 2,311,830	\$ 2,307,323	\$ 2,265,615
Total Leverage Exposure ⁽²⁾⁽⁵⁾		2,911,050	2,903,655	2,386,881
Tier 1 Leverage ratio	4.0 %	7.31 %	7.35 %	7.37 %
Supplementary Leverage ratio	5.0	5.80	5.84	7.00

- (1) Citi's effective minimum risk-based capital requirements include the 2.5% Stress Capital Buffer and 3.0% GSIB surcharge under the Standardized Approach, and the 2.5% Capital Conservation Buffer and 3.0% GSIB surcharge under the Advanced Approaches (all of which must be composed of Common Equity Tier 1 Capital). These effective minimum requirements were applicable through September 30, 2021. See "Stress Capital Buffer" above for additional information.
- (2) Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. Under the modified CECL transition provision, the changes in retained earnings (after-tax), deferred tax assets (DTAs) arising from temporary differences and the allowance for credit losses upon the January 1, 2020 CECL adoption date have been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citigroup is allowed to adjust retained earnings and the allowance for credit losses in an amount equal to 25% of the change in the allowance for credit losses (pretax) for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to retained earnings and the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date. Corresponding adjustments to average on-balance sheet assets are reflected in quarterly adjusted average total assets and Total Leverage Exposure. In addition, the increase in DTAs arising from temporary differences upon the January 1, 2020 adoption date has been deducted from risk-weighted assets (RWA) and will phase in to RWA at 25% per year commencing January 1, 2022.
- (3) Citi's reportable Common Equity Tier 1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach as of September 30, 2021 and June 30, 2021, and under the Basel III Advanced Approaches framework as of December 31, 2020, whereas Citi's reportable Total Capital ratio was derived under the Basel III Advanced Approaches framework for all periods presented.
- (4) Tier 1 Leverage ratio denominator. Represents quarterly average total assets less amounts deducted from Tier 1 Capital.
- (5) Supplementary Leverage ratio denominator. Commencing with the second quarter of 2020 and continuing through the first quarter of 2021, Citigroup's Total Leverage Exposure temporarily excluded U.S. Treasuries and deposits at Federal Reserve Banks. For additional information, see "Capital Resources—Current Regulatory Capital Standards—Temporary Supplementary Leverage Ratio Relief" in Citi's 2020 Annual Report on Form 10-K.

As indicated in the table above, Citigroup's risk-based capital ratios at September 30, 2021 were in excess of the stated and effective minimum requirements under the U.S. Basel III rules. In addition, Citi was also "well capitalized" under current federal bank regulatory agency definitions as of September 30, 2021.

Components of Citigroup Capital

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Common Equity Tier 1 Capital		
Citigroup common stockholders' equity ⁽¹⁾	\$ 183,005	\$ 180,118
Add: Qualifying noncontrolling interests	136	141
Regulatory capital adjustments and deductions:		
Add: CECL transition and 25% provision deferral ⁽²⁾	3,389	5,348
Less: Accumulated net unrealized gains (losses) on cash flow hedges, net of tax	663	1,593
Less: Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax	(1,317)	(1,109)
Less: Intangible assets:		
Goodwill, net of related DTLs ⁽³⁾	20,689	21,124
Identifiable intangible assets other than MSRs, net of related DTLs	3,899	4,166
Less: Defined benefit pension plan net assets; other	2,068	921
Less: DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards ⁽⁴⁾	10,897	11,638
Total Common Equity Tier 1 Capital (Standardized Approach and Advanced Approaches)	\$ 149,631	\$ 147,274
Additional Tier 1 Capital		
Qualifying noncumulative perpetual preferred stock ⁽¹⁾	\$ 17,870	\$ 19,324
Qualifying trust preferred securities ⁽⁵⁾	1,398	1,393
Qualifying noncontrolling interests	34	35
Regulatory capital deductions:		
Less: Permitted ownership interests in covered funds ⁽⁶⁾	—	917
Less: Other	31	56
Total Additional Tier 1 Capital (Standardized Approach and Advanced Approaches)	\$ 19,271	\$ 19,779
Total Tier 1 Capital (Common Equity Tier 1 Capital + Additional Tier 1 Capital) (Standardized Approach and Advanced Approaches)	\$ 168,902	\$ 167,053
Tier 2 Capital		
Qualifying subordinated debt	\$ 20,456	\$ 23,481
Qualifying trust preferred securities ⁽⁷⁾	248	331
Qualifying noncontrolling interests	40	41
Eligible allowance for credit losses ⁽²⁾⁽⁸⁾	14,860	13,974
Regulatory capital deduction:		
Less: Other	218	31
Total Tier 2 Capital (Standardized Approach)	\$ 35,386	\$ 37,796
Total Capital (Tier 1 Capital + Tier 2 Capital) (Standardized Approach)	\$ 204,288	\$ 204,849
Adjustment for excess of eligible credit reserves over expected credit losses ⁽²⁾⁽⁸⁾	\$ (9,865)	\$ (8,890)
Total Tier 2 Capital (Advanced Approaches)	\$ 25,521	\$ 28,906
Total Capital (Tier 1 Capital + Tier 2 Capital) (Advanced Approaches)	\$ 194,423	\$ 195,959

(1) Issuance costs of \$125 million and \$156 million related to outstanding noncumulative perpetual preferred stock as of September 30, 2021 and December 31, 2020, respectively, are excluded from common stockholders' equity and are netted against such preferred stock in accordance with Federal Reserve Board regulatory reporting requirements, which differ from those under U.S. GAAP.

(2) Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. Under the modified CECL transition provision, the changes in retained earnings (after-tax) and the allowance for credit losses upon the January 1, 2020 CECL adoption date have been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citigroup is allowed to adjust retained earnings and the allowance for credit losses in an amount equal to 25% of the change in the allowance for credit losses (pretax) for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to retained earnings and the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date.

(3) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

Footnotes continue on the following page.

- (4) Of Citi's \$24.5 billion of net DTAs at September 30, 2021, \$15.3 billion was included in Common Equity Tier 1 Capital pursuant to the U.S. Basel III rules, while \$9.2 billion was excluded. Excluded from Citi's Common Equity Tier 1 Capital as of September 30, 2021 was \$10.9 billion of net DTAs arising from net operating loss, foreign tax credit and general business credit tax carry-forwards. The amount excluded was reduced by \$1.7 billion of net DTLs primarily associated with goodwill and certain other intangible assets that are separately deducted from capital. DTAs arising from tax carry-forwards are required to be entirely deducted from Common Equity Tier 1 Capital under the U.S. Basel III rules. DTAs arising from temporary differences are required to be deducted from capital only if these DTAs exceed 10%/15% limitations under the U.S. Basel III rules. Citi's DTAs do not currently exceed these limitations and, therefore, are not subject to deduction from Common Equity Tier 1 Capital, but are subject to risk weighting at 250%.
- (5) Represents Citigroup Capital XIII trust preferred securities, which are permanently grandfathered as Tier 1 Capital under the U.S. Basel III rules.
- (6) Banking entities are required to be in compliance with the Volcker Rule of the Dodd-Frank Act, which prohibits conducting certain proprietary investment activities and limits their ownership of, and relationships with, covered funds. Commencing January 1, 2021, Citi no longer deducts permitted market making positions in third-party covered funds from Tier 1 Capital, in accordance with the revised Volcker Rule 2.0 issued by the U.S. agencies in November 2019. Upon the removal of the capital deduction, permitted market making positions in third-party covered funds are included in risk-weighted assets.
- (7) Represents the amount of non-grandfathered trust preferred securities eligible for inclusion in Tier 2 Capital under the U.S. Basel III rules, which will be fully phased out of Tier 2 Capital by January 1, 2022.
- (8) Under the Standardized Approach, the allowance for credit losses is eligible for inclusion in Tier 2 Capital up to 1.25% of credit risk-weighted assets, with any excess allowance for credit losses being deducted in arriving at credit risk-weighted assets, which differs from the Advanced Approaches framework, in which eligible credit reserves that exceed expected credit losses are eligible for inclusion in Tier 2 Capital to the extent that the excess reserves do not exceed 0.6% of credit risk-weighted assets. The total amount of eligible credit reserves in excess of expected credit losses that were eligible for inclusion in Tier 2 Capital, subject to limitation, under the Advanced Approaches framework was \$5.0 billion and \$5.1 billion at September 30, 2021 and December 31, 2020, respectively.

Citigroup Capital Rollforward

<i>In millions of dollars</i>	Three Months Ended September 30, 2021		Nine Months Ended September 30, 2021	
Common Equity Tier 1 Capital, beginning of period	\$	150,378	\$	147,274
Net income		4,644		18,779
Common and preferred dividends declared		(1,306)		(3,987)
Net increase in treasury stock		(2,993)		(7,117)
Net increase in common stock and additional paid-in capital		102		45
Net change in foreign currency translation adjustment net of hedges, net of tax		(1,312)		(2,063)
Net change in unrealized gains (losses) on debt securities AFS, net of tax		(279)		(2,538)
Net decrease in defined benefit plans liability adjustment, net of tax		135		936
Net change in adjustment related to change in fair value of financial liabilities attributable to own creditworthiness, net of tax		(23)		22
Net change in excluded component of fair value hedges		8		(12)
Net decrease in goodwill, net of related DTLs		310		435
Net decrease in identifiable intangible assets other than MSRs, net of related DTLs		87		267
Net increase in defined benefit pension plan net assets		(73)		(803)
Net decrease in DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards		295		741
Net decrease in CECL 25% provision deferral		(385)		(1,959)
Other		43		(389)
Net change in Common Equity Tier 1 Capital	\$	(747)	\$	2,357
Common Equity Tier 1 Capital, end of period (Standardized Approach and Advanced Approaches)	\$	149,631	\$	149,631
Additional Tier 1 Capital, beginning of period	\$	19,258	\$	19,779
Net decrease in qualifying perpetual preferred stock		—		(1,454)
Net increase in qualifying trust preferred securities		1		5
Net decrease in permitted ownership interests in covered funds		—		917
Other		12		24
Net change in Additional Tier 1 Capital	\$	13	\$	(508)
Tier 1 Capital, end of period (Standardized Approach and Advanced Approaches)	\$	168,902	\$	168,902
Tier 2 Capital, beginning of period (Standardized Approach)	\$	35,895	\$	37,796
Net decrease in qualifying subordinated debt		(753)		(3,025)
Net increase in eligible allowance for credit losses		135		886
Other		109		(271)
Net decrease in Tier 2 Capital (Standardized Approach)	\$	(509)	\$	(2,410)
Tier 2 Capital, end of period (Standardized Approach)	\$	35,386	\$	35,386
Total Capital, end of period (Standardized Approach)	\$	204,288	\$	204,288
Tier 2 Capital, beginning of period (Advanced Approaches)	\$	26,336	\$	28,906
Net decrease in qualifying subordinated debt		(753)		(3,025)
Net decrease in excess of eligible credit reserves over expected credit losses		(171)		(89)
Other		109		(271)
Net decrease in Tier 2 Capital (Advanced Approaches)	\$	(815)	\$	(3,385)
Tier 2 Capital, end of period (Advanced Approaches)	\$	25,521	\$	25,521
Total Capital, end of period (Advanced Approaches)	\$	194,423	\$	194,423

Citigroup Risk-Weighted Assets Rollforward (Basel III Standardized Approach)

<i>In millions of dollars</i>	Three Months Ended September 30, 2021		Nine Months Ended September 30, 2021	
Total Risk-Weighted Assets, beginning of period	\$	1,271,046	\$	1,221,576
Changes in Credit Risk-Weighted Assets				
General credit risk exposures ⁽¹⁾		(3,460)		648
Repo-style transactions ⁽²⁾		4,283		9,450
Securitization exposures ⁽³⁾		(1,357)		6,588
Equity exposures		(996)		706
Over-the-counter (OTC) derivatives ⁽⁴⁾		9,431		31,924
Other exposures ⁽⁵⁾		8,031		22,433
Off-balance sheet exposures ⁽⁶⁾		(3,679)		6,332
Net change in Credit Risk-Weighted Assets	\$	12,253	\$	78,081
Changes in Market Risk-Weighted Assets				
Risk levels	\$	(434)	\$	(17,390)
Model and methodology updates		1,451		2,049
Net change in Market Risk-Weighted Assets⁽⁷⁾	\$	1,017	\$	(15,341)
Total Risk-Weighted Assets, end of period	\$	1,284,316	\$	1,284,316

- (1) General credit risk exposures include cash and balances due from depository institutions, securities, and loans and leases. General credit risk exposures decreased during the three months ended September 30, 2021, primarily due to a decrease in commercial loans.
- (2) Repo-style transactions include repurchase and reverse repurchase transactions as well as securities borrowing and securities lending transactions. Repo-style transactions increased during the three and nine months ended September 30, 2021, primarily due to volume- and exposure-driven increases.
- (3) Securitization exposures increased during the nine months ended September 30, 2021, primarily due to increases in new deals.
- (4) OTC derivatives increased during the three months ended September 30, 2021, mainly due to an increase in mark-to-market for bilateral derivatives. OTC derivatives increased during the nine months ended September 30, 2021, mainly due to changes in risk parameters and increases in mark-to-market and notional for bilateral derivatives.
- (5) Other exposures include cleared transactions, unsettled transactions and other assets. Other exposures increased during the three and nine months ended September 30, 2021, primarily due to increases in various other assets.
- (6) Off-balance sheet exposures decreased during the three months ended September 30, 2021, primarily due to a decline in wholesale loan commitments. Off-balance sheet exposures increased during the nine months ended September 30, 2021, mainly due to an increase in wholesale loan commitments.
- (7) Market risk-weighted assets decreased during the nine months ended September 30, 2021, primarily due to exposure changes.

Citigroup Risk-Weighted Assets Rollforward (Basel III Advanced Approaches)

<i>In millions of dollars</i>	Three Months Ended September 30, 2021		Nine Months Ended September 30, 2021	
Total Risk-Weighted Assets, beginning of period	\$	1,253,785	\$	1,255,284
Changes in Credit Risk-Weighted Assets				
Retail exposures ⁽¹⁾		1,808		(14,383)
Wholesale exposures ⁽²⁾		(6,854)		2,927
Repo-style transactions ⁽³⁾		2,884		839
Securitization exposures ⁽⁴⁾		(927)		6,884
Equity exposures		(1,036)		459
Over-the-counter (OTC) derivatives ⁽⁵⁾		6,059		15,615
Derivatives CVA ⁽⁶⁾		5,245		5,130
Other exposures ⁽⁷⁾		3,947		8,737
Supervisory 6% multiplier		311		1,086
Net change in Credit Risk-Weighted Assets	\$	11,437	\$	27,294
Changes in Market Risk-Weighted Assets				
Risk levels	\$	330	\$	(16,485)
Model and methodology updates		1,452		2,049
Net change in Market Risk-Weighted Assets⁽⁸⁾	\$	1,782	\$	(14,436)
Net change in Operational Risk-Weighted Assets⁽⁹⁾	\$	(1,707)	\$	(2,845)
Total Risk-Weighted Assets, end of period	\$	1,265,297	\$	1,265,297

- (1) Retail exposures decreased during the nine months ended September 30, 2021, primarily driven by seasonal holiday spending repayments and improving delinquency and credit quality on qualifying revolving (cards) exposures.
- (2) Wholesale exposures decreased during the three months ended September 30, 2021, mainly due to decreases in commercial loans and wholesale loan commitments. Wholesale exposures increased during the nine months ended September 30, 2021, primarily due to commercial loan growth and an increase in wholesale loan commitments.
- (3) Repo-style transactions include repurchase and reverse repurchase transactions as well as securities borrowing and securities lending transactions. Repo-style transactions increased during the three months ended September 30, 2021, primarily due to changes in risk parameters.
- (4) Securitization exposures increased during the nine months ended September 30, 2021, primarily due to increases in new deals.
- (5) OTC derivatives increased during the three months ended September 30, 2021, mainly driven by an increase in mark-to-market for bilateral derivatives. OTC derivatives increased during the nine months ended September 30, 2021, primarily due to changes in risk parameters and an increase in mark-to-market for bilateral derivatives.
- (6) Derivatives CVA increased during the three and nine months ended September 30, 2021, primarily driven by an increase in mark-to-market for bilateral derivatives.
- (7) Other exposures include cleared transactions, unsettled transactions, assets other than those reportable in specific exposure categories and non-material portfolios. Other exposures increased during the three and nine months ended September 30, 2021, primarily due to increases in various other assets.
- (8) Market risk-weighted assets decreased during the nine months ended September 30, 2021, primarily due to exposure changes.
- (9) Operational risk-weighted assets decreased during the three and nine months ended September 30, 2021, mainly driven by changes in operational loss frequency.

Supplementary Leverage Ratio

The following table sets forth Citi's Supplementary Leverage ratio and related components:

<i>In millions of dollars, except ratios</i>	September 30, 2021	June 30, 2021	December 31, 2020
Tier 1 Capital	\$ 168,902	\$ 169,636	\$ 167,053
Total Leverage Exposure			
On-balance sheet assets⁽¹⁾⁽²⁾⁽³⁾	\$ 2,349,414	\$ 2,345,584	\$ 1,864,374
Certain off-balance sheet exposures:⁽⁴⁾			
Potential future exposure on derivative contracts	222,157	216,555	183,604
Effective notional of sold credit derivatives, net ⁽⁵⁾	21,987	25,590	32,640
Counterparty credit risk for repo-style transactions ⁽⁶⁾	21,174	21,375	20,168
Unconditionally cancellable commitments	70,541	70,931	71,163
Other off-balance sheet exposures ⁽⁷⁾	263,361	261,881	253,754
Total of certain off-balance sheet exposures	\$ 599,220	\$ 596,332	\$ 561,329
Less: Tier 1 Capital deductions	37,584	38,261	38,822
Total Leverage Exposure⁽³⁾	\$ 2,911,050	\$ 2,903,655	\$ 2,386,881
Supplementary Leverage ratio	5.80 %	5.84 %	7.00 %

(1) Represents the daily average of on-balance sheet assets for the quarter.

(2) Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. Under the modified CECL transition provision, the changes in DTAs arising from temporary differences and the allowance for credit losses upon the January 1, 2020 CECL adoption date have been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citigroup is allowed to adjust the allowance for credit losses in an amount equal to 25% of the change in the allowance for credit losses (pretax) for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date. Corresponding adjustments to average on-balance sheet assets are reflected in Total Leverage Exposure.

(3) Commencing with the second quarter of 2020 and continuing through the first quarter of 2021, Citigroup's Total Leverage Exposure temporarily excluded U.S. Treasuries and deposits at Federal Reserve Banks. For additional information, see "Capital Resources—Current Regulatory Capital Standards—Temporary Supplementary Leverage Ratio Relief" in Citi's 2020 Annual Report on Form 10-K.

(4) Represents the average of certain off-balance sheet exposures calculated as of the last day of each month in the quarter.

(5) Under the U.S. Basel III rules, banking organizations are required to include in Total Leverage Exposure the effective notional amount of sold credit derivatives, with netting of exposures permitted if certain conditions are met.

(6) Repo-style transactions include repurchase and reverse repurchase transactions as well as securities borrowing and securities lending transactions.

(7) Other off-balance sheet exposures include unfunded commitments other than those that are unconditionally cancellable.

As set forth in the table above, Citigroup's Supplementary Leverage Ratio was approximately 5.8% at September 30, 2021 and June 30, 2021, compared to 7.0% at December 31, 2020. The ratio remained largely unchanged from the second quarter of 2021.

The ratio decreased from the fourth quarter of 2020, primarily attributable to an approximate 100 basis point impact from the expiration of the Federal Reserve Board's temporary Supplementary Leverage ratio relief. For additional information, see "Capital Resources—Current Regulatory Capital Standards—Temporary Supplementary Leverage Ratio Relief" in Citi's 2020 Annual Report on Form 10-K.

Capital Resources of Citigroup's Subsidiary U.S. Depository Institutions

Citigroup's subsidiary U.S. depository institutions are also subject to regulatory capital standards issued by their respective primary bank regulatory agencies, which are similar to the standards of the Federal Reserve Board.

The following tables set forth the capital components and ratios for Citibank, Citi's primary subsidiary U.S. depository institution:

<i>In millions of dollars, except ratios</i>	Effective Minimum Requirement ⁽¹⁾	Advanced Approaches			Standardized Approach		
		September 30, 2021	June 30, 2021	December 31, 2020	September 30, 2021	June 30, 2021	December 31, 2020
Common Equity Tier 1 Capital ⁽²⁾		\$ 147,459	\$ 146,729	\$ 142,854	\$ 147,459	\$ 146,729	\$ 142,854
Tier 1 Capital		149,588	148,858	144,962	149,588	148,858	144,962
Total Capital (Tier 1 Capital + Tier 2 Capital) ⁽²⁾⁽³⁾		166,169	165,462	161,319	174,652	173,964	169,303
Total Risk-Weighted Assets ⁽⁴⁾		1,062,794	1,060,121	1,021,479	1,099,462	1,093,887	1,038,031
Credit Risk ⁽²⁾		\$ 756,647	\$ 759,744	\$ 716,513	\$ 1,041,022	\$ 1,043,517	\$ 977,366
Market Risk		55,566	48,799	59,815	58,440	50,370	60,665
Operational Risk		250,581	251,578	245,151	—	—	—
Common Equity Tier 1 Capital ratio ⁽⁴⁾⁽⁵⁾	7.0 %	13.87 %	13.84 %	13.99 %	13.41 %	13.41 %	13.76 %
Tier 1 Capital ratio ⁽⁴⁾⁽⁵⁾	8.5	14.08	14.04	14.19	13.61	13.61	13.97
Total Capital ratio ⁽⁴⁾⁽⁵⁾	10.5	15.64	15.61	15.79	15.89	15.90	16.31

<i>In millions of dollars, except ratios</i>	Effective Minimum Requirement	September 30, 2021	June 30, 2021	December 31, 2020
Quarterly Adjusted Average Total Assets ⁽²⁾⁽⁶⁾		\$ 1,682,993	\$ 1,680,681	\$ 1,680,026
Total Leverage Exposure ⁽²⁾⁽⁷⁾		2,205,471	2,199,985	2,180,821
Tier 1 Leverage ratio ⁽⁵⁾	5.0 %	8.89 %	8.86 %	8.63 %
Supplementary Leverage ratio ⁽⁵⁾	6.0	6.78	6.77	6.65

- (1) Citibank's effective minimum risk-based capital requirements are inclusive of the 2.5% Capital Conservation Buffer (all of which must be composed of Common Equity Tier 1 Capital).
- (2) Citibank has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. Under the modified CECL transition provision, the changes in retained earnings (after-tax), deferred tax assets (DTAs) arising from temporary differences and the allowance for credit losses upon the January 1, 2020 CECL adoption date have been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citibank is allowed to adjust retained earnings and the allowance for credit losses in an amount equal to 25% of the change in the allowance for credit losses (pretax) for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to retained earnings and the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date. Corresponding adjustments to average on-balance sheet assets are reflected in quarterly adjusted average total assets and Total Leverage Exposure. In addition, the increase in DTAs arising from temporary differences upon the January 1, 2020 adoption date has been deducted from risk-weighted assets (RWA) and will phase in to RWA at 25% per year commencing January 1, 2022.
- (3) Under the Advanced Approaches framework, eligible credit reserves that exceed expected credit losses are eligible for inclusion in Tier 2 Capital to the extent that the excess reserves do not exceed 0.6% of credit risk-weighted assets, which differs from the Standardized Approach in which the ACL is eligible for inclusion in Tier 2 Capital up to 1.25% of credit risk-weighted assets, with any excess ACL being deducted in arriving at credit risk-weighted assets.
- (4) Citibank's reportable Total Capital ratio was derived under the Basel III Advanced Approaches framework, whereas Citibank's reportable Common Equity Tier 1 Capital and Tier 1 Capital ratios were the lower derived under the Basel III Standardized Approach for all periods presented.
- (5) Citibank must maintain minimum Common Equity Tier 1 Capital, Tier 1 Capital, Total Capital and Tier 1 Leverage ratios of 6.5%, 8.0%, 10.0% and 5.0%, respectively, to be considered "well capitalized" under the revised Prompt Corrective Action (PCA) regulations applicable to insured depository institutions as established by the U.S. Basel III rules. Citibank must also maintain a minimum Supplementary Leverage ratio of 6.0% to be considered "well capitalized."
- (6) Tier 1 Leverage ratio denominator. Represents quarterly average total assets less amounts deducted from Tier 1 Capital.
- (7) Supplementary Leverage ratio denominator. Citibank did not elect to temporarily exclude U.S. Treasuries and deposits at Federal Reserve Banks from Total Leverage Exposure. For additional information, see "Capital Resources—Current Regulatory Capital Standards—Temporary Supplementary Leverage Ratio Relief" in Citi's 2020 Annual Report on Form 10-K.

As indicated in the table above, Citibank's capital ratios at September 30, 2021 were in excess of the stated and effective minimum requirements under the U.S. Basel III rules. In addition, Citibank was "well capitalized" as of September 30, 2021.

Impact of Changes on Citigroup and Citibank Capital Ratios

The following tables present the estimated sensitivity of Citigroup's and Citibank's capital ratios to changes of \$100 million in Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital (numerator), and changes of \$1 billion in Advanced Approaches and Standardized Approach risk-weighted assets and quarterly adjusted average total assets, as well as Total Leverage Exposure (denominator), as of September 30, 2021. This information is provided for the purpose of analyzing the impact that a change in Citigroup's or Citibank's financial position or results of operations could have on these ratios. These sensitivities only consider a single change to either a component of capital, risk-weighted assets, quarterly adjusted average total assets or Total Leverage Exposure. Accordingly, an event that affects more than one factor may have a larger basis point impact than is reflected in these tables.

	Common Equity Tier 1 Capital ratio		Tier 1 Capital ratio		Total Capital ratio	
	Impact of \$100 million change in Common Equity Tier 1 Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Total Capital	Impact of \$1 billion change in risk-weighted assets
<i>In basis points</i>						
Citigroup						
Advanced Approaches	0.8	0.9	0.8	1.1	0.8	1.2
Standardized Approach	0.8	0.9	0.8	1.0	0.8	1.2
Citibank						
Advanced Approaches	0.9	1.3	0.9	1.3	0.9	1.5
Standardized Approach	0.9	1.2	0.9	1.2	0.9	1.4

	Tier 1 Leverage ratio		Supplementary Leverage ratio	
	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in quarterly adjusted average total assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in Total Leverage Exposure
<i>In basis points</i>				
Citigroup	0.4	0.3	0.3	0.2
Citibank	0.6	0.5	0.5	0.3

Citigroup Broker-Dealer Subsidiaries

At September 30, 2021, Citigroup Global Markets Inc., a U.S. broker-dealer registered with the SEC that is an indirect wholly owned subsidiary of Citigroup, had net capital, computed in accordance with the SEC's net capital rule, of \$13 billion, which exceeded the minimum requirement by \$9 billion.

Moreover, Citigroup Global Markets Limited, a broker-dealer registered with the United Kingdom's Prudential Regulation Authority (PRA) that is also an indirect wholly owned subsidiary of Citigroup, had total regulatory capital of \$28 billion at September 30, 2021, which exceeded the PRA's minimum regulatory capital requirements.

In addition, certain of Citi's other broker-dealer subsidiaries are subject to regulation in the countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. Citigroup's other principal broker-dealer subsidiaries were in compliance with their regulatory capital requirements at September 30, 2021.

Total Loss-Absorbing Capacity (TLAC)

The table below details Citi's eligible external TLAC and long-term debt (LTD) amounts and ratios, and each effective minimum TLAC and LTD ratio requirement, as well as the surplus amount in dollars in excess of each requirement.

As of September 30, 2021, Citi exceeded each of the minimum TLAC and LTD requirements, resulting in a \$12 billion surplus above its binding TLAC requirement of LTD as a percentage of Total Leverage Exposure.

<i>In billions of dollars, except ratios</i>	September 30, 2021	
	External TLAC	LTD
Total eligible amount	\$ 318	\$ 143
% of Standardized Approach risk-weighted assets	24.8 %	11.1 %
Effective minimum requirement ⁽¹⁾⁽²⁾	22.5	9.0
Surplus amount	\$ 29	\$ 27
% of Total Leverage Exposure	10.9 %	4.9 %
Effective minimum requirement	9.5	4.5
Surplus amount	\$ 41	\$ 12

(1) External TLAC includes Method 1 GSIB surcharge of 2.0%.

(2) LTD includes Method 2 GSIB surcharge of 3.0%.

For additional information on Citi's TLAC-related requirements, see "Capital Resources—Total Loss-Absorbing Capacity (TLAC)" and "Risk Factors—Compliance Risks" in Citi's 2020 Annual Report on Form 10-K.

Capital Resources (Full Adoption of CECL)⁽¹⁾

The following tables set forth Citigroup's and Citibank's capital components and ratios reflecting the full impact of CECL as of September 30, 2021:

	Citigroup			Citibank		
	Effective Minimum Requirement ⁽²⁾	Advanced Approaches	Standardized Approach	Effective Minimum Requirement	Advanced Approaches	Standardized Approach
Common Equity Tier 1 Capital ratio	10.0 %	11.55 %	11.38 %	7.0 %	13.59 %	13.14 %
Tier 1 Capital ratio	11.5	13.07	12.88	8.5	13.79	13.33
Total Capital ratio	13.5	15.11	15.65	10.5	15.35	15.62

	Effective Minimum Requirement	Citigroup	Effective Minimum Requirement	Citibank
	Tier 1 Leverage ratio	4.0 %	7.15 %	5.0 %
Supplementary Leverage ratio	5.0	5.68	6.0	6.64

(1) See footnote 2 on the "Components of Citigroup Capital" table above.

(2) The effective minimum requirements were applicable through September 30, 2021. See "Stress Capital Buffer" above for additional information.

Upcoming Adoption of the Standardized Approach for Counterparty Credit Risk

In January 2020, the U.S. banking agencies issued a final rule to introduce the Standardized Approach for Counterparty Credit Risk (SA-CCR). SA-CCR will replace the Current Exposure Method, which is the current methodology used to calculate exposure for derivative contracts, throughout the regulatory framework. Among other instances, SA-CCR will be used for purposes of calculating risk-weighted assets under the Standardized Approach and Advanced Approaches (where internal models are not used), as well as Total Leverage Exposure. The mandatory compliance date of the SA-CCR final rule is January 1, 2022. For additional information on the SA-CCR final rule, see "Capital Resources—Regulatory Capital Standards Developments—Standardized Approach for Counterparty Credit Risk" in Citi's 2020 Annual Report on Form 10-K.

Citi's adoption of SA-CCR will result in an adverse impact to Citigroup's and Citibank's regulatory capital ratios in the first quarter of 2022. The magnitude of the impact upon adoption remains subject to additional implementation planning and business actions, including composition of the derivatives portfolio as of the adoption date.

**Tangible Common Equity, Book Value Per Share,
Tangible Book Value Per Share and Return on Equity**

Tangible common equity (TCE), as defined by Citi, represents common stockholders' equity less goodwill and identifiable intangible assets (other than mortgage servicing rights (MSRs)). Tangible book value per share, as defined by Citi, represents TCE divided by common shares outstanding. Other companies may calculate TCE in a different manner. TCE, tangible book value per share and return on average TCE (RoTCE) are non-GAAP financial measures.

<i>In millions of dollars or shares, except per share amounts</i>	September 30, 2021	December 31, 2020
Total Citigroup stockholders' equity	\$ 200,875	\$ 199,442
Less: Preferred stock	17,995	19,480
Common stockholders' equity	\$ 182,880	\$ 179,962
Less:		
Goodwill	21,573	22,162
Identifiable intangible assets (other than MSRs)	4,144	4,411
Goodwill and identifiable intangible assets (other than MSRs) related to assets held-for-sale (HFS)	257	—
Tangible common equity (TCE)	\$ 156,906	\$ 153,389
Common shares outstanding (CSO)	1,984.3	2,082.1
Book value per share (common stockholders' equity/CSO)	\$ 92.16	\$ 86.43
Tangible book value per share (TCE/CSO)	79.07	73.67

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Net income available to common shareholders	\$ 4,378	\$ 2,862	\$ 17,968	\$ 5,910
Average common stockholders' equity	183,613	174,943	182,422	174,934
Average TCE	157,371	149,012	156,047	149,018
Return on average common stockholders' equity	9.5 %	6.5 %	13.2 %	4.5 %
RoTCE⁽¹⁾	11.0	7.6	15.4	5.3

(1) RoTCE represents annualized net income available to common shareholders as a percentage of average TCE.

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(1) For additional information regarding certain credit risk, market risk and other quantitative and qualitative information, refer to Citi's Pillar 3 Basel III Advanced Approaches Disclosures, as required by the rules of the Federal Reserve Board, on Citi's Investor Relations website.

MANAGING GLOBAL RISK

For Citi, effective risk management is of primary importance to its overall operations. Accordingly, Citi’s risk management process has been designed to monitor, evaluate and manage the principal risks it assumes in conducting its activities. Specifically, the activities that Citi engages in, and the risks those activities generate, must be consistent with Citi’s mission, strategy, value proposition, key guiding principles and risk appetite.

CREDIT RISK

For more information on credit risk, including Citi’s credit risk management, measurement and stress testing, and Citi’s consumer and corporate credit portfolios, see “Credit Risk” and “Risk Factors” in Citi’s 2020 Annual Report on Form 10-K.

CONSUMER CREDIT

The following table shows Citi’s quarterly end-of-period consumer loans:⁽¹⁾

<i>In billions of dollars</i>	3Q'20	4Q'20	1Q'21	2Q'21	3Q'21 ⁽²⁾
Retail banking:					
Mortgages	\$ 87.5	\$ 88.9	\$ 86.7	\$ 86.3	\$ 79.8
Personal, small business and other	38.3	40.1	39.1	39.0	37.0
Total retail banking	\$ 125.8	\$ 129.0	\$ 125.8	\$ 125.3	\$ 116.8
Cards:					
Citi-branded cards	\$ 102.2	\$ 106.7	\$ 99.6	\$ 102.9	\$ 100.6
Citi retail services	44.4	46.4	42.5	42.7	42.7
Total cards	\$ 146.6	\$ 153.1	\$ 142.1	\$ 145.6	\$ 143.3
Total GCB	\$ 272.4	\$ 282.1	\$ 267.9	\$ 270.9	\$ 260.1
GCB regional distribution:					
<i>North America</i>	66 %	65 %	64 %	64 %	67 %
<i>Latin America</i>	5	5	5	5	5
<i>Asia</i> ⁽³⁾	29	30	31	31	28
Total GCB	100 %	100 %	100 %	100 %	100 %
Corporate/Other ⁽⁴⁾	\$ 7.6	\$ 6.7	\$ 6.1	\$ 5.0	\$ 4.2
Total consumer loans	\$ 280.0	\$ 288.8	\$ 274.0	\$ 275.9	\$ 264.3

(1) End-of-period loans include interest and fees on credit cards.

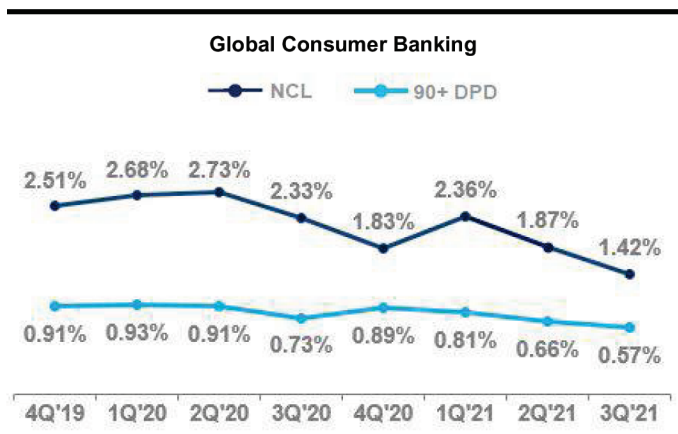
(2) As a result of Citi’s entry into an agreement to sell its consumer banking business in Australia, the business was reclassified as held-for-sale and its assets and liabilities were included in *Other assets* and *Other liabilities*, respectively, on Citi’s Consolidated Balance Sheet and excluded from the assets and liabilities, including related credit measures, of *GCB* and *Asia GCB* beginning in the third quarter of 2021. For additional information, see Note 2 to the Consolidated Financial Statements.

(3) *Asia* includes loans and leases in certain *EMEA* countries for all periods presented.

(4) Primarily consists of legacy assets, principally *North America* consumer mortgages.

For information on changes to Citi’s consumer loans, see “Liquidity Risk—Loans” below.

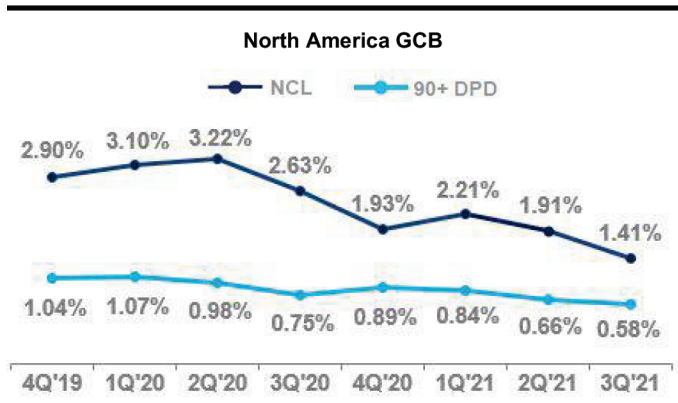
Overall Consumer Credit Trends



As shown in the chart above, GCB’s net credit loss rate decreased quarter-over-quarter and year-over-year for the third quarter of 2021, primarily reflecting the continued impact of government stimulus, unemployment benefits and consumer relief programs in *North America GCB*, and a decline following the peak charge-offs in *Asia GCB* and *Latin America GCB* in recent quarters.

GCB’s 90+ days past due delinquency rate decreased quarter-over-quarter and year-over-year, primarily due to the continued impacts of government stimulus, unemployment benefits and consumer relief programs in *North America GCB*, as well as lower delinquencies in *Asia GCB* and *Latin America GCB*, following the charge-off of peak delinquencies in recent quarters.

For additional information on consumer credit trends, see “Managing Global Risk—Credit Risk—Overall Consumer Credit Trends” in Citi’s 2020 Annual Report on Form 10-K.



North America GCB provides mortgage, home equity, small business and personal loans through Citi’s retail banking network and card products through Citi-branded cards and Citi retail services businesses. The retail bank is concentrated in six major metropolitan cities in the U.S. (for additional information on the U.S. retail bank, see “*North America GCB*” above).

As of September 30, 2021, approximately 72% of *North America GCB* consumer loans consisted of Citi-branded and Citi retail services cards, which generally drives the overall credit performance of *North America GCB* (for additional information on *North America GCB*’s cards portfolios, including delinquency and net credit loss rates, see “Credit Card Trends” below).

As shown in the chart above, the net credit loss rate and 90+ days past due delinquency rate in *North America GCB* for the third quarter of 2021 decreased quarter-over-quarter and year-over-year, primarily reflecting the continued impact of high payment rates in cards, driven by government stimulus. Year-over-year, the payment rates were also impacted by unemployment benefits and consumer relief programs.



Latin America GCB operates in Mexico through Citibanamex, one of Mexico’s largest banks, and provides credit cards, consumer mortgages and small business and personal loans. *Latin America GCB* serves a more mass-market segment in Mexico and focuses on developing multiproduct relationships with customers.

As shown in the chart above, the net credit loss rate in *Latin America GCB* for the third quarter of 2021 decreased quarter-over-quarter and year-over-year. The impact of charge-offs of delinquent loans in prior quarters resulted in lower delinquencies that led to lower net credit losses in the current quarter.

The 90+ days past due delinquency rate decreased quarter-over-quarter and year-over-year. The impact of charge-offs of delinquent loans in prior quarters resulted in a lower 90+ day delinquency rate in the current quarter.

Asia⁽¹⁾ GCB



(1) *Asia* includes *GCB* activities in certain *EMEA* countries for all periods presented.

Asia GCB operates in 17 countries and jurisdictions in *Asia* and *EMEA* and provides credit cards, consumer mortgages and small business and personal loans.

As shown in the chart above, the third quarter of 2021 net credit loss rate in *Asia GCB* decreased quarter-over-quarter, driven by the charge-off of peak delinquencies in recent quarters. Year-over-year, the net credit loss rate decreased, as elevated losses during the prior year return to pre-pandemic levels, and due to a shift in product mix toward secured product.

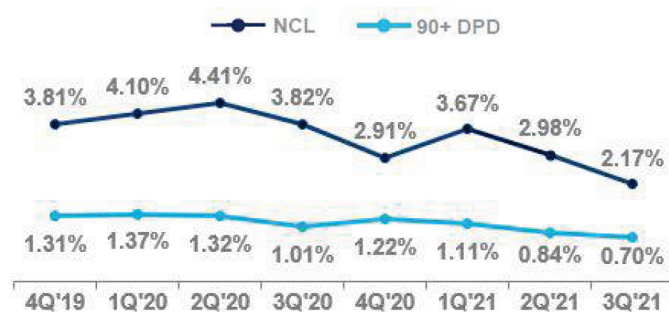
The 90+ days past due delinquency rate decreased quarter-over-quarter, driven by the charge-off of peak delinquencies in recent quarters. Year-over-year, the 90+ days past due delinquency rate decreased, as elevated delinquencies during the prior year return to pre-pandemic levels.

The performance of *Asia GCB's* portfolios continues to reflect the strong credit profiles in the region's target customer segments. Regulatory changes in many markets in *Asia* over the past few years have also resulted in improved credit quality.

For additional information on cost of credit, loan delinquency and other information for Citi's consumer loan portfolios, see each respective business's results of operations above and Notes 13 and 14 to the Consolidated Financial Statements.

Credit Card Trends

Global Cards



North America Citi-Branded Cards

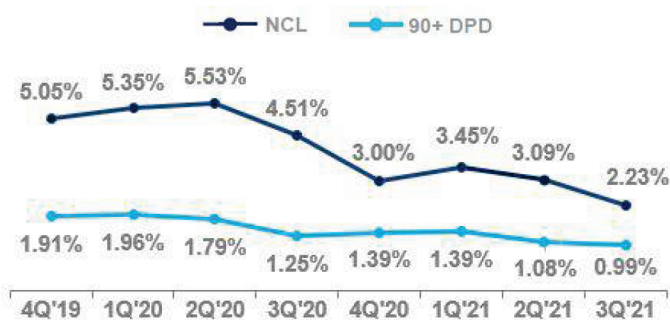


North America GCB's Citi-branded cards portfolio issues proprietary and co-branded cards.

As shown in the chart above, the net credit loss rate in *North America Citi-branded cards* for the third quarter of 2021 decreased quarter-over-quarter and year-over-year, primarily reflecting the continued impact of high payment rates, driven by government stimulus. Year-over-year, the payment rates were also impacted by unemployment benefits and consumer relief programs.

The 90+ days past due delinquency rate decreased quarter-over-quarter and year-over-year, primarily reflecting the continued impact of high payment rates, driven by government stimulus. Year-over-year, the payment rates were also impacted by unemployment benefits and consumer relief programs.

North America Citi Retail Services



Citi retail services partners directly with more than 20 retailers and dealers to offer private label and co-branded cards. Citi retail services' target market focuses on select industry segments such as home improvement, specialty retail, consumer electronics and fuel.

Citi retail services continually evaluates opportunities to add partners within target industries that have strong loyalty, lending or payment programs and growth potential.

As shown in the chart above, the net credit loss rate in Citi retail services for the third quarter of 2021 decreased quarter-over-quarter and year-over-year, primarily reflecting the continued impact of high payment rates, driven by government stimulus. Year-over-year, the payment rates were also impacted by unemployment benefits and consumer relief programs.

The 90+ days past due delinquency rate decreased quarter-over-quarter and year-over-year, primarily reflecting the continued impact of high payment rates, driven by government stimulus. Year-over-year, the payment rates were also impacted by unemployment benefits and consumer relief programs.

Latin America Citi-Branded Cards

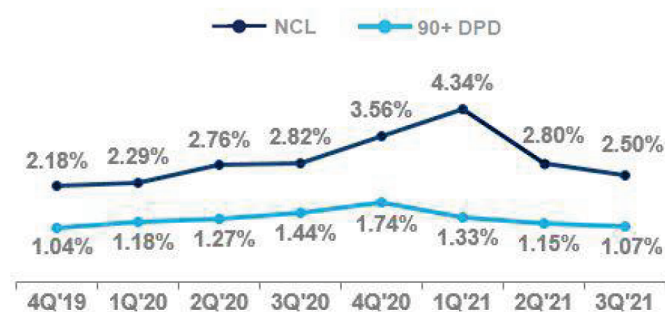


Latin America GCB issues proprietary and co-branded cards.

As shown in the chart above, the third quarter of 2021 net credit loss rate in Latin America Citi-branded cards decreased quarter-over-quarter and year-over-year. The impact of charge-offs of delinquent loans in prior quarters resulted in lower delinquencies that led to lower net credit losses in the current quarter.

The 90+ days past due delinquency rate decreased quarter-over-quarter and year-over-year. The impact of charge-offs of delinquent loans in prior quarters resulted in a lower 90+ day delinquency rate.

Asia Citi-Branded Cards⁽¹⁾



(1) Asia includes loans and leases in certain EMEA countries for all periods presented.

As shown in the chart above, the net credit loss rate in Asia Citi-branded cards for the third quarter of 2021 decreased quarter-over-quarter, driven by the charge-off of peak delinquencies related to customers exiting the pandemic-related consumer relief programs in recent quarters, and decreased year-over-year as elevated losses during the prior year return to pre-pandemic levels.

The 90+ days past due delinquency rate decreased quarter-over-quarter, driven by the charge-off of peak delinquencies in recent quarters, and decreased year-over-year, as elevated delinquencies during the prior year return to pre-pandemic levels.

For additional information on cost of credit, delinquency and other information for Citi's cards portfolios, see each respective business's results of operations above and Note 13 to the Consolidated Financial Statements.

North America Cards FICO Distribution

The following tables show the current FICO score distributions for Citi's *North America* cards portfolios based on end-of-period receivables. FICO scores are updated monthly for substantially all of the portfolio and on a quarterly basis for the remaining portfolio.

Citi-Branded Cards

FICO distribution⁽¹⁾	September 30, 2021	June 30, 2021	September 30, 2020
> 760	48 %	49 %	43 %
680–760	39	39	41
< 680	13	12	16
Total	100 %	100 %	100 %

Citi Retail Services

FICO distribution⁽¹⁾	September 30, 2021	June 30, 2021	September 30, 2020
> 760	27 %	28 %	26 %
680–760	45	45	44
< 680	28	27	30
Total	100 %	100 %	100 %

(1) The FICO bands in the tables are consistent with general industry peer presentations.

The FICO distribution of both cards portfolios remained largely stable compared to the prior quarter and improved compared to the prior year, demonstrating strong underlying credit quality and a benefit from the impacts of government stimulus, unemployment benefits and customer relief programs, as well as lower credit utilization. For additional information on FICO scores, see Note 13 to the Consolidated Financial Statements.

Additional Consumer Credit Details

Consumer Loan Delinquencies Amounts and Ratios⁽¹⁾

In millions of dollars, except EOP loan amounts in billions	EOP loans ⁽²⁾	90+ days past due ⁽³⁾			30–89 days past due ⁽³⁾		
	September 30, 2021	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	June 30, 2021	September 30, 2020
Global Consumer Banking⁽⁴⁾⁽⁵⁾							
Total	\$ 260.1	\$ 1,488	\$ 1,790	\$ 1,976	\$ 1,668	\$ 1,761	\$ 2,398
Ratio		0.57 %	0.66 %	0.73 %	0.64 %	0.65 %	0.88 %
Retail banking							
Total	\$ 116.8	\$ 479	\$ 560	\$ 497	\$ 589	\$ 687	\$ 786
Ratio		0.41 %	0.45 %	0.40 %	0.51 %	0.55 %	0.63 %
<i>North America</i>	48.8	221	236	211	250	268	378
Ratio		0.46 %	0.48 %	0.40 %	0.52 %	0.55 %	0.72 %
<i>Latin America</i>	8.7	117	127	105	122	134	136
Ratio		1.34 %	1.40 %	1.14 %	1.40 %	1.47 %	1.48 %
<i>Asia⁽⁶⁾⁽⁷⁾</i>	59.3	141	197	181	217	285	272
Ratio		0.24 %	0.30 %	0.29 %	0.37 %	0.43 %	0.43 %
Cards							
Total	\$ 143.3	\$ 1,009	\$ 1,230	\$ 1,479	\$ 1,079	\$ 1,074	\$ 1,612
Ratio		0.70 %	0.84 %	1.01 %	0.75 %	0.74 %	1.10 %
<i>North America—Citi-branded</i>	82.8	362	457	574	375	355	624
Ratio		0.44 %	0.56 %	0.71 %	0.45 %	0.43 %	0.77 %
<i>North America—Citi retail services</i>	42.7	421	463	557	471	415	610
Ratio		0.99 %	1.08 %	1.25 %	1.10 %	0.97 %	1.37 %
<i>Latin America</i>	4.3	81	122	106	68	82	89
Ratio		1.88 %	2.77 %	2.47 %	1.58 %	1.86 %	2.07 %
<i>Asia⁽⁶⁾⁽⁷⁾</i>	13.5	145	188	242	165	222	289
Ratio		1.07 %	1.15 %	1.44 %	1.22 %	1.35 %	1.72 %
Corporate/Other—Consumer⁽⁸⁾							
Total	\$ 4.2	\$ 221	\$ 259	\$ 278	\$ 99	\$ 111	\$ 198
Ratio		5.67 %	5.51 %	3.86 %	2.54 %	2.36 %	2.75 %
Total Citigroup	\$ 264.3	\$ 1,709	\$ 2,049	\$ 2,254	\$ 1,767	\$ 1,872	\$ 2,596
Ratio		0.65 %	0.75 %	0.81 %	0.67 %	0.68 %	0.93 %

- (1) Loans modified under Citi's consumer relief programs continue to be reported in the same delinquency bucket they were in at the time of modification (which have various durations, and certain of which may be renewed by the customer). Consumer relief programs in *Asia* and Mexico largely expired during the fourth quarter of 2020.
- (2) End-of-period (EOP) loans include interest and fees on credit cards.
- (3) The ratios of 90+ days past due and 30–89 days past due are calculated based on EOP loans, net of unearned income.
- (4) The 90+ days past due balances for *North America—Citi-branded* and *North America—Citi retail services* are generally still accruing interest. Citigroup's policy is generally to accrue interest on credit card loans until 180 days past due, unless notification of bankruptcy filing has been received earlier.
- (5) The 90+ days past due and 30–89 days past due and related ratios for *North America GCB* exclude loans that are primarily related to U.S. mortgages guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. government-sponsored agencies. The amounts excluded for loans 90+ days past due and (EOP loans) were \$146 million (\$0.6 billion), \$150 million (\$0.7 billion) and \$148 million (\$0.6 billion) as of September 30, 2021, June 30, 2021 and September 30, 2020, respectively. The amounts excluded for loans 30–89 days past due and (EOP loans) were \$78 million (\$0.6 billion), \$80 million (\$0.7 billion) and \$88 million (\$0.6 billion) as of September 30, 2021, June 30, 2021 and September 30, 2020, respectively.
- (6) *Asia* includes delinquencies and loans in certain *EMEA* countries for all periods presented.
- (7) During the third quarter of 2021, Citi's Australia consumer banking business was classified as held-for-sale (HFS) pursuant to Citi's agreement to sell the business. Accordingly, the Australian consumer loans are recorded in *Other assets* on the Consolidated Balance Sheet and hence the loans and related delinquencies and ratios are not included in this table. See Note 2 to the Consolidated Financial Statements for additional information.
- (8) The loans 90+ days past due and related ratios exclude U.S. mortgage loans that are primarily related to U.S. mortgages guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. The amounts excluded for 90+ days past due and (EOP loans) for each period were \$138 million (\$0.4 billion), \$125 million (\$0.3 billion) and \$172 million (\$0.5 billion) as of September 30, 2021, June 30, 2021 and September 30, 2020, respectively. The amounts excluded for loans 30–89 days past due and (EOP loans) for each period were \$42 million (\$0.4 billion), \$48 million (\$0.3 billion) and \$66 million (\$0.5 billion) as of September 30, 2021, June 30, 2021 and September 30, 2020, respectively.

Consumer Loan Net Credit Losses and Ratios

In millions of dollars, except average loan amounts in billions	Average loans ⁽¹⁾	Net credit losses ⁽²⁾		
	3Q21	3Q21	2Q21	3Q20
Global Consumer Banking				
Total	\$ 262.9	\$ 944	\$ 1,253	\$ 1,598
Ratio		1.42 %	1.87 %	2.33 %
Retail banking				
Total	\$ 120.0	\$ 161	\$ 193	\$ 190
Ratio		0.53 %	0.61 %	0.60 %
North America	49.5	22	24	31
Ratio		0.18 %	0.19 %	0.23 %
Latin America	8.9	77	99	90
Ratio		3.43 %	4.32 %	3.85 %
Asia ⁽³⁾⁽⁴⁾	61.6	62	70	69
Ratio		0.40 %	0.42 %	0.44 %
Cards				
Total	\$ 142.9	\$ 783	\$ 1,060	\$ 1,408
Ratio		2.17 %	2.98 %	3.82 %
North America—Citi-branded	81.9	357	467	647
Ratio		1.73 %	2.36 %	3.17 %
North America—Citi retail services	42.4	238	326	504
Ratio		2.23 %	3.09 %	4.51 %
Latin America	4.3	98	151	138
Ratio		9.04 %	14.09 %	12.77 %
Asia ⁽³⁾⁽⁴⁾	14.3	90	116	119
Ratio		2.50 %	2.80 %	2.82 %
Corporate/Other—Consumer				
Total	\$ 4.7	\$ (22)	\$ (22)	\$ (4)
Ratio		(1.86)%	(1.52)%	(0.19)%
Total Citigroup	\$ 267.6	\$ 922	\$ 1,231	\$ 1,594
Ratio		1.37 %	1.80 %	2.26 %

(1) Average loans include interest and fees on credit cards.

(2) The ratios of net credit losses are calculated based on average loans, net of unearned income.

(3) Asia includes NCLs and average loans in certain EMEA countries for all periods presented.

(4) As a result of Citi's agreement to sell its consumer banking business in Australia (Australia consumer) during the third quarter of 2021, Australia consumer was classified as held-for-sale (HFS) beginning in the third quarter of 2021. As a result of HFS accounting treatment, approximately \$5 million of net credit losses (NCLs) was recorded as a reduction in revenue (Other revenue) for the third quarter of 2021. Accordingly, these NCLs are not included in this table. NCLs on Loans HFS are excluded from this table as they are recorded in Other assets on the Consolidated Balance Sheet. See Note 2 to the Consolidated Financial Statements for additional information.

CORPORATE CREDIT

The following table details Citi's corporate credit portfolio within *ICG* (excluding certain loans in the private bank, which are managed on a delinquency basis), and before consideration of collateral or hedges, by remaining tenor for the periods indicated:

<i>In billions of dollars</i>	September 30, 2021				June 30, 2021				December 31, 2020			
	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total exposure	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total exposure	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total exposure
Direct outstandings (on-balance sheet) ⁽¹⁾	\$ 195	\$ 136	\$ 21	\$ 352	\$ 192	\$ 141	\$ 22	\$ 355	\$ 177	\$ 142	\$ 25	\$ 344
Unfunded lending commitments (off-balance sheet) ⁽²⁾	164	286	10	460	166	281	11	458	158	272	11	441
Total exposure	\$ 359	\$ 422	\$ 31	\$ 812	\$ 358	\$ 422	\$ 33	\$ 813	\$ 335	\$ 414	\$ 36	\$ 785

(1) Includes drawn loans, overdrafts, bankers' acceptances and leases.

(2) Includes unused commitments to lend, letters of credit and financial guarantees.

Portfolio Mix—Geography and Counterparty

Citi's corporate credit portfolio is diverse across geography and counterparty. The following table shows the percentage of this portfolio by region (excluding the delinquency-managed private bank portfolio) based on Citi's internal management geography:

	September 30, 2021	June 30, 2021	December 31, 2020
North America	57 %	57 %	56 %
EMEA	25	25	25
Asia	13	13	13
Latin America	5	5	6
Total	100 %	100 %	100 %

The maintenance of accurate and consistent risk ratings across the corporate credit portfolio facilitates the comparison of credit exposure across all lines of business, geographic regions and products. Counterparty risk ratings reflect an estimated probability of default for a counterparty and are derived by leveraging validated statistical models, scorecard models and external agency ratings (under defined circumstances), in combination with consideration of factors specific to the obligor or market, such as management experience, competitive position, regulatory environment and commodity prices. Facility risk ratings are assigned that reflect the probability of default of the obligor and factors that affect the loss given default of the facility, such as support or collateral. Internal obligor ratings that generally correspond to BBB and above are considered investment grade, while those below are considered non-investment grade.

The following table presents the corporate credit portfolio (excluding the delinquency-managed private bank portfolio) by facility risk rating as a percentage of the total corporate credit portfolio:

	Total exposure		
	September 30, 2021	June 30, 2021	December 31, 2020
AAA/AA/A	49 %	49 %	49 %
BBB	32	32	31
BB/B	16	16	17
CCC or below	3	3	3
Total	100 %	100 %	100 %

Note: Total exposure includes direct outstandings and unfunded lending commitments.

In addition to the obligor and facility risk ratings assigned to all exposures, Citi may classify exposures in the corporate credit portfolio. These classifications are consistent with Citi's interpretation of the U.S. banking regulators' definition of criticized exposures, which may categorize exposures as special mention, substandard, doubtful or loss.

Risk ratings and classifications are reviewed regularly, and adjusted as appropriate. The credit review process incorporates quantitative and qualitative factors, including financial and non-financial disclosures or metrics, idiosyncratic events or changes to the competitive, regulatory or macroeconomic environment. This includes but is not limited to exposures in those sectors significantly impacted by the pandemic (including consumer retail, commercial real estate and transportation).

Citigroup believes the corporate credit portfolio to be appropriately rated and classified as of September 30, 2021. Since the onset of the COVID-19 pandemic, Citigroup has taken action to adjust internal ratings and classifications of exposures as both the macroeconomic environment and obligor-specific factors have changed, particularly where additional stress has been seen.

As obligor risk ratings are downgraded, the probability of default increases. Downgrades of obligor risk ratings tend to

result in a higher provision for credit losses. In addition, downgrades may result in the purchase of additional credit derivatives or other risk mitigants to hedge the incremental credit risk, or may result in Citi's seeking to reduce exposure to an obligor or an industry sector. Citi will continue to review exposures to ensure that the appropriate probability of default is incorporated into all risk assessments.

For additional information on Citi's corporate credit portfolio, see Note 13 to the Consolidated Financial Statements.

Portfolio Mix—Industry

Citi's corporate credit portfolio is diversified by industry. The following table details the allocation of Citi's total corporate credit portfolio by industry (excluding the delinquency-managed private bank portfolio):

	Total exposure		
	September 30, 2021	June 30, 2021	December 31, 2020
Transportation and industrials	19 %	18 %	19 %
Private bank	14	14	14
Consumer retail	10	10	10
Technology, media and telecom	10	11	11
Real estate	9	9	8
Power, chemicals, metals and mining	8	8	8
Banks and finance companies	7	7	7
Energy and commodities	6	6	6
Health	5	5	5
Public sector	3	3	3
Insurance	3	3	3
Asset managers and funds	3	3	3
Financial markets infrastructure	2	2	2
Other industries	1	1	1
Total	100 %	100 %	100 %

The following table details Citi's corporate credit portfolio by industry as of September 30, 2021:

<i>In millions of dollars</i>	Total credit exposure	Non-investment grade						Selected metrics		
		Funded ⁽¹⁾	Unfunded ⁽¹⁾	Investment grade	Non-criticized	Criticized performing	Criticized non-performing ⁽²⁾	30 days or more past due and accruing ⁽³⁾	Net charge-offs (recoveries) ⁽⁴⁾	Credit derivative hedges ⁽⁵⁾
Transportation and industrials	\$ 155,722	\$ 55,345	\$ 100,377	\$ 118,945	\$ 20,622	\$ 14,798	\$ 1,357	\$ 192	\$ 84	\$ (8,706)
Autos ⁽⁶⁾	51,520	21,050	30,470	42,920	4,699	3,783	118	41	1	(3,167)
Transportation	31,507	12,513	18,994	22,353	3,431	4,648	1,075	36	63	(1,322)
Industrials	72,695	21,782	50,913	53,672	12,492	6,367	164	115	20	(4,217)
Private bank	113,674	78,185	35,489	109,139	2,645	1,798	92	717	11	(1,080)
Consumer retail	81,309	35,716	45,593	63,393	12,511	4,961	444	138	78	(5,031)
Technology, media and telecom	83,716	31,192	52,524	64,569	15,744	3,107	296	141	11	(6,691)
Real estate	70,438	46,576	23,862	57,454	8,157	4,786	41	69	13	(662)
Power, chemicals, metals and mining	63,845	20,059	43,786	50,216	11,293	2,188	148	160	34	(5,508)
Power	25,950	5,326	20,624	22,541	2,774	563	72	45	31	(2,823)
Chemicals	23,171	8,247	14,924	17,604	4,496	1,033	38	48	4	(2,049)
Metals and mining	14,724	6,486	8,238	10,071	4,023	592	38	67	(1)	(636)
Banks and finance companies	58,478	34,894	23,584	48,056	5,934	4,459	29	82	(1)	(698)
Energy and commodities⁽⁷⁾	49,108	14,455	34,653	35,577	8,634	4,388	509	148	80	(3,471)
Health	36,012	7,943	28,069	29,127	5,567	1,162	156	66	—	(2,211)
Public sector	26,256	14,665	11,591	21,471	2,026	2,753	6	27	(3)	(1,277)
Insurance	27,189	2,482	24,707	26,251	876	62	—	11	1	(2,560)
Asset managers and funds	22,105	6,519	15,586	20,919	1,085	101	—	30	—	(97)
Financial markets infrastructure	14,294	236	14,058	14,265	28	—	1	—	—	(13)
Securities firms	3,021	701	2,320	585	2,389	39	8	—	—	(1)
Other industries	7,242	2,929	4,313	3,905	2,783	447	107	64	5	(104)
Total	\$ 812,409	\$ 351,897	\$ 460,512	\$ 663,872	\$ 100,294	\$ 45,049	\$ 3,194	\$ 1,845	\$ 313	\$ (38,110)

- (1) Excludes \$48.6 billion and \$1.5 billion of funded and unfunded exposure at September 30, 2021, respectively, primarily related to the delinquency-managed private bank portfolio.
- (2) Includes non-accrual loan exposures and criticized unfunded exposures.
- (3) Excludes \$111 million of past due loans primarily related to the delinquency-managed private bank portfolio.
- (4) Net charge-offs (recoveries) are for the nine months ended September 30, 2021 and exclude delinquency-managed private bank charge-offs of \$1 million.
- (5) Represents the amount of purchased credit protection in the form of derivatives to economically hedge funded and unfunded exposures. Of the \$38.1 billion of purchased credit protection, \$35.5 billion represents the total notional amount of purchased credit derivatives on individual reference entities. The remaining \$2.6 billion represents the first loss tranche of portfolios of purchased credit derivatives with a total notional of \$20.8 billion, where the protection seller absorbs the first loss on the referenced loan portfolios.
- (6) Autos total credit exposure includes securitization financing facilities secured by auto loans and leases, extended mainly to the finance company subsidiaries of global auto manufacturers, bank subsidiaries and independent auto finance companies, of approximately \$18.7 billion (\$6.7 billion in funded, with more than 99% rated investment grade) as of September 30, 2021.
- (7) In addition to this exposure, Citi has energy-related exposure within the public sector (e.g., energy-related state-owned entities) and the transportation and industrial sector (e.g., off-shore drilling entities) included in the table above. As of September 30, 2021, Citi's total exposure to these energy-related entities was approximately \$6.7 billion, of which approximately \$3.5 billion consisted of direct outstanding funded loans.

Exposure to Commercial Real Estate

As of September 30, 2021, *ICG*'s total corporate credit exposure to commercial real estate (CRE) was \$67 billion, with \$45 billion consisting of direct outstanding funded loans (mainly included in the real estate and private bank categories in the above table), or 7% of Citi's total outstanding loans. In addition, as of September 30, 2021, more than 70% of *ICG*'s total corporate CRE exposure was to borrowers in the U.S. Also, as of September 30, 2021, approximately 74% of *ICG*'s total corporate CRE exposure was rated investment grade.

As of September 30, 2021, the ACLL was 0.9% of funded CRE exposure, including 2.4% of funded non-investment-grade exposure.

Of the total CRE exposure:

- \$20 billion (\$13 billion of direct outstanding funded loans) relates to Community Reinvestment Act-related lending provided pursuant to Citi's regulatory requirements to meet the credit needs of borrowers in low and moderate income neighborhoods.
- \$20 billion (\$16 billion of direct outstanding funded loans) relates to exposure secured by mortgages on underlying properties or in well-rated securitization exposures.
- \$16 billion (\$5 billion of direct outstanding funded loans) relates to unsecured loans to large REITs, with nearly 74% of the exposure rated investment grade.
- \$11 billion (\$11 billion of direct outstanding funded loans) relates to CRE exposure in the private bank of which 100% is secured by mortgages. In addition, 47% of the exposure is also full recourse to the client. As of September 30, 2021, 77% of the exposure was rated investment grade.

The following table details Citi's corporate credit portfolio by industry as of December 31, 2020:

<i>In millions of dollars</i>	Total credit exposure	Non-investment grade						Selected metrics		
		Funded ⁽¹⁾	Unfunded ⁽¹⁾	Investment grade	Non-criticized	Criticized performing	Criticized non-performing ⁽²⁾	30 days or more past due and accruing ⁽³⁾	Net charge-offs (recoveries) ⁽⁴⁾	Credit derivative hedges ⁽⁵⁾
Transportation and industrials	\$ 147,218	\$ 60,122	\$ 87,096	\$ 106,041	\$ 17,452	\$ 21,927	\$ 1,798	\$ 136	\$ 239	\$ (8,110)
Autos ⁽⁶⁾	53,874	25,310	28,564	43,059	4,374	6,167	274	8	45	(3,220)
Transportation	27,693	14,107	13,586	16,410	2,993	6,872	1,418	17	144	(1,166)
Industrials	65,651	20,705	44,946	46,572	10,085	8,888	106	111	50	(3,724)
Private bank	109,397	75,693	33,704	104,244	2,395	2,510	248	963	78	(1,080)
Consumer retail	82,129	34,809	47,320	60,741	11,653	9,418	317	146	64	(5,493)
Technology, media and telecom	82,657	30,880	51,777	61,296	15,924	5,214	223	107	74	(7,237)
Real estate	65,392	43,285	22,107	54,413	5,342	5,453	184	334	18	(642)
Power, chemicals, metals and mining	63,926	20,810	43,116	47,923	11,554	4,257	192	59	70	(5,341)
Power	26,916	6,379	20,537	22,665	3,336	761	154	14	57	(2,637)
Chemicals	22,356	7,969	14,387	16,665	3,804	1,882	5	32	8	(2,102)
Metals and mining	14,654	6,462	8,192	8,593	4,414	1,614	33	13	5	(602)
Banks and finance companies	52,925	29,856	23,069	43,831	4,648	4,387	59	27	79	(765)
Energy and commodities⁽⁷⁾	49,524	15,086	34,438	34,636	7,345	6,546	997	70	285	(4,199)
Health	35,504	8,658	26,846	29,164	4,354	1,749	237	17	17	(1,964)
Public sector	26,887	13,599	13,288	22,276	1,887	2,708	16	45	9	(1,089)
Insurance	26,576	1,925	24,651	25,864	575	136	1	27	1	(2,682)
Asset managers and funds	19,745	4,491	15,254	18,528	1,013	191	13	41	(1)	(84)
Financial markets infrastructure	12,610	229	12,381	12,590	20	—	—	—	—	(9)
Securities firms	976	430	546	573	298	97	8	—	—	(6)
Other industries	9,307	4,545	4,762	4,980	2,702	1,442	183	10	43	(138)
Total	\$ 784,773	\$ 344,418	\$ 440,355	\$ 627,100	\$ 87,162	\$ 66,035	\$ 4,476	\$ 1,982	\$ 976	\$ (38,839)

- (1) Excludes \$42.6 billion and \$4.4 billion of funded and unfunded exposure at December 31, 2020, respectively, primarily related to the delinquency-managed private bank portfolio.
- (2) Includes non-accrual loan exposures and criticized unfunded exposures.
- (3) Excludes \$162 million of past due loans primarily related to the delinquency-managed private bank portfolio.
- (4) Net charge-offs (recoveries) are for the year ended December 31, 2020 and exclude delinquency-managed private bank charge-offs of \$10 million.
- (5) Represents the amount of purchased credit protection in the form of derivatives to economically hedge funded and unfunded exposures. Of the \$38.8 billion of purchased credit protection, \$36.8 billion represents the total notional amount of purchased credit derivatives on individual reference entities. The remaining \$2.0 billion represents the first loss tranche of portfolios of purchased credit derivatives with a total notional of \$16.1 billion, where the protection seller absorbs the first loss on the referenced loan portfolios.
- (6) Autos total credit exposure includes securitization financing facilities secured by auto loans and leases, extended mainly to the finance company subsidiaries of global auto manufacturers, bank subsidiaries and independent auto finance companies, of approximately \$20.2 billion (\$10.3 billion in funded, with more than 99% rated investment grade) as of December 31, 2020.
- (7) In addition to this exposure, Citi has energy-related exposure within the public sector (e.g., energy-related state-owned entities) and the transportation and industrials sector (e.g., off-shore drilling entities) included in the table above. As of December 31, 2020, Citi's total exposure to these energy-related entities was approximately \$7.0 billion, of which approximately \$3.8 billion consisted of direct outstanding funded loans.

Credit Risk Mitigation

As part of its overall risk management activities, Citigroup uses credit derivatives and other risk mitigants to hedge portions of the credit risk in its corporate credit portfolio, in addition to outright asset sales. Citi may enter into partial-term hedges as well as full-term hedges. In advance of the expiration of partial-term hedges, Citi will determine, among other factors, the economic feasibility of hedging the remaining life of the instrument. The results of the mark-to-market and any realized gains or losses on credit derivatives are reflected primarily in *Principal transactions* in the Consolidated Statement of Income.

At September 30, 2021, June 30, 2021 and December 31, 2020, *ICG* (excluding the delinquency-managed private bank portfolio) had economic hedges on the corporate credit portfolio of \$38.1 billion, \$37.2 billion and \$38.8 billion, respectively. Citigroup's expected credit loss model used in the calculation of its ACL does not include the favorable impact of credit derivatives and other mitigants that are marked to market. In addition, the reported amounts of direct outstandings and unfunded lending commitments in the tables above do not reflect the impact of these hedging transactions. The credit protection was economically hedging underlying *ICG* (excluding the delinquency-managed private bank portfolio) corporate credit portfolio exposures with the following risk rating distribution:

Rating of Hedged Exposure

	September 30, 2021	June 30, 2021	December 31, 2020
AAA/AA/A	32 %	34 %	30 %
BBB	47	46	48
BB/B	17	17	19
CCC or below	4	3	3
Total	100 %	100 %	100 %

ADDITIONAL CONSUMER AND CORPORATE CREDIT DETAILS

Loans Outstanding

<i>In millions of dollars</i>	3rd Qtr. 2021	2nd Qtr. 2021	1st Qtr. 2021	4th Qtr. 2020	3rd Qtr. 2020
Consumer loans					
In North America offices ⁽¹⁾					
Residential first mortgages ⁽²⁾	\$ 44,345	\$ 44,835	\$ 45,739	\$ 47,778	\$ 48,370
Home equity loans ⁽²⁾	5,485	6,168	6,638	7,128	7,625
Credit cards	125,526	124,823	121,048	130,385	125,485
Personal, small business and other	3,179	3,676	4,600	4,509	4,689
Total	\$ 178,535	\$ 179,502	\$ 178,025	\$ 189,800	\$ 186,169
In offices outside North America ⁽¹⁾					
Residential first mortgages ⁽²⁾	\$ 34,339	\$ 40,344	\$ 39,833	\$ 39,969	\$ 38,507
Credit cards	17,763	20,776	21,137	22,692	21,108
Personal, small business and other	33,613	35,273	35,039	36,378	34,241
Total	\$ 85,715	\$ 96,393	\$ 96,009	\$ 99,039	\$ 93,856
Consumer loans, net of unearned income⁽³⁾	\$ 264,250	\$ 275,895	\$ 274,034	\$ 288,839	\$ 280,025
Corporate loans					
In North America offices ⁽¹⁾					
Commercial and industrial	\$ 56,496	\$ 53,549	\$ 55,497	\$ 57,731	\$ 59,921
Financial institutions	62,818	65,494	57,009	55,809	52,884
Mortgage and real estate ⁽²⁾	63,584	62,162	60,976	60,675	59,340
Installment and other	26,922	26,757	29,186	26,744	26,858
Lease financing	425	547	539	673	704
Total	\$ 210,245	\$ 208,509	\$ 203,207	\$ 201,632	\$ 199,707
In offices outside North America ⁽¹⁾					
Commercial and industrial	\$ 105,671	\$ 105,486	\$ 102,666	\$ 104,072	\$ 108,551
Financial institutions	33,501	35,713	34,729	32,334	32,583
Mortgage and real estate ⁽²⁾	10,685	10,995	11,166	11,371	10,424
Installment and other	36,054	35,787	35,347	33,759	32,323
Lease financing	47	54	56	65	63
Governments and official institutions	4,311	4,395	4,783	3,811	3,235
Total	\$ 190,269	\$ 192,430	\$ 188,747	\$ 185,412	\$ 187,179
Corporate loans, net of unearned income⁽⁴⁾	\$ 400,514	\$ 400,939	\$ 391,954	\$ 387,044	\$ 386,886
Total loans—net of unearned income	\$ 664,764	\$ 676,834	\$ 665,988	\$ 675,883	\$ 666,911
Allowance for credit losses on loans (ACLL)	(17,715)	(19,238)	(21,638)	(24,956)	(26,426)
Total loans—net of unearned income and ACLL	\$ 647,049	\$ 657,596	\$ 644,350	\$ 650,927	\$ 640,485
ACLL as a percentage of total loans—net of unearned income⁽⁵⁾	2.69 %	2.88 %	3.29 %	3.73 %	4.00 %
ACLL for consumer loan losses as a percentage of total consumer loans—net of unearned income⁽⁵⁾	5.55 %	5.84 %	6.41 %	6.77 %	6.96 %
ACLL for corporate loan losses as a percentage of total corporate loans—net of unearned income⁽⁵⁾	0.77 %	0.80 %	1.06 %	1.42 %	1.82 %

(1) *North America* includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside *North America*. The classification of corporate loans between offices in *North America* and outside *North America* is based on the domicile of the booking unit. The difference between the domicile of the booking unit and the domicile of the managing unit is not material.

(2) Loans secured primarily by real estate.

(3) Consumer loans are net of unearned income of \$650 million, \$676 million, \$700 million, \$749 million and \$739 million at September 30, 2021, June 30, 2021, March 31, 2021, December 31, 2020 and September 30, 2020, respectively. Unearned income on consumer loans primarily represents unamortized origination fees and costs, premiums and discounts.

(4) Corporate loans include private bank loans and are net of unearned income of \$(831) million, \$(841) million, \$(844) million, \$(844) million and \$(857) million at September 30, 2021, June 30, 2021, March 31, 2021, December 31, 2020 and September 30, 2020, respectively. Unearned income on corporate loans primarily represents interest received in advance, but not yet earned, on loans originated on a discounted basis.

(5) Because loans carried at fair value do not have an ACLL, they are excluded from the ACLL ratio calculation.

Details of Credit Loss Experience

<i>In millions of dollars</i>	3rd Qtr. 2021	2nd Qtr. 2021	1st Qtr. 2021	4th Qtr. 2020	3rd Qtr. 2020
Allowance for credit losses on loans (ACLL) at beginning of period	\$ 19,238	\$ 21,638	\$ 24,956	\$ 26,426	\$ 26,298
Provision for credit losses on loans (PCLL)					
Consumer ⁽¹⁾	\$ (162)	\$ (265)	\$ (354)	\$ 1,034	\$ 1,500
Corporate	(26)	(861)	(1,125)	(1,410)	431
Total	\$ (188)	\$ (1,126)	\$ (1,479)	\$ (376)	\$ 1,931
Gross credit losses on loans					
Consumer					
In U.S. offices	\$ 891	\$ 1,117	\$ 1,247	\$ 1,130	\$ 1,479
In offices outside the U.S.	449	576	758	524	537
Corporate					
In U.S. offices	20	56	156	159	194
In offices outside the U.S.	29	95	47	76	157
Total	\$ 1,389	\$ 1,844	\$ 2,208	\$ 1,889	\$ 2,367
Credit recoveries on loans⁽¹⁾					
Consumer					
In U.S. offices	\$ 297	\$ 323	\$ 316	\$ 270	\$ 304
In offices outside the U.S.	121	139	127	122	118
Corporate					
In U.S. offices	7	40	10	16	8
In offices outside the U.S.	3	22	7	9	18
Total	\$ 428	\$ 524	\$ 460	\$ 417	\$ 448
Net credit losses on loans (NCLs)					
In U.S. offices	\$ 607	\$ 810	\$ 1,077	\$ 1,003	\$ 1,361
In offices outside the U.S.	354	510	671	469	558
Total	\$ 961	\$ 1,320	\$ 1,748	\$ 1,472	\$ 1,919
Other—net ⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾⁽⁷⁾	\$ (374)	\$ 46	\$ (91)	\$ 378	\$ 116
Allowance for credit losses on loans (ACLL) at end of period	\$ 17,715	\$ 19,238	\$ 21,638	\$ 24,956	\$ 26,426
ACLL as a percentage of EOP loans ⁽⁸⁾	2.69 %	2.88 %	3.29 %	3.73 %	4.00 %
Allowance for credit losses on unfunded lending commitments (ACLUC) ⁽⁹⁾⁽¹⁰⁾	\$ 2,063	\$ 2,073	\$ 2,012	\$ 2,655	\$ 2,299
Total ACLL and ACLUC	\$ 19,778	\$ 21,311	\$ 23,650	\$ 27,611	\$ 28,725
Net consumer credit losses on loans	\$ 922	\$ 1,231	\$ 1,562	\$ 1,262	\$ 1,594
As a percentage of average consumer loans	1.37 %	1.80 %	2.28 %	1.77 %	2.26 %
Net corporate credit losses on loans	\$ 39	\$ 89	\$ 186	\$ 210	\$ 325
As a percentage of average corporate loans	0.04 %	0.09 %	0.20 %	0.22 %	0.33 %
ACLL by type at end of period⁽¹¹⁾					
Consumer	\$ 14,668	\$ 16,111	\$ 17,554	\$ 19,554	\$ 19,488
Corporate	3,047	3,127	4,084	5,402	6,938
Total	\$ 17,715	\$ 19,238	\$ 21,638	\$ 24,956	\$ 26,426

(1) Citi had a change in accounting related to its variable post-charge-off third-party collection costs that was recorded as an adjustment to its January 1, 2020 opening allowance for credit losses on loans of \$443 million. See Note 1 to the Consolidated Financial Statements.

(2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, FX translation, purchase accounting adjustments, etc.

(3) The third quarter of 2021 includes an approximate \$280 million reclass related to the announced sale of Citi's consumer banking business in Australia. The ACLL was reclassified to *Other assets* during 3Q21. 3Q21 consumer also includes a decrease of approximately \$93 million related to FX translation.

(4) The second quarter of 2021 includes an increase of approximately \$62 million related to FX translation.

(5) The first quarter of 2021 includes a decrease of approximately \$108 million related to FX translation.

(6) The fourth quarter of 2020 includes an increase of approximately \$376 million related to FX translation.

(7) The third quarter of 2020 includes an increase of approximately \$116 million related to FX translation.

- (8) September 30, 2021, June 30, 2021, March 31, 2021, December 31, 2020 and September 30, 2020 exclude \$7.2 billion, \$7.7 billion, \$7.5 billion, \$6.9 billion and \$5.5 billion, respectively, of loans that are carried at fair value.
- (9) At June 30, 2020, the corporate ACLUC includes a non-provision transfer of \$68 million, representing reserves on performance guarantees as of March 31, 2020. The reserves on these contracts have been reclassified out of the allowance for credit losses on unfunded lending commitments and into other liabilities as of June 30, 2020.
- (10) Represents additional credit reserves recorded as *Other liabilities* on the Consolidated Balance Sheet.
- (11) See “Significant Accounting Policies and Significant Estimates” and Note 1 to the Consolidated Financial Statements. Attribution of the allowance is made for analytical purposes only and the entire allowance is available to absorb probable credit losses inherent in the overall portfolio.

Allowance for Credit Losses on Loans (ACLL)

The following tables detail information on Citi’s ACCL, loans and coverage ratios:

<i>In billions of dollars</i>	September 30, 2021		
	ACLL	EOP loans, net of unearned income	ACLL as a percentage of EOP loans ⁽¹⁾
<i>North America cards</i> ⁽²⁾	\$ 11.8	\$ 125.5	9.4 %
<i>North America mortgages</i> ⁽³⁾	0.3	49.8	0.6
<i>North America other</i>	0.2	3.2	6.3
International cards	1.3	17.8	7.3
International other ⁽⁴⁾	1.1	68.0	1.6
Total consumer	\$ 14.7	\$ 264.3	5.6 %
Total corporate	3.0	400.5	0.8
Total Citigroup	\$ 17.7	\$ 664.8	2.7 %

- (1) Loans carried at fair value do not have an ACCL and are excluded from the ACCL ratio calculation.
- (2) Includes both Citi-branded cards and Citi retail services. The \$11.8 billion of loan loss reserves represented approximately 60 months of coincident net credit loss coverage. As of September 30, 2021, *North America* Citi-branded cards ACCL as a percentage of EOP loans was 8.3% and *North America* Citi retail services ACCL as a percentage of EOP loans was 11.5%.
- (3) Of the \$0.3 billion, approximately \$0.1 billion was allocated to *North America* mortgages in *Corporate/Other*, including approximately \$0.2 billion and \$0.1 billion determined in accordance with ASC 450-20 and ASC 310-10-35 (troubled debt restructurings), respectively. Of the \$49.8 billion in loans, approximately \$48.4 billion and \$1.4 billion of the loans were evaluated in accordance with ASC 450-20 and ASC 310-10-35 (troubled debt restructurings), respectively. For additional information, see Note 14 to the Consolidated Financial Statements.
- (4) Includes mortgages and other retail loans.

<i>In billions of dollars</i>	December 31, 2020		
	ACLL	EOP loans, net of unearned income	ACLL as a percentage of EOP loans ⁽¹⁾
<i>North America cards</i> ⁽²⁾	\$ 14.7	\$ 130.4	11.3 %
<i>North America mortgages</i> ⁽³⁾	0.7	54.9	1.3
<i>North America other</i>	0.3	4.5	6.7
International cards	2.1	22.7	9.3
International other ⁽⁴⁾	1.8	76.3	2.4
Total consumer	\$ 19.6	\$ 288.8	6.8 %
Total corporate	5.4	387.1	1.4
Total Citigroup	\$ 25.0	\$ 675.9	3.7 %

- (1) Loans carried at fair value do not have an ACCL and are excluded from the ACCL ratio calculation.
- (2) Includes both Citi-branded cards and Citi retail services. The \$14.7 billion of loan loss reserves represented approximately 53 months of coincident net credit loss coverage. As of December 31, 2020, *North America* Citi-branded cards ACCL as a percentage of EOP loans was 10.0% and *North America* Citi retail services ACCL as a percentage of EOP loans was 13.6%.
- (3) Of the \$0.7 billion, approximately \$0.3 billion was allocated to *North America* mortgages in *Corporate/Other*, including approximately \$0.5 billion and \$0.2 billion determined in accordance with ASC 450-20 and ASC 310-10-35 (troubled debt restructurings), respectively. Of the \$54.9 billion in loans, approximately \$53.0 billion and \$1.9 billion of the loans were evaluated in accordance with ASC 450-20 and ASC 310-10-35 (troubled debt restructurings), respectively. For additional information, see Note 14 to the Consolidated Financial Statements.
- (4) Includes mortgages and other retail loans.

The following table details Citi's corporate credit allowance for credit losses on loans (ACLL) by industry exposure:

<i>In millions of dollars, except percentages</i>	September 30, 2021		
	Funded exposure ⁽¹⁾	ACLL ⁽²⁾⁽³⁾	ACLL as a % of funded exposure
Transportation and industrials	\$ 53,232	\$ 732	1.4 %
Private bank	78,185	148	0.2
Consumer retail	35,713	301	0.8
Technology, media and telecom	30,311	179	0.6
Real estate	45,850	554	1.2
Power, chemicals, metals and mining	19,927	146	0.7
Banks and finance companies	34,497	160	0.5
Energy and commodities	14,455	250	1.7
Health	7,888	90	1.1
Public sector	14,368	95	0.7
Insurance	2,482	8	0.3
Asset managers and funds	6,500	30	0.5
Financial markets infrastructure	236	—	—
Securities firms	701	16	2.3
Other industries	2,929	41	1.4
Total	\$ 347,274	\$ 2,750	0.8 %

- (1) Funded exposure excludes approximately \$48.6 billion, primarily related to the delinquency-managed credit portfolio of the private bank, with an associated ACLL of approximately \$297 million and loans at fair value that are not subject to ACLL under the CECL standard.
- (2) As of September 30, 2021, the ACLL shown above reflects coverage of 0.4% of funded investment-grade exposure and 2.3% of funded non-investment-grade exposure.
- (3) Excludes approximately \$297 million of ACLL primarily associated with delinquency-managed private bank exposures at September 30, 2021. Including those reserves and exposures, the total ACLL is 0.8% of total funded exposure, including 0.4% of funded investment-grade exposure and 2.3% of funded non-investment-grade exposure.

Non-Accrual Loans and Assets and Renegotiated Loans

For additional information on Citi's non-accrual loans and assets and renegotiated loans, see "Non-Accrual Loans and Assets and Renegotiated Loans" in Citi's 2020 Annual Report on Form 10-K.

Non-Accrual Loans

The table below summarizes Citigroup's non-accrual loans as of the periods indicated. Non-accrual loans may still be current on interest payments. In situations where Citi reasonably expects that only a portion of the principal owed will ultimately be collected, all payments received are reflected as a reduction of principal and not as interest income. For all other non-accrual loans, cash interest receipts are generally recorded as revenue.

<i>In millions of dollars</i>	Sept. 30, 2021	Jun. 30, 2021	Mar. 31, 2021	Dec. 31, 2020	Sept. 30, 2020
Corporate non-accrual loans⁽¹⁾⁽²⁾					
<i>North America</i>	\$ 1,166	\$ 1,154	\$ 1,566	\$ 1,928	\$ 2,018
<i>EMEA</i>	444	480	591	661	720
<i>Latin America</i>	679	767	739	719	609
<i>Asia</i>	111	175	210	219	237
Total corporate non-accrual loans	\$ 2,400	\$ 2,576	\$ 3,106	\$ 3,527	\$ 3,584
Consumer non-accrual loans					
<i>North America</i>	\$ 772	\$ 879	\$ 961	\$ 1,059	\$ 934
<i>Latin America</i>	549	612	720	774	493
<i>Asia⁽³⁾</i>	268	315	303	308	263
Total consumer non-accrual loans	\$ 1,589	\$ 1,806	\$ 1,984	\$ 2,141	\$ 1,690
Total non-accrual loans	\$ 3,989	\$ 4,382	\$ 5,090	\$ 5,668	\$ 5,274

(1) Approximately 56%, 52%, 51%, 59% and 58% of Citi's corporate non-accrual loans were performing at September 30, 2021, June 30, 2021, March 31, 2021, December 31, 2020 and September 30, 2020, respectively.

(2) The September 30, 2021 corporate non-accrual loans represented 0.60% of total corporate loans.

(3) *Asia GCB* includes balances in certain *EMEA* countries for all periods presented.

The changes in Citigroup's non-accrual loans were as follows:

<i>In millions of dollars</i>	Three Months Ended September 30, 2021			Three Months Ended September 30, 2020		
	Corporate	Consumer	Total	Corporate	Consumer	Total
Non-accrual loans at beginning of quarter	\$ 2,576	\$ 1,806	\$ 4,382	\$ 4,016	\$ 1,829	\$ 5,845
Additions	349	470	819	832	403	1,235
Sales and transfers to HFS	(26)	(56)	(82)	—	(42)	(42)
Returned to performing	(43)	(166)	(209)	(12)	(76)	(88)
Paydowns/settlements	(386)	(212)	(598)	(1,037)	(150)	(1,187)
Charge-offs	(47)	(227)	(274)	(158)	(303)	(461)
Other	(23)	(26)	(49)	(57)	29	(28)
Ending balance	\$ 2,400	\$ 1,589	\$ 3,989	\$ 3,584	\$ 1,690	\$ 5,274

<i>In millions of dollars</i>	Nine Months Ended September 30, 2021			Nine Months Ended September 30, 2020		
	Corporate	Consumer	Total	Corporate	Consumer	Total
Non-accrual loans at beginning of year	\$ 3,527	\$ 2,141	\$ 5,668	\$ 2,188	\$ 1,816	\$ 4,004
Additions	1,342	1,678	3,020	4,062	1,993	6,055
Sales and transfers to HFS	(402)	(138)	(540)	(1)	(73)	(74)
Returned to performing	(101)	(518)	(619)	(129)	(280)	(409)
Paydowns/settlements	(1,761)	(532)	(2,293)	(2,193)	(583)	(2,776)
Charge-offs	(180)	(1,006)	(1,186)	(290)	(908)	(1,198)
Other	(25)	(36)	(61)	(53)	(275)	(328)
Ending balance	\$ 2,400	\$ 1,589	\$ 3,989	\$ 3,584	\$ 1,690	\$ 5,274

The table below summarizes Citigroup's other real estate owned (OREO) assets. OREO is recorded on the Consolidated Balance Sheet within *Other assets*. This represents the carrying value of all real estate property acquired by foreclosure or other legal proceedings when Citi has taken possession of the collateral:

<i>In millions of dollars</i>	Sept. 30, 2021	Jun. 30, 2021	Mar. 31, 2021	Dec. 31, 2020	Sept. 30, 2020
OREO					
<i>North America</i>	\$ 10	\$ 12	\$ 14	\$ 19	\$ 22
<i>EMEA</i>	—	—	—	—	—
<i>Latin America</i>	10	11	10	7	8
<i>Asia</i>	1	10	19	17	12
Total OREO	\$ 21	\$ 33	\$ 43	\$ 43	\$ 42
Non-accrual assets					
Corporate non-accrual loans	\$ 2,400	\$ 2,576	\$ 3,106	\$ 3,527	\$ 3,584
Consumer non-accrual loans	1,589	1,806	1,984	2,141	1,690
Non-accrual loans (NAL)	\$ 3,989	\$ 4,382	\$ 5,090	\$ 5,668	\$ 5,274
OREO	\$ 21	\$ 33	\$ 43	\$ 43	\$ 42
Non-accrual assets (NAA)	\$ 4,010	\$ 4,415	\$ 5,133	\$ 5,711	\$ 5,316
NAL as a percentage of total loans	0.60 %	0.65 %	0.76 %	0.84 %	0.79 %
NAA as a percentage of total assets	0.17	0.19	0.22	0.25	0.24
ACLL as a percentage of NAL ⁽¹⁾	444 %	439 %	425 %	440 %	501 %

(1) The ACLL includes the allowance for Citi's credit card portfolios and purchased credit-distressed loans, while the non-accrual loans exclude credit card balances (with the exception of certain international portfolios).

Renegotiated Loans

The following table presents Citi's loans modified in TDRs:

<i>In millions of dollars</i>	Sept. 30, 2021	Dec. 31, 2020
Corporate renegotiated loans⁽¹⁾		
In U.S. offices		
Commercial and industrial ⁽²⁾	\$ 114	\$ 193
Mortgage and real estate	53	60
Financial institutions	—	—
Other	31	30
Total	\$ 198	\$ 283
In offices outside the U.S.		
Commercial and industrial ⁽²⁾	\$ 138	\$ 132
Mortgage and real estate	12	32
Financial institutions	—	—
Other	20	3
Total	\$ 170	\$ 167
Total corporate renegotiated loans	\$ 368	\$ 450
Consumer renegotiated loans⁽³⁾		
In U.S. offices		
Mortgage and real estate	\$ 1,455	\$ 1,904
Cards	1,340	1,449
Installment and other	30	33
Total	\$ 2,825	\$ 3,386
In offices outside the U.S.		
Mortgage and real estate	\$ 229	\$ 361
Cards	361	533
Installment and other	437	519
Total	\$ 1,027	\$ 1,413
Total consumer renegotiated loans	\$ 3,852	\$ 4,799

- (1) Includes \$337 million and \$415 million of non-accrual loans included in the non-accrual loans table above at September 30, 2021 and December 31, 2020, respectively. The remaining loans are accruing interest.
- (2) In addition to modifications reflected as TDRs at September 30, 2021 and December 31, 2020, Citi also modified zero and \$47 million, respectively, of commercial loans risk rated "Substandard Non-Performing" or worse (asset category defined by banking regulators) in offices outside the U.S. These modifications were not considered TDRs because the modifications did not involve a concession or because the modifications qualified for exemptions from TDR accounting provided by the CARES Act or the interagency guidance.
- (3) Includes \$714 million and \$873 million of non-accrual loans included in the non-accrual loans table above at September 30, 2021 and December 31, 2020, respectively. The remaining loans were accruing interest.

LIQUIDITY RISK

For additional information on funding and liquidity at Citigroup, including its objectives, management and measurement, see “Liquidity Risk” and “Risk Factors—Liquidity Risks” in Citi’s 2020 Annual Report on Form 10-K.

High-Quality Liquid Assets (HQLA)

<i>In billions of dollars</i>	Citibank			Citi non-bank and other entities			Total		
	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020
Available cash	\$ 255.1	\$ 259.3	\$ 279.3	\$ 3.5	\$ 2.8	\$ 2.0	\$ 258.5	\$ 262.2	\$ 281.3
U.S. sovereign	108.9	91.1	80.6	64.3	61.5	56.0	173.2	152.6	136.6
U.S. agency/agency MBS	45.3	41.5	34.6	6.0	5.2	5.8	51.3	46.7	40.4
Foreign government debt ⁽¹⁾	50.2	47.2	44.5	11.2	12.0	17.0	61.4	59.2	61.5
Other investment grade	1.8	1.5	1.5	0.3	0.3	0.7	2.1	1.9	2.2
Total HQLA (AVG)	\$ 461.2	\$ 440.7	\$ 440.5	\$ 85.3	\$ 81.8	\$ 81.5	\$ 546.5	\$ 522.6	\$ 522.0

Note: The amounts set forth in the table above are presented on an average basis. For securities, the amounts represent the liquidity value that potentially could be realized and, therefore, exclude any securities that are encumbered and incorporate any haircuts applicable under the U.S. LCR rule. The table above incorporates various restrictions that could limit the transferability of liquidity between legal entities, including Section 23A of the Federal Reserve Act.

(1) Foreign government debt includes securities issued or guaranteed by foreign sovereigns, agencies and multilateral development banks. Foreign government debt securities are held largely to support local liquidity requirements and Citi’s local franchises and principally include government bonds from Japan, Mexico, Hong Kong, South Korea and India.

The table above includes average amounts of HQLA held at Citigroup’s operating entities that are eligible for inclusion in the calculation of Citigroup’s consolidated Liquidity Coverage ratio (LCR), pursuant to the U.S. LCR rules. These amounts include the HQLA needed to meet the minimum requirements at these entities and any amounts in excess of these minimums that are assumed to be transferable to other entities within Citigroup. Citigroup’s HQLA increased quarter-over-quarter, primarily reflecting growth in deposits.

As of September 30, 2021, Citigroup had approximately \$994 billion of available liquidity resources to support client and business needs, including end-of-period HQLA assets; additional unencumbered securities, including excess liquidity held at bank entities that is non-transferable to other entities within Citigroup; and available assets not already accounted for within Citi’s HQLA to support Federal Home Loan Bank (FHLB) and Federal Reserve Bank discount window borrowing capacity.

Short-Term Liquidity Measurement: Liquidity Coverage Ratio (LCR)

In addition to internal 30-day liquidity stress testing performed for Citi’s major entities, operating subsidiaries and countries, Citi also monitors its liquidity by reference to the LCR. The table below details the components of Citi’s LCR calculation and HQLA in excess of net outflows for the periods indicated:

<i>In billions of dollars</i>	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020
HQLA	\$ 546.5	\$ 522.6	\$ 522.0
Net outflows	474.8	461.7	442.6
LCR	115 %	113 %	118 %
HQLA in excess of net outflows	\$ 71.7	\$ 60.9	\$ 79.4

Note: The amounts are presented on an average basis.

As of September 30, 2021, Citigroup’s average LCR increased from the quarter ended June 30, 2021. The increase was primarily driven by lower funding needs in broker-dealer subsidiaries along with debt issuance in the latter part of the prior quarter.

Long-Term Liquidity Measurement: Net Stable Funding Ratio (NSFR)

As previously disclosed, in October 2020, the U.S. banking agencies adopted a final rule to assess the availability of a bank's stable funding against a required level.

The final rule became effective beginning July 1, 2021, while public disclosure requirements to report the ratio will occur on a semiannual basis beginning June 30, 2023. Citi was in compliance with the final rule as of the third quarter of 2021.

Loans

The table below details the average loans, by business and/or segment, and the total end-of-period loans for each of the periods indicated:

<i>In billions of dollars</i>	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020
Global Consumer Banking			
<i>North America</i>	\$ 173.8	\$ 171.9	\$ 179.1
<i>Latin America</i>	13.2	13.5	13.6
<i>Asia⁽¹⁾</i>	75.9	83.2	79.7
Total	\$ 262.9	\$ 268.6	\$ 272.4
Institutional Clients Group			
Corporate lending	\$ 129.2	\$ 134.4	\$ 166.1
Treasury and trade solutions (TTS)	73.7	71.6	67.1
Private bank	125.9	123.9	110.3
<i>Markets and securities services and other</i>	72.0	65.8	53.1
Total	\$ 400.8	\$ 395.8	\$ 396.6
Total <i>Corporate/Other</i>	\$ 4.7	\$ 5.8	\$ 8.2
Total Citigroup loans (AVG)	\$ 668.5	\$ 670.3	\$ 677.2
Total Citigroup loans (EOP)	\$ 664.8	\$ 676.8	\$ 666.9

(1) Includes loans in certain *EMEA* countries for all periods presented.

End-of-period loans were largely unchanged year-over-year and declined 2% quarter-over-quarter.

On an average basis, loans declined 1% year-over-year and were largely unchanged sequentially. Excluding the impact of FX translation, average loans declined 2% year-over-year and were largely unchanged sequentially. On this basis, average *GCB* loans declined 4% year-over-year, primarily reflecting the reclassification of loans to held-for-sale as a result of Citi's agreement to sell its consumer banking business in Australia.

Excluding the impact of FX translation, average *ICG* loans were largely unchanged year-over-year. Loans in corporate lending declined 23% on an average basis, reflecting net repayments as Citi continued to assist its clients in accessing the capital markets, as well as lower demand. Private bank loans increased 14%, largely driven by increased secured lending to high-net-worth clients. *Markets and securities services* loans increased 35%, reflecting an increase in securitization financing. TTS loans increased 9%, reflecting an increase in trade flows and originations.

Average *Corporate/Other* loans continued to decline (down 42%), driven by the wind-down of legacy assets.

Deposits

The table below details the average deposits, by business and/or segment, and the total end-of-period deposits for each of the periods indicated:

<i>In billions of dollars</i>	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020
Global Consumer Banking⁽¹⁾			
<i>North America</i>	\$ 208.4	\$ 204.2	\$ 182.1
<i>Latin America</i>	24.2	24.1	22.5
<i>Asia⁽²⁾</i>	120.7	124.6	115.2
Total	\$ 353.3	\$ 352.9	\$ 319.8
Institutional Clients Group			
Treasury and trade solutions (TTS)	\$ 674.8	\$ 659.3	\$ 678.6
<i>Banking ex-TTS</i>	179.5	172.3	150.1
<i>Markets and securities services</i>	127.2	127.6	107.9
Total	\$ 981.6	\$ 959.2	\$ 936.6
<i>Corporate/Other</i>	\$ 8.2	\$ 9.1	\$ 11.4
Total Citigroup deposits (AVG)	\$ 1,343.0	\$ 1,321.3	\$ 1,267.8
Total Citigroup deposits (EOP)	\$ 1,347.5	\$ 1,310.3	\$ 1,262.6

(1) Reflects deposits within retail banking.

(2) Includes deposits in certain *EMEA* countries for all periods presented.

End-of-period deposits increased 7% year-over-year and 3% sequentially.

On an average basis, deposits increased 6% year-over-year and 2% sequentially. Excluding the impact of FX translation, average deposits grew 5% from the prior-year period and 2% sequentially. The year-over-year increase reflected continued client engagement as well as the elevated level of liquidity in the financial system. On this basis, average deposits in *GCB* increased 9%, with strong growth in *North America*.

Excluding the impact of FX translation, average deposits in *ICG* grew 4% year-over-year, with strong growth in the private bank and securities services.

Long-Term Debt

The weighted-average maturity of unsecured long-term debt issued by Citigroup and its affiliates (including Citibank) with a remaining life greater than one year was approximately 8.6 years as of September 30, 2021, compared to 8.6 years as of the prior year and 8.8 years as of the prior quarter. The weighted-average maturity is calculated based on the contractual maturity of each security. For securities that are redeemable prior to maturity at the option of the holder, the weighted-average maturity is calculated based on the earliest date an option becomes exercisable.

Citi's long-term debt outstanding at the Citigroup parent company includes benchmark senior and subordinated debt and what Citi refers to as customer-related debt, consisting of structured notes, such as equity- and credit-linked notes, as well as non-structured notes. Citi's issuance of customer-related debt is generally driven by customer demand and complements benchmark debt issuance as a source of funding for Citi's non-bank entities. Citi's long-term debt at the bank includes bank notes, FHLB advances and securitizations.

Long-Term Debt Outstanding

The following table sets forth Citi's end-of-period total long-term debt outstanding for each of the dates indicated:

<i>In billions of dollars</i>	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020
Non-bank⁽¹⁾			
Benchmark debt:			
Senior debt	\$ 123.9	\$ 127.8	\$ 126.3
Subordinated debt	26.0	26.2	27.4
Trust preferred	1.7	1.7	1.7
Customer-related debt	74.7	73.9	61.0
Local country and other ⁽²⁾	7.2	6.3	8.1
Total non-bank	\$ 233.6	\$ 235.9	\$ 224.5
Bank			
FHLB borrowings	\$ 5.8	\$ 9.5	\$ 14.7
Securitizations ⁽³⁾	11.0	11.6	16.4
Citibank benchmark senior debt	3.6	3.7	14.2
Local country and other ⁽²⁾	4.3	3.9	3.5
Total bank	\$ 24.7	\$ 28.7	\$ 48.8
Total long-term debt	\$ 258.3	\$ 264.6	\$ 273.3

Note: Amounts represent the current value of long-term debt on Citi's Consolidated Balance Sheet that, for certain debt instruments, includes consideration of fair value, hedging impacts and unamortized discounts and premiums.

- (1) Non-bank includes long-term debt issued to third parties by the parent holding company (Citigroup) and Citi's non-bank subsidiaries (including broker-dealer subsidiaries) that are consolidated into Citigroup. As of September 30, 2021, non-bank included \$63.5 billion of long-term debt issued by Citi's broker-dealer and other subsidiaries, as well as certain Citigroup consolidated hedging activities.
- (2) Local country and other includes debt issued by Citi's affiliates in support of their local operations. Within non-bank, certain secured financing is also included.
- (3) Predominantly credit card securitizations, primarily backed by Citi-branded credit card receivables.

Citi's total long-term debt outstanding decreased year-over-year, primarily driven by declines in unsecured benchmark senior debt, FHLB borrowings and securitizations at the bank, partially offset by the issuance of customer-related debt at the non-bank entities. Sequentially, long-term debt outstanding decreased, driven primarily by decreases in FHLB borrowings at the bank and unsecured benchmark senior debt at the non-bank entities.

As part of its liability management, Citi has considered, and may continue to consider, opportunities to redeem or repurchase its long-term debt pursuant to open market purchases, tender offers or other means. Such redemptions and repurchases help reduce Citi's overall funding costs. During the third quarter of 2021, Citi redeemed or repurchased an aggregate of approximately \$5.9 billion of its outstanding long-term debt.

Long-Term Debt Issuances and Maturities

The table below details Citi's long-term debt issuances and maturities (including repurchases and redemptions) during the periods presented:

<i>In billions of dollars</i>	3Q21		2Q21		3Q20	
	Maturities	Issuances	Maturities	Issuances	Maturities	Issuances
Non-bank						
Benchmark debt:						
Senior debt	\$ 2.8	\$ 0.3	\$ 1.8	\$ 8.7	\$ 1.4	\$ —
Subordinated debt	—	—	—	—	—	—
Trust preferred	—	—	—	—	—	—
Customer-related debt	6.9	9.8	8.5	15.4	6.6	6.2
Local country and other	0.6	1.3	1.0	1.5	0.1	0.4
Total non-bank	\$ 10.3	\$ 11.4	\$ 11.3	\$ 25.6	\$ 8.1	\$ 6.6
Bank						
FHLB borrowings	\$ 3.8	\$ —	\$ 1.4	\$ —	\$ 0.3	\$ —
Securitizations	—	—	1.2	—	1.2	—
Citibank benchmark senior debt	—	—	5.5	—	2.1	—
Local country and other	0.5	1.1	0.1	0.4	3.5	0.4
Total bank	\$ 4.3	\$ 1.1	\$ 8.2	\$ 0.4	\$ 7.1	\$ 0.4
Total	\$ 14.6	\$ 12.4	\$ 19.5	\$ 26.0	\$ 15.2	\$ 7.0

The table below shows Citi's aggregate long-term debt maturities (including repurchases and redemptions) year-to-date in 2021, as well as its aggregate expected remaining long-term debt maturities by year as of September 30, 2021:

<i>In billions of dollars</i>	2021 YTD	Maturities							Total
		2021	2022	2023	2024	2025	2026	Thereafter	
Non-bank									
Benchmark debt:									
Senior debt	\$ 8.9	\$ 5.6	\$ 11.4	\$ 12.7	\$ 11.1	\$ 9.9	\$ 18.5	\$ 54.8	\$ 123.9
Subordinated debt	—	—	0.8	1.3	1.0	5.2	2.6	15.0	26.0
Trust preferred	—	—	—	—	—	—	—	1.7	1.7
Customer-related debt	24.0	1.7	11.2	8.7	8.0	4.8	4.5	35.8	74.7
Local country and other	3.0	0.6	1.9	2.2	—	—	0.7	1.8	7.2
Total non-bank	\$ 35.9	\$ 7.9	\$ 25.2	\$ 24.9	\$ 20.2	\$ 20.0	\$ 26.3	\$ 109.1	\$ 233.6
Bank									
FHLB borrowings	\$ 5.2	\$ 0.5	\$ 5.3	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 5.8
Securitizations	4.8	1.3	2.1	3.4	1.2	0.4	—	2.6	11.0
Citibank benchmark senior debt	9.8	—	0.9	—	2.7	—	—	—	3.6
Local country and other	0.8	0.7	1.4	0.6	1.0	0.1	—	0.5	4.3
Total bank	\$ 20.5	\$ 2.5	\$ 9.7	\$ 4.0	\$ 4.9	\$ 0.5	\$ —	\$ 3.1	\$ 24.7
Total long-term debt	\$ 56.5	\$ 10.4	\$ 34.9	\$ 28.9	\$ 25.1	\$ 20.5	\$ 26.3	\$ 112.2	\$ 258.3

Secured Funding Transactions and Short-Term Borrowings

Citi supplements its primary sources of funding with short-term financings that generally include (i) secured funding transactions consisting of securities loaned or sold under agreements to repurchase, i.e., repos, and (ii) to a lesser extent, short-term borrowings consisting of commercial paper and borrowings from the FHLB and other market participants.

Secured Funding Transactions

Secured funding is primarily accessed through Citi's broker-dealer subsidiaries to fund efficiently both (i) secured lending activity and (ii) a portion of the securities inventory held in the context of market making and customer activities. Citi also executes a smaller portion of its secured funding transactions through its bank entities, which are typically collateralized by government debt securities. Generally, daily changes in the level of Citi's secured funding are primarily due to fluctuations in secured lending activity in the matched book (as described below) and securities inventory.

Secured funding of \$209 billion as of September 30, 2021 increased 1% from the prior-year period and decreased 6% sequentially. Excluding the impact of FX translation, secured funding was largely unchanged from the prior-year period and decreased 4% sequentially, driven by normal business activity. The average balance for secured funding was approximately \$229 billion for the quarter ended September 30, 2021.

The portion of secured funding in the broker-dealer subsidiaries that funds secured lending is commonly referred to as "matched book" activity. The majority of this activity is secured by high-quality liquid securities such as U.S. Treasury securities, U.S. agency securities and foreign government debt securities. Other secured funding is secured by less liquid securities, including equity securities, corporate bonds and asset-backed securities, the tenor of which is generally equal to or longer than the tenor of the corresponding matched book assets.

The remainder of the secured funding activity in the broker-dealer subsidiaries serves to fund securities inventory held in the context of market making and customer activities. To maintain reliable funding under a wide range of market conditions, including under periods of stress, Citi manages these activities by taking into consideration the quality of the underlying collateral and establishing minimum required funding tenors. The weighted average maturity of Citi's secured funding of less liquid securities inventory was greater than 110 days as of September 30, 2021.

Citi manages the risks in its secured funding by conducting daily stress tests to account for changes in capacity, tenor, haircut, collateral profile and client actions. In addition, Citi maintains counterparty diversification by establishing concentration triggers and assessing counterparty reliability and stability under stress. Citi generally sources secured funding from more than 150 counterparties.

Short-Term Borrowings

Citi's short-term borrowings of \$30 billion decreased 21% year-over-year, reflecting a decline in FHLB advances, and 6% sequentially, driven by a decline in FHLB advances and unsecured commercial paper, partially offset by increases in asset-backed commercial paper and structured notes (see Note 16 to the Consolidated Financial Statements for further information on Citigroup's and its affiliates' outstanding short-term borrowings).

Credit Ratings

While not included in the table below, the long-term and short-term ratings of Citigroup Global Markets Holdings Inc. (CGMHI) were BBB+/A-2 at Standard & Poor's and A+/F1 at Fitch as of September 30, 2021.

Ratings as of September 30, 2021

	Citigroup Inc.			Citibank, N.A.		
	Senior debt	Commercial paper	Outlook	Long-term	Short-term	Outlook
Fitch Ratings (Fitch)	A	F1	Stable	A+	F1	Stable
Moody's Investors Service (Moody's)	A3	P-2	Stable	Aa3	P-1	Stable
Standard & Poor's (S&P)	BBB+	A-2	Stable	A+	A-1	Stable

Potential Impacts of Ratings Downgrades

Ratings downgrades by Moody's, Fitch or S&P could negatively impact Citigroup's and/or Citibank's funding and liquidity due to reduced funding capacity, including derivative triggers, which could take the form of cash obligations and collateral requirements.

The following information is provided for the purpose of analyzing the potential funding and liquidity impact to Citigroup and Citibank of a hypothetical simultaneous ratings downgrade across all three major rating agencies. This analysis is subject to certain estimates, estimation methodologies, judgments and uncertainties. Uncertainties include potential ratings limitations that certain entities may have with respect to permissible counterparties, as well as general subjective counterparty behavior. For example, certain corporate customers and markets counterparties could re-evaluate their business relationships with Citi and limit transactions in certain contracts or market instruments with Citi. Changes in counterparty behavior could impact Citi's funding and liquidity, as well as the results of operations of certain of its businesses. The actual impact to Citigroup or Citibank is unpredictable and may differ materially from the potential funding and liquidity impacts described below. For additional information on the impact of credit rating changes on Citi and its applicable subsidiaries, see "Risk Factors—Liquidity Risks" in Citi's 2020 Annual Report on Form 10-K.

Citigroup Inc. and Citibank—Potential Derivative Triggers

As of September 30, 2021, Citi estimates that a hypothetical one-notch downgrade of the senior debt/long-term rating of Citigroup Inc. across all three major rating agencies could impact Citigroup's funding and liquidity due to derivative triggers by approximately \$1.1 billion, compared to \$1.0 billion as of June 30, 2021. Other funding sources, such as secured financing transactions and other margin requirements, for which there are no explicit triggers, could also be adversely affected.

As of September 30, 2021, Citi estimates that a hypothetical one-notch downgrade of the senior debt/long-term rating of Citibank across all three major rating agencies could impact Citibank's funding and liquidity due to derivative triggers by approximately \$0.5 billion, unchanged from June 30, 2021. Other funding sources, such as secured funding transactions and other margin requirements, for which there are no explicit triggers, could also be adversely impacted.

In total, as of September 30, 2021, Citi estimates that a one-notch downgrade of Citigroup and Citibank across all three major rating agencies could result in increased aggregate cash obligations and collateral requirements of approximately \$1.6 billion, compared to \$1.4 billion as of June 30, 2021 (see also Note 19 to the Consolidated Financial Statements). As detailed under "High-Quality Liquid Assets" above, Citigroup has various liquidity resources available to its bank and non-bank entities in part as a contingency for the potential events described above.

In addition, a broad range of mitigating actions are currently included in Citigroup's and Citibank's contingency funding plans. For Citigroup, these mitigating factors include, but are not limited to, accessing surplus funding capacity from existing clients, tailoring levels of secured lending and adjusting the size of select trading books and collateralized borrowings at certain Citibank subsidiaries. Mitigating actions available to Citibank include, but are not limited to, selling or financing highly liquid government securities, tailoring levels of secured lending, adjusting the size of select trading assets, reducing loan originations and renewals, raising additional deposits or borrowing from the FHLB or central banks. Citi believes these mitigating actions could substantially reduce the funding and liquidity risk, if any, of the potential downgrades described above.

Citibank—Additional Potential Impacts

In addition to the above derivative triggers, Citi believes that a potential downgrade of Citibank's senior debt/long-term rating across any of the three major rating agencies could also have an adverse impact on the commercial paper/short-term rating of Citibank. As of September 30, 2021, Citibank had liquidity commitments of approximately \$10.0 billion to consolidated asset-backed commercial paper conduits, compared to \$9.0 billion as of June 30, 2021 (for additional information, see Note 18 to the Consolidated Financial Statements).

In addition to the above-referenced liquidity resources of certain Citibank entities, Citibank could reduce the funding and liquidity risk, if any, of the potential downgrades described above through mitigating actions, including repricing or reducing certain commitments to commercial paper conduits. In the event of the potential downgrades described above, Citi believes that certain corporate customers could re-evaluate their deposit relationships with Citibank. This re-evaluation could result in clients' adjusting their discretionary deposit levels or changing their depository institution, which could potentially reduce certain deposit levels at Citibank. However, Citi could choose to adjust pricing, offer alternative deposit products to its existing customers or seek to attract deposits from new customers, in addition to the mitigating actions referenced above.

MARKET RISK

Market risk emanates from both Citi's trading and non-trading portfolios. For additional information on market risk and market risk management at Citi, see "Market Risk" and "Risk Factors" in Citi's 2020 Annual Report on Form 10-K.

Market Risk of Non-Trading Portfolios

The following table sets forth the estimated impact to Citi's net interest revenue, *AOCI* and the Common Equity Tier 1 Capital ratio (on a fully implemented basis), each assuming an unanticipated parallel instantaneous 100 basis point (bps) increase in interest rates:

<i>In millions of dollars, except as otherwise noted</i>	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020
Estimated annualized impact to net interest revenue			
U.S. dollar ⁽¹⁾	\$ 151	\$ 156	\$ 65
All other currencies	586	624	702
Total	\$ 737	\$ 780	\$ 767
As a percentage of average interest-earning assets	0.03 %	0.04 %	0.04 %
Estimated initial negative impact to <i>AOCI</i> (after-tax) ⁽²⁾	\$ (4,914)	\$ (4,953)	\$ (5,757)
Estimated initial impact on Common Equity Tier 1 Capital ratio (bps)	(30)	(30)	(36)

- (1) Certain trading-oriented businesses within Citi have accrual-accounted positions that are excluded from the estimated impact to net interest revenue in the table, since these exposures are managed economically in combination with mark-to-market positions. The U.S. dollar interest rate exposure associated with these businesses was \$(70) million for a 100 bps instantaneous increase in interest rates as of September 30, 2021.
- (2) Includes the effect of changes in interest rates on *AOCI* related to investment securities, cash flow hedges and pension liability adjustments.

The sequential decline in the estimated impact to Citi's net interest revenue was driven by a decline in non-U.S. dollar exposure due to an increase in non-U.S. interest rates.

The modest sequential decline in the estimated impact to *AOCI* primarily reflected a continuation of the positioning strategy of Citi Treasury's investment securities and related interest rate derivatives portfolio.

In the event of a parallel instantaneous 100 bps increase in interest rates, as of September 30, 2021, Citi expects that the \$4.9 billion negative impact to *AOCI* would be offset in stockholders' equity through the expected recovery of the impact on *AOCI* through accretion of Citi's investment portfolio over approximately 37 months.

The following table sets forth the estimated impact to Citi's net interest revenue, *AOCI* and the Common Equity Tier 1 Capital ratio (on a fully implemented basis) under five different changes in interest rate scenarios for the U.S. dollar and Citi's other currencies. The 100 bps downward rate scenarios are impacted by the low level of interest rates in several countries and the assumption that market interest rates, as well as rates paid to depositors and charged to borrowers, do not fall below zero (i.e., the "flooring assumption"). The rate scenarios are also impacted by convexity related to mortgage products.

<i>In millions of dollars, except as otherwise noted</i>	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5
Overnight rate change (bps)	100	100	—	—	(100)
10-year rate change (bps)	100	—	100	(100)	(100)
Estimated annualized impact to net interest revenue					
U.S. dollar	\$ 151	\$ 206	\$ 77	\$ (282)	\$ (442)
All other currencies	586	620	38	(38)	(323)
Total	\$ 737	\$ 826	\$ 115	\$ (320)	\$ (765)
Estimated initial impact to <i>AOCI</i> (after-tax) ⁽¹⁾	\$ (4,914)	\$ (3,191)	\$ (2,019)	\$ 1,532	\$ 3,076
Estimated initial impact to Common Equity Tier 1 Capital ratio (bps)	(30)	(19)	(13)	10	16

Note: Each scenario assumes that the rate change will occur instantaneously. Changes in interest rates for maturities between the overnight rate and the 10-year rate are interpolated.

- (1) Includes the effect of changes in interest rates on *AOCI* related to investment securities, cash flow hedges and pension liability adjustments.

As shown in the table above, the magnitude of the impact to Citi's net interest revenue and *AOCI* is greater under Scenario 2 as compared to Scenario 3. This is because the combination of changes to Citi's investment portfolio, partially offset by changes related to Citi's pension liabilities, results in a net position that is more sensitive to rates at shorter- and intermediate-term maturities.

Changes in Foreign Exchange Rates—Impacts on AOCI and Capital

As of September 30, 2021, Citi estimates that an unanticipated parallel instantaneous 5% appreciation of the U.S. dollar against all of the other currencies in which Citi has invested capital could reduce Citi's tangible common equity (TCE) by approximately \$1.5 billion, or 0.9%, as a result of changes to Citi's foreign currency translation adjustment in *AOCI*, net of hedges. This impact would be primarily due to changes in the value of the Mexican peso, Euro and Indian rupee.

This impact is also before any mitigating actions Citi may take, including ongoing management of its foreign currency translation exposure. Specifically, as currency movements change the value of Citi's net investments in foreign currency-denominated capital, these movements also change the value of Citi's risk-weighted assets denominated in those currencies. This, coupled with Citi's foreign currency hedging strategies, such as foreign currency borrowings, foreign currency forwards and other currency hedging instruments, lessens the impact of foreign currency movements on Citi's Common Equity Tier 1 Capital ratio. Changes in these hedging strategies, as well as hedging costs, divestitures and tax impacts, can further affect the actual impact of changes in foreign exchange rates on Citi's capital as compared to an unanticipated parallel shock, as described above.

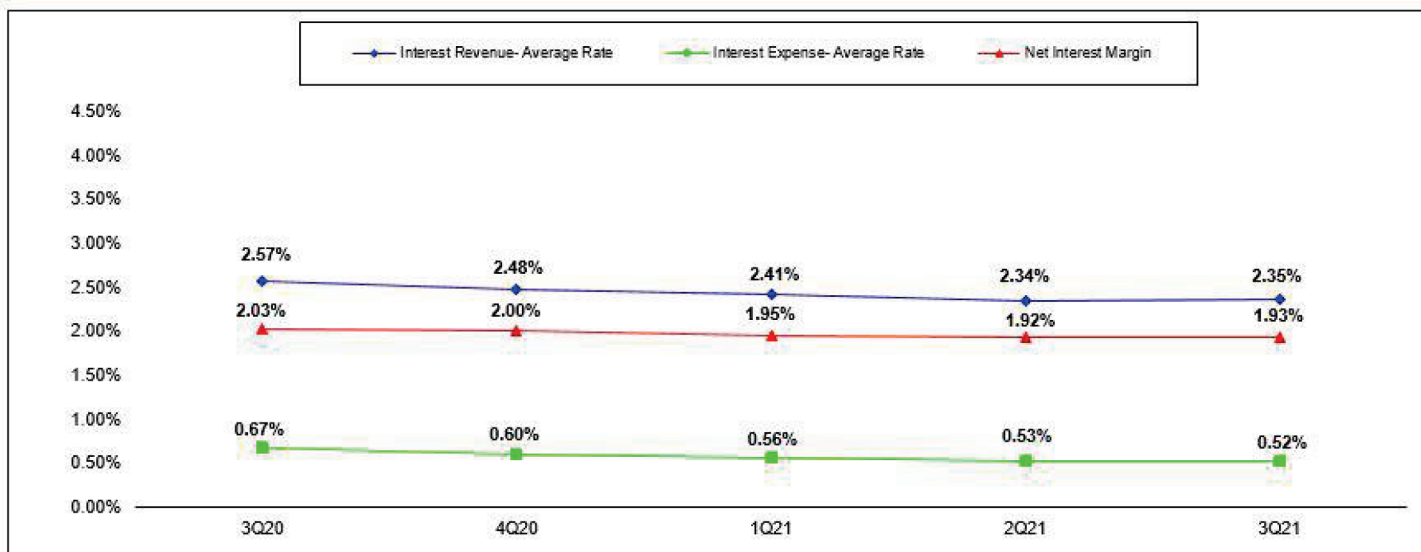
The effect of Citi's ongoing management strategies with respect to changes in foreign exchange rates, and the impact of these changes on Citi's TCE and Common Equity Tier 1 Capital ratio, are shown in the table below. For additional information on the changes in *AOCI*, see Note 17 to the Consolidated Financial Statements.

<i>In millions of dollars, except as otherwise noted</i>	For the quarter ended		
	Sept. 30, 2021	Jun. 30, 2021	Sept. 30, 2020
Change in FX spot rate ⁽¹⁾	(2.7)%	1.1 %	2.6 %
Change in TCE due to FX translation, net of hedges	\$ (1,042)	\$ 364	\$ 655
As a percentage of TCE	(0.7)%	0.2 %	0.4 %
Estimated impact to Common Equity Tier 1 Capital ratio (on a fully implemented basis) due to changes in FX translation, net of hedges (bps)	(1)	—	(1.0)

(1) FX spot rate change is a weighted average based on Citi's quarterly average GAAP capital exposure to foreign countries.

Interest Revenue/Expense and Net Interest Margin (NIM)

Average Rates - Interest Revenue, Interest Expense, and Net Interest Margin



<i>In millions of dollars, except as otherwise noted</i>	3rd Qtr. 2021	2nd Qtr. 2021	3rd Qtr. 2020	Change 3Q21 vs. 3Q20
Interest revenue ⁽¹⁾	\$ 12,696	\$ 12,514	\$ 13,373	(5)%
Interest expense ⁽²⁾	2,252	2,264	2,821	(20)
Net interest revenue, taxable equivalent basis ⁽¹⁾	\$ 10,444	\$ 10,250	\$ 10,552	(1)%
Interest revenue—average rate ⁽³⁾	2.35 %	2.34 %	2.57 %	(22) bps
Interest expense—average rate	0.52	0.53	0.67	(15) bps
Net interest margin ⁽³⁾⁽⁴⁾	1.93	1.92	2.03	(10) bps
Interest-rate benchmarks				
Two-year U.S. Treasury note—average rate	0.23 %	0.17 %	0.14 %	9 bps
10-year U.S. Treasury note—average rate	1.32	1.59	0.65	67 bps
10-year vs. two-year spread	109 bps	142 bps	51 bps	

Note: All interest expense amounts include FDIC, as well as other similar deposit insurance assessments outside of the U.S.

- (1) *Interest revenue* and *Net interest revenue* include the taxable equivalent adjustments primarily related to the tax-exempt bond portfolio and certain tax-advantaged loan programs (based on the U.S. federal statutory tax rate of 21%) of \$46 million, \$51 million and \$59 million for the three months ended September 30, 2021, June 30, 2021 and September 30, 2020, respectively.
- (2) Interest expense associated with certain hybrid financial instruments, which are classified as *Long-term debt* and accounted for at fair value, is reported together with any changes in fair value as part of *Principal transactions* in the Consolidated Statement of Income and is therefore not reflected in *Interest expense* in the table above.
- (3) The average rate on interest revenue and net interest margin reflects the taxable equivalent gross-up adjustment. See footnote 1 above.
- (4) Citi's net interest margin (NIM) is calculated by dividing net interest revenue by average interest-earning assets.

Non-ICG Markets Net Interest Revenue

<i>In millions of dollars</i>	3rd Qtr. 2021	2nd Qtr. 2021	3rd Qtr. 2020	Change 3Q21 vs. 3Q20
Net interest revenue (NIR)—taxable equivalent basis ⁽¹⁾ per above	\$ 10,444	\$ 10,250	\$ 10,552	(1)%
<i>ICG Markets</i> NIR—taxable equivalent basis ⁽¹⁾	1,331	1,453	1,413	(6)
<i>Non-ICG Markets</i> NIR—taxable equivalent basis ⁽¹⁾	\$ 9,113	\$ 8,797	\$ 9,139	— %

(1) *Interest revenue* and *Net interest revenue* include the taxable equivalent adjustments discussed in the table above.

Citi's net interest revenue (NIR) in the third quarter of 2021 decreased 1% to \$10.4 billion versus the prior-year period. As set forth in the table above, Citi's NIR on a taxable equivalent basis also decreased 1% year-over-year, or approximately \$100 million, driven by modest declines in both *non-ICG Markets* NIR and *ICG Markets* (fixed income markets and equity markets) NIR. The decrease in *non-ICG Markets* NIR reflected lower loan balances and the impact of lower deposit spreads. The decrease in *ICG Markets* NIR largely reflected a change in the mix of trading positions in support of client activity.

Citi's NIM was 1.93% on a taxable equivalent basis in the third quarter of 2021, an increase of 1 basis point from the prior quarter, primarily reflecting higher cards NIR in *North America GCB* due to higher fees and higher loans, partially offset by growth in the balance sheet due to higher deposits and a decrease in *ICG Markets* NIR.

Additional Interest Rate Details

Average Balances and Interest Rates—Assets⁽¹⁾⁽²⁾⁽³⁾

Taxable Equivalent Basis

Quarterly—Assets	Average volume			Interest revenue			% Average rate		
	3rd Qtr. 2021	2nd Qtr. 2021	3rd Qtr. 2020	3rd Qtr. 2021	2nd Qtr. 2021	3rd Qtr. 2020	3rd Qtr. 2021	2nd Qtr. 2021	3rd Qtr. 2020
<i>In millions of dollars, except rates</i>									
Deposits with banks⁽⁴⁾	\$ 294,160	\$ 296,445	\$ 307,845	\$ 147	\$ 126	\$ 116	0.20 %	0.17 %	0.15 %
Securities borrowed and purchased under agreements to resell⁽⁵⁾									
In U.S. offices	\$ 176,926	\$ 171,568	\$ 153,513	\$ 70	\$ 85	\$ 153	0.16 %	0.20 %	0.40 %
In offices outside the U.S. ⁽⁴⁾	146,257	148,253	141,436	194	120	199	0.53	0.32	0.56
Total	\$ 323,183	\$ 319,821	\$ 294,949	\$ 264	\$ 205	\$ 352	0.32 %	0.26 %	0.47 %
Trading account assets⁽⁶⁾⁽⁷⁾									
In U.S. offices	\$ 133,649	\$ 142,471	\$ 144,268	\$ 665	\$ 579	\$ 861	1.97 %	1.63 %	2.37 %
In offices outside the U.S. ⁽⁴⁾	154,993	159,670	140,765	620	893	597	1.59	2.24	1.69
Total	\$ 288,642	\$ 302,141	\$ 285,033	\$ 1,285	\$ 1,472	\$ 1,458	1.77 %	1.95 %	2.03 %
Investments									
In U.S. offices									
Taxable	\$ 332,337	\$ 320,206	\$ 282,024	\$ 935	\$ 867	\$ 877	1.12 %	1.09 %	1.24 %
Exempt from U.S. income tax	11,973	12,613	14,166	99	114	126	3.28	3.63	3.54
In offices outside the U.S. ⁽⁴⁾	153,802	151,419	142,596	873	863	899	2.25	2.29	2.51
Total	\$ 498,112	\$ 484,238	\$ 438,786	\$ 1,907	\$ 1,844	\$ 1,902	1.52 %	1.53 %	1.72 %
Loans (net of unearned income)⁽⁸⁾									
In U.S. offices	\$ 388,415	\$ 382,708	\$ 389,831	\$ 6,035	\$ 5,800	\$ 6,316	6.16 %	6.08 %	6.45 %
In offices outside the U.S. ⁽⁴⁾	280,072	287,572	287,369	2,862	2,956	3,130	4.05	4.12	4.33
Total	\$ 668,487	\$ 670,280	\$ 677,200	\$ 8,897	\$ 8,756	\$ 9,446	5.28 %	5.24 %	5.55 %
Other interest-earning assets⁽⁹⁾	\$ 71,193	\$ 69,691	\$ 63,577	\$ 196	\$ 111	\$ 99	1.09 %	0.64 %	0.62 %
Total interest-earning assets	\$ 2,143,777	\$ 2,142,616	\$ 2,067,390	\$ 12,696	\$ 12,514	\$ 13,373	2.35 %	2.34 %	2.57 %
Non-interest-earning assets ⁽⁶⁾	\$ 202,248	\$ 199,194	\$ 192,082						
Total assets	\$ 2,346,025	\$ 2,341,810	\$ 2,259,472						

Nine Months—Assets	Average volume		Interest revenue		% Average rate	
	Nine Months 2021	Nine Months 2020	Nine Months 2021	Nine Months 2020	Nine Months 2021	Nine Months 2020
<i>In millions of dollars, except rates</i>						
Deposits with banks⁽⁴⁾	\$ 299,315	\$ 273,487	\$ 418	\$ 802	0.19 %	0.39 %
Securities borrowed and purchased under agreements to resell⁽⁵⁾						
In U.S. offices	\$ 170,761	\$ 146,098	\$ 272	\$ 1,076	0.21 %	0.98 %
In offices outside the U.S. ⁽⁴⁾	145,700	137,222	491	885	0.45	0.86
Total	\$ 316,461	\$ 283,320	\$ 763	\$ 1,961	0.32 %	0.92 %
Trading account assets⁽⁶⁾⁽⁷⁾						
In U.S. offices	\$ 143,639	\$ 143,148	\$ 1,996	\$ 2,789	1.86 %	2.60 %
In offices outside the U.S. ⁽⁴⁾	155,894	129,331	2,099	1,938	1.80	2.00
Total	\$ 299,533	\$ 272,479	\$ 4,095	\$ 4,727	1.83 %	2.32 %
Investments						
In U.S. offices						
Taxable	\$ 316,038	\$ 260,161	\$ 2,608	\$ 3,059	1.10 %	1.57 %
Exempt from U.S. income tax	12,496	14,345	331	361	3.54	3.36
In offices outside the U.S. ⁽⁴⁾	151,566	137,127	2,592	2,908	2.29	2.83
Total	\$ 480,100	\$ 411,633	\$ 5,531	\$ 6,328	1.54 %	2.05 %
Loans (net of unearned income)⁽⁸⁾						
In U.S. offices	\$ 383,693	\$ 401,253	\$ 17,877	\$ 20,366	6.23 %	6.78 %
In offices outside the U.S. ⁽⁴⁾	284,553	290,303	8,709	10,514	4.09	4.84
Total	\$ 668,246	\$ 691,556	\$ 26,586	\$ 30,880	5.32 %	5.96 %
Other interest-earning assets⁽⁹⁾	\$ 72,325	\$ 69,200	\$ 404	\$ 492	0.75 %	0.95 %
Total interest-earning assets	\$ 2,135,980	\$2,001,675	\$ 37,797	\$ 45,190	2.37 %	3.02 %
Non-interest-earning assets ⁽⁶⁾	\$ 198,896	\$ 200,457				
Total assets	\$ 2,334,876	\$2,202,132				

- (1) *Interest revenue* and *Net interest revenue* include the taxable equivalent adjustments primarily related to the tax-exempt bond portfolio and certain tax-advantaged loan programs (based on the U.S. federal statutory tax rate of 21%) of \$46 million, \$51 million and \$59 million for the three months ended September 30, 2021, June 30, 2021 and September 30, 2020, respectively, and \$150 million and \$148 million for the nine months ended September 30, 2021 and 2020, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to ASC 210-20-45. However, *Interest revenue* excludes the impact of ASC 210-20-45.
- (6) The fair value carrying amounts of derivative contracts are reported net, pursuant to ASC 815-10-45, in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (7) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (8) Includes cash-basis loans.
- (9) Includes *Brokerage receivables*.

Average Balances and Interest Rates—Liabilities and Equity, and Net Interest Revenue⁽¹⁾⁽²⁾⁽³⁾

Taxable Equivalent Basis

Quarterly—Liabilities	Average volume			Interest expense			% Average rate		
	3rd Qtr. 2021	2nd Qtr. 2021	3rd Qtr. 2020	3rd Qtr. 2021	2nd Qtr. 2021	3rd Qtr. 2020	3rd Qtr. 2021	2nd Qtr. 2021	3rd Qtr. 2020
<i>In millions of dollars, except rates</i>									
Deposits									
In U.S. offices ⁽⁴⁾	\$ 558,990	\$ 496,250	\$ 505,627	\$ 476	\$ 456	\$ 691	0.34 %	0.37 %	0.54 %
In offices outside the U.S. ⁽⁵⁾	538,800	578,880	553,673	547	499	602	0.40	0.35	0.43
Total	\$ 1,097,790	\$ 1,075,130	\$ 1,059,300	\$ 1,023	\$ 955	\$ 1,293	0.37 %	0.36 %	0.49 %
Securities loaned and sold under agreements to repurchase⁽⁶⁾									
In U.S. offices	\$ 132,810	\$ 140,708	\$ 132,721	\$ 195	\$ 170	\$ 168	0.58 %	0.48 %	0.50 %
In offices outside the U.S. ⁽⁵⁾	96,137	95,931	83,835	92	90	124	0.38	0.38	0.59
Total	\$ 228,947	\$ 236,639	\$ 216,556	\$ 287	\$ 260	\$ 292	0.50 %	0.44 %	0.54 %
Trading account liabilities⁽⁷⁾⁽⁸⁾									
In U.S. offices	\$ 43,740	\$ 48,433	\$ 37,040	\$ 28	\$ 30	\$ 39	0.25 %	0.25 %	0.42 %
In offices outside the U.S. ⁽⁵⁾	64,963	73,705	51,557	78	120	84	0.48	0.65	0.65
Total	\$ 108,703	\$ 122,138	\$ 88,597	\$ 106	\$ 150	\$ 123	0.39 %	0.49 %	0.55 %
Short-term borrowings and other interest-bearing liabilities⁽⁹⁾									
In U.S. offices	\$ 65,584	\$ 69,944	\$ 76,817	\$ (19)	\$ (17)	\$ 57	(0.11)%	(0.10)%	0.30 %
In offices outside the U.S. ⁽⁵⁾	27,132	23,738	18,654	27	48	31	0.39	0.81	0.66
Total	\$ 92,716	\$ 93,682	\$ 95,471	\$ 8	\$ 31	\$ 88	0.03 %	0.13 %	0.37 %
Long-term debt⁽¹⁰⁾									
In U.S. offices	\$ 181,723	\$ 191,009	\$ 222,406	\$ 802	\$ 852	\$ 1,023	1.75 %	1.79 %	1.83 %
In offices outside the U.S. ⁽⁵⁾	4,061	4,355	3,827	26	16	2	2.54	1.47	0.21
Total	\$ 185,784	\$ 195,364	\$ 226,233	\$ 828	\$ 868	\$ 1,025	1.77 %	1.78 %	1.80 %
Total interest-bearing liabilities	\$ 1,713,940	\$ 1,722,953	\$ 1,686,157	\$ 2,252	\$ 2,264	\$ 2,821	0.52 %	0.53 %	0.67 %
Demand deposits in U.S. offices	\$ 122,731	\$ 78,665	\$ 32,208						
Other non-interest-bearing liabilities ⁽⁷⁾	307,078	337,136	347,525						
Total liabilities	\$ 2,143,749	\$ 2,138,754	\$ 2,065,890						
Citigroup stockholders' equity	\$ 201,608	\$ 202,368	\$ 192,923						
Noncontrolling interests	668	688	659						
Total equity	\$ 202,276	\$ 203,056	\$ 193,582						
Total liabilities and stockholders' equity	\$ 2,346,025	\$ 2,341,810	\$ 2,259,472						
Net interest revenue as a percentage of average interest-earning assets⁽¹¹⁾									
In U.S. offices	\$ 1,246,588	\$ 1,235,013	\$ 1,215,016	\$ 6,485	\$ 6,082	\$ 6,479	2.06 %	1.98 %	2.12 %
In offices outside the U.S. ⁽⁶⁾	897,189	907,603	852,374	3,959	4,168	4,073	1.75	1.84	1.90
Total	\$ 2,143,777	\$ 2,142,616	\$ 2,067,390	\$ 10,444	\$ 10,250	\$ 10,552	1.93 %	1.92 %	2.03 %

Nine Months—Liabilities	Average volume		Interest expense		% Average rate	
	Nine Months 2021	Nine Months 2020	Nine Months 2021	Nine Months 2020	Nine Months 2021	Nine Months 2020
<i>In millions of dollars, except rates</i>						
Deposits						
In U.S. offices ⁽⁴⁾	\$ 520,311	\$ 475,516	\$ 1,463	\$ 2,778	0.38 %	0.78 %
In offices outside the U.S. ⁽⁵⁾	561,938	533,649	1,567	2,598	0.37	0.65
Total	\$ 1,082,249	\$1,009,165	\$ 3,030	\$ 5,376	0.37 %	0.71 %
Securities loaned and sold under agreements to repurchase⁽⁶⁾						
In U.S. offices	\$ 140,153	\$ 137,091	\$ 536	\$ 1,126	0.51 %	1.10 %
In offices outside the U.S. ⁽⁵⁾	93,463	76,189	264	704	0.38	1.23
Total	\$ 233,616	\$ 213,280	\$ 800	\$ 1,830	0.46 %	1.15 %
Trading account liabilities⁽⁷⁾⁽⁸⁾						
In U.S. offices	\$ 47,990	\$ 37,321	\$ 80	\$ 239	0.22 %	0.86 %
In offices outside the U.S. ⁽⁵⁾	68,078	51,333	290	267	0.57	0.69
Total	\$ 116,068	\$ 88,654	\$ 370	\$ 506	0.43 %	0.76 %
Short-term borrowings and other interest bearing liabilities⁽⁹⁾						
In U.S. offices	\$ 69,314	\$ 86,555	\$ (36)	\$ 487	(0.07)%	0.75 %
In offices outside the U.S. ⁽⁵⁾	23,933	20,481	106	125	0.59	0.82
Total	\$ 93,247	\$ 107,036	\$ 70	\$ 612	0.10 %	0.76 %
Long-term debt⁽¹⁰⁾						
In U.S. offices	\$ 191,408	\$ 212,696	\$ 2,559	\$ 3,639	1.79 %	2.29 %
In offices outside the U.S. ⁽⁵⁾	4,396	3,954	55	14	1.67	0.47
Total	\$ 195,804	\$ 216,650	\$ 2,614	\$ 3,653	1.78 %	2.25 %
Total interest-bearing liabilities	\$ 1,720,984	\$1,634,785	\$ 6,884	\$ 11,977	0.53 %	0.98 %
Demand deposits in U.S. offices	\$ 86,009	\$ 29,921				
Other non-interest-bearing liabilities ⁽⁷⁾	325,777	343,620				
Total liabilities	\$ 2,132,770	\$2,008,327				
Citigroup stockholders' equity	\$ 201,426	\$ 193,164				
Noncontrolling interests	680	641				
Total equity	\$ 202,106	\$ 193,805				
Total liabilities and stockholders' equity	\$ 2,334,876	\$2,202,132				
Net interest revenue as a percentage of average interest-earning assets⁽¹¹⁾						
In U.S. offices	\$ 1,237,799	\$1,172,136	\$ 18,902	\$ 20,184	2.04 %	2.30 %
In offices outside the U.S. ⁽⁶⁾	898,182	829,539	12,011	13,029	1.79	2.10
Total	\$ 2,135,981	\$2,001,675	\$ 30,913	\$ 33,213	1.93 %	2.22 %

- (1) *Interest revenue* and *Net interest revenue* include the taxable equivalent adjustments discussed in the table above.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Consists of other time deposits and savings deposits. Savings deposits are made up of insured money market accounts, NOW accounts and other savings deposits. The interest expense on savings deposits includes FDIC deposit insurance assessments.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (6) Average volumes of securities sold under agreements to repurchase are reported net pursuant to ASC 210-20-45. However, *Interest expense* excludes the impact of ASC 210-20-45.
- (7) The fair value carrying amounts of derivative contracts are reported net, pursuant to ASC 815-10-45, in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (8) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (9) Includes *Brokerage payables*.
- (10) Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as *Long-term debt*, as the changes in fair value for these obligations are recorded in *Principal transactions*.
- (11) Includes allocations for capital and funding costs based on the location of the asset.

Analysis of Changes in Interest Revenue⁽¹⁾⁽²⁾⁽³⁾

	3Q21 vs. 2Q21			3Q21 vs. 3Q20		
	Increase (decrease) due to change in:			Increase (decrease) due to change in:		
	Average volume	Average rate	Net change	Average volume	Average rate	Net change
<i>In millions of dollars</i>						
Deposits with banks⁽³⁾	\$ (1)	\$ 22	\$ 21	\$ (5)	\$ 36	\$ 31
Securities borrowed and purchased under agreements to resell						
In U.S. offices	\$ 3	\$ (18)	\$ (15)	\$ 20	\$ (103)	\$ (83)
In offices outside the U.S. ⁽³⁾	(2)	76	74	7	(12)	(5)
Total	\$ 1	\$ 58	\$ 59	\$ 27	\$ (115)	\$ (88)
Trading account assets⁽⁴⁾						
In U.S. offices	\$ (38)	\$ 124	\$ 86	\$ (60)	\$ (136)	\$ (196)
In offices outside the U.S. ⁽³⁾	(25)	(248)	(273)	58	(35)	23
Total	\$ (63)	\$ (124)	\$ (187)	\$ (2)	\$ (171)	\$ (173)
Investments⁽¹⁾						
In U.S. offices	\$ 34	\$ 19	\$ 53	\$ 152	\$ (121)	\$ 31
In offices outside the U.S. ⁽³⁾	14	(4)	10	68	(94)	(26)
Total	\$ 48	\$ 15	\$ 63	\$ 220	\$ (215)	\$ 5
Loans (net of unearned income)⁽⁵⁾						
In U.S. offices	\$ 88	\$ 147	\$ 235	\$ (23)	\$ (258)	\$ (281)
In offices outside the U.S. ⁽³⁾	(77)	(17)	(94)	(78)	(190)	(268)
Total	\$ 11	\$ 130	\$ 141	\$ (101)	\$ (448)	\$ (549)
Other interest-earning assets⁽⁶⁾	\$ 2	\$ 83	\$ 85	\$ 13	\$ 84	\$ 97
Total interest revenue	\$ (2)	\$ 184	\$ 182	\$ 152	\$ (829)	\$ (677)

(1) *Interest revenue* and *Net interest revenue* include the taxable equivalent adjustments discussed in the table above.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(4) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.

(5) Includes cash-basis loans.

(6) Includes *Brokerage receivables*.

Analysis of Changes in Interest Expense and Net Interest Revenue⁽¹⁾⁽²⁾⁽³⁾

	3Q21 vs. 2Q21			3Q21 vs. 3Q20		
	Increase (decrease) due to change in:			Increase (decrease) due to change in:		
	Average volume	Average rate	Net change	Average volume	Average rate	Net change
<i>In millions of dollars</i>						
Deposits						
In U.S. offices	\$ 55	\$ (35)	\$ 20	\$ 67	\$ (282)	\$ (215)
In offices outside the U.S. ⁽³⁾	(36)	84	48	(16)	(39)	(55)
Total	\$ 19	\$ 49	\$ 68	\$ 51	\$ (321)	\$ (270)
Securities loaned and sold under agreements to repurchase						
In U.S. offices	\$ (10)	\$ 35	\$ 25	\$ —	\$ 27	\$ 27
In offices outside the U.S. ⁽³⁾	—	2	2	16	(48)	(32)
Total	\$ (10)	\$ 37	\$ 27	\$ 16	\$ (21)	\$ (5)
Trading account liabilities⁽⁴⁾						
In U.S. offices	\$ (3)	\$ 1	\$ (2)	\$ 6	\$ (17)	\$ (11)
In offices outside the U.S. ⁽³⁾	(13)	(29)	(42)	19	(25)	(6)
Total	\$ (16)	\$ (28)	\$ (44)	\$ 25	\$ (42)	\$ (17)
Short-term borrowings and other interest-bearing liabilities⁽⁵⁾						
In U.S. offices	\$ 1	\$ (3)	\$ (2)	\$ (7)	\$ (69)	\$ (76)
In offices outside the U.S. ⁽³⁾	6	(27)	(21)	11	(15)	(4)
Total	\$ 7	\$ (30)	\$ (23)	\$ 4	\$ (84)	\$ (80)
Long-term debt						
In U.S. offices	\$ (41)	\$ (9)	\$ (50)	\$ (181)	\$ (40)	\$ (221)
In offices outside the U.S. ⁽³⁾	(1)	11	10	—	24	24
Total	\$ (42)	\$ 2	\$ (40)	\$ (181)	\$ (16)	\$ (197)
Total interest expense	\$ (42)	\$ 30	\$ (12)	\$ (85)	\$ (484)	\$ (569)
Net interest revenue	\$ 40	\$ 154	\$ 194	\$ 237	\$ (345)	\$ (108)

(1) *Interest revenue* and *Net interest revenue* include the taxable equivalent adjustments discussed in the table above.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(4) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.

(5) Includes *Brokerage payables*.

Analysis of Changes in Interest Revenue⁽¹⁾⁽²⁾⁽³⁾

<i>In millions of dollars</i>	Nine Months 2021 vs. Nine Months 2020		
	Increase (decrease) due to change in:		
	Average volume	Average rate	Net change
Deposits with banks⁽³⁾	\$ 70	\$ (454)	\$ (384)
Securities borrowed and purchased under agreements to resell			
In U.S. offices	\$ 156	\$ (960)	\$ (804)
In offices outside the U.S. ⁽³⁾	52	(446)	(394)
Total	\$ 208	\$ (1,406)	\$ (1,198)
Trading account assets⁽⁴⁾			
In U.S. offices	\$ 10	\$ (803)	\$ (793)
In offices outside the U.S. ⁽³⁾	371	(210)	161
Total	\$ 381	\$ (1,013)	\$ (632)
Investments⁽¹⁾			
In U.S. offices	\$ 595	\$ (1,076)	\$ (481)
In offices outside the U.S. ⁽³⁾	285	(601)	(316)
Total	\$ 880	\$ (1,677)	\$ (797)
Loans (net of unearned income)⁽⁵⁾			
In U.S. offices	\$ (866)	\$ (1,623)	\$ (2,489)
In offices outside the U.S. ⁽³⁾	(204)	(1,601)	(1,805)
Total	\$ (1,070)	\$ (3,224)	\$ (4,294)
Other interest-earning assets⁽⁶⁾	\$ 21	\$ (109)	\$ (88)
Total interest revenue	\$ 490	\$ (7,883)	\$ (7,393)

(1) *Interest revenue* and *Net interest revenue* include the taxable equivalent adjustments discussed in the table above.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(4) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.

(5) Includes cash-basis loans.

(6) Includes *Brokerage receivables*.

Analysis of Changes in Interest Expense and Net Interest Revenue⁽¹⁾⁽²⁾⁽³⁾

<i>In millions of dollars</i>	Nine Months 2021 vs. Nine Months 2020		
	Increase (decrease) due to change in:		
	Average volume	Average rate	Net change
Deposits			
In U.S. offices	\$ 241	\$ (1,556)	\$ (1,315)
In offices outside the U.S. ⁽³⁾	131	(1,162)	(1,031)
Total	\$ 372	\$ (2,718)	\$ (2,346)
Securities loaned and sold under agreements to repurchase			
In U.S. offices	\$ 25	\$ (615)	\$ (590)
In offices outside the U.S. ⁽³⁾	132	(572)	(440)
Total	\$ 157	\$ (1,187)	\$ (1,030)
Trading account liabilities⁽⁴⁾			
In U.S. offices	\$ 54	\$ (213)	\$ (159)
In offices outside the U.S. ⁽³⁾	77	(54)	23
Total	\$ 131	\$ (267)	\$ (136)
Short-term borrowings and other interest bearing liabilities⁽⁵⁾			
In U.S. offices	\$ (81)	\$ (442)	\$ (523)
In offices outside the U.S. ⁽³⁾	19	(38)	(19)
Total	\$ (62)	\$ (480)	\$ (542)
Long-term debt			
In U.S. offices	\$ (340)	\$ (740)	\$ (1,080)
In offices outside the U.S. ⁽³⁾	2	39	41
Total	\$ (338)	\$ (701)	\$ (1,039)
Total interest expense	\$ 260	\$ (5,353)	\$ (5,093)
Net interest revenue	\$ 230	\$ (2,530)	\$ (2,300)

(1) *Interest revenue* and *Net interest revenue* include the taxable equivalent adjustments discussed in the table above.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(4) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.

(5) Includes *Brokerage payables*.

Market Risk of Trading Portfolios

Value at Risk (VAR)

Citi believes its VAR model is conservatively calibrated to incorporate fat-tail scaling and the greater of short-term (approximately the most recent month) and long-term (three years) market volatility. As of September 30, 2021, Citi estimates that the conservative features of the VAR calibration contribute an approximate 31% add-on to what would be a VAR estimated under the assumption of stable and perfectly, normally distributed markets. As of June 30, 2021, the add-on was 35%.

As set forth in the table below, Citi's average trading VAR decreased quarter-over-quarter, mainly due to a reduction in interest rate short hedges as well as a general reduction in interest rate risk, both in *ICG Markets* businesses. Citi's average trading and credit portfolio VAR increased quarter-over-quarter, largely driven by increased credit hedging activity.

Quarter-end and Average Trading VAR and Trading and Credit Portfolio VAR

<i>In millions of dollars</i>	September 30, 2021	Third Quarter 2021 Average	June 30, 2021	Second Quarter 2021 Average	September 30, 2020	Third Quarter 2020 Average
Interest rate	\$ 65	\$ 61	\$ 62	\$ 76	\$ 69	\$ 82
Credit spread	62	73	77	73	67	79
Covariance adjustment ⁽¹⁾	(43)	(42)	(35)	(44)	(47)	(55)
Fully diversified interest rate and credit spread ⁽²⁾	\$ 84	\$ 92	\$ 104	\$ 105	\$ 89	\$ 106
Foreign exchange	42	42	35	42	27	23
Equity	36	36	23	31	29	26
Commodity	36	36	48	35	21	25
Covariance adjustment ⁽¹⁾	(103)	(105)	(107)	(104)	(77)	(76)
Total trading VAR—all market risk factors, including general and specific risk (excluding credit portfolios)⁽²⁾	\$ 95	\$ 101	\$ 103	\$ 109	\$ 89	\$ 104
Specific risk-only component ⁽³⁾	\$ (2)	\$ 3	\$ (4)	\$ (3)	\$ (2)	\$ (10)
Total trading VAR—general market risk factors only (excluding credit portfolios)	\$ 97	\$ 98	\$ 107	\$ 112	\$ 91	\$ 114
Incremental impact of the credit portfolio ⁽⁴⁾	\$ 33	\$ 38	\$ 27	\$ 25	\$ 35	\$ 26
Total trading and credit portfolio VAR	\$ 128	\$ 139	\$ 130	\$ 134	\$ 124	\$ 130

- (1) Covariance adjustment (also known as diversification benefit) equals the difference between the total VAR and the sum of the VARs tied to each risk type. The benefit reflects the fact that the risks within individual and across risk types are not perfectly correlated and, consequently, the total VAR on a given day will be lower than the sum of the VARs relating to each risk type. The determination of the primary drivers of changes to the covariance adjustment is made by an examination of the impact of both model parameter and position changes.
- (2) The total trading VAR includes mark-to-market and certain fair value option trading positions in *ICG*, with the exception of hedges to the loan portfolio, fair value option loans and all CVA exposures. Available-for-sale and accrual exposures are not included.
- (3) The specific risk-only component represents the level of equity and fixed income issuer-specific risk embedded in VAR.
- (4) The credit portfolio is composed of mark-to-market positions associated with non-trading business units including Citi Treasury, the CVA relating to derivative counterparties and all associated CVA hedges. FVA and DVA are not included. The credit portfolio also includes hedges to the loan portfolio, fair value option loans and hedges to the leveraged finance pipeline within capital markets origination in *ICG*.

The table below provides the range of market factor VARs associated with Citi's total trading VAR, inclusive of specific risk:

<i>In millions of dollars</i>	Third Quarter 2021		Second Quarter 2021		Third Quarter 2020	
	Low	High	Low	High	Low	High
Interest rate	\$ 51	\$ 76	\$ 57	\$ 96	\$ 61	\$ 111
Credit spread	62	96	65	86	67	95
Fully diversified interest rate and credit spread	\$ 77	\$ 115	\$ 90	\$ 123	\$ 83	\$ 128
Foreign exchange	38	46	34	48	15	31
Equity	24	50	23	43	22	33
Commodity	27	55	26	50	21	32
Total trading	\$ 86	\$ 120	\$ 90	\$ 130	\$ 87	\$ 128
Total trading and credit portfolio	114	166	116	159	113	150

Note: No covariance adjustment can be inferred from the above table as the high and low for each market factor will be from different close-of-business dates.

The following table provides the VAR for *ICG*, excluding the CVA relating to derivative counterparties, hedges of CVA, fair value option loans and hedges to the loan portfolio:

<i>In millions of dollars</i>	September 30, 2021
Total—all market risk factors, including general and specific risk	
Average—during quarter	\$ 102
High—during quarter	121
Low—during quarter	87

Regulatory VAR Back-testing

In accordance with Basel III, Citi is required to perform back-testing to evaluate the effectiveness of its Regulatory VAR model. Regulatory VAR back-testing is the process in which the daily one-day VAR, at a 99% confidence interval, is compared to the buy-and-hold profit and loss (i.e., the profit and loss impact if the portfolio is held constant at the end of the day and re-priced the following day). Buy-and-hold profit and loss represents the daily mark-to-market profit and loss attributable to price movements in covered positions from the close of the previous business day. Buy-and-hold profit and loss excludes realized trading revenue, net interest, fees and commissions, intra-day trading profit and loss and changes in reserves.

Based on a 99% confidence level, Citi would expect two to three days in any one year where buy-and-hold losses exceed the Regulatory VAR. Given the conservative calibration of Citi's VAR model (as a result of taking the greater of short- and long-term volatilities and fat-tail scaling of volatilities), Citi would expect fewer exceptions under normal and stable market conditions. Periods of unstable market conditions could increase the number of back-testing exceptions.

As of September 30, 2021, there were no back-testing exceptions observed for Citi's Regulatory VAR for the prior 12 months.

STRATEGIC RISK

For additional information regarding strategic risk, including Citi's management of strategic risk, see "Managing Global Risk—Strategic Risk" in Citi's First Quarter of 2021 Form 10-Q and Citi's 2020 Annual Report on Form 10-K.

Country Risk

Top 25 Country Exposures

The following table presents Citi's top 25 exposures by country (excluding the U.S.) as of September 30, 2021. (Including the U.S, the total exposure as of September 30, 2021 to the top 25 countries would represent approximately 96% of Citi's exposure to all countries.)

For purposes of the table, loan amounts are reflected in the country where the loan is booked, which is generally based on the domicile of the borrower. For example, a loan to a

Chinese subsidiary of a Switzerland-based corporation will generally be categorized as a loan in China. In addition, Citi has developed regional booking centers in certain countries, most significantly in the United Kingdom (U.K.) and Ireland, in order to more efficiently serve its corporate customers. As an example, with respect to the U.K., only 32% of corporate loans presented in the table below are to U.K. domiciled entities (32% for unfunded commitments), with the balance of the loans predominately to European domiciled counterparties. Approximately 84% of the total U.K. funded loans and 84% of the total U.K. unfunded commitments were investment grade as of September 30, 2021.

Trading account assets and investment securities are generally categorized based on the domicile of the issuer of the security of the underlying reference entity. For additional information on the assets included in the table, see the footnotes to the table below.

<i>In billions of dollars</i>	ICG loans ⁽¹⁾	GCB loans	Other funded ⁽²⁾	Unfunded ⁽³⁾	Net MTM on derivatives/repos ⁽⁴⁾	Total hedges (on loans and CVA)	Investment securities ⁽⁵⁾	Trading account assets ⁽⁶⁾	Total as of 3Q21	Total as of 2Q21	Total as of 3Q20	Total as a % of Citi as of 3Q21
United Kingdom	\$ 43.1	\$ 0.2	\$ 2.1	\$ 51.8	\$ 19.6	\$ (5.0)	\$ 4.4	\$ (4.6)	\$ 111.6	\$ 112.7	\$ 108.5	6.3 %
Mexico	13.5	13.0	0.3	7.9	2.8	(0.9)	20.0	3.4	60.0	62.5	60.9	3.4
Hong Kong	20.9	14.6	0.3	7.3	1.2	(1.4)	8.6	1.3	52.8	52.6	47.9	3.0
Singapore	15.9	13.8	0.3	7.3	1.6	(0.7)	6.2	1.6	46.0	43.6	44.1	2.6
Ireland	14.7	—	1.4	28.4	0.6	(0.2)	—	0.4	45.3	43.8	41.2	2.5
South Korea	3.8	16.6	0.1	2.2	2.0	(0.8)	9.8	0.5	34.2	36.7	33.2	1.9
India	7.1	3.8	0.8	6.3	3.2	(0.7)	9.2	0.6	30.3	27.7	31.6	1.7
Brazil	10.5	—	—	2.9	5.6	(0.7)	5.1	1.0	24.4	26.1	25.1	1.4
China	7.7	3.6	0.7	2.3	1.0	(0.6)	6.1	(0.6)	20.2	19.8	21.7	1.1
Japan	2.5	—	0.1	4.8	4.2	(1.6)	5.0	4.3	19.3	16.6	19.7	1.1
Australia⁽⁷⁾	4.6	—	—	9.0	1.7	(0.5)	1.3	1.6	17.7	24.9	21.2	1.0
Taiwan	5.3	8.4	0.1	1.2	0.7	(0.1)	0.2	1.2	17.0	17.3	17.0	1.0
Canada	2.0	0.5	0.1	7.2	2.3	(1.2)	3.0	3.0	16.9	17.9	17.0	0.9
United Arab Emirates	8.0	1.4	0.1	4.1	0.8	(0.4)	2.5	0.1	16.6	14.2	11.9	0.9
Jersey	7.0	—	0.2	7.8	0.1	(0.2)	—	—	14.9	15.0	13.3	0.8
Germany	0.2	—	0.1	6.0	4.5	(3.6)	6.8	0.4	14.4	19.4	27.1	0.8
Poland	3.1	1.8	—	2.7	0.2	(0.1)	3.4	0.1	11.2	11.5	15.1	0.6
Malaysia	1.4	3.3	0.2	0.9	0.2	—	2.1	0.1	8.2	8.3	8.4	0.5
Thailand	1.0	2.5	—	2.1	0.1	—	2.0	0.3	8.0	7.5	7.9	0.4
Indonesia	2.2	0.6	—	1.3	0.1	(0.1)	1.5	0.2	5.8	6.0	6.0	0.3
Russia	2.3	0.7	—	0.8	0.1	(0.1)	1.6	0.1	5.5	5.4	4.6	0.3
Luxembourg	1.0	—	—	—	0.3	(0.8)	4.8	—	5.3	5.9	6.7	0.3
Philippines	0.8	1.2	0.1	0.5	0.2	—	1.5	(0.3)	4.0	4.1	4.7	0.2
South Africa	1.5	—	0.1	0.6	0.3	(0.1)	1.6	(0.2)	3.8	3.7	3.5	0.2
Czech Republic	0.8	—	—	0.7	1.4	—	0.5	0.1	3.5	3.6	3.8	0.2
Total as a % of Citi's total exposure												33.4 %
Total as a % of Citi's non-U.S. total exposure												90.7 %

- (1) *ICG* loans reflect funded corporate loans and private bank loans, net of unearned income. As of September 30, 2021, private bank loans in the table above totaled \$32.4 billion, concentrated in Hong Kong (\$9.2 billion), the U.K. (\$8.6 billion) and Singapore (\$7.5 billion).
- (2) Other funded includes other direct exposures such as accounts receivable, loans HFS, other loans in *Corporate/Other* and investments accounted for under the equity method.
- (3) Unfunded exposure includes unfunded corporate lending commitments, letters of credit and other contingencies.
- (4) Net mark-to-market counterparty risk on OTC derivatives and securities lending/borrowing transactions (repos). Exposures are shown net of collateral and inclusive of CVA. Includes margin loans.
- (5) Investment securities include debt securities available-for-sale, recorded at fair market value, and debt securities held-to-maturity, recorded at amortized cost.
- (6) Trading account assets are shown on a net basis and include issuer risk on cash products and derivative exposure where the underlying reference entity/issuer is located in that country.
- (7) September 30, 2021 excludes *GCB* loans reclassified to held-for-sale as a result of Citi's agreement to sell its consumer banking business in Australia. For additional information, see "*Asia GCB*" above and Note 2 to the Consolidated Financial Statements.

Argentina

Citi operates in Argentina through its *ICG* businesses. As of September 30, 2021, Citi's net investment in its Argentine operations was approximately \$1.3 billion. Citi uses the U.S. dollar as the functional currency for its operations in highly inflationary countries under U.S. GAAP. Citi uses Argentina's official market exchange rate to remeasure its net Argentine peso-denominated assets into the U.S. dollar. As of September 30, 2021, the official Argentine peso exchange rate against the U.S. dollar was 98.74.

As previously disclosed, the Central Bank of Argentina has continued to maintain certain capital and currency controls that restrict Citi's ability to access U.S. dollars in Argentina and remit earnings from its Argentine operations. Citi's net investment in its Argentine operations is likely to increase as Citi generates net income in its Argentine franchise and its earnings cannot be remitted.

Due to the currency controls implemented by the Central Bank of Argentina, certain indirect foreign exchange mechanisms have developed that some Argentine entities may use to obtain U.S. dollars, generally at rates that are significantly higher than Argentina's official exchange rate. Citibank Argentina is precluded from accessing these alternative mechanisms, and these exchange mechanisms cannot be used to remeasure Citi's net monetary assets into the U.S. dollar under U.S. GAAP. Citi cannot predict future fluctuations in Argentina's official market exchange rate or to what extent Citi may be able to access U.S. dollars at the official exchange rate in the future.

Citi economically hedges the foreign currency risk in its net Argentine peso-denominated assets to the extent possible and prudent using non-deliverable forward (NDF) derivative instruments that are primarily executed outside of Argentina. As of September 30, 2021, the international NDF market had very limited liquidity, resulting in Citi being unable to economically hedge nearly all of its Argentine peso exposure. As a result, and to the extent that Citi does not execute NDF contracts for this unhedged exposure in the future, Citi would record devaluations on its net Argentine peso-denominated assets in earnings, without any benefit from a change in the fair value of derivative positions used to economically hedge the exposure.

Citi continually evaluates its economic exposure to its Argentine counterparties and reserves for changes in credit risk and sovereign risk associated with its Argentine assets. Citi believes it has established appropriate allowances for credit losses on its Argentine loans, and appropriate fair value adjustments on Argentine assets and liabilities measured at fair value, for such risks under U.S. GAAP as of September 30, 2021. However, U.S. regulatory agencies may require Citi to record additional reserves in the future, increasing *ICG*'s cost of credit, based on the perceived country risk associated with its Argentine exposures. For additional information on emerging markets risks, see "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

SIGNIFICANT ACCOUNTING POLICIES AND SIGNIFICANT ESTIMATES

This section contains a summary of Citi's most significant accounting policies. Note 1 to the Consolidated Financial Statements in Citigroup's 2020 Annual Report on Form 10-K contains a summary of all of Citigroup's significant accounting policies. These policies, as well as estimates made by management, are integral to the presentation of Citi's results of operations and financial condition. While all of these policies require a certain level of management judgment and estimates, this section highlights and discusses the significant accounting policies that require management to make highly difficult, complex or subjective judgments and estimates at times regarding matters that are inherently uncertain and susceptible to change (see also "Risk Factors—Operational Risks" in Citigroup's 2020 Annual Report on Form 10-K). Management has discussed each of these significant accounting policies, the related estimates and its judgments with the Audit Committee of the Citigroup Board of Directors.

Valuations of Financial Instruments

Citigroup holds debt and equity securities, derivatives, retained interests in securitizations, investments in private equity and other financial instruments. A substantial portion of these assets and liabilities is reflected at fair value on Citi's Consolidated Balance Sheet as *Trading account assets*, *Available-for-sale securities* and *Trading account liabilities*.

Citi purchases securities under agreements to resell (reverse repos or resale agreements) and sells securities under agreements to repurchase (repos), a substantial portion of which is carried at fair value. In addition, certain loans, short-term borrowings, long-term debt and deposits, as well as certain securities borrowed and loaned positions that are collateralized with cash, are carried at fair value. Citigroup holds its investments, trading assets and liabilities, and resale and repurchase agreements on Citi's Consolidated Balance Sheet to meet customer needs and to manage liquidity needs, interest rate risks and private equity investing.

When available, Citi generally uses quoted market prices to determine fair value and classifies such items within Level 1 of the fair value hierarchy established under ASC 820-10, *Fair Value Measurement*. If quoted market prices are not available, fair value is based upon internally developed valuation models that use, where possible, current market-based or independently sourced market parameters, such as interest rates, currency rates and option volatilities. Such models are often based on a discounted cash flow analysis. In addition, items valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified under the fair value hierarchy as Level 3 even though there may be some significant inputs that are readily observable.

Citi is required to exercise subjective judgments relating to the applicability and functionality of internal valuation models, the significance of inputs or value drivers to the valuation of an instrument and the degree of illiquidity and subsequent lack of observability in certain markets. The fair value of these instruments is reported on Citi's Consolidated Balance Sheet with the changes in fair value recognized in either the Consolidated Statement of Income or in *AOCI*.

Losses on available-for-sale securities whose fair values are less than the amortized cost, where Citi intends to sell the security or could more-likely-than-not be required to sell the security, are recognized in earnings. Where Citi does not intend to sell the security nor could more-likely-than-not be required to sell the security, the portion of the loss related to credit is recognized as an allowance for credit losses with a corresponding provision for credit losses and the remainder of the loss is recognized in other comprehensive income. Such losses are capped at the difference between the fair value and amortized cost of the security.

For equity securities carried at cost or under the measurement alternative, decreases in fair value below the carrying value are recognized as impairment in the Consolidated Statement of Income. Moreover, for certain equity method investments, decreases in fair value are only recognized in earnings in the Consolidated Statement of Income if such decreases are judged to be an other-than-temporary impairment (OTTI). Adjudicating the temporary nature of fair value impairments is also inherently judgmental.

The fair value of financial instruments incorporates the effects of Citi's own credit risk and the market view of counterparty credit risk, the quantification of which is also complex and judgmental. For additional information on Citi's fair value analysis, see Notes 6, 20 and 21 to the Consolidated Financial Statements in this Form 10-Q and Note 1 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Citi's Allowance for Credit Losses (ACL)

The table below shows Citi's ACL as of the third quarter of 2021. For information on the drivers of Citi's ACL release in the third quarter, see below. For additional information on Citi's accounting policy on accounting for credit losses under ASC Topic 326, *Financial Instruments—Credit losses; Current Expected Credit Losses (CECL)*, see Note 1 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

In millions of dollars	ACL										
	Balance Dec. 31, 2020	1Q21 build (release)	1Q21 FX/ Other	Balance Mar. 31, 2021	2Q21 build (release)	2Q21 FX/ Other	Balance Jun. 30, 2021	3Q21 build (release)	3Q21 FX/ Other	Balance Sept. 30, 2021	ACLL/EOP loans Sept. 30, 2021 ⁽¹⁾
Cards ⁽¹⁾	\$ 16,805	\$ (1,523)	\$ (42)	\$ 15,240	\$ (1,106)	\$ 25	\$ 14,159	\$ (906)	\$ (229)	\$ 13,024	9.09 %
All other GCB	2,419	(283)	(42)	2,094	(292)	28	1,830	(125)	(129)	1,576	
<i>Global Consumer Banking</i>	\$ 19,224	\$ (1,806)	\$ (84)	\$ 17,334	\$ (1,398)	\$ 53	\$ 15,989	\$ (1,031)	\$ (358)	\$ 14,600	5.61 %
<i>Institutional Clients Group</i>	5,402	(1,312)	(6)	4,084	(949)	(8)	3,127	(65)	(15)	3,047	0.77
<i>Corporate/Other</i>	330	(109)	(1)	220	(99)	1	122	(53)	(1)	68	
Allowance for credit losses on loans (ACLL)	\$ 24,956	\$ (3,227)	\$ (91)	\$ 21,638	\$ (2,446)	\$ 46	\$ 19,238	\$ (1,149)	\$ (374)	\$ 17,715	2.69 %
Allowance for credit losses on unfunded lending commitments (ACLUC)	2,655	(626)	(17)	2,012	44	17	2,073	(13)	3	2,063	
Other	146	1	(1)	146	1	1	148	(13)	2	137	
Total ACL	\$ 27,757	\$ (3,852)	\$ (109)	\$ 23,796	\$ (2,401)	\$ 64	\$ 21,459	\$ (1,175)	\$ (369)	\$ 19,915	

(1) As of September 30, 2021, in *North America GCB*, Citi-branded cards ACLL/EOP loans was 8.3% and Citi retail services ACLL/EOP loans was 11.5%.

Citi's reserves for expected credit losses on funded loans and unfunded lending commitments, standby letters of credit and financial guarantees are reflected on the Consolidated Balance Sheet in the *Allowance for credit losses on loans (ACLL)* and *Other liabilities (Allowance for credit losses on unfunded lending commitments (ACLUC))*, respectively. In addition, Citi reserves for expected credit losses on other financial assets carried at amortized cost, including held-to-maturity securities, reverse repurchase agreements, securities borrowed, deposits with banks and other financial receivables. These reserves, together with the ACLL and ACLUC, are referred to as the ACL. Changes in the ACL are reflected as *Provision for credit losses* in the Consolidated Statement of Income for each reporting period.

The ACL is composed of quantitative and qualitative management adjustment components. The quantitative component uses a forward-looking base macroeconomic forecast. The qualitative management adjustment component reflects economic uncertainty using alternative downside macroeconomic scenarios and portfolio characteristics and current economic conditions not captured in the quantitative component, such as adjustments to reflect uncertainty around the estimated impact of the pandemic on credit losses. Both the quantitative and qualitative management adjustment components are further discussed below.

Quantitative Component

Citi estimates expected credit losses for its quantitative component using (i) its comprehensive internal data on loss and default history, (ii) internal credit risk ratings, (iii) external credit bureau and rating agencies information, and (iv) a reasonable and supportable forecast of macroeconomic conditions.

For its consumer and corporate portfolios, Citi's expected credit losses are determined primarily by utilizing models that consider the borrowers' probability of default (PD), loss given default (LGD) and exposure at default (EAD). The loss likelihood and severity models used for estimating expected credit losses are sensitive to changes in macroeconomic variables that inform the forecasts, and cover a wide range of geographic, industry, product and business segments.

In addition, Citi's models determine expected credit losses based on leading credit indicators, including loan delinquencies, changes in portfolio size, default frequency, risk ratings and loss recovery rates (among other things), as well as other current economic factors and credit trends, including housing prices, unemployment and gross domestic product (GDP).

Qualitative Component

The qualitative management adjustment component includes, among other things, management adjustments to reflect economic uncertainty based on the likelihood and severity of downside scenarios and certain portfolio characteristics not captured in the quantitative component, such as concentrations, collateral valuation, model limitations, idiosyncratic events and other factors as required by banking supervisory guidance for the ACL. The qualitative management adjustment component also reflects the uncertainty around the estimated impact of the pandemic on credit loss estimates. The ultimate extent of the pandemic's impact on Citi's ACL will depend on, among other things, (i) how consumers respond to the conclusion of government stimulus and assistance programs, (ii) the impact on unemployment, (iii) the timing and extent of the economic recovery, (iv) the severity and duration of any resurgence of COVID-19, (v) the rate of distribution and administration of vaccines and (vi) the extent of any market volatility.

3Q21 Changes in the Allowance

In the third quarter of 2021, Citi released \$1.1 billion of the ACL for its consumer portfolios and \$0.1 billion of the ACL for its corporate portfolios, for a total release of \$1.2 billion. The release in the consumer ACL was driven primarily by continued improvements in portfolio credit quality, as well as the continued improvement in the macroeconomic outlook. The release in the corporate ACL was also driven primarily by improvements in portfolio credit quality. The overall qualitative management adjustments declined compared to the previous quarter. Based on its latest macroeconomic forecast, Citi believes its analysis of the ACL reflects the forward view of the economic environment as of September 30, 2021.

Macroeconomic Variables

Citi considers a multitude of macroeconomic variables for both the base and downside macroeconomic forecasts it uses to estimate the ACL, including domestic and international variables for its global portfolios and exposures. Citi's forecasts of the U.S. unemployment rate and U.S. Real GDP growth rate represent the key macroeconomic variables that most significantly affect its estimate of the ACL.

The tables below show Citi's forecasted quarterly average U.S. unemployment rate and year-over-year U.S. Real GDP growth rate used in determining Citi's ACL for each quarterly reporting period from 3Q20 to 3Q21:

U.S. unemployment	Quarterly average			13-quarter average ⁽¹⁾
	4Q21	2Q22	4Q22	
Citi forecast at 3Q20	6.4 %	6.1 %	5.7 %	6.6 %
Citi forecast at 4Q20	6.3	6.1	5.7	6.1
Citi forecast at 1Q21	4.9	4.1	3.8	4.3
Citi forecast at 2Q21	4.6	4.1	3.9	4.1
Citi forecast at 3Q21	4.5	4.1	3.9	4.0

(1) Represents the average unemployment rate for the rolling, forward-looking 13 quarters in the forecast horizon.

U.S. Real GDP	Year-over-year growth rate ⁽¹⁾		
	Full year		
	2021	2022	2023
Citi forecast at 3Q20	3.3 %	2.8 %	2.6 %
Citi forecast at 4Q20	3.7	2.7	2.6
Citi forecast at 1Q21	6.2	4.1	1.9
Citi forecast at 2Q21	6.2	3.7	1.9
Citi forecast at 3Q21	5.9	3.9	2.1

(1) The year-over-year growth rate is the percentage change in the Real (inflation adjusted) GDP level.

Under the base macroeconomic forecast as of 3Q21, U.S. Real GDP growth is expected to remain strong during the remainder of 2021 and in 2022, and the unemployment rate is expected to continue to improve as the U.S. moves past the peak of the pandemic-related health and economic crisis.

Consumer

As discussed above, Citi's total consumer ACL release (including *Corporate/Other*) of \$1.1 billion in the third quarter of 2021 reduced the ACL balance to \$14.7 billion, or 5.55% of total consumer loans at September 30, 2021. The release was primarily driven by the continued improvements in portfolio credit quality, as well as the continued improvement in the macroeconomic outlook. Citi's consumer ACL is largely driven by the cards businesses.

For cards, including Citi's international businesses, the level of reserves relative to EOP loans decreased to 9.09% at September 30, 2021, compared to 9.72% at June 30, 2021, primarily driven by improvements in portfolio credit quality, as well as the continued improvement in the macroeconomic

outlook. For the remaining consumer exposures, the level of reserves relative to EOP loans decreased to 1.4% at September 30, 2021, compared to 1.5% at June 30, 2021.

Corporate

Citi's corporate ACLL release of \$0.1 billion in the third quarter of 2021 reduced the ACLL reserve balance to \$3.0 billion, or 0.77% of total funded loans, and was primarily driven by improvements in portfolio credit quality.

The *Allowance for credit losses on unfunded lending commitments* (ACLUC) release of \$14 million in the third quarter of 2021 decreased the total ACLUC reserve balance included in *Other liabilities* to \$2.1 billion at September 30, 2021.

ACLL and Non-accrual Ratios

At September 30, 2021, the ratio of the allowance for credit losses to total funded loans was 2.69% (5.55% for consumer loans and 0.77% for corporate loans) compared to 2.88% at June 30, 2021 (5.84% for consumer loans and 0.80% for corporate loans).

Citi's total non-accrual loans were \$4.0 billion at September 30, 2021, down \$393 million from June 30, 2021. Consumer non-accrual loans decreased \$217 million to \$1.6 billion at September 30, 2021 from \$1.8 billion at June 30, 2021, while corporate non-accrual loans decreased \$176 million to \$2.4 billion at September 30, 2021 from \$2.6 billion at June 30, 2021. In addition, the ratio of non-accrual loans to total corporate loans was 0.60%, and 0.60% of non-accrual loans to total consumer loans, at September 30, 2021.

Regulatory Capital Impact

Citi has elected to phase in the CECL impact for regulatory capital purposes. The transition provisions were recently modified to defer the phase-in. After two years with no impact on capital, the CECL transition impact will phase in over a three-year transition period with 25% of the impact (net of deferred taxes) recognized on the first day of each subsequent year, commencing January 1, 2022, and will be fully implemented on January 1, 2025. In addition, 25% of the build (pretax) made in 2020 and 2021 will be deferred and amortized over the same timeframe.

For a further description of the ACL and related accounts, see Notes 1 and 14 to the Consolidated Financial Statements.

For a discussion of the adoption of the CECL accounting pronouncement, see Note 1 to the Consolidated Financial Statements.

Goodwill

Citi tests goodwill for impairment annually as of July 1 (the annual test) and through interim assessments between annual tests if an event occurs or circumstances change that would more-likely-than-not reduce the fair value of a reporting unit below its carrying amount, such as a significant adverse change in the business climate, a decision to sell or dispose of all or a significant portion of a reporting unit or a significant decline in Citi's stock price.

Citi performed its annual goodwill impairment test as of July 1, 2021. The fair values of the Company's reporting units as a percentage of their carrying values ranged from approximately 125% to 153%, resulting in no impairment. While the inherent risk related to uncertainty is embedded in the key assumptions used in the valuations, the economic and business environment continue to evolve as management progresses on its strategic refresh, including, among others, the exits of consumer businesses in 13 markets in *Asia* and *EMEA*. If management's best estimate of future key economic and market assumptions were to differ from current assumptions, Citi could potentially experience material goodwill impairment charges in the future. See Note 15 to the Consolidated Financial Statements for a further discussion on goodwill.

Litigation Accruals

See the discussion in Note 23 to the Consolidated Financial Statements for information regarding Citi's policies on establishing accruals for litigation and regulatory contingencies.

INCOME TAXES

Deferred Tax Assets

For additional information on Citi's deferred tax assets (DTAs), see "Risk Factors—Strategic Risks," "Significant Accounting Policies and Significant Estimates—Income Taxes" and Notes 1 and 9 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

At September 30, 2021, Citigroup had recorded net DTAs of approximately \$24.5 billion, unchanged from June 30, 2021 and a decrease of \$0.3 billion from December 31, 2020.

The table below summarizes Citi's net DTAs balance:

Jurisdiction/Component	DTAs balance	
	September 30, 2021	December 31, 2020
<i>In billions of dollars</i>		
Total U.S.	\$ 21.7	\$ 22.2
Total foreign	2.8	2.6
Total	\$ 24.5	\$ 24.8

Of Citi's total net DTAs of \$24.5 billion as of September 30, 2021, \$9.2 billion was excluded from Citi's Common Equity Tier 1 Capital. Excluded from Citi's Common Equity Tier 1 Capital as of September 30, 2021 was \$10.9 billion of net DTAs arising from net operating losses, foreign tax credit (FTC) and general business credit carry-forwards, which decreased by \$0.3 billion in the current quarter. The amount excluded was reduced by \$1.7 billion of net DTLs, primarily associated with goodwill and certain other intangible assets, that are separately deducted from capital. Net DTAs arising from temporary differences are deducted from regulatory capital if in excess of the 10%/15% limitations (see "Capital Resources" in Citi's 2020 Annual Report on Form 10-K). For the quarter ended September 30, 2021, Citi did not have any such DTAs. Accordingly, the remaining \$15.3 billion of net DTAs as of September 30, 2021 was not deducted in calculating regulatory capital pursuant to Basel III standards and was appropriately risk weighted under those rules.

DTA Realizability

Citi believes that the realization of the recognized net DTAs of \$24.5 billion at September 30, 2021 is more-likely-than-not based on management's expectations as to future taxable income in the jurisdictions in which the DTAs arise, as well as consideration of available tax planning strategies (as defined in ASC Topic 740, *Income Taxes*).

In the third quarter of 2021, there was no change in Citi's DTA valuation allowance (VA) requirements for foreign tax credit carry-forwards. As part of its normal planning process in the fourth quarter of 2021, Citi expects to further update its forecasts of operating income and foreign source income, which in turn could affect Citi's valuation allowance against FTC carry-forwards.

Effective Tax Rate

Citi's reported effective tax rate for the third quarter of 2021 was approximately 20%, largely unchanged from the third quarter of 2020.

DISCLOSURE CONTROLS AND PROCEDURES

Citi's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including without limitation that information required to be disclosed by Citi in its SEC filings is accumulated and communicated to management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate, to allow for timely decisions regarding required disclosure.

Citi's Disclosure Committee assists the CEO and CFO in their responsibilities to design, establish, maintain and evaluate the effectiveness of Citi's disclosure controls and procedures. The Disclosure Committee is responsible for, among other things, the oversight, maintenance and implementation of the disclosure controls and procedures, subject to the supervision and oversight of the CEO and CFO.

Citi's management, with the participation of its CEO and CFO, has evaluated the effectiveness of Citigroup's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of September 30, 2021. Based on that evaluation, the CEO and CFO have concluded that at that date Citigroup's disclosure controls and procedures were effective.

DISCLOSURE PURSUANT TO SECTION 219 OF THE IRAN THREAT REDUCTION AND SYRIA HUMAN RIGHTS ACT

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012 (Section 219), which added Section 13(r) to the Securities Exchange Act of 1934, as amended, Citi is required to disclose in its annual or quarterly reports, as applicable, whether it or any of its affiliates knowingly engaged in certain activities, transactions or dealings relating to Iran or with certain individuals or entities that are the subject of sanctions under U.S. law. Disclosure is generally required even where the activities, transactions or dealings were conducted in compliance with applicable law. Citi, in its related quarterly report on Form 10-Q, did not identify any reportable activities for the first quarter of 2021. Citi identified and reported certain activities pursuant to Section 219 for the second quarter of 2021. Citi did not identify any reportable activities pursuant to Section 219 for the third quarter of 2021.

SUPERVISION AND REGULATION

Securities and Commodities Regulation—Swap Dealer/ Security-Based Swap Dealer Requirements

Rules of the U.S. Commodity Futures Trading Commission (CFTC) govern the registration and regulation of swap dealers. As previously disclosed, several Citigroup subsidiaries, including Citibank, Citigroup Global Markets Inc. (CGMI), Citigroup Global Markets Limited (CGML), Citigroup Global Markets Europe (CGME) and Citigroup Energy Inc., are registered with the CFTC as swap dealers. On July 22, 2020, the CFTC adopted final rules establishing capital and financial reporting requirements for swap dealers that took effect in October 2021.

In addition, the SEC has adopted rules governing the registration and regulation of security-based swap dealers. The regulations include requirements related to (i) capital, margin and segregation, (ii) record-keeping, reporting and notification and (iii) risk management practices for uncleared security-based swaps and the cross-border application of certain security-based swap requirements. These requirements also took effect in October 2021.

For additional information about supervision and regulation applicable to Citi, see "Supervision, Regulation and Other—Supervision and Regulation" in Citi's 2020 Annual Report on Form 10-K.

FORWARD-LOOKING STATEMENTS

Certain statements in this Form 10-Q, including but not limited to statements included within the Management's Discussion and Analysis of Financial Condition and Results of Operations, are "forward-looking statements" within the meaning of the rules and regulations of the SEC. In addition, Citigroup also may make forward-looking statements in its other documents filed or furnished with the SEC, and its management may make forward-looking statements orally to analysts, investors, representatives of the media and others.

Generally, forward-looking statements are not based on historical facts but instead represent Citigroup's and its management's beliefs regarding future events. Such statements may be identified by words such as believe, expect, anticipate, intend, estimate, may increase, may fluctuate, target and illustrative, and similar expressions or future or conditional verbs such as will, should, would and could.

Such statements are based on management's current expectations and are subject to risks, uncertainties and changes in circumstances. Actual results and capital and other financial conditions may differ materially from those included in these statements due to a variety of factors, including without limitation (i) the precautionary statements included within each individual business's discussion and analysis of its results of operations above, in Citi's Second Quarter of 2021 Form 10-Q, in Citi's First Quarter of 2021 Form 10-Q and in Citi's 2020 Annual Report on Form 10-K and other SEC filings; (ii) the factors listed and described under "Risk Factors" in Citi's 2020 Annual Report on Form 10-K; and (iii) the risks and uncertainties summarized below:

- rapidly evolving challenges and uncertainties related to the COVID-19 pandemic in the U.S. and globally, including the duration and further spread of the coronavirus as well as any variants becoming more prevalent and impactful; further production, distribution, acceptance and effectiveness of vaccines; the public response, including consumer and business sentiment, spending patterns, employment trends and credit card usage behaviors; government actions, including fiscal and monetary actions, further imposition of social distancing and restrictions on businesses and the movement of the public; any delay, weakness or unevenness in the economic recovery or any future economic downturn, whether related to supply chain disruptions, inflationary trends, slowing of economic growth in certain countries or otherwise; the potential impact of Citi's recently announced vaccination requirement on the recruitment and retention of employees; and the potential impact on Citi's businesses and overall results of operations and financial condition;
- the potential impact on Citi's ability to return capital to common shareholders consistent with its capital planning efforts and targets, due to, among other things, regulatory capital requirements, including adoption of the U.S. SA-CCR rule; annual recalibration of the Stress Capital Buffer; Citi's results of operations and financial condition; forecasts of macroeconomic conditions; regulatory evaluations of Citi's ability to maintain an

effective capital management framework; and Citi's effectiveness in managing and calculating its risk-weighted assets under both the Advance Approaches and the Standardized Approach, the Supplementary Leverage Ratio and the GSIB surcharge; whether due to the impact of the pandemic, the results of the CCAR process and regulatory stress tests or otherwise;

- the ongoing regulatory and legislative uncertainties and changes faced by financial institutions, including Citi, in the U.S. and globally, such as potential fiscal, monetary, regulatory, corporate and other income tax and other changes due to the current U.S. presidential administration, regulatory leadership and Congress or in response to the pandemic; raising of the federal debt ceiling; potential changes to various aspects of the regulatory capital framework; the future legislative and regulatory framework resulting from the U.K.'s exit from the European Union, including with respect to financial services; and the potential impact these uncertainties and changes could have on Citi's businesses, results of operations, financial condition, business planning and compliance risks and costs;
- Citi's ability, as part of its overall strategic priorities, to achieve its projected or expected results from its continued investments and efficiency initiatives and other actions, such as its transformation of infrastructure, risk management and controls, deepening of client relationships, enhancement of offerings and capabilities and revenue and expense expectations, including as a result of factors that Citi cannot control;
- Citi's ability to achieve its objectives from its strategic refresh, including, among others, those related to its Global Wealth business and its continued pursuit of exits of consumer businesses in 13 markets in *Asia* and *EMEA*, which may not be as productive, effective or timely as Citi expects and could result in additional foreign currency translation adjustment (CTA) or other losses, charges or other negative financial or strategic impacts;
- the number of Citibank Korea Inc. employees who apply for voluntary termination benefits and the number of such employees for whom Citi ultimately agrees to provide voluntary termination benefits; and Citi's ability to successfully wind down and close the Korea consumer banking business, including within the expected timeframe, or Citi's incurrence of unexpected losses, charges or other costs in connection with the wind-down;
- the transition away from or discontinuance of LIBOR or any other interest rate benchmark and the adverse consequences it could have for market participants, including Citi;
- Citi's ability to utilize its DTAs (including the foreign tax credit component of its DTAs) and thus reduce the negative impact of the DTAs on Citi's regulatory capital, including as a result of its ability to generate U.S. taxable income;
- the potential impact to Citi if its interpretation or application of the complex income and non-income based tax laws to which it is subject, such as the Tax Cuts and Jobs Act (Tax Reform), withholding, stamp, service and other non-income taxes, differs from those of the relevant

governmental taxing authorities, including as a result of litigation or examinations regarding non-income based tax matters;

- the various risks faced by Citi as a result of its presence in the emerging markets, including, among others, limitations of hedges on foreign investments; foreign currency volatility and devaluations; sovereign volatility; election outcomes; regulatory changes and political events; foreign exchange controls; limitations on foreign investment; sociopolitical instability (including from hyperinflation); fraud; nationalization or loss of licenses; business restrictions; sanctions or asset freezes; potential criminal charges; closure of branches or subsidiaries; confiscation of assets; U.S. regulators imposing mandatory loan loss or other reserve requirements on Citi; and higher compliance and regulatory risks and costs;
- the potential impact from a deterioration in or failure to maintain Citi's co-branding or private label credit card relationships, due to, among other things, the general economic environment, declining sales and revenues, partner store closures, government-imposed restrictions, reduced air and business travel or other operational difficulties of the retailer or merchant, termination of a particular relationship; or other factors, such as bankruptcies, liquidations, restructurings, consolidations or other similar events, whether due to the impact of the pandemic or otherwise;
- Citi's ability in its resolution plan submissions to address any shortcomings or deficiencies identified or guidance provided by the Federal Reserve Board and FDIC;
- the potential impact on Citi's performance and the performance of its individual businesses, including its competitive position and ability to effectively manage its businesses and continue to execute its strategies, if Citi is unable to attract, retain and motivate highly qualified employees;
- Citi's ability to effectively compete with U.S. and non-U.S. financial services companies and others, including as a result of emerging technologies;
- the potential impact to Citi from climate change, including both physical and transition risks as well as higher regulatory, compliance and reputational risks and costs;
- the potential impact to Citi's businesses, and results of operations and financial condition, as well as its macroeconomic outlook, due to macroeconomic, geopolitical and other challenges and uncertainties and volatilities, including, among others, slowing of the Chinese economy including negative economic impacts associated with such slowdown or any policy actions, a rapid rise in or an elevated level of inflation; governmental fiscal and monetary actions or expected actions, such as changes in interest rate policies and any program implemented to change the size of central bank balance sheets; geopolitical tensions and conflicts; protracted or widespread trade tensions; natural disasters; additional pandemics; and election outcomes;
- the potential impact to Citi from a failure in or disruption of its operational processes or systems, including as a result of, among other things, human error, such as

processing errors, fraud or malice, accidental system or technological failure, electrical or telecommunication outages or failure of or cyber incidents involving computer servers or infrastructure or other similar losses or damage to Citi's property or assets, or failures by third parties, as well as disruptions in the operations of Citi's clients, customers or other third parties;

- the increasing risk of continually evolving, sophisticated cybersecurity activities faced by financial institutions and others, including Citi and third parties with which it does business, that could result in, among other things, theft, loss, misuse or disclosure of confidential client, customer or corporate information or assets and a disruption of computer, software or network systems; and the potential impact from such risks, including reputational damage, regulatory penalties, loss of revenues, additional costs (including repair, remediation and other costs), exposure to litigation and other financial losses;
- the potential impact of changes to, or the application of incorrect, assumptions, judgments or estimates in Citi's financial statements, including estimates of Citi's ACL, which depends on its CECL models and assumptions and forecasted macroeconomic conditions and qualitative management adjustment component; reserves related to litigation, regulatory and tax matters exposures; valuation of DTAs; and fair value of certain assets and liabilities, such as goodwill or any other asset for impairment;
- the financial impact from reclassification of any CTA component of *AOCI*, including related hedges and taxes, into Citi's earnings, due to the sale or substantial liquidation of any foreign entity, such as those related to any of Citi's 13 exit markets or legacy businesses, whether due to Citi's strategic refresh or otherwise;
- the impact of changes to financial accounting and reporting standards or interpretations, on how Citi records and reports its financial condition and results of operations;
- the potential impact to Citi's results of operations and/or regulatory capital and capital ratios if Citi's risk management and mitigation processes, strategies or models, including those related to its ability to manage and aggregate data, are deficient or ineffective, or require refinement, modification or enhancement, or any related action is taken by Citi's U.S. banking regulators;
- the potential impact of credit risk and concentrations of risk on Citi's results of operations, whether due to a default of or deterioration involving consumer, corporate or public sector borrowers or other counterparties in the U.S. or in various countries and jurisdictions globally, including from indemnification obligations in connection with various transactions, such as hedging or reinsurance arrangements related to those obligations, whether due to the pandemic or otherwise;
- the potential impact on Citi's liquidity and/or costs of funding as a result of external factors, including, among others, a rapid rise in or an elevated level of inflation, the competitive environment for deposits, general disruptions in the financial markets, governmental fiscal and monetary policies, regulatory changes or negative investor perceptions of Citi's creditworthiness, unexpected

increases in cash or collateral requirements and the inability to monetize available liquidity resources, whether due to the pandemic or otherwise;

- the impact of a ratings downgrade of Citi or one or more of its more significant subsidiaries or issuing entities on Citi's funding and liquidity as well as operations of certain of its businesses;
- the potential impact to Citi of ongoing interpretation and implementation of regulatory and legislative requirements and changes in the U.S. and globally, as well as heightened regulatory scrutiny and expectations for large financial institutions and their employees and agents, with respect to, among other things, governance, infrastructure, data and risk management practices and controls, including the impact on Citi's compliance, regulatory and other risks and costs, such as increased regulatory oversight and restrictions, enforcement proceedings, penalties and fines; and
- the potential outcomes of the extensive legal and regulatory proceedings, examinations, investigations, consent orders and related compliance efforts and other inquiries, to which Citi is or may be subject at any given time, such as the previously disclosed October 2020 FRB and OCC consent orders, particularly given the increased focus by regulators on risks and controls, such as risk management, compliance, data quality management and governance and internal controls, and policies and procedures; as well as the transformative efforts to remediate deficiencies on a timely and sufficient basis and increased expenses for such remediation efforts, together with the heightened scrutiny and expectations generally from regulators, and the severity of the remedies sought by regulators, such as civil money penalties, supervisory or enforcement orders, business restrictions, limitations on dividends and changes to directors and/or officers, and potential collateral consequences to Citi arising from such outcomes.

Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the forward-looking statements were made.

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CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars, except per share amounts</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Revenues				
Interest revenue	\$ 12,650	\$ 13,314	\$ 37,647	\$ 45,042
Interest expense	2,252	2,821	6,884	11,977
Net interest revenue	\$ 10,398	\$ 10,493	\$ 30,763	\$ 33,065
Commissions and fees	\$ 3,399	\$ 2,753	\$ 10,443	\$ 8,707
Principal transactions	2,233	2,508	8,450	11,926
Administration and other fiduciary fees	1,007	892	2,990	2,565
Realized gains on sales of investments, net	117	304	655	1,484
Impairment losses on investments:				
Impairment losses on investments and other assets	(30)	(30)	(112)	(154)
Provision for credit losses on AFS debt securities ⁽¹⁾	(1)	4	(1)	(4)
Net impairment losses recognized in earnings	\$ (31)	\$ (26)	\$ (113)	\$ (158)
Other revenue	\$ 31	\$ 378	\$ 767	\$ 210
Total non-interest revenues	\$ 6,756	\$ 6,809	\$ 23,192	\$ 24,734
Total revenues, net of interest expense	\$ 17,154	\$ 17,302	\$ 53,955	\$ 57,799
Provisions for credit losses and for benefits and claims				
Provision for credit losses on loans	\$ (188)	\$ 1,931	\$ (2,793)	\$ 16,298
Provision for credit losses on held-to-maturity (HTM) debt securities	(10)	(16)	(17)	21
Provision for credit losses on other assets	(3)	(13)	3	31
Policyholder benefits and claims	22	58	89	97
Provision for credit losses on unfunded lending commitments	(13)	424	(595)	1,094
Total provisions for credit losses and for benefits and claims⁽²⁾	\$ (192)	\$ 2,384	\$ (3,313)	\$ 17,541
Operating expenses				
Compensation and benefits	\$ 6,058	\$ 5,595	\$ 18,041	\$ 16,873
Premises and equipment	560	575	1,694	1,702
Technology/communication	1,997	1,891	5,744	5,355
Advertising and marketing	402	238	1,012	865
Other operating	2,467	2,665	7,258	7,272
Total operating expenses	\$ 11,484	\$ 10,964	\$ 33,749	\$ 32,067
Income from continuing operations before income taxes	\$ 5,862	\$ 3,954	\$ 23,519	\$ 8,191
Provision for income taxes	1,193	777	4,680	1,409
Income from continuing operations	\$ 4,669	\$ 3,177	\$ 18,839	\$ 6,782
Discontinued operations				
Income (loss) from discontinued operations	\$ (1)	\$ (7)	\$ 7	\$ (26)
Benefit for income taxes	—	—	—	—
Income (loss) from discontinued operations, net of taxes	\$ (1)	\$ (7)	\$ 7	\$ (26)
Net income before attribution of noncontrolling interests	\$ 4,668	\$ 3,170	\$ 18,846	\$ 6,756
Noncontrolling interests	24	24	67	18
Citigroup's net income	\$ 4,644	\$ 3,146	\$ 18,779	\$ 6,738
Basic earnings per share⁽³⁾				
Income from continuing operations	\$ 2.17	\$ 1.37	\$ 8.70	\$ 2.82
Income from discontinued operations, net of taxes	—	—	—	(0.01)
Net income	\$ 2.17	\$ 1.37	\$ 8.70	\$ 2.81
Weighted average common shares outstanding (in millions)	2,009.3	2,081.8	2,049.3	2,087.1
Diluted earnings per share⁽³⁾				
Income from continuing operations	\$ 2.15	\$ 1.36	\$ 8.64	\$ 2.81
Income (loss) from discontinued operations, net of taxes	—	—	—	(0.01)
Net income	\$ 2.15	\$ 1.36	\$ 8.65	\$ 2.80
Adjusted weighted average common shares outstanding (in millions)	2,026.2	2,094.3	2,065.3	2,100.1

- (1) In accordance with ASC 326.
(2) This total excludes the provision for credit losses on AFS securities, which is disclosed separately above.
(3) Due to rounding, earnings per share on continuing operations and discontinued operations may not sum to earnings per share on net income.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(UNAUDITED)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Citigroup's net income	\$ 4,644	\$ 3,146	\$ 18,779	\$ 6,738
Add: Citigroup's other comprehensive income⁽¹⁾				
Net change in unrealized gains and losses on debt securities, net of taxes ⁽¹⁾	\$ (279)	\$ (282)	\$ (2,538)	\$ 3,683
Net change in debt valuation adjustment (DVA), net of taxes ⁽²⁾	(82)	(307)	(186)	601
Net change in cash flow hedges, net of taxes	(201)	(235)	(930)	1,736
Benefit plans liability adjustment, net of taxes	135	246	936	(117)
Net change in foreign currency translation adjustment, net of taxes and hedges	(1,312)	897	(2,063)	(2,651)
Net change in excluded component of fair value hedges, net of taxes	8	(39)	(12)	1
Citigroup's total other comprehensive income (loss)	\$ (1,731)	\$ 280	\$ (4,793)	\$ 3,253
Citigroup's total comprehensive income	\$ 2,913	\$ 3,426	\$ 13,986	\$ 9,991
Add: Other comprehensive loss attributable to noncontrolling interests	\$ (31)	\$ 19	\$ (71)	\$ 7
Add: Net income (loss) attributable to noncontrolling interests	24	24	67	18
Total comprehensive income	\$ 2,906	\$ 3,469	\$ 13,982	\$ 10,016

- (1) See Note 17 to the Consolidated Financial Statements.
(2) See Note 20 to the Consolidated Financial Statements.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED BALANCE SHEET
Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	September 30, 2021 (Unaudited)	December 31, 2020
Assets		
Cash and due from banks (including segregated cash and other deposits)	\$ 28,906	\$ 26,349
Deposits with banks, net of allowance	294,902	283,266
Securities borrowed and purchased under agreements to resell (including \$212,200 and \$185,204 as of September 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance	337,696	294,712
Brokerage receivables, net of allowance	59,487	44,806
Trading account assets (including \$142,662 and \$168,967 pledged to creditors at September 30, 2021 and December 31, 2020, respectively)	342,914	375,079
Investments:		
Available-for-sale debt securities (including \$8,685 and \$5,921 pledged to creditors as of September 30, 2021 and December 31, 2020, respectively), net of allowance	295,573	335,084
Held-to-maturity debt securities (including \$1,257 and \$547 pledged to creditors as of September 30, 2021 and December 31, 2020, respectively), net of allowance	198,056	104,943
Equity securities (including \$918 and \$1,066 at fair value as of September 30, 2021 and December 31, 2020, respectively)	7,220	7,332
Total investments	\$ 500,849	\$ 447,359
Loans:		
Consumer (including \$13 and \$14 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	264,250	288,839
Corporate (including \$7,146 and \$6,840 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	400,514	387,044
Loans, net of unearned income	\$ 664,764	\$ 675,883
Allowance for credit losses on loans (ACLL)	(17,715)	(24,956)
Total loans, net	\$ 647,049	\$ 650,927
Goodwill	21,573	22,162
Intangible assets (including MSRs of \$409 and \$336 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	4,553	4,747
Other assets (including \$11,895 and \$14,613 as of September 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance	123,947	110,683
Total assets	\$ 2,361,876	\$ 2,260,090

The following table presents certain assets of consolidated variable interest entities (VIEs), which are included on the Consolidated Balance Sheet above. The assets in the table below include those assets that can only be used to settle obligations of consolidated VIEs, presented on the following page, and are in excess of those obligations. In addition, the assets in the table below include third-party assets of consolidated VIEs only and exclude intercompany balances that eliminate in consolidation.

<i>In millions of dollars</i>	September 30, 2021 (Unaudited)	December 31, 2020
Assets of consolidated VIEs to be used to settle obligations of consolidated VIEs		
Cash and due from banks	\$ 194	\$ 281
Trading account assets	10,433	8,104
Investments	897	837
Loans, net of unearned income		
Consumer	33,497	37,561
Corporate	12,760	17,027
Loans, net of unearned income	\$ 46,257	\$ 54,588
Allowance for credit losses on loans (ACLL)	(2,998)	(3,794)
Total loans, net	\$ 43,259	\$ 50,794
Other assets	1,186	43
Total assets of consolidated VIEs to be used to settle obligations of consolidated VIEs	\$ 55,969	\$ 60,059

Statement continues on the next page.

CONSOLIDATED BALANCE SHEET
(Continued)

Citigroup Inc. and Subsidiaries

	September 30, 2021 (Unaudited)	December 31, 2020
<i>In millions of dollars, except shares and per share amounts</i>		
Liabilities		
Non-interest-bearing deposits in U.S. offices	\$ 145,103	\$ 126,942
Interest-bearing deposits in U.S. offices (including \$910 and \$879 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	567,902	503,213
Non-interest-bearing deposits in offices outside the U.S.	94,016	100,543
Interest-bearing deposits in offices outside the U.S. (including \$1,803 and \$1,079 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	540,507	549,973
Total deposits	\$ 1,347,528	\$ 1,280,671
Securities loaned and sold under agreements to repurchase (including \$75,262 and \$60,206 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	209,184	199,525
Brokerage payables (including \$3,423 and \$6,835 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	60,501	50,484
Trading account liabilities	179,286	168,027
Short-term borrowings (including \$8,814 and \$4,683 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	29,683	29,514
Long-term debt (including \$78,178 and \$67,063 as of September 30, 2021 and December 31, 2020, respectively, at fair value)	258,274	271,686
Other liabilities, net of allowance	75,810	59,983
Total liabilities	\$ 2,160,266	\$ 2,059,890
Stockholders' equity		
Preferred stock (\$1.00 par value; authorized shares: 30 million), issued shares: as of September 30, 2021—719,800 and as of December 31, 2020—779,200, at aggregate liquidation value	\$ 17,995	\$ 19,480
Common stock (\$0.01 par value; authorized shares: 6 billion), issued shares: as of September 30, 2021—3,099,651,835 and as of December 31, 2020—3,099,763,661	31	31
Additional paid-in capital	107,922	107,846
Retained earnings	183,024	168,272
Treasury stock, at cost: September 30, 2021—1,115,384,596 shares and December 31, 2020—1,017,674,452 shares	(71,246)	(64,129)
Accumulated other comprehensive income (loss) (AOCI)	(36,851)	(32,058)
Total Citigroup stockholders' equity	\$ 200,875	\$ 199,442
Noncontrolling interests	735	758
Total equity	\$ 201,610	\$ 200,200
Total liabilities and equity	\$ 2,361,876	\$ 2,260,090

The following table presents certain liabilities of consolidated VIEs, which are included on the Consolidated Balance Sheet above. The liabilities in the table below include third-party liabilities of consolidated VIEs only and exclude intercompany balances that eliminate in consolidation. The liabilities also exclude amounts where creditors or beneficial interest holders have recourse to the general credit of Citigroup.

	September 30, 2021 (Unaudited)	December 31, 2020
<i>In millions of dollars</i>		
Liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup		
Short-term borrowings	\$ 9,472	\$ 9,278
Long-term debt	13,917	20,405
Other liabilities	751	463
Total liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup	\$ 24,140	\$ 30,146

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Preferred stock at aggregate liquidation value				
Balance, beginning of period	\$ 17,995	\$ 17,980	\$ 19,480	\$ 17,980
Issuance of new preferred stock	—	—	2,300	1,500
Redemption of preferred stock	—	—	(3,785)	(1,500)
Balance, end of period	\$ 17,995	\$ 17,980	\$ 17,995	\$ 17,980
Common stock and additional paid-in capital (APIC)				
Balance, beginning of period	\$ 107,851	\$ 107,699	\$ 107,877	\$ 107,871
Employee benefit plans	60	93	(3)	(81)
Preferred stock issuance costs (new issuances, net of reclassifications to retained earnings for redemptions)	—	—	40	2
Other	42	3	39	3
Balance, end of period	\$ 107,953	\$ 107,795	\$ 107,953	\$ 107,795
Retained earnings				
Balance, beginning of period	\$ 179,686	\$ 163,515	\$ 168,272	\$ 165,369
Adjustments to opening balance, net of taxes ⁽¹⁾	—	—	—	(3,076)
Financial instruments—credit losses (CECL adoption)	—	—	—	330
Variable post-charge-off third-party collection costs	—	—	—	330
Adjusted balance, beginning of period	\$ 179,686	\$ 163,515	\$ 168,272	\$ 162,623
Citigroup's net income	4,644	3,146	18,779	6,738
Common dividends ⁽²⁾	(1,040)	(1,074)	(3,176)	(3,226)
Preferred dividends	(266)	(284)	(811)	(828)
Other (primarily reclassifications from APIC for preferred issuance costs on redemptions)	—	—	(40)	(4)
Balance, end of period	\$ 183,024	\$ 165,303	\$ 183,024	\$ 165,303
Treasury stock, at cost				
Balance, beginning of period	\$ (68,253)	\$ (64,143)	\$ (64,129)	\$ (61,660)
Employee benefit plans ⁽³⁾	7	6	483	448
Treasury stock acquired ⁽⁴⁾	(3,000)	—	(7,600)	(2,925)
Balance, end of period	\$ (71,246)	\$ (64,137)	\$ (71,246)	\$ (64,137)
Citigroup's accumulated other comprehensive income (loss)				
Balance, beginning of period	\$ (35,120)	\$ (33,345)	\$ (32,058)	\$ (36,318)
Citigroup's total other comprehensive income	(1,731)	280	(4,793)	3,253
Balance, end of period	\$ (36,851)	\$ (33,065)	\$ (36,851)	\$ (33,065)
Total Citigroup common stockholders' equity				
	\$ 182,880	\$ 175,896	\$ 182,880	\$ 175,896
Total Citigroup stockholders' equity				
	\$ 200,875	\$ 193,876	\$ 200,875	\$ 193,876
Noncontrolling interests				
Balance, beginning of period	\$ 751	\$ 680	\$ 758	\$ 704
Transactions between noncontrolling-interest shareholders and the related consolidated subsidiary	—	—	—	—
Transactions between Citigroup and the noncontrolling-interest shareholders	1	—	2	(6)
Net income attributable to noncontrolling-interest shareholders	24	24	67	18
Distributions paid to noncontrolling-interest shareholders	—	(2)	—	(2)
Other comprehensive income (loss) attributable to noncontrolling-interest shareholders	(31)	19	(71)	7
Other	(10)	(2)	(21)	(2)
Net change in noncontrolling interests	\$ (16)	\$ 39	\$ (23)	\$ 15
Balance, end of period	\$ 735	\$ 719	\$ 735	\$ 719
Total equity	\$ 201,610	\$ 194,595	\$ 201,610	\$ 194,595

(1) See Note 1 to the Consolidated Financial Statements for additional details.

(2) Common dividends declared were \$0.51 per share for each of the first, second and third quarters of 2021 and 2020.

- (3) Includes treasury stock related to (i) certain activity on employee stock option program exercises where the employee delivers existing shares to cover the option exercise, or (ii) under Citi's employee restricted or deferred stock programs where shares are withheld to satisfy tax requirements.
- (4) Primarily consists of open market purchases under Citi's Board of Directors-approved common share repurchase program.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF CASH FLOWS
(UNAUDITED)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	Nine Months Ended September 30,	
	2021	2020
Cash flows from operating activities of continuing operations		
Net income before attribution of noncontrolling interests	\$ 18,846	\$ 6,756
Net income attributable to noncontrolling interests	67	18
Citigroup's net income	\$ 18,779	\$ 6,738
Income (loss) from discontinued operations, net of taxes	7	(26)
Income from continuing operations—excluding noncontrolling interests	\$ 18,772	\$ 6,764
Adjustments to reconcile net income to net cash provided by (used in) operating activities of continuing operations		
Net loss on significant disposals ⁽¹⁾	680	—
Depreciation and amortization	2,979	2,886
Provisions for credit losses on loans and unfunded lending commitments	(3,388)	17,392
Realized gains from sales of investments	(655)	(1,484)
Impairment losses on investments and other assets	112	154
Change in trading account assets	32,111	(72,115)
Change in trading account liabilities	11,259	27,096
Change in brokerage receivables net of brokerage payables	(4,664)	(6,026)
Change in loans HFS	(3,068)	1,288
Change in other assets	(1,781)	(28)
Change in other liabilities	8,989	(1,070)
Other, net	(2,161)	2,889
Total adjustments	\$ 40,413	\$ (29,018)
Net cash provided by (used in) operating activities of continuing operations	\$ 59,185	\$ (22,254)
Cash flows from investing activities of continuing operations		
Change in securities borrowed and purchased under agreements to resell	\$ (42,984)	\$ (38,036)
Change in loans	6,613	23,488
Proceeds from sales and securitizations of loans	1,134	924
Purchases of investments	(277,874)	(276,084)
Proceeds from sales of investments	96,203	130,237
Proceeds from maturities of investments	107,361	78,476
Capital expenditures on premises and equipment and capitalized software	(2,811)	(2,300)
Proceeds from sales of premises and equipment, subsidiaries and affiliates and repossessed assets	143	25
Other, net	146	70
Net cash used in investing activities of continuing operations	\$ (112,069)	\$ (83,200)
Cash flows from financing activities of continuing operations		
Dividends paid	\$ (3,959)	\$ (4,024)
Issuance of preferred stock	2,300	1,500
Redemption of preferred stock	(3,785)	(1,500)
Treasury stock acquired	(7,448)	(2,925)
Stock tendered for payment of withholding taxes	(328)	(408)
Change in securities loaned and sold under agreements to repurchase	9,659	40,888
Issuance of long-term debt	53,961	65,599
Payments and redemptions of long-term debt	(56,472)	(47,521)
Change in deposits	73,769	192,033
Change in short-term borrowings	169	(7,610)

CONSOLIDATED STATEMENT OF CASH FLOWS
(UNAUDITED) (Continued)

<i>In millions of dollars</i>	Nine Months Ended September 30,	
	2021	2020
Net cash provided by financing activities of continuing operations	\$ 67,866	\$ 236,032
Effect of exchange rate changes on cash and due from banks	\$ (789)	\$ (802)
Change in cash, due from banks and deposits with banks	14,193	129,776
Cash, due from banks and deposits with banks at beginning of period	309,615	193,919
Cash, due from banks and deposits with banks at end of period	\$ 323,808	\$ 323,695
Cash and due from banks (including segregated cash and other deposits)	\$ 28,906	\$ 25,308
Deposits with banks, net of allowance	294,902	298,387
Cash, due from banks and deposits with banks at end of period	\$ 323,808	\$ 323,695
Supplemental disclosure of cash flow information for continuing operations		
Cash paid during the period for income taxes	\$ 3,063	\$ 3,837
Cash paid during the period for interest	6,894	11,502
Non-cash investing activities⁽¹⁾⁽²⁾		
Decrease in net loans associated with significant disposals reclassified to HFS	\$ 8,291	\$ —
Transfers to loans HFS (<i>Other assets</i>) from loans	5,329	2,122
Non-cash financing activities⁽¹⁾		
Decrease in long-term debt associated with significant disposals reclassified to HFS	\$ 521	\$ —
Decrease in deposits associated with significant disposals reclassified to HFS	6,912	—

(1) See Note 2 for further information on significant disposals.

(2) Operating and finance lease right-of-use assets and lease liabilities represent non-cash investing and financing activities, respectively, and are not included in the non-cash investing activities presented here. See Note 22 to the Consolidated Financial Statements for more information and balances as of September 30, 2021.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

1. BASIS OF PRESENTATION, UPDATED ACCOUNTING POLICIES AND ACCOUNTING CHANGES

Basis of Presentation

The accompanying unaudited Consolidated Financial Statements as of September 30, 2021 and for the three- and nine-month periods ended September 30, 2021 and 2020 include the accounts of Citigroup Inc. and its consolidated subsidiaries.

In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation have been reflected. The accompanying unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and related notes included in Citigroup’s Annual Report on Form 10-K for the fiscal year ended December 31, 2020 (2020 Annual Report on Form 10-K) and Citigroup’s Quarterly Reports on Form 10-Q for the quarter ended March 31, 2021 (First Quarter of 2021 Form 10-Q) and for the quarter ended June 30, 2021 (Second Quarter of 2021 Form 10-Q).

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP), but is not required for interim reporting purposes, has been condensed or omitted.

Management must make estimates and assumptions that affect the Consolidated Financial Statements and the related footnote disclosures. While management uses its best judgment, actual results could differ from those estimates.

As noted above, the Notes to these Consolidated Financial Statements are unaudited.

Throughout these Notes, “Citigroup,” “Citi” and “the Company” refer to Citigroup Inc. and its consolidated subsidiaries.

Certain reclassifications and updates have been made to the prior periods’ financial statements and notes to conform to the current period’s presentation.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

See Note 1 to the Consolidated Financial Statements in Citigroup’s 2020 Annual Report on Form 10-K for a summary of all of Citigroup’s significant accounting policies.

ACCOUNTING CHANGES

Accounting for Financial Instruments—Credit Losses

Overview

In June 2016, the Financial Accounting Standards Board (FASB) issued ASU No. 2016-13, *Financial Instruments—Credit Losses (Topic 326)*. The ASU introduced a new credit loss methodology, the current expected credit losses (CECL) methodology, which requires earlier recognition of credit losses while also providing additional disclosure about credit risk. Citi adopted the ASU as of January 1, 2020, which, as discussed below, resulted in an increase in Citi’s *Allowance for credit losses* and a decrease to opening *Retained earnings*, net of deferred income taxes, at January 1, 2020.

The CECL methodology utilizes a lifetime “expected credit loss” measurement objective for the recognition of credit losses for loans, held-to-maturity debt securities, receivables and other financial assets measured at amortized cost at the time the financial asset is originated or acquired. The ACL is adjusted each period for changes in lifetime expected credit losses. The CECL methodology represents a significant change from prior U.S. GAAP and replaced the prior multiple existing impairment methods, which generally required that a loss be incurred before it was recognized. Within the life cycle of a loan or other financial asset, the methodology generally results in an earlier recognition of the provision for credit losses and the related ACL than prior U.S. GAAP. For available-for-sale debt securities where fair value is less than cost that Citi intends to hold or more-likely-than-not will not be required to sell, credit-related impairment, if any, is recognized through an ACL and adjusted each period for changes in credit risk.

January 1, 2020 CECL Transition (Day 1) Impact

The CECL methodology’s impact on expected credit losses, among other things, reflects Citi’s view of the current state of the economy, forecasted macroeconomic conditions and quality of Citi’s portfolios. At the January 1, 2020 date of adoption, based on forecasts of macroeconomic conditions and exposures at that time, the aggregate impact to Citi was an approximate \$4.1 billion, or an approximate 29%, pretax increase in the *Allowance for credit losses*, along with a \$3.1 billion after-tax decrease in *Retained earnings* and a deferred tax asset increase of \$1.0 billion. This transition impact reflects (i) a \$4.9 billion build to the *Allowance for credit losses* for Citi’s consumer exposures, primarily driven by the impact on credit card receivables of longer estimated tenors under the CECL lifetime expected credit loss methodology (loss coverage of approximately 23 months) compared to shorter estimated tenors under the probable loss methodology under prior U.S. GAAP (loss coverage of approximately 14 months), net of recoveries; and (ii) a release of \$0.8 billion of reserves primarily related to Citi’s corporate net loan loss exposures, largely due to more precise contractual maturities that result in shorter remaining tenors, incorporation of recoveries and use of more specific historical loss data based

on an increase in portfolio segmentation across industries and geographies.

Under the CECL methodology, the *Allowance for credit losses* consists of quantitative and qualitative components. Citi's quantitative component of the *Allowance for credit losses* is model based and utilizes a single forward-looking macroeconomic forecast and discounts inputs for the corporate classifiably managed portfolios, complemented by the qualitative component described below, in estimating expected credit losses and discounts inputs for the corporate classifiably managed portfolios. Reasonable and supportable forecast periods vary by product. For example, Citi's consumer models use a 13-quarter reasonable and supportable period and revert to historical loss experience thereafter, while its corporate loan models use a nine-quarter reasonable and supportable period followed by a three-quarter graduated transition to historical loss experience.

The qualitative management adjustment component includes, among other things, management adjustments to reflect economic uncertainty based on the likelihood and severity of downside scenarios and certain portfolio characteristics not captured in the quantitative component, such as concentrations, collateral coverage, model limitations, idiosyncratic events and other factors as required by banking supervisory guidance for the ACL. The qualitative management adjustment component also includes management adjustments to reflect the uncertainty around the estimated impact of the pandemic on credit loss estimates.

Accounting for Variable Post-Charge-Off Third-Party Collection Costs

In the fourth quarter of 2020, Citi revised the 2020 second quarter accounting conclusion for its variable post-charge-off third-party collection costs from a "change in accounting estimate effected by a change in accounting principle" to a "change in accounting principle," which required an adjustment to January 1, 2020 opening retained earnings, rather than 2020 net income. As a result, Citi's full-year and quarterly results for 2020 were revised to reflect this change as if it were effective as of January 1, 2020, as follows:

- An increase to beginning retained earnings on January 1, 2020 of \$330 million and a decrease of \$443 million in the allowance for credit losses on loans, as well as a \$113 million decrease in other assets related to income taxes.
- A decrease of \$18 million to provisions for credit losses on loans in the first quarter and increases of \$339 million and \$122 million to provisions for credit losses on loans in the second and third quarters, respectively.
- Increases in operating expenses of \$49 million and \$45 million with a corresponding decrease in net credit losses, in the first and second quarters, respectively.

In making these revisions, Citi considered the guidance in ASC Topic 250, *Accounting Changes and Error Corrections*; ASC Topic 270, *Interim Reporting*; ASC Topic 250-S99-1, *Assessing Materiality*; and ASC Topic 250-S99-23, *Accounting Changes Not Retroactively Applied Due to Immateriality, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. Citi believes that the effects of the revisions were not material to any previously reported quarterly or annual period.

Reference Rate Reform

In March 2020, the FASB issued ASU No. 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, which provides optional guidance to ease the potential burden in accounting for (or recognizing the effects of) reference rate reform on financial reporting. Specifically, the guidance permits an entity, when certain criteria are met, to consider amendments to contracts made to comply with reference rate reform to meet the definition of a modification under U.S. GAAP. It further allows hedge accounting to be maintained and permits a one-time transfer or sale of qualifying held-to-maturity securities. The expedients and exceptions provided by the amendments are permitted to be adopted any time through December 31, 2022 and do not apply to contract modifications made and hedging relationships entered into or evaluated after December 31, 2022, except for certain optional expedients elected for certain hedging relationships existing as of December 31, 2022. The ASU was adopted by Citi as of June 30, 2020 with prospective application and did not impact financial results in 2020.

In January 2021, the FASB issued ASU No. 2021-01, *Reference Rate Reform (Topic 848): Scope*, which clarifies that the scope of the initial accounting relief issued by the FASB in March 2020 includes derivative instruments that do not reference a rate that is expected to be discontinued but that use an interest rate for margining, discounting or contract price alignment that is modified as a result of reference rate reform (commonly referred to as the "discounting transition"). The amendments do not apply to contract modifications made after December 31, 2022, new hedging relationships entered into after December 31, 2022 and existing hedging relationships evaluated for effectiveness in periods after December 31, 2022, except for hedging relationships existing as of December 31, 2022, that apply certain optional expedients in which the accounting effects are recorded through the end of the hedging relationship. The ASU was adopted by Citi on a full retrospective basis upon issuance and did not impact financial results in 2020.

FUTURE ACCOUNTING CHANGES

Long-Duration Insurance Contracts

In August 2018, the FASB issued ASU No. 2018-12, *Financial Services—Insurance: Targeted Improvements to the Accounting for Long-Duration Contracts*, which changes the existing recognition, measurement, presentation and disclosures for long-duration contracts issued by an insurance entity. Specifically, the guidance (i) improves the timeliness of recognizing changes in the liability for future policy benefits and prescribes the rate used to discount future cash flows for long-duration insurance contracts, (ii) simplifies and improves the accounting for certain market-based options or guarantees associated with deposit (or account balance) contracts, (iii) simplifies the amortization of deferred acquisition costs and (iv) introduces additional quantitative and qualitative disclosures. Citi has certain insurance subsidiaries, primarily in Mexico, that issue long-duration insurance contracts such as traditional life insurance policies and life-contingent annuity contracts that will be impacted by the requirements of ASU 2018-12.

The effective date of ASU 2018-12 was deferred for all insurance entities by ASU 2019-09, *Financial Services—Insurance: Effective Date* (issued in October 2019) and by ASU 2020-11, *Financial Services—Insurance: Effective Date and Early Application* (issued in November 2020). Citi plans to adopt the targeted improvements in ASU 2018-12 on January 1, 2023 and is currently evaluating the impact of the standard on its insurance subsidiaries. Citi does not expect a material impact to its results of operations as a result of adopting the standard.

2. DISCONTINUED OPERATIONS, SIGNIFICANT DISPOSALS AND OTHER BUSINESS EXITS

Discontinued Operations

The Company's results from *Discontinued operations* consisted of residual activities related to previously divested operations. All *Discontinued operations* results are recorded within *Corporate/Other*.

The following table summarizes financial information for all *Discontinued operations*:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Total revenues, net of interest expense	\$ —	\$ —	\$ —	\$ —
Income (loss) from discontinued operations ⁽¹⁾	\$ (1)	\$ (7)	\$ 7	\$ (26)
Benefit for income taxes	—	—	—	—
Income (loss) from discontinued operations, net of taxes	\$ (1)	\$ (7)	\$ 7	\$ (26)

(1) Amounts in each period relate to the sale of the Egg Banking business in 2011.

Cash flows from *Discontinued operations* were not material for the periods presented.

Significant Disposals

The following transactions were identified as significant disposals that are recorded within the *Global Consumer Banking* segment, including the assets and liabilities that were reclassified to held-for-sale within *Other assets* and *Other liabilities* on the Consolidated Balance Sheet and the *Income (loss) before taxes (benefits)* related to each business.

Agreement to Sell Australia Consumer Banking Business

On August 9, 2021, Citi entered into an agreement to sell its Australia consumer banking business. The sale, which is subject to regulatory approvals and other customary closing conditions, is expected to close in the first half of 2022. As of the third quarter of 2021, Citi reported the business as held-for-sale, resulting in a pretax loss on sale of approximately \$680 million recorded in *Other revenue* (\$580 million after-tax), subject to closing adjustments. The loss on sale primarily reflects the impact of a pretax \$625 million currency translation adjustment (CTA) loss (net of hedges) (\$475 million after-tax) already reflected in the *Accumulated other comprehensive income (AOCI)* component of equity. Upon closing, the CTA-related balance would be removed from the *AOCI* component of equity, resulting in a neutral CTA impact to Citi's Common Equity Tier 1 Capital.

Income before taxes, excluding the pretax loss on sale, for the Australia consumer banking business is as follows:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Income before taxes	\$ 95	\$ 78	\$ 236	\$ 153

The following are assets and liabilities for the Australia consumer banking business, which were identified and reclassified to held-for-sale within *Other assets* and *Other liabilities*, respectively, on the Consolidated Balance Sheet at September 30, 2021:

<i>In millions of dollars</i>	September 30, 2021
Assets	
Cash and deposits with banks	\$ 21
Loans (net of allowance of \$249 million at September 30, 2021)	8,291
Goodwill and intangible assets	257
Other assets	85
Total assets	\$ 8,654
Liabilities	
Deposits	\$ 6,912
Long-term debt	521
Other liabilities	143
Total liabilities	\$ 7,576

Citi did not have any other significant disposals to report as of September 30, 2021. As of November 8, 2021, Citi had not entered into any other definitive sales agreements related to its recently announced intention to pursue exits of its consumer franchises in 13 markets across *Asia* and *EMEA*.

For a description of the Company's significant disposal transactions in prior periods and financial impact, see Note 2 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Other Business Exits

Wind-Down of Korea Consumer Banking Business

On October 25, 2021, Citi announced its decision to wind down and close its Korea consumer banking business. In connection with the announcement, Citibank Korea Inc. (CKI) has commenced a voluntary termination program. Due to the voluntary nature of this termination program, no liabilities for termination benefits are recorded until CKI makes formal offers to employees that are then irrevocably accepted by the employees. Citi expects to incur total estimated cash charges ranging from approximately \$1.2 billion to \$1.5 billion, related to voluntary termination benefits and related costs. Citi does not expect to recognize these charges all at once, but over time through the remainder of 2021 and 2022, as voluntary retirements are phased and irrevocably accepted in order to minimize business and operational impacts.

3. BUSINESS SEGMENTS

Citigroup's activities are conducted through two business segments: *Global Consumer Banking (GCB)* and *Institutional Clients Group (ICG)*, with the remaining operations in *Corporate/Other*, which includes activities not assigned to a specific business segment as well as certain *North America* legacy loan portfolios, discontinued operations and other legacy assets.

Beginning in the first quarter of 2021, Citi changed its allocation for certain recurring expenses that are attributable to the business segments from *Corporate/Other* to *GCB* and *ICG*. These expenses include incremental investments related to risks and controls, technology capabilities and information security initiatives, as well as some incremental spend related to the pandemic. The prior-period reportable operating segment results have been revised to conform the presentation for all periods to reflect this revised allocation methodology. Citi's consolidated results were unchanged for all periods presented as a result of the changes discussed above.

For additional information regarding Citigroup's business segments, see Note 3 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

The following tables present certain information regarding the Company's continuing operations by segment and *Corporate/Other*:

Three Months Ended September 30,

	Revenues, net of interest expense ⁽¹⁾		Provision (benefits) for income taxes		Income (loss) from continuing operations ⁽²⁾		Identifiable assets	
	2021	2020	2021	2020	2021	2020	September 30, 2021	December 31, 2020
<i>In millions of dollars, except identifiable assets in billions</i>								
<i>Global Consumer Banking</i>	\$ 6,260	\$ 7,173	\$ 424	\$ 284	\$ 1,334	\$ 920	\$ 442	\$ 434
<i>Institutional Clients Group</i>	10,786	10,353	991	800	3,443	2,857	1,819	1,730
<i>Corporate/Other</i>	108	(224)	(222)	(307)	(108)	(600)	101	96
Total	\$ 17,154	\$ 17,302	\$ 1,193	\$ 777	\$ 4,669	\$ 3,177	\$ 2,362	\$ 2,260

Nine Months Ended September 30,

	Revenues, net of interest expense ⁽³⁾		Provision (benefits) for income taxes		Income (loss) from continuing operations ⁽⁴⁾	
	2021	2020	2021	2020	2021	2020
<i>In millions of dollars</i>						
<i>Global Consumer Banking</i>	\$ 20,117	\$ 22,686	\$ 1,654	\$ (254)	\$ 5,337	\$ (569)
<i>Institutional Clients Group</i>	33,393	34,974	3,821	2,284	13,210	8,253
<i>Corporate/Other</i>	445	139	(795)	(621)	292	(902)
Total	\$ 53,955	\$ 57,799	\$ 4,680	\$ 1,409	\$ 18,839	\$ 6,782

(1) Includes total revenues, net of interest expense (excluding *Corporate/Other*), in *North America* of \$8.5 billion and \$8.4 billion; in *EMEA* of \$3.1 billion and \$3.1 billion; in *Latin America* of \$2.3 billion and \$2.2 billion; and in *Asia* of \$3.2 billion and \$3.8 billion for the three months ended September 30, 2021 and 2020, respectively. These regional numbers exclude *Corporate/Other*, which largely operates within the U.S.

(2) Includes pretax provisions for credit losses and for benefits and claims in the *GCB* results of \$(0.1) billion and \$1.7 billion; in the *ICG* results of \$0.0 billion and \$0.8 billion; and in the *Corporate/Other* results of \$(0.1) billion and \$(0.1) billion for the three months ended September 30, 2021 and 2020, respectively.

(3) Includes total revenues, net of interest expense, in *North America* of \$25.7 billion and \$28.3 billion; in *EMEA* of \$10.1 billion and \$9.9 billion; in *Latin America* of \$6.7 billion and \$7.0 billion; and in *Asia* of \$11.1 billion and \$12.3 billion for the nine months ended September 30, 2021 and 2020, respectively. Regional numbers exclude *Corporate/Other*, which largely operates within the U.S.

(4) Includes pretax provisions for credit losses and for benefits and claims in the *GCB* results of \$(0.4) billion and \$10.6 billion; in the *ICG* results of \$(2.6) billion and \$6.7 billion; and in the *Corporate/Other* results of \$(0.3) billion and \$0.2 billion for the nine months ended September 30, 2021 and 2020, respectively.

4. INTEREST REVENUE AND EXPENSE

Interest revenue and *Interest expense* consisted of the following:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Interest revenue				
Loan interest, including fees	\$ 8,874	\$ 9,421	\$ 26,516	\$ 30,820
Deposits with banks	147	116	418	802
Securities borrowed and purchased under agreements to resell	264	352	763	1,961
Investments, including dividends	1,885	1,870	5,455	6,248
Trading account assets ⁽¹⁾	1,284	1,457	4,091	4,720
Other interest-bearing assets	196	98	404	491
Total interest revenue	\$ 12,650	\$ 13,314	\$ 37,647	\$ 45,042
Interest expense				
Deposits ⁽²⁾	\$ 1,023	\$ 1,293	\$ 3,030	\$ 5,376
Securities loaned and sold under agreements to repurchase	287	292	800	1,830
Trading account liabilities ⁽¹⁾	106	123	370	506
Short-term borrowings and other interest-bearing liabilities	8	88	70	612
Long-term debt	828	1,025	2,614	3,653
Total interest expense	\$ 2,252	\$ 2,821	\$ 6,884	\$ 11,977
Net interest revenue	\$ 10,398	\$ 10,493	\$ 30,763	\$ 33,065
Provision (benefit) for credit losses on loans	(188)	1,931	(2,793)	16,298
Net interest revenue after provision for credit losses on loans	\$ 10,586	\$ 8,562	\$ 33,556	\$ 16,767

- (1) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (2) Includes deposit insurance fees and charges of \$293 million and \$375 million for the three months ended September 30, 2021 and 2020, respectively, and \$912 million and \$870 million for the nine months ended September 30, 2021 and 2020, respectively.

5. COMMISSIONS AND FEES; ADMINISTRATION AND OTHER FIDUCIARY FEES

For additional information on Citi's commissions and fees, and administration and other fiduciary fees, see Note 5 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

The following tables present *Commissions and fees* revenue:

<i>In millions of dollars</i>	Three Months Ended September 30, 2021				Nine Months Ended September 30, 2021			
	ICG	GCB	Corporate/ Other	Total	ICG	GCB	Corporate/ Other	Total
Investment banking	\$ 1,493	\$ —	\$ —	\$ 1,493	\$ 4,503	\$ —	\$ —	\$ 4,503
Brokerage commissions	483	290	—	773	1,626	910	—	2,536
Credit- and bank-card income								
Interchange fees	225	2,317	—	2,542	580	6,496	—	7,076
Card-related loan fees	7	164	—	171	19	511	—	530
Card rewards and partner payments ⁽¹⁾	(119)	(2,541)	—	(2,660)	(298)	(7,048)	—	(7,346)
Deposit-related fees ⁽²⁾	270	69	—	339	774	219	—	993
Transactional service fees	257	24	—	281	749	74	—	823
Corporate finance ⁽³⁾	214	—	—	214	552	—	—	552
Insurance distribution revenue	3	114	—	117	9	356	—	365
Insurance premiums	—	25	—	25	—	75	—	75
Loan servicing	10	11	3	24	32	28	11	71
Other	19	61	—	80	87	175	3	265
Total commissions and fees⁽⁴⁾	\$ 2,862	\$ 534	\$ 3	\$ 3,399	\$ 8,633	\$ 1,796	\$ 14	\$ 10,443

<i>In millions of dollars</i>	Three Months Ended September 30, 2020				Nine Months Ended September 30, 2020			
	ICG	GCB	Corporate/ Other	Total	ICG	GCB	Corporate/ Other	Total
Investment banking	\$ 1,076	\$ —	\$ —	\$ 1,076	\$ 3,474	\$ —	\$ —	\$ 3,474
Brokerage commissions	486	260	—	746	1,545	713	—	2,258
Credit- and bank-card income								
Interchange fees	158	1,842	—	2,000	542	5,264	—	5,806
Card-related loan fees	4	157	—	161	18	455	—	473
Card rewards and partner payments ⁽¹⁾	(73)	(2,073)	—	(2,146)	(292)	(5,911)	—	(6,203)
Deposit-related fees ⁽²⁾	246	79	—	325	699	279	—	978
Transactional service fees	217	20	—	237	659	64	—	723
Corporate finance ⁽³⁾	77	—	—	77	372	—	—	372
Insurance distribution revenue	4	129	—	133	9	367	—	376
Insurance premiums	—	25	—	25	—	99	—	99
Loan servicing	16	4	10	30	54	26	20	100
Other	34	55	—	89	91	157	3	251
Total commissions and fees⁽⁴⁾	\$ 2,245	\$ 498	\$ 10	\$ 2,753	\$ 7,171	\$ 1,513	\$ 23	\$ 8,707

- (1) Citi's consumer credit card programs have certain partner-sharing agreements that vary by partner. These agreements are subject to contractually based performance thresholds that, if met, would require Citi to make ongoing payments to the partner. The threshold is based on the profitability of a program and is generally calculated based on predefined program revenues less predefined program expenses. In most of Citi's partner-sharing agreements, program expenses include net credit losses and, to the extent that the increase in net credit losses reduces Citi's liability for the partners' share for a given program year, would generally result in lower payments to partners in total for that year and vice versa. Further, in some instances, other partner payments are based on program sales and new account acquisitions.
- (2) Includes overdraft fees of \$28 million and \$23 million for the three months ended September 30, 2021 and 2020, respectively, and \$75 million and \$74 million for the nine months ended September 30, 2021 and 2020, respectively. Overdraft fees are accounted for under ASC 310.
- (3) Consists primarily of fees earned from structuring and underwriting loan syndications or related financing activity. This activity is accounted for under ASC 310.
- (4) *Commissions and fees* include \$(2,208) million and \$(1,816) million not accounted for under ASC 606, *Revenue from Contracts with Customers*, for the three months ended September 30, 2021 and 2020, respectively, and \$(6,031) million and \$(5,044) million for the nine months ended September 30, 2021 and 2020, respectively. Amounts reported in *Commissions and fees* accounted for under other guidance primarily include card-related loan fees, card reward programs and certain partner payments, corporate finance fees, insurance premiums and loan servicing fees.

The following tables present *Administration and other fiduciary fees* revenue:

<i>In millions of dollars</i>	Three Months Ended September 30, 2021				Nine Months Ended September 30, 2021			
	ICG	GCB	Corporate/ Other	Total	ICG	GCB	Corporate/ Other	Total
Custody fees	\$ 471	\$ 7	\$ 1	\$ 479	\$ 1,419	\$ 19	\$ 1	\$ 1,439
Fiduciary fees	204	175	3	382	596	511	6	1,113
Guarantee fees	144	1	1	146	429	5	4	438
Total administration and other fiduciary fees⁽¹⁾	\$ 819	\$ 183	\$ 5	\$ 1,007	\$ 2,444	\$ 535	\$ 11	\$ 2,990

<i>In millions of dollars</i>	Three Months Ended September 30, 2020				Nine Months Ended September 30, 2020			
	ICG	GCB	Corporate/ Other	Total	ICG	GCB	Corporate/ Other	Total
Custody fees	\$ 427	\$ 8	\$ 2	\$ 437	\$ 1,165	\$ 22	\$ 38	\$ 1,225
Fiduciary fees	167	153	—	320	497	441	—	938
Guarantee fees	132	2	1	135	393	5	4	402
Total administration and other fiduciary fees⁽¹⁾	\$ 726	\$ 163	\$ 3	\$ 892	\$ 2,055	\$ 468	\$ 42	\$ 2,565

- (1) *Administration and other fiduciary fees* include \$146 million and \$135 million for the three months ended September 30, 2021 and 2020, respectively, and \$438 million and \$402 million for the nine months ended September 30, 2021 and 2020, respectively, that are not accounted for under ASC 606, *Revenue from Contracts with Customers*. These generally include guarantee fees.

6. PRINCIPAL TRANSACTIONS

Principal transactions revenue consists of realized and unrealized gains and losses from trading activities. Trading activities include revenues from fixed income, equities, credit and commodities products and foreign exchange transactions that are managed on a portfolio basis and characterized below based on the primary risk managed by each trading desk. Not included in the table below is the impact of net interest revenue related to trading activities, which is an integral part of trading activities' profitability. See Note 4 to the Consolidated Financial Statements for information about net interest revenue related to trading activities. Principal transactions include CVA (credit valuation adjustments) and FVA (funding valuation adjustments) on over-the-counter derivatives, and gains (losses) on certain economic hedges on loans in *ICG*. These adjustments are discussed further in Note 20 to the Consolidated Financial Statements.

In certain transactions, Citi incurs fees and presents these fees paid to third parties in operating expenses.

The following table presents *Principal transactions* revenue:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Interest rate risks ⁽¹⁾	\$ 461	\$ 993	\$ 2,424	\$ 4,751
Foreign exchange risks ⁽²⁾	924	960	2,851	3,069
Equity risks ⁽³⁾	666	157	1,869	1,078
Commodity and other risks ⁽⁴⁾	252	248	844	1,007
Credit products and risks ⁽⁵⁾	(70)	150	462	2,021
Total	\$ 2,233	\$ 2,508	\$ 8,450	\$ 11,926

- (1) Includes revenues from government securities and corporate debt, municipal securities, mortgage securities and other debt instruments. Also includes spot and forward trading of currencies and exchange-traded and over-the-counter (OTC) currency options, options on fixed income securities, interest rate swaps, currency swaps, swap options, caps and floors, financial futures, OTC options and forward contracts on fixed income securities.
- (2) Includes revenues from foreign exchange spot, forward, option and swap contracts, as well as foreign currency translation (FX translation) gains and losses.
- (3) Includes revenues from common, preferred and convertible preferred stock, convertible corporate debt, equity-linked notes and exchange-traded and OTC equity options and warrants.
- (4) Primarily includes revenues from crude oil, refined oil products, natural gas and other commodities trades.
- (5) Includes revenues from structured credit products.

7. INCENTIVE PLANS

For additional information on Citi's incentive plans, see Note 7 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

8. RETIREMENT BENEFITS

For additional information on Citi's retirement benefits, see Note 8 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Net (Benefit) Expense

The following tables summarize the components of net (benefit) expense recognized in the Consolidated Statement of Income for the Company's pension and postretirement plans for Significant Plans and All Other Plans:

<i>In millions of dollars</i>	Three Months Ended September 30,							
	Pension plans				Postretirement benefit plans			
	U.S. plans		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2021	2020	2021	2020	2021	2020	2021	2020
Benefits earned during the period	\$ —	\$ —	\$ 36	\$ 38	\$ —	\$ —	\$ 2	\$ 2
Interest cost on benefit obligation	87	87	67	59	3	4	25	22
Expected return on assets	(173)	(205)	(65)	(62)	(3)	(4)	(22)	(18)
Amortization of unrecognized:								
Prior service benefit	—	—	(1)	(1)	(3)	—	(2)	(3)
Net actuarial loss	57	62	16	17	—	—	4	5
Settlement loss (gain) ⁽¹⁾	—	—	1	(6)	—	—	—	—
Total net (benefit) expense	\$ (29)	\$ (56)	\$ 54	\$ 45	\$ (3)	\$ —	\$ 7	\$ 8

(1) Losses (gains) due to settlement relate to repositioning and divestiture activities.

<i>In millions of dollars</i>	Nine Months Ended September 30,							
	Pension plans				Postretirement benefit plans			
	U.S. plans		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2021	2020	2021	2020	2021	2020	2021	2020
Benefits earned during the period	\$ —	\$ —	\$ 113	\$ 109	\$ —	\$ —	\$ 6	\$ 6
Interest cost on benefit obligation	264	294	199	184	9	14	74	68
Expected return on assets	(529)	(619)	(189)	(183)	(10)	(13)	(65)	(56)
Amortization of unrecognized:								
Prior service cost (benefit)	1	1	(4)	(4)	(7)	—	(7)	(7)
Net actuarial loss (gain)	173	171	48	51	(1)	—	12	15
Settlement loss (gain) ⁽¹⁾	—	—	5	(3)	—	—	—	—
Total net (benefit) expense	\$ (91)	\$ (153)	\$ 172	\$ 154	\$ (9)	\$ 1	\$ 20	\$ 26

(1) Losses (gains) due to settlement relate to repositioning and divestiture activities.

Funded Status and Accumulated Other Comprehensive Income (AOCI)

The following table summarizes the funded status and amounts recognized on the Consolidated Balance Sheet for the Company's Significant Plans:

<i>In millions of dollars</i>	Nine Months Ended September 30, 2021			
	Pension plans		Postretirement benefit plans	
	U.S. plans	Non-U.S. plans	U.S. plans	Non-U.S. plans
Change in projected benefit obligation				
Projected benefit obligation at beginning of year	\$ 13,815	\$ 8,629	\$ 559	\$ 1,390
Plans measured annually	(25)	(2,248)	—	(277)
Projected benefit obligation at beginning of year—Significant Plans	\$ 13,790	\$ 6,381	\$ 559	\$ 1,113
First quarter activity	(983)	(572)	(37)	(146)
Second quarter activity	265	138	(6)	53
Projected benefit obligation at June 30, 2021—Significant Plans	\$ 13,072	\$ 5,947	\$ 516	\$ 1,020
Benefits earned during the period	—	20	—	1
Interest cost on benefit obligation	87	58	3	23
Actuarial gain	(63)	(65)	(4)	(29)
Benefits paid, net of participants' contributions and government subsidy	(249)	(87)	(12)	(15)
Settlement gain ⁽¹⁾	—	(8)	—	—
Curtailment gain ⁽¹⁾	—	(14)	—	—
Foreign exchange impact and other	—	(147)	—	(32)
Projected benefit obligation at period end—Significant Plans	\$ 12,847	\$ 5,704	\$ 503	\$ 968
Change in plan assets				
Plan assets at fair value at beginning of year	\$ 13,309	\$ 7,831	\$ 331	\$ 1,146
Plans measured annually	—	(1,500)	—	(8)
Plan assets at fair value at beginning of year—Significant Plans	\$ 13,309	\$ 6,331	\$ 331	\$ 1,138
First quarter activity	(435)	(404)	(8)	(44)
Second quarter activity	320	213	5	35
Plan assets at fair value at June 30, 2021—Significant Plans	\$ 13,194	\$ 6,140	\$ 328	\$ 1,129
Actual return on plan assets	86	32	1	18
Company contributions, net of reimbursements	13	16	10	—
Benefits paid, net of participants' contributions and government subsidy	(249)	(87)	(12)	(15)
Settlements gain ⁽¹⁾	—	(8)	—	—
Foreign exchange impact and other	—	(130)	—	(36)
Plan assets at fair value at period end—Significant Plans	\$ 13,044	\$ 5,963	\$ 327	\$ 1,096
Qualified plans⁽²⁾	\$ 865	\$ 259	\$ (176)	\$ 128
Nonqualified plans⁽³⁾	(668)	—	—	—
Funded status of the plans at period end—Significant Plans	\$ 197	\$ 259	\$ (176)	\$ 128
Net amount recognized at period end				
Benefit asset	\$ 865	\$ 808	\$ —	\$ 128
Benefit liability	(668)	(549)	(176)	—
Net amount recognized on the balance sheet—Significant Plans	\$ 197	\$ 259	\$ (176)	\$ 128
Amounts recognized in AOCI at period end				
Prior service benefit	\$ —	\$ (1)	\$ 94	\$ 51
Net actuarial (loss) gain	(6,580)	(884)	86	(207)
Net amount recognized in equity (pretax)—Significant Plans	\$ (6,580)	\$ (885)	\$ 180	\$ (156)
Accumulated benefit obligation at period end—Significant Plans	\$ 12,845	\$ 5,425	\$ 503	\$ 968

(1) Gains due to settlement and curtailment relate to repositioning and divestiture activities.

(2) The U.S. qualified pension plan is fully funded under specified Employee Retirement Income Security Act of 1974, as amended (ERISA), funding rules as of January 1, 2021 and no minimum required funding is expected for 2021.

(3) The nonqualified plans of the Company are unfunded.

The following table shows the change in *AOCI* related to the Company's pension, postretirement and post employment plans:

<i>In millions of dollars</i>	Three Months Ended September 30, 2021	Nine Months Ended September 30, 2021
Beginning of period balance, net of tax⁽¹⁾⁽²⁾	\$ (6,063)	\$ (6,864)
Actuarial assumptions changes and plan experience	175	1,125
Net asset loss due to difference between actual and expected returns	(116)	(325)
Net amortization	69	216
Curtailment/settlement gain (loss) ⁽³⁾	1	(3)
Foreign exchange impact and other	46	153
Change in deferred taxes, net	(40)	(230)
Change, net of tax	\$ 135	\$ 936
End of period balance, net of tax⁽¹⁾⁽²⁾	\$ (5,928)	\$ (5,928)

(1) See Note 17 to the Consolidated Financial Statements for further discussion of net *AOCI* balance.

(2) Includes net-of-tax amounts for certain profit-sharing plans outside the U.S.

(3) Curtailment and settlement relate to repositioning and divestiture activities.

Plan Assumptions

The discount rates utilized during the period in determining the pension and postretirement net (benefit) expense for the Significant Plans are as follows:

<i>Net (benefit) expense assumed discount rates during the period</i>	Three Months Ended	
	Sept. 30, 2021	Sept. 30, 2020
U.S. plans		
Qualified pension	2.75 %	2.60 %
Nonqualified pension	2.70	2.55
Postretirement	2.60	2.45
Non-U.S. plans		
Pension	0.25–9.25	0.20–8.40
Weighted average	4.23	3.68
Postretirement	9.50	8.80

The discount rates utilized at period end in determining the pension and postretirement benefit obligations for the Significant Plans are as follows:

<i>Plan obligations assumed discount rates at period ended</i>	Sept. 30, 2021	Jun. 30, 2021	Mar. 31, 2021
U.S. plans			
Qualified pension	2.80 %	2.75 %	3.10 %
Nonqualified pension	2.75	2.70	3.00
Postretirement	2.65	2.60	2.85
Non-U.S. plans			
Pension	0.30–9.55	0.25–9.25	0.25–9.30
Weighted average	4.37	4.23	4.26
Postretirement	9.80	9.50	9.70

Sensitivities of Certain Key Assumptions

The following table summarizes the estimated effect on the Company's Significant Plans quarterly expense of a one-percentage-point change in the discount rate:

<i>In millions of dollars</i>	Three Months Ended September 30, 2021	
	One-percentage-point increase	One-percentage-point decrease
Pension		
U.S. plans	\$ 9	\$ (12)
Non-U.S. plans	1	3
Postretirement		
U.S. plans	—	(1)
Non-U.S. plans	(2)	2

Contributions

For the U.S. pension plans, there were no required minimum cash contributions during the first nine months of 2021.

The following table summarizes the Company's actual contributions for the nine months ended September 30, 2021 and 2020, as well as expected Company contributions for the remainder of 2021 and the actual contributions made in 2020:

<i>In millions of dollars</i>	Pension plans				Postretirement plans			
	U.S. plans ⁽¹⁾		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2021	2020	2021	2020	2021	2020	2021	2020
Company contributions ⁽²⁾ for the nine months ended September 30	\$ 41	\$ 42	\$ 116	\$ 111	\$ 19	\$ —	\$ 6	\$ 6
Company contributions (reimbursements) made during the remainder of the year	—	14	—	47	—	(15)	—	3
Company contributions expected to be made during the remainder of the year	16	—	36	—	2	—	2	—

(1) The U.S. plans include benefits paid directly by the Company for the nonqualified pension plans.

(2) Company contributions are composed of cash contributions made to the plans and benefits paid directly by the Company.

Defined Contribution Plans

The following table summarizes the Company's contributions for the defined contribution plans:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	U.S. plans	\$ 113	\$ 101	\$ 324
Non-U.S. plans	87	73	270	223

Post Employment Plans

The following table summarizes the net expense recognized in the Consolidated Statement of Income for the Company's U.S. post employment plans:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	Service-related expense			
Interest cost on benefit obligation	\$ —	\$ 1	\$ —	\$ 1
Amortization of unrecognized:				
Net actuarial loss	1	—	2	1
Total service-related expense	\$ 1	\$ 1	\$ 2	\$ 2
Non-service-related expense	\$ 3	\$ 4	\$ 7	\$ 12
Total net expense	\$ 4	\$ 5	\$ 9	\$ 14

9. EARNINGS PER SHARE

The following table reconciles the income and share data used in the basic and diluted earnings per share (EPS) computations:

<i>In millions of dollars, except per share amounts</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Earnings per common share				
Income from continuing operations before attribution of noncontrolling interests	\$ 4,669	\$ 3,177	\$ 18,839	\$ 6,782
Less: Noncontrolling interests from continuing operations	24	24	67	18
Net income from continuing operations (for EPS purposes)	\$ 4,645	\$ 3,153	\$ 18,772	\$ 6,764
Income (loss) from discontinued operations, net of taxes	(1)	(7)	7	(26)
Citigroup's net income	\$ 4,644	\$ 3,146	\$ 18,779	\$ 6,738
Less: Preferred dividends ⁽¹⁾	266	284	811	828
Net income available to common shareholders	\$ 4,378	\$ 2,862	\$ 17,968	\$ 5,910
Less: Dividends and undistributed earnings allocated to employee restricted and deferred shares with rights to dividends, applicable to basic EPS	26	18	134	50
Net income allocated to common shareholders for basic EPS	\$ 4,352	\$ 2,844	\$ 17,834	\$ 5,860
Weighted-average common shares outstanding applicable to basic EPS (in millions)	2,009.3	2,081.8	2,049.3	2,087.1
Basic earnings per share⁽²⁾				
Income from continuing operations	\$ 2.17	\$ 1.37	\$ 8.70	\$ 2.82
Discontinued operations	—	—	—	(0.01)
Net income per share—basic	\$ 2.17	\$ 1.37	\$ 8.70	\$ 2.81
Diluted earnings per share				
Net income allocated to common shareholders for basic EPS	\$ 4,352	\$ 2,844	\$ 17,834	\$ 5,860
Add back: Dividends allocated to employee restricted and deferred shares with rights to dividends that are forfeitable	8	7	23	22
Net income allocated to common shareholders for diluted EPS	\$ 4,360	\$ 2,851	\$ 17,857	\$ 5,882
Weighted-average common shares outstanding applicable to basic EPS (in millions)	2,009.3	2,081.8	2,049.3	2,087.1
Effect of dilutive securities				
Options ⁽³⁾	—	—	—	—
Other employee plans	16.9	12.5	16.0	13.0
Adjusted weighted-average common shares outstanding applicable to diluted EPS (in millions)⁽⁴⁾	2,026.2	2,094.3	2,065.3	2,100.1
Diluted earnings per share⁽²⁾				
Income from continuing operations	\$ 2.15	\$ 1.36	\$ 8.64	\$ 2.81
Discontinued operations	—	—	—	(0.01)
Net income per share—diluted	\$ 2.15	\$ 1.36	\$ 8.65	\$ 2.80

(1) On October 21, 2021, Citi declared preferred dividends of approximately \$228 million for the fourth quarter of 2021. On October 27, 2021, Citi issued 1.0 million shares of Series Y preferred shares for \$1.0 billion. During the second quarter of 2021, Citi redeemed all of its 1.25 million Series Q preferred shares for \$1.25 billion and the remaining 1.035 million Series R preferred shares for \$1.035 billion. During the first quarter of 2021, Citi redeemed all of its 41.4 million Series S preferred shares for \$1.035 billion and 465,000 shares of its Series R preferred shares for \$465 million, and Citi also issued 2.3 million of Series X preferred shares for \$2.3 billion.

(2) Due to rounding, earnings per share on continuing operations and discontinued operations may not sum to earnings per share on net income.

(3) During the first, second and third quarters of 2021 and 2020, no significant options to purchase shares of common stock were outstanding.

(4) Due to rounding, weighted-average common shares outstanding applicable to basic EPS and the effect of dilutive securities may not sum to weighted-average common shares outstanding applicable to diluted EPS.

10. SECURITIES BORROWED, LOANED AND SUBJECT TO REPURCHASE AGREEMENTS

For additional information on the Company's resale and repurchase agreements and securities borrowing and lending agreements, see Note 11 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Securities borrowed and purchased under agreements to resell, at their respective carrying values, consisted of the following:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Securities purchased under agreements to resell	\$ 234,191	\$ 204,655
Deposits paid for securities borrowed	103,514	90,067
Total, net⁽¹⁾	\$ 337,705	\$ 294,722
Allowance for credit losses on securities purchased and borrowed ⁽²⁾	(9)	(10)
Total, net of allowance	\$ 337,696	\$ 294,712

Securities loaned and sold under agreements to repurchase, at their respective carrying values, consisted of the following:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Securities sold under agreements to repurchase	\$ 188,998	\$ 181,194
Deposits received for securities loaned	20,186	18,331
Total, net⁽¹⁾	\$ 209,184	\$ 199,525

(1) The above tables do not include securities-for-securities lending transactions of \$3.4 billion and \$6.8 billion at September 30, 2021 and December 31, 2020, respectively, where the Company acts as lender and receives securities that can be sold or pledged as collateral. In these transactions, the Company recognizes the securities received at fair value within *Other assets* and the obligation to return those securities as a liability within *Brokerage payables*.

(2) See Note 14 to the Consolidated Financial Statements for further information.

It is the Company's policy to take possession of the underlying collateral, monitor its market value relative to the amounts due under the agreements and, when necessary, require prompt transfer of additional collateral in order to maintain contractual margin protection. For resale and repurchase agreements, when necessary, the Company posts additional collateral in order to maintain contractual margin protection.

A substantial portion of the resale and repurchase agreements is recorded at fair value, as described in Notes 20 and 21 to the Consolidated Financial Statements. The remaining portion is carried at the amount of cash initially advanced or received, plus accrued interest, as specified in the respective agreements.

A substantial portion of securities borrowing and lending agreements is recorded at the amount of cash advanced or received. The remaining portion is recorded at fair value as the Company elected the fair value option for certain securities borrowed and loaned portfolios, as described in Note 21 to the Consolidated Financial Statements. With respect to securities loaned, the Company receives cash collateral in an amount generally in excess of the market value of the securities loaned. The Company monitors the market value of securities borrowed and securities loaned on a daily basis and posts or obtains additional collateral in order to maintain contractual margin protection.

The following tables present the gross and net resale and repurchase agreements and securities borrowing and lending agreements and the related offsetting amounts permitted under ASC 210-20-45. The tables also include amounts related to financial instruments that are not permitted to be offset under ASC 210-20-45, but would be eligible for offsetting to the extent that an event of default has occurred and a legal opinion supporting enforceability of the offsetting rights has been obtained. Remaining exposures continue to be secured by financial collateral, but the Company may not have sought or been able to obtain a legal opinion evidencing enforceability of the offsetting right.

As of September 30, 2021

<i>In millions of dollars</i>	Gross amounts of recognized assets	Gross amounts offset on the Consolidated Balance Sheet ⁽¹⁾	Net amounts of assets included on the Consolidated Balance Sheet	Amounts not offset on the Consolidated Balance Sheet but eligible for offsetting upon counterparty default ⁽²⁾	Net amounts ⁽³⁾
Securities purchased under agreements to resell	\$ 355,702	\$ 121,511	\$ 234,191	\$ 178,517	\$ 55,674
Deposits paid for securities borrowed	120,159	16,645	103,514	22,145	81,369
Total	\$ 475,861	\$ 138,156	\$ 337,705	\$ 200,662	\$ 137,043

<i>In millions of dollars</i>	Gross amounts of recognized liabilities	Gross amounts offset on the Consolidated Balance Sheet ⁽¹⁾	Net amounts of liabilities included on the Consolidated Balance Sheet	Amounts not offset on the Consolidated Balance Sheet but eligible for offsetting upon counterparty default ⁽²⁾	Net amounts ⁽³⁾
Securities sold under agreements to repurchase	\$ 310,509	\$ 121,511	\$ 188,998	\$ 87,606	\$ 101,392
Deposits received for securities loaned	36,831	16,645	20,186	3,587	16,599
Total	\$ 347,340	\$ 138,156	\$ 209,184	\$ 91,193	\$ 117,991

As of December 31, 2020

<i>In millions of dollars</i>	Gross amounts of recognized assets	Gross amounts offset on the Consolidated Balance Sheet ⁽¹⁾	Net amounts of assets included on the Consolidated Balance Sheet	Amounts not offset on the Consolidated Balance Sheet but eligible for offsetting upon counterparty default ⁽²⁾	Net amounts ⁽³⁾
Securities purchased under agreements to resell	\$ 362,025	\$ 157,370	\$ 204,655	\$ 159,232	\$ 45,423
Deposits paid for securities borrowed	96,425	6,358	90,067	13,474	76,593
Total	\$ 458,450	\$ 163,728	\$ 294,722	\$ 172,706	\$ 122,016

<i>In millions of dollars</i>	Gross amounts of recognized liabilities	Gross amounts offset on the Consolidated Balance Sheet ⁽¹⁾	Net amounts of liabilities included on the Consolidated Balance Sheet	Amounts not offset on the Consolidated Balance Sheet but eligible for offsetting upon counterparty default ⁽²⁾	Net amounts ⁽³⁾
Securities sold under agreements to repurchase	\$ 338,564	\$ 157,370	\$ 181,194	\$ 95,563	\$ 85,631
Deposits received for securities loaned	24,689	6,358	18,331	7,982	10,349
Total	\$ 363,253	\$ 163,728	\$ 199,525	\$ 103,545	\$ 95,980

(1) Includes financial instruments subject to enforceable master netting agreements that are permitted to be offset under ASC 210-20-45.

(2) Includes financial instruments subject to enforceable master netting agreements that are not permitted to be offset under ASC 210-20-45, but would be eligible for offsetting to the extent that an event of default has occurred and a legal opinion supporting enforceability of the offsetting right has been obtained.

(3) Remaining exposures continue to be secured by financial collateral, but the Company may not have sought or been able to obtain a legal opinion evidencing enforceability of the offsetting right.

The following tables present the gross amounts of liabilities associated with repurchase agreements and securities lending agreements by remaining contractual maturity:

As of September 30, 2021

<i>In millions of dollars</i>	Open and overnight	Up to 30 days	31–90 days	Greater than 90 days	Total
Securities sold under agreements to repurchase	\$ 137,111	\$ 87,435	\$ 33,974	\$ 51,989	\$ 310,509
Deposits received for securities loaned	26,931	42	2,088	7,770	36,831
Total	\$ 164,042	\$ 87,477	\$ 36,062	\$ 59,759	\$ 347,340

As of December 31, 2020

<i>In millions of dollars</i>	Open and overnight	Up to 30 days	31–90 days	Greater than 90 days	Total
Securities sold under agreements to repurchase	\$ 160,754	\$ 98,226	\$ 41,679	\$ 37,905	\$ 338,564
Deposits received for securities loaned	17,038	3	2,770	4,878	24,689
Total	\$ 177,792	\$ 98,229	\$ 44,449	\$ 42,783	\$ 363,253

The following tables present the gross amounts of liabilities associated with repurchase agreements and securities lending agreements by class of underlying collateral:

	As of September 30, 2021		
<i>In millions of dollars</i>	Repurchase agreements	Securities lending agreements	Total
U.S. Treasury and federal agency securities	\$ 108,346	\$ 2	\$ 108,348
State and municipal securities	996	—	996
Foreign government securities	134,204	200	134,404
Corporate bonds	22,914	297	23,211
Equity securities	22,025	36,202	58,227
Mortgage-backed securities	16,576	—	16,576
Asset-backed securities	1,571	—	1,571
Other	3,877	130	4,007
Total	\$ 310,509	\$ 36,831	\$ 347,340

	As of December 31, 2020		
<i>In millions of dollars</i>	Repurchase agreements	Securities lending agreements	Total
U.S. Treasury and federal agency securities	\$ 112,437	\$ —	\$ 112,437
State and municipal securities	664	2	666
Foreign government securities	130,017	194	130,211
Corporate bonds	20,149	78	20,227
Equity securities	21,497	24,149	45,646
Mortgage-backed securities	45,566	—	45,566
Asset-backed securities	3,307	—	3,307
Other	4,927	266	5,193
Total	\$ 338,564	\$ 24,689	\$ 363,253

11. BROKERAGE RECEIVABLES AND BROKERAGE PAYABLES

The Company has receivables and payables for financial instruments sold to and purchased from brokers, dealers and customers, which arise in the ordinary course of business.

For additional information on these receivables and payables, see Note 12 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Brokerage receivables and *Brokerage payables* consisted of the following:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Receivables from customers	\$ 21,833	\$ 18,097
Receivables from brokers, dealers and clearing organizations	37,654	26,709
Total brokerage receivables⁽¹⁾	\$ 59,487	\$ 44,806
Payables to customers	\$ 48,300	\$ 39,319
Payables to brokers, dealers and clearing organizations	12,201	11,165
Total brokerage payables⁽¹⁾	\$ 60,501	\$ 50,484

- (1) Includes brokerage receivables and payables recorded by Citi broker-dealer entities that are accounted for in accordance with the AICPA Accounting Guide for Brokers and Dealers in Securities as codified in ASC 940-320.

12. INVESTMENTS

For additional information regarding Citi's investment portfolios, including evaluating investments for impairment, see Note 13 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

The following table presents Citi's investments by category:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Debt securities available-for-sale (AFS)	\$ 295,573	\$ 335,084
Debt securities held-to-maturity (HTM) ⁽¹⁾	198,056	104,943
Marketable equity securities carried at fair value ⁽²⁾	379	515
Non-marketable equity securities carried at fair value ⁽²⁾	539	551
Non-marketable equity securities measured using the measurement alternative ⁽³⁾	1,392	962
Non-marketable equity securities carried at cost ⁽⁴⁾	4,910	5,304
Total investments	\$ 500,849	\$ 447,359

(1) Carried at adjusted amortized cost basis, net of any ACL.

(2) Unrealized gains and losses are recognized in earnings.

(3) Impairment losses and adjustments to the carrying value as a result of observable price changes are recognized in earnings. See "Non-Marketable Equity Securities Not Carried at Fair Value" below.

(4) Represents shares issued by the Federal Reserve Bank, Federal Home Loan Banks and certain exchanges of which Citigroup is a member.

The following table presents interest and dividend income on investments:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Taxable interest	\$ 1,777	\$ 1,752	\$ 5,152	\$ 5,915
Interest exempt from U.S. federal income tax	73	85	196	231
Dividend income	35	33	107	102
Total interest and dividend income on investments	\$ 1,885	\$ 1,870	\$ 5,455	\$ 6,248

The following table presents realized gains and losses on the sales of investments, which exclude impairment losses:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Gross realized investment gains	\$ 142	\$ 381	\$ 757	\$ 1,619
Gross realized investment losses	(25)	(77)	(102)	(135)
Net realized gains on sales of investments	\$ 117	\$ 304	\$ 655	\$ 1,484

Debt Securities Available-for-Sale

The amortized cost and fair value of AFS debt securities were as follows:

<i>In millions of dollars</i>	September 30, 2021					December 31, 2020				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Allowance for credit losses	Fair value	Amortized cost	Gross unrealized gains	Gross unrealized losses	Allowance for credit losses	Fair value
Debt securities AFS										
Mortgage-backed securities ⁽¹⁾										
U.S. government-sponsored agency guaranteed	\$ 36,127	\$ 743	\$ 201	\$ —	\$ 36,669	\$ 42,836	\$ 1,134	\$ 52	\$ —	\$ 43,918
Non-U.S. residential	362	1	—	—	363	568	3	—	—	571
Commercial	34	—	—	—	34	49	1	—	—	50
Total mortgage-backed securities	\$ 36,523	\$ 744	\$ 201	\$ —	\$ 37,066	\$ 43,453	\$ 1,138	\$ 52	\$ —	\$ 44,539
U.S. Treasury and federal agency securities										
U.S. Treasury	\$ 122,491	\$ 1,119	\$ 436	\$ —	\$ 123,174	\$ 144,094	\$ 2,108	\$ 49	\$ —	\$ 146,153
Agency obligations	—	—	—	—	—	50	1	—	—	51
Total U.S. Treasury and federal agency securities	\$ 122,491	\$ 1,119	\$ 436	\$ —	\$ 123,174	\$ 144,144	\$ 2,109	\$ 49	\$ —	\$ 146,204
State and municipal	\$ 2,710	\$ 85	\$ 111	\$ —	\$ 2,684	\$ 3,753	\$ 123	\$ 157	\$ —	\$ 3,719
Foreign government	120,322	496	624	—	120,194	123,467	1,623	122	—	124,968
Corporate	6,929	70	65	8	6,926	10,444	152	91	5	10,500
Asset-backed securities ⁽¹⁾	263	1	—	—	264	277	5	4	—	278
Other debt securities	5,265	1	1	—	5,265	4,871	5	—	—	4,876
Total debt securities AFS	\$ 294,503	\$ 2,516	\$ 1,438	\$ 8	\$ 295,573	\$ 330,409	\$ 5,155	\$ 475	\$ 5	\$ 335,084

- (1) The Company invests in mortgage- and asset-backed securities, which are typically issued by VIEs through securitization transactions. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage- and asset-backed securitizations in which the Company has other involvement, see Note 18 to the Consolidated Financial Statements.

The following table shows the fair value of AFS debt securities that have been in an unrealized loss position:

	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
<i>In millions of dollars</i>						
September 30, 2021						
Debt securities AFS						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 10,965	\$ 182	\$ 197	\$ 19	\$ 11,162	\$ 201
Non-U.S. residential	58	—	—	—	58	—
Commercial	2	—	—	—	2	—
Total mortgage-backed securities	\$ 11,025	\$ 182	\$ 197	\$ 19	\$ 11,222	\$ 201
U.S. Treasury	\$ 38,146	\$ 122	\$ 19,579	\$ 314	\$ 57,725	\$ 436
State and municipal	198	5	1,182	106	1,380	111
Foreign government	54,437	494	9,452	130	63,889	624
Corporate	1,994	65	21	—	2,015	65
Asset-backed securities	3	—	—	—	3	—
Other debt securities	2,787	1	—	—	2,787	1
Total debt securities AFS	\$ 108,590	\$ 869	\$ 30,431	\$ 569	\$ 139,021	\$ 1,438
December 31, 2020						
Debt securities AFS						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 3,588	\$ 30	\$ 298	\$ 22	\$ 3,886	\$ 52
Non-U.S. residential	1	—	—	—	1	—
Commercial	7	—	4	—	11	—
Total mortgage-backed securities	\$ 3,596	\$ 30	\$ 302	\$ 22	\$ 3,898	\$ 52
U.S. Treasury and federal agency securities						
U.S. Treasury	\$ 25,031	\$ 49	\$ —	\$ —	\$ 25,031	\$ 49
Agency obligations	50	—	—	—	50	—
Total U.S. Treasury and federal agency securities	\$ 25,081	\$ 49	\$ —	\$ —	\$ 25,081	\$ 49
State and municipal	\$ 836	\$ 34	\$ 893	\$ 123	\$ 1,729	\$ 157
Foreign government	29,344	61	3,502	61	32,846	122
Corporate	1,083	90	24	1	1,107	91
Asset-backed securities	194	3	39	1	233	4
Other debt securities	182	—	—	—	182	—
Total debt securities AFS	\$ 60,316	\$ 267	\$ 4,760	\$ 208	\$ 65,076	\$ 475

The following table presents the amortized cost and fair value of AFS debt securities by contractual maturity dates:

<i>In millions of dollars</i>	September 30, 2021		December 31, 2020	
	Amortized cost	Fair value	Amortized cost	Fair value
Mortgage-backed securities⁽¹⁾				
Due within 1 year	\$ 200	\$ 200	\$ 27	\$ 27
After 1 but within 5 years	187	188	567	571
After 5 but within 10 years	726	776	688	757
After 10 years ⁽²⁾	35,410	35,902	42,171	43,184
Total	\$ 36,523	\$ 37,066	\$ 43,453	\$ 44,539
U.S. Treasury and federal agency securities				
Due within 1 year	\$ 27,539	\$ 27,614	\$ 34,834	\$ 34,951
After 1 but within 5 years	94,520	95,132	108,160	110,091
After 5 but within 10 years	432	428	1,150	1,162
After 10 years ⁽²⁾	—	—	—	—
Total	\$ 122,491	\$ 123,174	\$ 144,144	\$ 146,204
State and municipal				
Due within 1 year	\$ 45	\$ 45	\$ 427	\$ 428
After 1 but within 5 years	137	140	189	198
After 5 but within 10 years	160	168	276	267
After 10 years ⁽²⁾	2,368	2,331	2,861	2,826
Total	\$ 2,710	\$ 2,684	\$ 3,753	\$ 3,719
Foreign government				
Due within 1 year	\$ 47,441	\$ 47,492	\$ 48,133	\$ 48,258
After 1 but within 5 years	65,523	65,370	67,365	68,586
After 5 but within 10 years	5,560	5,514	5,908	6,011
After 10 years ⁽²⁾	1,798	1,818	2,061	2,113
Total	\$ 120,322	\$ 120,194	\$ 123,467	\$ 124,968
All other⁽³⁾				
Due within 1 year	\$ 6,108	\$ 6,112	\$ 6,661	\$ 6,665
After 1 but within 5 years	5,434	5,464	7,814	7,891
After 5 but within 10 years	853	846	1,018	1,034
After 10 years ⁽²⁾	62	33	99	64
Total	\$ 12,457	\$ 12,455	\$ 15,592	\$ 15,654
Total debt securities AFS	\$ 294,503	\$ 295,573	\$ 330,409	\$ 335,084

(1) Includes mortgage-backed securities of U.S. government-sponsored agencies. The Company invests in mortgage- and asset-backed securities, which are typically issued by VIEs through securitization transactions.

(2) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(3) Includes corporate, asset-backed and other debt securities.

Debt Securities Held-to-Maturity

The carrying value and fair value of debt securities HTM were as follows:

<i>In millions of dollars</i>	Amortized cost, net ⁽¹⁾	Gross unrealized gains	Gross unrealized losses	Fair value
September 30, 2021				
Debt securities HTM				
Mortgage-backed securities ⁽²⁾				
U.S. government-sponsored agency guaranteed	\$ 67,517	\$ 1,490	\$ 533	\$ 68,474
Non-U.S. residential	739	1	—	740
Commercial	957	3	2	958
Total mortgage-backed securities	\$ 69,213	\$ 1,494	\$ 535	\$ 70,172
U.S. Treasury securities	\$ 88,270	\$ 26	\$ 850	\$ 87,446
State and municipal ⁽³⁾	8,952	575	18	9,509
Foreign government	1,694	10	16	1,688
Asset-backed securities ⁽²⁾	29,927	9	27	29,909
Total debt securities HTM, net	\$ 198,056	\$ 2,114	\$ 1,446	\$ 198,724
December 31, 2020				
Debt securities HTM				
Mortgage-backed securities ⁽²⁾				
U.S. government-sponsored agency guaranteed	\$ 49,004	\$ 2,162	\$ 15	\$ 51,151
Non-U.S. residential	1,124	3	1	1,126
Commercial	825	1	1	825
Total mortgage-backed securities	\$ 50,953	\$ 2,166	\$ 17	\$ 53,102
U.S. Treasury securities ⁽⁴⁾	\$ 21,293	\$ 4	\$ 55	\$ 21,242
State and municipal	9,185	755	11	9,929
Foreign government	1,931	91	—	2,022
Asset-backed securities ⁽²⁾	21,581	6	92	21,495
Total debt securities HTM, net	\$ 104,943	\$ 3,022	\$ 175	\$ 107,790

(1) Amortized cost is reported net of ACL of \$73 million and \$86 million at September 30, 2021 and December 31, 2020, respectively.

(2) The Company invests in mortgage- and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage- and asset-backed securitizations in which the Company has other involvement, see Note 18 to the Consolidated Financial Statements.

(3) In February 2021, the Company transferred \$237 million of state and municipal bonds from AFS classification to HTM classification in accordance with ASC 320. At the time of transfer, the securities were in an unrealized gain position of \$14 million. The gain amounts will remain in *AOCI* and will be amortized over the remaining life of the securities.

(4) In August 2020, the Company transferred \$13.1 billion of investments in U.S. Treasury securities from AFS classification to HTM classification in accordance with ASC 320. At the time of transfer, the securities were in an unrealized gain position of \$144 million. The gain amounts will remain in *AOCI* and will be amortized over the remaining life of the securities.

The following table presents the carrying value and fair value of HTM debt securities by contractual maturity dates:

<i>In millions of dollars</i>	September 30, 2021		December 31, 2020	
	Amortized cost ⁽¹⁾	Fair value	Amortized cost ⁽¹⁾	Fair value
Mortgage-backed securities				
Due within 1 year	\$ 160	\$ 160	\$ 81	\$ 81
After 1 but within 5 years	737	792	463	477
After 5 but within 10 years	1,637	1,736	1,699	1,873
After 10 years ⁽²⁾	66,679	67,484	48,710	50,671
Total	\$ 69,213	\$ 70,172	\$ 50,953	\$ 53,102
U.S. Treasury securities				
Due within 1 year	\$ —	\$ —	\$ —	\$ —
After 1 but within 5 years	42,783	42,287	18,955	19,127
After 5 but within 10 years	45,487	45,159	2,338	2,115
After 10 years ⁽²⁾	—	—	—	—
Total	\$ 88,270	\$ 87,446	\$ 21,293	\$ 21,242
State and municipal				
Due within 1 year	\$ 54	\$ 54	\$ 6	\$ 6
After 1 but within 5 years	168	172	139	142
After 5 but within 10 years	838	881	818	869
After 10 years ⁽²⁾	7,892	8,402	8,222	8,912
Total	\$ 8,952	\$ 9,509	\$ 9,185	\$ 9,929
Foreign government				
Due within 1 year	\$ 334	\$ 335	\$ 361	\$ 360
After 1 but within 5 years	1,360	1,353	1,570	1,662
After 5 but within 10 years	—	—	—	—
After 10 years ⁽²⁾	—	—	—	—
Total	\$ 1,694	\$ 1,688	\$ 1,931	\$ 2,022
All other⁽³⁾				
Due within 1 year	\$ —	\$ —	\$ —	\$ —
After 1 but within 5 years	—	—	—	—
After 5 but within 10 years	11,299	11,297	11,795	15,020
After 10 years ⁽²⁾	18,628	18,612	9,786	6,475
Total	\$ 29,927	\$ 29,909	\$ 21,581	\$ 21,495
Total debt securities HTM	\$ 198,056	\$ 198,724	\$ 104,943	\$ 107,790

(1) Amortized cost is reported net of ACL of \$73 million and \$86 million at September 30, 2021 and December 31, 2020, respectively.

(2) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(3) Includes corporate and asset-backed securities.

HTM Debt Securities Delinquency and Non-Accrual Details

Citi did not have any HTM securities that were delinquent or on non-accrual status at September 30, 2021 and December 31, 2020.

There were no purchased credit-deteriorated HTM debt securities held by the Company as of September 30, 2021 and December 31, 2020.

Evaluating Investments for Impairment

AFS Debt Securities

Overview—AFS Debt Securities

The Company conducts periodic reviews of all AFS debt securities with unrealized losses to evaluate whether the impairment resulted from expected credit losses or from other factors and to evaluate the Company's intent to sell such securities.

An AFS debt security is impaired when the current fair value of an individual AFS debt security is less than its amortized cost basis.

The Company recognizes the entire difference between amortized cost basis and fair value in earnings for impaired AFS debt securities that Citi has an intent to sell or for which Citi believes it will more-likely-than-not be required to sell prior to recovery of the amortized cost basis. However, for those AFS debt securities that the Company does not intend to sell and is not likely to be required to sell, only the credit-related impairment is recognized in earnings by recording an allowance for credit losses. Any remaining fair value decline for such securities is recorded in *AOCl*. The Company does not consider the length of time that the fair value of a security is below its amortized cost when determining if a credit loss exists.

For AFS debt securities, credit losses exist where Citi does not expect to receive contractual principal and interest cash flows sufficient to recover the entire amortized cost basis of a security. The allowance for credit losses is limited to the amount by which the AFS debt security's amortized cost basis exceeds its fair value. The allowance is increased or decreased if credit conditions subsequently worsen or improve. Reversals of credit losses are recognized in earnings.

The Company's review for impairment of AFS debt securities generally entails:

- identification and evaluation of impaired investments;
- consideration of evidential matter, including an evaluation of factors or triggers that could cause individual positions to qualify as credit impaired and those that would not support credit impairment; and
- documentation of the results of these analyses, as required under Citi's policies.

The sections below describe the Company's process for identifying expected credit impairments for debt security types that have the most significant unrealized losses as of September 30, 2021.

Mortgage-Backed Securities

Citi records no allowances for credit losses on U.S. government-agency-guaranteed mortgage-backed securities, because the Company expects to incur no credit losses in the event of default due to a history of incurring no credit losses and due to the nature of the counterparties.

State and Municipal Securities

The process for estimating credit losses in Citigroup's AFS state and municipal bonds is primarily based on a credit analysis that incorporates third-party credit ratings. Citi monitors the bond issuers and any insurers providing default protection in the form of financial guarantee insurance. The average external credit rating, ignoring any insurance, is Aa2/AA. In the event of an external rating downgrade or other indicator of credit impairment (i.e., based on instrument-specific estimates of cash flows or probability of issuer default), the subject bond is specifically reviewed for adverse changes in the amount or timing of expected contractual principal and interest payments.

For AFS state and municipal bonds with unrealized losses that Citi plans to sell or would more-likely-than-not be required to sell, the full impairment is recognized in earnings. For AFS state and municipal bonds where Citi has no intent to sell and it is more-likely-than-not that the Company will not be required to sell, Citi records an allowance for expected credit losses for the amount it expects not to collect, capped at the difference between the bond's amortized cost basis and fair value.

Equity Method Investments

Management assesses equity method investments that have fair values that are less than their respective carrying values for other-than-temporary impairment (OTTI). Fair value is measured as price multiplied by quantity if the investee has publicly listed securities. If the investee is not publicly listed, other methods are used (see Note 20 to the Consolidated Financial Statements).

For impaired equity method investments that Citi plans to sell prior to recovery of value or would more-likely-than-not be required to sell, with no expectation that the fair value will recover prior to the expected sale date, the full impairment is recognized as OTTI in *Other revenue* regardless of severity and duration. The measurement of the OTTI does not include partial projected recoveries subsequent to the balance sheet date.

For impaired equity method investments that management does not plan to sell and is not more-likely-than-not to be required to sell prior to recovery of value, the evaluation of whether an impairment is other-than-temporary is based on (i) whether and when an equity method investment will recover in value and (ii) whether the investor has the intent and ability to hold that investment for a period of time sufficient to recover the value. The determination of whether the impairment is considered other-than-temporary considers the following indicators:

- the cause of the impairment and the financial condition and near-term prospects of the issuer, including any specific events that may influence the operations of the issuer;
- the intent and ability to hold the investment for a period of time sufficient to allow for any anticipated recovery in market value; and
- the length of time and extent to which fair value has been less than the carrying value.

Recognition and Measurement of Impairment

The following tables present total impairment on *Investments* recognized in earnings:

<i>In millions of dollars</i>	Three Months Ended September 30, 2021			Three Months Ended September 30, 2020		
	AFS	Other assets	Total	AFS	Other assets	Total
Impairment losses related to debt securities that the Company does not intend to sell nor will likely be required to sell:						
Total impairment losses recognized during the period	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Less: portion of impairment loss recognized in <i>AOCI</i> (before taxes)	—	—	—	—	—	—
Net impairment losses recognized in earnings for debt securities that the Company does not intend to sell nor will likely be required to sell	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Impairment losses recognized in earnings for debt securities that the Company intends to sell, would more-likely-than-not be required to sell or will be subject to an issuer call deemed probable of exercise	21	—	21	30	—	30
Total impairment losses recognized in earnings	\$ 21	\$ —	\$ 21	\$ 30	\$ —	\$ 30

<i>In millions of dollars</i>	Nine Months Ended September 30, 2021			Nine Months Ended September 30, 2020		
	AFS	Other assets	Total	AFS	Other assets	Total
Impairment losses related to debt securities that the Company does not intend to sell nor will likely be required to sell:						
Total impairment losses recognized during the period	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Less: portion of impairment loss recognized in <i>AOCI</i> (before taxes)	—	—	—	—	—	—
Net impairment losses recognized in earnings for debt securities that the Company does not intend to sell nor will likely be required to sell	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Impairment losses recognized in earnings for debt securities that the Company intends to sell, would more-likely-than-not be required to sell or will be subject to an issuer call deemed probable of exercise	99	—	99	101	—	101
Total impairment losses recognized in earnings	\$ 99	\$ —	\$ 99	\$ 101	\$ —	\$ 101

Allowance for Credit Losses on AFS Debt Securities

Three Months Ended September 30, 2021

<i>In millions of dollars</i>	U.S.					Corporate	Total AFS
	Mortgage-backed	Treasury and federal agency	State and municipal	Foreign government			
Allowance for credit losses at beginning of period	\$ —	\$ —	\$ —	\$ —	\$ —	5	\$ 5
Less: Write-offs	—	—	—	—	—	—	—
Recoveries of amounts written-off	—	—	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —	—	\$ —
NCLs	\$ —	\$ —	\$ —	\$ —	\$ —	—	\$ —
Credit losses on securities without previous credit losses	—	—	—	—	—	1	1
Net reserve builds (releases) on securities with previous credit losses	—	—	—	—	—	—	—
Total provision for credit losses	\$ —	\$ —	\$ —	\$ —	\$ —	1	\$ 1
Initial allowance on newly purchased credit-deteriorated securities during the period	—	—	—	—	—	—	—
Allowance for credit losses at end of period	\$ —	\$ —	\$ —	\$ —	\$ —	6	\$ 6

Nine Months Ended September 30, 2021

<i>In millions of dollars</i>	U.S.					Corporate	Total AFS
	Mortgage-backed	Treasury and federal agency	State and municipal	Foreign government			
Allowance for credit losses at beginning of period	\$ —	\$ —	\$ —	\$ —	\$ —	5	\$ 5
Less: Write-offs	—	—	—	—	—	—	—
Recoveries of amounts written-off	—	—	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —	—	\$ —
NCLs	\$ —	\$ —	\$ —	\$ —	\$ —	—	\$ —
Credit losses on securities without previous credit losses	—	—	—	—	—	1	1
Net reserve builds (releases) on securities with previous credit losses	—	—	—	—	—	—	—
Total provision for credit losses	\$ —	\$ —	\$ —	\$ —	\$ —	1	\$ 1
Initial allowance on newly purchased credit-deteriorated securities during the period	—	—	—	—	—	—	—
Allowance for credit losses at end of period	\$ —	\$ —	\$ —	\$ —	\$ —	6	\$ 6

Three Months Ended September 30, 2020

<i>In millions of dollars</i>	Mortgage-backed	U.S. Treasury and federal agency	State and municipal	Foreign government	Corporate	Total AFS
Allowance for credit losses at beginning of period	\$ —	\$ —	\$ —	\$ 3	\$ 5	\$ 8
Less: Write-offs	—	—	—	—	—	—
Recoveries of amounts written-off	—	—	—	—	1	1
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ 1	\$ 1
NCLs	\$ —	\$ —	\$ —	\$ —	\$ (1)	\$ (1)
Credit losses on securities without previous credit losses	—	—	—	—	—	—
Net reserve builds (releases) on securities with previous credit losses	—	—	—	(3)	—	(3)
Total provision for credit losses	\$ —	\$ —	\$ —	\$ (3)	\$ (1)	\$ (4)
Initial allowance on newly purchased credit-deteriorated securities during the period	—	—	—	—	—	—
Allowance for credit losses at end of period	\$ —	\$ —	\$ —	\$ —	\$ 5	\$ 5

Nine Months Ended September 30, 2020

<i>In millions of dollars</i>	Mortgage-backed	U.S. Treasury and federal agency	State and municipal	Foreign government	Corporate	Total AFS
Allowance for credit losses at beginning of period	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Less: Write-offs	—	—	—	—	—	—
Recoveries of amounts written-off	—	—	—	—	1	1
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ 1	\$ 1
NCLs	\$ —	\$ —	\$ —	\$ —	\$ (1)	\$ (1)
Credit losses on securities without previous credit losses	—	—	—	3	5	8
Net reserve builds (releases) on securities with previous credit losses	—	—	—	(3)	—	(3)
Total provision for credit losses	\$ —	\$ —	\$ —	\$ —	\$ 4	\$ 4
Initial allowance on newly purchased credit-deteriorated securities during the period	—	—	—	—	—	—
Allowance for credit losses at end of period	\$ —	\$ —	\$ —	\$ —	\$ 5	\$ 5

Non-Marketable Equity Securities Not Carried at Fair Value

Non-marketable equity securities are required to be measured at fair value with changes in fair value recognized in earnings unless (i) the measurement alternative is elected or (ii) the investment represents Federal Reserve Bank and Federal Home Loan Bank stock or certain exchange seats that continue to be carried at cost.

The election to measure a non-marketable equity security using the measurement alternative is made on an instrument-by-instrument basis. Under the measurement alternative, an equity security is carried at cost plus or minus changes resulting from observable prices in orderly transactions for the identical or a similar investment of the same issuer. The carrying value of the equity security is adjusted to fair value on the date of an observed transaction. Fair value may differ from the observed transaction price due to a number of factors, including marketability adjustments and differences in rights and obligations when the observed transaction is not for the identical investment held by Citi.

Equity securities under the measurement alternative are also assessed for impairment. On a quarterly basis, management qualitatively assesses whether each equity security under the measurement alternative is impaired. Impairment indicators that are considered include, but are not limited to, the following:

- a significant deterioration in the earnings performance, credit rating, asset quality or business prospects of the investee;
- a significant adverse change in the regulatory, economic or technological environment of the investee;
- a significant adverse change in the general market condition of either the geographical area or the industry in which the investee operates;
- a bona fide offer to purchase, an offer by the investee to sell or a completed auction process for the same or similar investment for an amount less than the carrying amount of that investment; and
- factors that raise significant concerns about the investee's ability to continue as a going concern, such as negative cash flows from operations, working capital deficiencies or noncompliance with statutory capital requirements or debt covenants.

When the qualitative assessment indicates that impairment exists, the investment is written down to fair value, with the full difference between the fair value of the investment and its carrying amount recognized in earnings.

Below is the carrying value of non-marketable equity securities measured using the measurement alternative at September 30, 2021 and December 31, 2020:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Measurement alternative:		
Carrying value	\$ 1,392	\$ 962

Below are amounts recognized in earnings and life-to-date amounts for non-marketable equity securities measured using the measurement alternative:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Measurement alternative:⁽¹⁾				
Impairment losses	\$ 9	\$ 2	\$ 13	\$ 55
Downward changes for observable prices	—	—	—	19
Upward changes for observable prices	86	40	382	82

(1) See Note 20 to the Consolidated Financial Statements for additional information on these nonrecurring fair value measurements.

<i>In millions of dollars</i>	Life-to-date amounts on securities still held	
	September 30, 2021	
Measurement alternative:		
Impairment losses	\$	76
Downward changes for observable prices		53
Upward changes for observable prices		861

A similar impairment analysis is performed for non-marketable equity securities carried at cost. For the three and nine months ended September 30, 2021 and 2020, there was no impairment loss recognized in earnings for non-marketable equity securities carried at cost.

Investments in Alternative Investment Funds That Calculate Net Asset Value

The Company holds investments in certain alternative investment funds that calculate net asset value (NAV), or its equivalent, including private equity funds, funds of funds and real estate funds, as provided by third-party asset managers. Investments in such funds are generally classified as non-marketable equity securities carried at fair value. The fair values of these investments are estimated using the NAV of the Company's ownership interest in the funds. Some of these investments are in "covered funds" for purposes of the Volcker Rule, which prohibits certain proprietary investment activities and limits the ownership of, and relationships with, covered funds. On April 21, 2017, Citi's request for extension of the permitted holding period under the Volcker Rule for certain of its investments in illiquid funds was approved, allowing the Company to hold such investments until the earlier of five years from the July 21, 2017 expiration date of the general conformance period or the date such investments mature or are otherwise conformed with the Volcker Rule.

	Fair value		Unfunded commitments		Redemption frequency (if currently eligible) monthly, quarterly, annually	Redemption notice period
	September 30, 2021	December 31, 2020	September 30, 2021	December 31, 2020		
<i>In millions of dollars</i>						
Private equity funds ⁽¹⁾⁽²⁾	\$ 123	\$ 123	\$ 60	\$ 62	—	—
Real estate funds ⁽²⁾⁽³⁾	2	9	1	20	—	—
Mutual/collective investment funds	20	20	—	—	—	—
Total	\$ 145	\$ 152	\$ 61	\$ 82	—	—

- (1) Private equity funds include funds that invest in infrastructure, emerging markets and venture capital.
- (2) With respect to the Company's investments in private equity funds and real estate funds, distributions from each fund will be received as the underlying assets held by these funds are liquidated. It is estimated that the underlying assets of these funds will be liquidated over a period of several years as market conditions allow. Private equity and real estate funds do not allow redemption of investments by their investors. Investors are permitted to sell or transfer their investments, subject to the approval of the general partner or investment manager of these funds, which generally may not be unreasonably withheld.
- (3) Includes several real estate funds that invest primarily in commercial real estate in the U.S., Europe and Asia.

13. LOANS

Citigroup loans are reported in two categories: consumer and corporate. These categories are classified primarily according to the segment and subsegment that manage the loans. For additional information regarding Citi's consumer and corporate loans, including related accounting policies, see Note 1 to the Consolidated Financial Statements and Notes 1 and 14 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Consumer Loans

Consumer loans represent loans and leases managed primarily by *GCB* and *Corporate/Other*.

Consumer Loans, Delinquencies and Non-Accrual Status at September 30, 2021

<i>In millions of dollars</i>	Total current ⁽¹⁾⁽²⁾	30–89 days past due ⁽³⁾⁽⁴⁾	≥ 90 days past due ⁽³⁾⁽⁴⁾	Past due government guaranteed ⁽⁵⁾	Total loans	Non-accrual loans for which there is no ACLL	Non-accrual loans for which there is an ACLL	Total non-accrual	90 days past due and accruing
In North America offices⁽⁶⁾									
Residential first mortgages ⁽⁷⁾	\$ 43,388	\$ 289	\$ 275	\$ 393	\$ 44,345	\$ 133	\$ 347	\$ 480	\$ 267
Home equity loans ⁽⁸⁾⁽⁹⁾	5,276	48	161	—	5,485	65	210	275	—
Credit cards	123,897	846	783	—	125,526	—	—	—	783
Personal, small business and other	3,150	12	6	11	3,179	—	17	17	—
Total	\$ 175,711	\$ 1,195	\$ 1,225	\$ 404	\$ 178,535	\$ 198	\$ 574	\$ 772	\$ 1,050
In offices outside North America⁽⁶⁾									
Residential first mortgages ⁽⁷⁾	\$ 33,993	\$ 177	\$ 169	\$ —	\$ 34,339	\$ —	\$ 419	\$ 419	\$ —
Credit cards	17,304	233	226	—	17,763	—	187	187	146
Personal, small business and other	33,362	162	89	—	33,613	—	211	211	26
Total	\$ 84,659	\$ 572	\$ 484	\$ —	\$ 85,715	\$ —	\$ 817	\$ 817	\$ 172
Total Citigroup⁽¹⁰⁾	\$ 260,370	\$ 1,767	\$ 1,709	\$ 404	\$ 264,250	\$ 198	\$ 1,391	\$ 1,589	\$ 1,222

(1) Loans less than 30 days past due are presented as current.

(2) Includes \$13 million of residential first mortgages recorded at fair value.

(3) Excludes loans guaranteed by U.S. government-sponsored agencies.

(4) Loans modified under Citi's consumer relief programs continue to be reported in the same delinquency bucket they were in at the time of modification. Most modified loans in North America would not be reported as 30–89 or 90+ days past due for the duration of the programs (which have various durations, and certain of which may be renewed by the customer). Consumer relief programs in *Asia* and Mexico largely expired during the fourth quarter of 2020 and began to age at that time.

(5) Consists of loans that are guaranteed by U.S. government-sponsored agencies that are 30–89 days past due of \$0.1 billion and 90 days or more past due of \$0.3 billion.

(6) North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America.

(7) Includes approximately \$0.1 billion of residential first mortgage loans in process of foreclosure.

(8) Includes approximately \$0.1 billion of home equity loans in process of foreclosure.

(9) Fixed-rate home equity loans and loans extended under home equity lines of credit, which are typically in junior lien positions.

(10) Consumer loans are net of unearned income of \$650 million. Unearned income on consumer loans primarily represents unamortized origination fees and costs, premiums and discounts.

Interest Income Recognized for Non-Accrual Consumer Loans

<i>In millions of dollars</i>	Three Months Ended September 30, 2021		Three Months Ended September 30, 2020		Nine Months Ended September 30, 2021		Nine Months Ended September 30, 2020	
In North America offices⁽¹⁾								
Residential first mortgages	\$	3	\$	4	\$	9	\$	11
Home equity loans		2		2		6		6
Credit cards		—		—		—		—
Personal, small business and other		—		—		—		—
Total	\$	5	\$	6	\$	15	\$	17
In offices outside North America⁽¹⁾								
Residential first mortgages	\$	—	\$	—	\$	—	\$	—
Credit cards		—		—		—		—
Personal, small business and other		—		—		—		—
Total	\$	—	\$	—	\$	—	\$	—
Total Citigroup	\$	5	\$	6	\$	15	\$	17

(1) North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America.

Consumer Loans, Delinquencies and Non-Accrual Status at December 31, 2020

<i>In millions of dollars</i>	Total current ⁽¹⁾⁽²⁾	30–89 days past due ⁽³⁾⁽⁴⁾	≥ 90 days past due ⁽³⁾⁽⁴⁾	Past due government guaranteed ⁽⁵⁾	Total loans	Non- accrual loans for which there is no ACLL	Non- accrual loans for which there is an ACLL	Total non- accrual	90 days past due and accruing
In North America offices⁽⁶⁾									
Residential first mortgages ⁽⁷⁾	\$ 46,471	\$ 402	\$ 381	\$ 524	\$ 47,778	\$ 136	\$ 509	\$ 645	\$ 332
Home equity loans ⁽⁸⁾⁽⁹⁾	6,829	78	221	—	7,128	72	307	379	—
Credit cards	127,827	1,228	1,330	—	130,385	—	—	—	1,330
Personal, small business and other	4,472	27	10	—	4,509	2	33	35	—
Total	\$ 185,599	\$ 1,735	\$ 1,942	\$ 524	\$ 189,800	\$ 210	\$ 849	\$ 1,059	\$ 1,662
In offices outside North America⁽⁶⁾									
Residential first mortgages ⁽⁷⁾	\$ 39,557	\$ 213	\$ 199	\$ —	\$ 39,969	\$ —	\$ 486	\$ 486	\$ —
Credit cards	21,718	429	545	—	22,692	—	384	384	324
Personal, small business and other	35,925	319	134	—	36,378	—	212	212	52
Total	\$ 97,200	\$ 961	\$ 878	\$ —	\$ 99,039	\$ —	\$ 1,082	\$ 1,082	\$ 376
Total Citigroup⁽¹⁰⁾	\$ 282,799	\$ 2,696	\$ 2,820	\$ 524	\$ 288,839	\$ 210	\$ 1,931	\$ 2,141	\$ 2,038

(1) Loans less than 30 days past due are presented as current.

(2) Includes \$14 million of residential first mortgages recorded at fair value.

(3) Excludes loans guaranteed by U.S. government-sponsored agencies.

(4) Loans modified under Citi's consumer relief programs continue to be reported in the same delinquency bucket they were in at the time of modification, and thus almost all would not be reported as 30–89 or 90+ days past due for the duration of the programs (which have various durations, and certain of which may be renewed by the customer).

(5) Consists of residential first mortgages that are guaranteed by U.S. government-sponsored agencies that are 30–89 days past due of \$0.2 billion and 90 days or more past due of \$0.3 billion.

(6) North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America.

(7) Includes approximately \$0.1 billion of residential first mortgage loans in process of foreclosure.

(8) Includes approximately \$0.1 billion of home equity loans in process of foreclosure.

(9) Fixed-rate home equity loans and loans extended under home equity lines of credit, which are typically in junior lien positions.

(10) Consumer loans are net of unearned income of \$749 million. Unearned income on consumer loans primarily represents unamortized origination fees and costs, premiums and discounts.

During the three and nine months ended September 30, 2021, the Company sold and/or reclassified to HFS \$346 million and \$1,178 million of consumer loans, respectively. During the three and nine months ended September 30, 2020, the Company sold and/or reclassified to HFS \$386 million and \$422 million of consumer loans, respectively. Loans held by a business for sale are not included in the above. For additional information regarding Citigroup's business for sale, see Note 2.

Consumer Credit Scores (FICO)

The following tables provide details on the Fair Isaac Corporation (FICO) scores for Citi's U.S. consumer loan portfolio based on end-of-period receivables by year of origination. FICO scores are updated monthly for substantially all of the portfolio or, otherwise, on a quarterly basis for the remaining portfolio.

FICO score distribution in U.S. portfolio⁽¹⁾⁽²⁾		September 30, 2021				
<i>In millions of dollars</i>		Less than 680	680 to 760	Greater than 760	FICO not available	Total loans
Residential first mortgages						
2021	\$	132	\$ 2,555	\$ 5,535		
2020		180	2,949	8,046		
2019		133	1,369	3,499		
2018		207	468	820		
2017		249	646	1,272		
Prior		1,602	4,164	8,755		
Total residential first mortgages	\$	2,503	\$ 12,151	\$ 27,927	\$ 1,764	\$ 44,345
Home equity loans (pre-reset)	\$	228	\$ 877	\$ 1,399		
Home equity loans (post-reset)		678	1,097	1,176		
Total home equity loans	\$	906	\$ 1,974	\$ 2,575	\$ 30	\$ 5,485
Credit cards⁽³⁾	\$	21,579	\$ 50,734	\$ 50,451	\$ 2,237	\$ 125,001
Personal, small business and other						
2021	\$	19	\$ 63	\$ 114		
2020		23	50	77		
2019		48	65	82		
2018		41	45	47		
2017		11	12	13		
Prior		120	176	141		
Total personal, small business and other	\$	262	\$ 411	\$ 474	\$ 2,032	\$ 3,179
Total	\$	25,250	\$ 65,270	\$ 81,427	\$ 6,063	\$ 178,010

FICO score distribution in U.S. portfolio⁽¹⁾⁽²⁾

December 31, 2020

<i>In millions of dollars</i>	Less than 680	680 to 760	Greater than 760	FICO not available	Total loans
Residential first mortgages					
2020	\$ 187	\$ 3,741	\$ 9,052		
2019	150	1,857	5,384		
2018	246	655	1,227		
2017	298	846	1,829		
2016	323	1,368	3,799		
Prior	1,708	4,133	9,105		
Total residential first mortgages	\$ 2,912	\$ 12,600	\$ 30,396	\$ 1,870	\$ 47,778
Home equity loans (pre-reset)	\$ 292	\$ 1,014	\$ 1,657		
Home equity loans (post-reset)	1,055	1,569	1,524		
Total home equity loans	\$ 1,347	\$ 2,583	\$ 3,181	\$ 17	\$ 7,128
Credit cards ⁽³⁾	\$ 26,227	\$ 52,778	\$ 49,767	\$ 1,041	\$ 129,813
Personal, small business and other					
2020	\$ 23	\$ 58	\$ 95		
2019	79	106	134		
2018	82	80	84		
2017	26	27	30		
2016	10	9	8		
Prior	214	393	529		
Total personal, small business and other	\$ 434	\$ 673	\$ 880	\$ 2,522	\$ 4,509
Total	\$ 30,920	\$ 68,634	\$ 84,224	\$ 5,450	\$ 189,228

(1) The FICO bands in the tables are consistent with general industry peer presentations.

(2) FICO scores are updated on either a monthly or quarterly basis. For updates that are made only quarterly, certain current-period loans by year of origination are greater than those disclosed in the prior periods. Loans that did not have FICO scores as of the prior period have been updated with FICO scores as they become available.

(3) Excludes \$525 million and \$572 million of balances related to Canada for September 30, 2021 and December 31, 2020, respectively.

Loan to Value (LTV) Ratios

The following tables provide details on the LTV ratios for Citi's U.S. consumer mortgage portfolios by year of origination. LTV ratios are updated monthly using the most recent Core Logic Home Price Index data available for substantially all of the portfolio applied at the Metropolitan Statistical Area level, if available, or the state level if not. The remainder of the portfolio is updated in a similar manner using the Federal Housing Finance Agency indices.

LTV distribution in U.S. portfolio		September 30, 2021				
<i>In millions of dollars</i>		Less than or equal to 80%	> 80% but less than or equal to 100%	Greater than 100%	LTV not available	Total
Residential first mortgages						
2021	\$	7,875	\$	355	\$	—
2020		11,049		137		—
2019		4,913		96		1
2018		1,378		117		6
2017		2,117		56		2
Prior		14,556		44		10
Total residential first mortgages	\$	41,888	\$	805	\$	19
Home equity loans (pre-reset)	\$	2,441	\$	34	\$	10
Home equity loans (post-reset)		2,839		69		28
Total home equity loans	\$	5,280	\$	103	\$	38
Total	\$	47,168	\$	908	\$	57
						\$ 1,633
						\$ 44,345

LTV distribution in U.S. portfolio		December 31, 2020				
<i>In millions of dollars</i>		Less than or equal to 80%	> 80% but less than or equal to 100%	Greater than 100%	LTV not available	Total
Residential first mortgages						
2020	\$	11,447	\$	1,543	\$	—
2019		7,029		376		2
2018		1,617		507		11
2017		2,711		269		4
2016		5,423		84		2
Prior		14,966		66		16
Total residential first mortgages	\$	43,193	\$	2,845	\$	35
Home equity loans (pre-reset)	\$	2,876	\$	50	\$	16
Home equity loans (post-reset)		3,782		290		58
Total home equity loans	\$	6,658	\$	340	\$	74
Total	\$	49,851	\$	3,185	\$	109
						\$ 1,705
						\$ 54,906

Impaired Consumer Loans

The following tables present information about impaired consumer loans and interest income recognized on impaired consumer loans:

<i>In millions of dollars</i>	Balance at September 30, 2021				Three Months Ended		Nine Months Ended	
					September 30,		September 30,	
	Recorded investment ⁽¹⁾⁽²⁾	Unpaid principal balance	Related specific allowance ⁽³⁾	Average carrying value ⁽⁴⁾	2021	2020	2021	2020
				Interest income recognized ⁽⁵⁾	Interest income recognized ⁽⁵⁾	Interest income recognized ⁽⁵⁾	Interest income recognized ⁽⁵⁾	
Mortgage and real estate								
Residential first mortgages	\$ 1,422	\$ 1,566	\$ 103	\$ 1,632	\$ 23	\$ 16	\$ 65	\$ 44
Home equity loans	262	355	4	408	2	3	8	10
Credit cards	1,701	1,702	661	1,895	24	26	92	77
Personal, small business and other	467	787	123	529	14	18	41	50
Total	\$ 3,852	\$ 4,410	\$ 891	\$ 4,464	\$ 63	\$ 63	\$ 206	\$ 181

<i>In millions of dollars</i>	Balance at December 31, 2020			
	Recorded investment ⁽¹⁾⁽²⁾	Unpaid principal balance	Related specific allowance ⁽³⁾	Average carrying value ⁽⁴⁾
Mortgage and real estate				
Residential first mortgages	\$ 1,787	\$ 1,962	\$ 157	\$ 1,661
Home equity loans	478	651	60	527
Credit cards	1,982	2,135	918	1,926
Personal, small business and other	552	552	210	463
Total	\$ 4,799	\$ 5,300	\$ 1,345	\$ 4,577

- (1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount and direct write-downs and includes accrued interest only on credit card loans.
- (2) For September 30, 2021, \$191 million of residential first mortgages and \$119 million of home equity loans do not have a specific allowance. For December 31, 2020, \$211 million of residential first mortgages and \$147 million of home equity loans do not have a specific allowance.
- (3) Included in the *Allowance for credit losses on loans*.
- (4) Average carrying value represents the average recorded investment ending balance for the last four quarters and does not include the related specific allowance.
- (5) Includes amounts recognized on both accrual and cash basis.

Consumer Troubled Debt Restructurings⁽¹⁾

For the Three Months Ended September 30, 2021

<i>In millions of dollars, except number of loans modified</i>	Number of loans modified	Post-modification recorded investment ⁽²⁾⁽³⁾	Deferred principal ⁽⁴⁾	Contingent principal forgiveness ⁽⁵⁾	Principal forgiveness ⁽⁶⁾	Average interest rate reduction
North America						
Residential first mortgages	281	\$ 48	\$ —	\$ —	—	1 %
Home equity loans	31	1	—	—	—	1
Credit cards	33,746	159	—	—	—	18
Personal, small business and other	169	1	—	—	—	4
Total⁽⁷⁾	34,227	\$ 209	\$ —	\$ —	—	
International						
Residential first mortgages	451	\$ 22	\$ —	\$ —	—	— %
Credit cards	16,082	71	—	—	2	15
Personal, small business and other	7,336	49	—	—	2	9
Total⁽⁷⁾	23,869	\$ 142	\$ —	\$ —	4	

For the Three Months Ended September 30, 2020

<i>In millions of dollars, except number of loans modified</i>	Number of loans modified	Post-modification recorded investment ⁽²⁾⁽⁸⁾	Deferred principal ⁽⁴⁾	Contingent principal forgiveness ⁽⁵⁾	Principal forgiveness ⁽⁶⁾	Average interest rate reduction
North America						
Residential first mortgages	237	\$ 42	\$ —	\$ —	—	— %
Home equity loans	62	5	—	—	—	—
Credit cards	48,909	261	—	—	—	17
Personal, small business and other	1,040	12	—	—	—	6
Total⁽⁷⁾	50,248	\$ 320	\$ —	\$ —	—	
International						
Residential first mortgages	696	\$ 21	\$ —	\$ —	—	1 %
Credit cards	25,147	122	—	—	2	14
Personal, small business and other	12,652	106	—	—	2	10
Total⁽⁷⁾	38,495	\$ 249	\$ —	\$ —	4	

- (1) The above tables do not include loan modifications that meet the TDR relief criteria in the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) or the interagency guidance.
- (2) Post-modification balances include past-due amounts that are capitalized at the modification date.
- (3) Post-modification balances in *North America* include \$4 million of residential first mortgages to borrowers who have gone through Chapter 7 bankruptcy in the three months ended September 30, 2021. These amounts include \$2 million of residential first mortgages that were newly classified as TDRs in the three months ended September 30, 2021, based on previously received OCC guidance.
- (4) Represents portion of contractual loan principal that is non-interest bearing, but still due from the borrower. Such deferred principal is charged off at the time of permanent modification to the extent that the related loan balance exceeds the underlying collateral value.
- (5) Represents portion of contractual loan principal that is non-interest bearing and, depending upon borrower performance, eligible for forgiveness.
- (6) Represents portion of contractual loan principal that was forgiven at the time of permanent modification.
- (7) The above tables reflect activity for restructured loans that were considered TDRs during the reporting period.
- (8) Post-modification balances in *North America* include \$2 million of residential first mortgages to borrowers who have gone through Chapter 7 bankruptcy in the three months ended September 30, 2020. These amounts include \$1 million of residential first mortgages that were newly classified as TDRs in the three months ended September 30, 2020, based on previously received OCC guidance.

Consumer Troubled Debt Restructurings⁽¹⁾

For the Nine Months Ended September 30, 2021

<i>In millions of dollars, except number of loans modified</i>	Number of loans modified	Post-modification recorded investment ⁽²⁾⁽³⁾	Deferred principal ⁽⁴⁾	Contingent principal forgiveness ⁽⁵⁾	Principal forgiveness ⁽⁶⁾	Average interest rate reduction
North America						
Residential first mortgages	942	\$ 163	\$ —	\$ —	\$ —	— %
Home equity loans	138	9	—	—	—	—
Credit cards	129,129	639	—	—	—	17
Personal, small business and other	855	12	—	—	—	3
Total⁽⁷⁾	131,064	\$ 823	\$ —	\$ —	\$ —	
International						
Residential first mortgages	1,448	\$ 74	\$ —	\$ —	\$ —	— %
Credit cards	58,978	267	—	—	10	14
Personal, small business and other	21,653	162	—	—	5	9
Total⁽⁷⁾	82,079	\$ 503	\$ —	\$ —	\$ 15	

For the Nine Months Ended September 30, 2020

<i>In millions of dollars, except number of loans modified</i>	Number of loans modified	Post-modification recorded investment ⁽²⁾⁽⁸⁾	Deferred principal ⁽⁴⁾	Contingent principal forgiveness ⁽⁵⁾	Principal forgiveness ⁽⁶⁾	Average interest rate reduction
North America						
Residential first mortgages	812	\$ 137	\$ —	\$ —	\$ —	— %
Home equity loans	227	22	—	—	—	1
Credit cards	167,082	786	—	—	—	13
Personal, small business and other	1,816	19	—	—	—	4
Total⁽⁷⁾	169,937	\$ 964	\$ —	\$ —	\$ —	
International						
Residential first mortgages	1,874	\$ 80	\$ —	\$ —	\$ —	4 %
Credit cards	65,738	289	—	—	7	16
Personal, small business and other	31,590	234	—	—	6	10
Total⁽⁷⁾	99,202	\$ 603	\$ —	\$ —	\$ 13	

- (1) The above tables do not include loan modifications that meet the TDR relief criteria in the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) or the interagency guidance.
- (2) Post-modification balances include past-due amounts that are capitalized at the modification date.
- (3) Post-modification balances in *North America* include \$11 million of residential first mortgages to borrowers who have gone through Chapter 7 bankruptcy in the nine months ended September 30, 2021. These amounts include \$4 million of residential first mortgages that were newly classified as TDRs in the nine months ended September 30, 2021, based on previously received OCC guidance.
- (4) Represents portion of contractual loan principal that is non-interest bearing, but still due from the borrower. Such deferred principal is charged off at the time of permanent modification to the extent that the related loan balance exceeds the underlying collateral value.
- (5) Represents portion of contractual loan principal that is non-interest bearing and, depending on borrower performance, eligible for forgiveness.
- (6) Represents portion of contractual loan principal that was forgiven at the time of permanent modification.
- (7) The above tables reflect activity for restructured loans that were considered TDRs during the reporting period.
- (8) Post-modification balances in *North America* include \$10 million of residential first mortgages to borrowers who have gone through Chapter 7 bankruptcy in the nine months ended September 30, 2020. These amounts include \$7 million of residential first mortgages that were newly classified as TDRs in the nine months ended September 30, 2020, based on previously received OCC guidance.

The following table presents consumer TDRs that defaulted for which the payment default occurred within one year of a permanent modification. Default is defined as 60 days past due.

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
North America				
Residential first mortgages	\$ 10	\$ 24	\$ 43	\$ 59
Home equity loans	1	6	8	12
Credit cards	60	70	196	251
Personal, small business and other	1	1	3	3
Total	\$ 72	\$ 101	\$ 250	\$ 325
International				
Residential first mortgages	\$ 9	\$ 6	\$ 31	\$ 17
Credit cards	36	47	133	118
Personal, small business and other	29	20	87	55
Total	\$ 74	\$ 73	\$ 251	\$ 190

Purchased Credit-Deteriorated Assets

<i>In millions of dollars</i>	Three Months Ended September 30, 2021			Three Months Ended December 31, 2020			Three Months Ended September 30, 2020		
	Credit cards	Mortgages ⁽¹⁾	Installment and other	Credit cards	Mortgages ⁽¹⁾	Installment and other	Credit cards	Mortgages ⁽¹⁾	Installment and other
Purchase price	\$ —	\$ 6	\$ —	\$ —	\$ 12	\$ —	\$ —	\$ 25	\$ —
Allowance for credit losses at acquisition date	—	—	—	—	—	—	—	—	—
Discount or premium attributable to non-credit factors	—	—	—	—	—	—	—	—	—
Par value (amortized cost basis)	\$ —	\$ 6	\$ —	\$ —	\$ 12	\$ —	\$ —	\$ 25	\$ —

(1) Includes loans sold to agencies that were bought back at par due to repurchase agreements.

Corporate Loans

Corporate loans represent loans and leases managed by ICG. The following table presents information by corporate loan type:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
In North America offices⁽¹⁾		
Commercial and industrial	\$ 56,496	\$ 57,731
Financial institutions	62,818	55,809
Mortgage and real estate ⁽²⁾	63,584	60,675
Installment and other	26,922	26,744
Lease financing	425	673
Total	\$ 210,245	\$ 201,632
In offices outside North America⁽¹⁾		
Commercial and industrial	\$ 105,671	\$ 104,072
Financial institutions	33,501	32,334
Mortgage and real estate ⁽²⁾	10,685	11,371
Installment and other	36,054	33,759
Lease financing	47	65
Governments and official institutions	4,311	3,811
Total	\$ 190,269	\$ 185,412
Corporate loans, net of unearned income⁽³⁾	\$ 400,514	\$ 387,044

(1) North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America. The classification between offices in North America and outside North America is based on the domicile of the booking unit. The difference between the domicile of the booking unit and the domicile of the managing unit is not material.

(2) Loans secured primarily by real estate.

(3) Corporate loans are net of unearned income of (\$831) million and (\$844) million at September 30, 2021 and December 31, 2020, respectively. Unearned income on corporate loans primarily represents interest received in advance, but not yet earned, on loans originated on a discounted basis.

The Company sold and/or reclassified to held-for-sale \$1.0 billion and \$4.1 billion of corporate loans during the three and nine months ended September 30, 2021, respectively, and \$0.6 billion and \$1.7 billion of corporate loans during the three and nine months ended September 30, 2020, respectively. The Company did not have significant purchases of corporate loans classified as held-for-investment for the three and nine months ended September 30, 2021 or 2020.

Corporate Loan Delinquencies and Non-Accrual Details at September 30, 2021

<i>In millions of dollars</i>	30–89 days past due and accruing ⁽¹⁾	≥ 90 days past due and accruing ⁽¹⁾	Total past due and accruing	Total non-accrual ⁽²⁾	Total current ⁽³⁾	Total loans ⁽⁴⁾
Commercial and industrial	\$ 721	\$ 237	\$ 958	\$ 1,751	\$ 153,276	\$ 155,985
Financial institutions	398	174	572	53	95,195	95,820
Mortgage and real estate	189	14	203	418	73,640	74,261
Lease financing	—	—	—	18	454	472
Other	168	55	223	160	66,447	66,830
Loans at fair value						7,146
Total	\$ 1,476	\$ 480	\$ 1,956	\$ 2,400	\$ 389,012	\$ 400,514

Corporate Loan Delinquencies and Non-Accrual Details at December 31, 2020

<i>In millions of dollars</i>	30–89 days past due and accruing ⁽¹⁾	≥ 90 days past due and accruing ⁽¹⁾	Total past due and accruing	Total non-accrual ⁽²⁾	Total current ⁽³⁾	Total loans ⁽⁴⁾
Commercial and industrial	\$ 400	\$ 109	\$ 509	\$ 2,795	\$ 153,036	\$ 156,340
Financial institutions	668	65	733	92	86,864	87,689
Mortgage and real estate	450	247	697	505	70,836	72,038
Lease financing	62	12	74	24	640	738
Other	112	19	131	111	63,157	63,399
Loans at fair value						6,840
Total	\$ 1,692	\$ 452	\$ 2,144	\$ 3,527	\$ 374,533	\$ 387,044

- (1) Corporate loans that are 90 days past due are generally classified as non-accrual. Corporate loans are considered past due when principal or interest is contractually due but unpaid.
- (2) Non-accrual loans generally include those loans that are 90 days or more past due or those loans for which Citi believes, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest and/or principal is doubtful.
- (3) Loans less than 30 days past due are presented as current.
- (4) Total loans include loans at fair value, which are not included in the various delinquency columns.

Corporate Loans Credit Quality Indicators

<i>In millions of dollars</i>	Recorded investment in loans ⁽¹⁾							Revolving line of credit arrangements ⁽²⁾	September 30, 2021
	Term loans by year of origination								
	2021	2020	2019	2018	2017	Prior			
Investment grade⁽³⁾									
Commercial and industrial ⁽⁴⁾	\$ 44,949	\$ 6,818	\$ 5,187	\$ 4,218	\$ 3,358	\$ 9,826	\$ 29,013	\$ 103,369	
Financial institutions ⁽⁴⁾	13,440	3,115	1,650	1,147	631	2,439	61,610	84,032	
Mortgage and real estate	3,357	5,754	5,970	3,759	2,122	3,312	1,525	25,799	
Other ⁽⁵⁾	11,488	4,338	1,830	4,146	553	6,451	31,957	60,763	
Total investment grade	\$ 73,234	\$ 20,025	\$ 14,637	\$ 13,270	\$ 6,664	\$ 22,028	\$ 124,105	\$ 273,963	
Non-investment grade⁽³⁾									
<i>Accrual</i>									
Commercial and industrial ⁽⁴⁾	\$ 15,208	\$ 3,298	\$ 3,073	\$ 2,883	\$ 1,670	\$ 4,009	\$ 20,724	\$ 50,865	
Financial institutions ⁽⁴⁾	6,467	535	507	193	91	619	3,325	11,737	
Mortgage and real estate	1,661	1,339	2,009	1,469	857	1,027	610	8,972	
Other ⁽⁵⁾	2,416	434	582	433	240	460	1,797	6,362	
<i>Non-accrual</i>									
Commercial and industrial ⁽⁴⁾	11	142	99	104	108	167	1,120	1,751	
Financial institutions	—	—	—	—	—	5	46	51	
Mortgage and real estate	16	12	4	81	11	26	267	417	
Other ⁽⁵⁾	21	11	19	19	26	20	61	177	
Total non-investment grade	\$ 25,800	\$ 5,771	\$ 6,293	\$ 5,182	\$ 3,003	\$ 6,333	\$ 27,950	\$ 80,332	
Non-rated private bank loans managed on a delinquency basis⁽³⁾⁽⁶⁾	\$ 8,007	\$ 9,233	\$ 6,277	\$ 3,074	\$ 3,087	\$ 9,395	\$ —	\$ 39,073	
Loans at fair value⁽⁷⁾								7,146	
Corporate loans, net of unearned income	\$ 107,041	\$ 35,029	\$ 27,207	\$ 21,526	\$ 12,754	\$ 37,756	\$ 152,055	\$ 400,514	

Recorded investment in loans⁽¹⁾

<i>In millions of dollars</i>	Term loans by year of origination						Revolving line of credit arrangements ⁽²⁾	December 31, 2020
	2020	2019	2018	2017	2016	Prior		
Investment grade⁽³⁾								
Commercial and industrial ⁽⁴⁾	\$ 38,398	\$ 7,607	\$ 5,929	\$ 3,909	\$ 2,094	\$ 8,670	\$ 25,819	\$ 92,426
Financial institutions ⁽⁴⁾	10,560	2,964	2,106	782	681	2,030	56,239	75,362
Mortgage and real estate	6,793	6,714	5,174	2,568	1,212	1,719	1,557	25,737
Other ⁽⁵⁾	10,874	3,566	4,597	952	780	5,290	31,696	57,755
Total investment grade	\$ 66,625	\$ 20,851	\$ 17,806	\$ 8,211	\$ 4,767	\$ 17,709	\$ 115,311	\$ 251,280
Non-investment grade⁽³⁾								
<i>Accrual</i>								
Commercial and industrial ⁽⁴⁾	\$ 19,683	\$ 4,794	\$ 4,645	\$ 2,883	\$ 1,182	\$ 4,533	\$ 23,400	\$ 61,120
Financial institutions ⁽⁴⁾	7,413	700	654	274	141	197	2,855	12,234
Mortgage and real estate	1,882	1,919	2,058	1,457	697	837	551	9,401
Other ⁽⁵⁾	1,407	918	725	370	186	657	1,986	6,249
<i>Non-accrual</i>								
Commercial and industrial ⁽⁴⁾	260	203	192	143	57	223	1,717	2,795
Financial institutions	1	—	—	—	—	—	91	92
Mortgage and real estate	13	4	3	18	8	32	427	505
Other ⁽⁵⁾	15	3	12	29	2	65	9	135
Total non-investment grade	\$ 30,674	\$ 8,541	\$ 8,289	\$ 5,174	\$ 2,273	\$ 6,544	\$ 31,036	\$ 92,531
Non-rated private bank loans managed on a delinquency basis⁽³⁾⁽⁶⁾	\$ 9,823	\$ 7,121	\$ 3,533	\$ 3,674	\$ 4,300	\$ 7,942	\$ —	\$ 36,393
Loans at fair value⁽⁷⁾								6,840
Corporate loans, net of unearned income	\$ 107,122	\$ 36,513	\$ 29,628	\$ 17,059	\$ 11,340	\$ 32,195	\$ 146,347	\$ 387,044

(1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.

(2) There were no significant revolving line of credit arrangements that converted to term loans during the quarter.

(3) Held-for-investment loans are accounted for on an amortized cost basis.

(4) Includes certain short-term loans with less than one year in tenor.

(5) Other includes installment and other, lease financing and loans to government and official institutions.

(6) Non-rated private bank loans mainly include mortgage and real estate loans to private banking clients.

(7) Loans at fair value include loans to commercial and industrial, financial institutions, mortgage and real estate and other.

Non-Accrual Corporate Loans

The following tables present non-accrual loan information by corporate loan type and interest income recognized on non-accrual corporate loans:

	September 30, 2021				Three Months Ended September 30, 2021	Nine Months Ended September 30, 2021
	Recorded investment ⁽¹⁾	Unpaid principal balance	Related specific allowance	Average carrying value ⁽²⁾	Interest income recognized	Interest income recognized ⁽³⁾
<i>In millions of dollars</i>						
Non-accrual corporate loans						
Commercial and industrial	\$ 1,751	\$ 2,331	\$ 293	\$ 2,222	\$ 6	\$ 31
Financial institutions	53	120	4	55	—	—
Mortgage and real estate	418	668	16	469	—	—
Lease financing	18	19	—	23	—	—
Other	160	251	2	133	2	8
Total non-accrual corporate loans	\$ 2,400	\$ 3,389	\$ 315	\$ 2,902	\$ 8	\$ 39

	December 31, 2020			
	Recorded investment ⁽¹⁾	Unpaid principal balance	Related specific allowance	Average carrying value ⁽²⁾
<i>In millions of dollars</i>				
Non-accrual corporate loans				
Commercial and industrial	\$ 2,795	\$ 3,664	\$ 442	\$ 2,649
Financial institutions	92	181	17	132
Mortgage and real estate	505	803	38	413
Lease financing	24	24	—	34
Other	111	235	18	174
Total non-accrual corporate loans	\$ 3,527	\$ 4,907	\$ 515	\$ 3,402

	September 30, 2021		December 31, 2020	
	Recorded investment ⁽¹⁾	Related specific allowance	Recorded investment ⁽¹⁾	Related specific allowance
<i>In millions of dollars</i>				
Non-accrual corporate loans with specific allowances				
Commercial and industrial	\$ 801	\$ 293	\$ 1,523	\$ 442
Financial institutions	27	4	90	17
Mortgage and real estate	229	16	246	38
Other	9	2	68	18
Total non-accrual corporate loans with specific allowances	\$ 1,066	\$ 315	\$ 1,927	\$ 515
Non-accrual corporate loans without specific allowances				
Commercial and industrial	\$ 950		\$ 1,272	
Financial institutions	26		2	
Mortgage and real estate	189		259	
Lease financing	18		24	
Other	151		43	
Total non-accrual corporate loans without specific allowances	\$ 1,334	N/A	\$ 1,600	N/A

(1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.

(2) Average carrying value represents the average recorded investment balance and does not include related specific allowances.

(3) Interest income recognized for the three and nine months ended September 30, 2020 was \$5 million and \$24 million, respectively.

N/A Not applicable

Corporate Troubled Debt Restructurings⁽¹⁾

Three and Nine Months Ended September 30, 2021

<i>In millions of dollars</i>	Carrying value of TDRs modified during the period	TDRs involving changes in the amount and/or timing of principal payments ⁽²⁾	TDRs involving changes in the amount and/or timing of interest payments ⁽³⁾	TDRs involving changes in the amount and/or timing of both principal and interest payments
Three Months Ended September 30, 2021				
Commercial and industrial	\$ 2	\$ —	\$ —	\$ 2
Mortgage and real estate	1	—	—	1
Other	4	—	—	4
Total	\$ 7	\$ —	\$ —	\$ 7
Nine Months Ended September 30, 2021				
Commercial and industrial	\$ 75	\$ —	\$ —	\$ 75
Mortgage and real estate	7	—	—	7
Other	5	1	—	4
Total	\$ 87	\$ 1	\$ —	\$ 86

Three and Nine Months Ended September 30, 2020

<i>In millions of dollars</i>	Carrying value of TDRs modified during the period	TDRs involving changes in the amount and/or timing of principal payments ⁽²⁾	TDRs involving changes in the amount and/or timing of interest payments ⁽³⁾	TDRs involving changes in the amount and/or timing of both principal and interest payments
Three Months Ended September 30, 2020				
Commercial and industrial	\$ 52	\$ —	\$ —	\$ 52
Mortgage and real estate	8	—	—	8
Other	1	1	—	—
Total	\$ 61	\$ 1	\$ —	\$ 60
Nine Months Ended September 30, 2020				
Commercial and industrial	\$ 200	\$ —	\$ —	\$ 200
Mortgage and real estate	16	—	—	16
Other	5	5	—	—
Total	\$ 221	\$ 5	\$ —	\$ 216

(1) The above tables do not include loan modifications that meet the TDR relief criteria in the CARES Act or the interagency guidance.

(2) TDRs involving changes in the amount or timing of principal payments may involve principal forgiveness or deferral of periodic and/or final principal payments. Because forgiveness of principal is rare for corporate loans, modifications typically have little to no impact on the loans' projected cash flows and thus little to no impact on the allowance established for the loans. Charge-offs for amounts deemed uncollectible may be recorded at the time of the restructuring or may have already been recorded in prior periods such that no charge-off is required at the time of the modification.

(3) TDRs involving changes in the amount or timing of interest payments may involve a below-market interest rate.

The following table presents total corporate loans modified in a TDR as well as those TDRs that defaulted and for which the payment default occurred within one year of a permanent modification. Default is defined as 60 days past due, except for classifiably managed commercial banking loans, where default is defined as 90 days past due.

	TDR loans that re-defaulted within one year of modification during the			TDR loans that re-defaulted within one year of modification during the		
	TDR balances at September 30, 2021	Three Months Ended September 30, 2021	Nine Months Ended September 30, 2021	TDR balances at September 30, 2020	Three Months Ended September 30, 2020	Nine Months Ended September 30, 2020
<i>In millions of dollars</i>						
Commercial and industrial	\$ 252	\$ —	\$ —	\$ 390	\$ —	\$ —
Mortgage and real estate	65	—	—	98	—	—
Other	51	—	—	22	—	—
Total⁽¹⁾	\$ 368	\$ —	\$ —	\$ 510	\$ —	\$ —

(1) The above table reflects activity for loans outstanding that were considered TDRs as of the end of the reporting period.

14. ALLOWANCE FOR CREDIT LOSSES

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Allowance for credit losses on loans (ACLL) at beginning of period	\$ 19,238	\$ 26,298	\$ 24,956	\$ 12,783
Adjustments to opening balance: ⁽¹⁾				
Financial instruments—credit losses (CECL) ⁽¹⁾	—	—	—	4,201
Variable post-charge-off third-party collection costs ⁽¹⁾	—	—	—	(443)
Adjusted ACLL at beginning of period	\$ 19,238	\$ 26,298	\$ 24,956	\$ 16,541
Gross credit losses on loans	\$ (1,389)	\$ (2,367)	\$ (5,441)	\$ (7,374)
Gross recoveries on loans	428	448	1,412	1,235
Net credit losses on loans (NCLs)	\$ (961)	\$ (1,919)	\$ (4,029)	\$ (6,139)
Replenishment of NCLs	\$ 961	\$ 1,919	\$ 4,029	\$ 6,139
Net reserve builds (releases) for loans	(1,010)	164	(6,262)	9,453
Net specific reserve builds (releases) for loans	(139)	(152)	(560)	706
Total provision for credit losses on loans (PCLL)	\$ (188)	\$ 1,931	\$ (2,793)	\$ 16,298
Initial allowance for credit losses on newly purchased credit-deteriorated assets during the period	—	—	—	4
Other, net (see table below)	(374)	116	(419)	(278)
ACLL at end of period	\$ 17,715	\$ 26,426	\$ 17,715	\$ 26,426
Allowance for credit losses on unfunded lending commitments (ACLUC) at beginning of period⁽²⁾	\$ 2,073	\$ 1,859	\$ 2,655	\$ 1,456
Adjustment to opening balance for CECL adoption ⁽¹⁾	—	—	—	(194)
Provision (release) for credit losses on unfunded lending commitments	(13)	424	(595)	1,094
Other, net	3	16	3	(57)
ACLUC at end of period⁽²⁾	\$ 2,063	\$ 2,299	\$ 2,063	\$ 2,299
Total allowance for credit losses on loans, leases and unfunded lending commitments	\$ 19,778	\$ 28,725	\$ 19,778	\$ 28,725

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Other, net details				
Sales or transfers of various consumer loan portfolios to HFS	\$ (278)	\$ —	\$ (278)	\$ (4)
FX translation	(93)	116	(139)	(279)
Other	(3)	—	(2)	5
Other, net	\$ (374)	\$ 116	\$ (419)	\$ (278)

(1) See Note 1 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K for further discussion of the impact of Citi's adoption of CECL and the change in accounting principle for collection costs.

(2) Represents additional credit loss reserves for unfunded lending commitments and letters of credit recorded in *Other liabilities* on the Consolidated Balance Sheet.

Allowance for Credit Losses on Loans and End-of-Period Loans

<i>In millions of dollars</i>	Three Months Ended					
	September 30, 2021			September 30, 2020		
	Corporate	Consumer	Total	Corporate	Consumer	Total
ACLL at beginning of period	\$ 3,127	\$ 16,111	\$ 19,238	\$ 6,824	\$ 19,474	\$ 26,298
Charge-offs	(49)	(1,340)	(1,389)	(351)	(2,016)	(2,367)
Recoveries	10	418	428	26	422	448
Replenishment of NCLs	39	922	961	325	1,594	1,919
Net reserve builds (releases)	(44)	(966)	(1,010)	267	(103)	164
Net specific reserve builds (releases)	(21)	(118)	(139)	(161)	9	(152)
Initial allowance for credit losses on newly purchased credit-deteriorated assets during the period	—	—	—	—	—	—
Other	(15)	(359)	(374)	8	108	116
Ending balance	\$ 3,047	\$ 14,668	\$ 17,715	\$ 6,938	\$ 19,488	\$ 26,426

<i>In millions of dollars</i>	Nine Months Ended					
	September 30, 2021			September 30, 2020		
	Corporate	Consumer	Total	Corporate	Consumer	Total
ACLL at beginning of period	\$ 5,402	\$ 19,554	\$ 24,956	\$ 2,886	\$ 9,897	\$ 12,783
Adjustments to opening balance:						
Financial instruments—credit losses (CECL adoption) ⁽¹⁾	—	—	—	(721)	4,922	4,201
Variable post-charge-off third-party collection costs ⁽¹⁾	—	—	—	—	(443)	(443)
Charge-offs	(403)	(5,038)	(5,441)	(837)	(6,537)	(7,374)
Recoveries	89	1,323	1,412	61	1,174	1,235
Replenishment of NCLs	314	3,715	4,029	776	5,363	6,139
Net reserve builds (releases)	(2,137)	(4,125)	(6,262)	4,418	5,035	9,453
Net specific reserve builds (releases)	(189)	(371)	(560)	373	333	706
Initial allowance for credit losses on newly purchased credit-deteriorated assets during the period	—	—	—	—	4	4
Other	(29)	(390)	(419)	(18)	(260)	(278)
Ending balance	\$ 3,047	\$ 14,668	\$ 17,715	\$ 6,938	\$ 19,488	\$ 26,426

(1) See “Accounting Changes” in Note 1 to the Consolidated Financial Statements for additional details.

<i>In millions of dollars</i>	September 30, 2021			December 31, 2020		
	Corporate	Consumer	Total	Corporate	Consumer	Total
ACLL						
Collectively evaluated	\$ 2,732	\$ 13,777	\$ 16,509	\$ 4,887	\$ 18,207	\$ 23,094
Individually evaluated	315	891	1,206	515	1,345	1,860
Purchased credit deteriorated	—	—	—	—	2	2
Total ACLL	\$ 3,047	\$ 14,668	\$ 17,715	\$ 5,402	\$ 19,554	\$ 24,956
Loans, net of unearned income						
Collectively evaluated	\$ 390,968	\$ 260,258	\$ 651,226	\$ 376,677	\$ 283,885	\$ 660,562
Individually evaluated	2,400	3,852	6,252	3,527	4,799	8,326
Purchased credit deteriorated	—	127	127	—	141	141
Held at fair value	7,146	13	7,159	6,840	14	6,854
Total loans, net of unearned income	\$ 400,514	\$ 264,250	\$ 664,764	\$ 387,044	\$ 288,839	\$ 675,883

Allowance for Credit Losses on HTM Debt Securities

Three Months Ended September 30, 2021

<i>In millions of dollars</i>	Mortgage- backed	State and municipal	Foreign government	Asset- backed	Total HTM
Allowance for credit losses on HTM debt securities at beginning of quarter	\$ 5	\$ 72	\$ 5	\$ 1	\$ 83
Gross credit losses	—	—	—	—	—
Gross recoveries	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —
Replenishment of NCLs	\$ —	\$ —	\$ —	\$ —	\$ —
Net reserve builds (releases)	—	(5)	(1)	—	(6)
Net specific reserve builds (releases)	(4)	—	—	—	(4)
Total provision for credit losses on HTM debt securities	\$ (4)	\$ (5)	\$ (1)	\$ —	\$ (10)
Other, net	\$ —	\$ —	\$ —	\$ —	\$ —
Initial allowance for credit losses on newly purchased credit-deteriorated securities during the period	—	—	—	—	—
Allowance for credit losses on HTM debt securities at end of quarter	\$ 1	\$ 67	\$ 4	\$ 1	\$ 73

Nine Months Ended September 30, 2021

<i>In millions of dollars</i>	Mortgage- backed	State and municipal	Foreign government	Asset- backed	Total HTM
Allowance for credit losses on HTM debt securities at beginning of year	\$ 3	\$ 74	\$ 6	\$ 3	\$ 86
Gross credit losses	—	—	—	—	—
Gross recoveries	3	—	—	—	3
Net credit losses (NCLs)	\$ 3	\$ —	\$ —	\$ —	\$ 3
Replenishment of NCLs	\$ (3)	\$ —	\$ —	\$ —	\$ (3)
Net reserve builds (releases)	2	(7)	(2)	(3)	(10)
Net specific reserve builds (releases)	(4)	—	—	—	(4)
Total provision for credit losses on HTM debt securities	\$ (5)	\$ (7)	\$ (2)	\$ (3)	\$ (17)
Other, net	\$ —	\$ —	\$ —	\$ 1	\$ 1
Initial allowance for credit losses on newly purchased credit-deteriorated securities during the period	—	—	—	—	—
Allowance for credit losses on HTM debt securities at end of quarter	\$ 1	\$ 67	\$ 4	\$ 1	\$ 73

Allowance for Credit Losses on HTM Debt Securities

<i>In millions of dollars</i>	Three Months Ended September 30, 2020				
	Mortgage-backed	State and municipal	Foreign government	Asset-backed	Total HTM
Allowance for credit losses on HTM debt securities at beginning of quarter	\$ —	\$ 99	\$ 6	\$ 2	\$ 107
Adjustment to opening balance for CECL adoption	—	—	—	—	—
Gross credit losses	—	—	—	—	—
Gross recoveries	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —
Replenishment of NCLs	\$ —	\$ —	\$ —	\$ —	\$ —
Net reserve builds (releases)	3	(19)	(1)	1	(16)
Net specific reserve builds (releases)	—	—	—	—	—
Total provision for credit losses on HTM debt securities	\$ 3	\$ (19)	\$ (1)	\$ 1	\$ (16)
Other, net	\$ 5	\$ —	\$ 2	\$ —	\$ 7
Initial allowance for credit losses on newly purchased credit-deteriorated securities during the period	—	—	—	—	—
Allowance for credit losses on HTM debt securities at end of quarter	\$ 8	\$ 80	\$ 7	\$ 3	\$ 98

<i>In millions of dollars</i>	Nine Months Ended September 30, 2020				
	Mortgage-backed	State and municipal	Foreign government	Asset-backed	Total HTM
Allowance for credit losses on HTM debt securities at beginning of year	\$ —	\$ —	\$ —	\$ —	\$ —
Adjustment to opening balance for CECL adoption	—	61	4	5	70
Gross credit losses	—	—	—	—	—
Gross recoveries	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —
Replenishment of NCLs	\$ —	\$ —	\$ —	\$ —	\$ —
Net reserve builds	3	16	1	1	21
Net specific reserve builds (releases)	—	—	—	—	—
Total provision for credit losses on HTM debt securities	\$ 3	\$ 16	\$ 1	\$ 1	\$ 21
Other, net	\$ 5	\$ 3	\$ 2	\$ (3)	\$ 7
Initial allowance for credit losses on newly purchased credit-deteriorated securities during the period	—	—	—	—	—
Allowance for credit losses on HTM debt securities at end of quarter	\$ 8	\$ 80	\$ 7	\$ 3	\$ 98

Allowance for Credit Losses on Other Assets

Three Months Ended September 30, 2021

<i>In millions of dollars</i>	Cash and due from banks	Deposits with banks	Securities borrowed and purchased under agreements to resell	Brokerage receivables	All other assets ⁽¹⁾	Total
Allowance for credit losses on other assets at beginning of quarter	\$ —	\$ 24	\$ 8	\$ —	\$ 28	\$ 60
Gross credit losses	—	—	—	—	—	—
Gross recoveries	—	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Replenishment of NCLs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Net reserve builds (releases)	—	—	1	—	(4)	(3)
Total provision for credit losses	\$ —	\$ —	\$ 1	\$ —	\$ (4)	\$ (3)
Other, net	\$ —	\$ —	\$ —	\$ —	\$ 1	\$ 1
Allowance for credit losses on other assets at end of quarter	\$ —	\$ 24	\$ 9	\$ —	\$ 25	\$ 58

Nine Months Ended September 30, 2021

<i>In millions of dollars</i>	Cash and due from banks	Deposits with banks	Securities borrowed and purchased under agreements to resell	Brokerage receivables	All other assets ⁽¹⁾	Total
Allowance for credit losses on other assets at beginning of year	\$ —	\$ 20	\$ 10	\$ —	\$ 25	\$ 55
Gross credit losses	—	—	—	—	—	—
Gross recoveries	—	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Replenishment of NCLs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Net reserve builds (releases)	—	5	(1)	—	(1)	3
Total provision for credit losses	\$ —	\$ 5	\$ (1)	\$ —	\$ (1)	\$ 3
Other, net	\$ —	\$ (1)	\$ —	\$ —	\$ 1	\$ —
Allowance for credit losses on other assets at end of quarter	\$ —	\$ 24	\$ 9	\$ —	\$ 25	\$ 58

(1) Primarily accounts receivable.

Allowance for Credit Losses on Other Assets

Three Months Ended September 30, 2020

<i>In millions of dollars</i>	Cash and due from banks	Deposits with banks	Securities borrowed and purchased under agreements to resell	Brokerage receivables	All other assets ⁽¹⁾	Total
Allowance for credit losses at beginning of quarter	\$ —	\$ 18	\$ 7	\$ —	\$ 77	\$ 102
Adjustment to opening balance for CECL adoption	—	—	—	—	—	—
Gross credit losses	—	—	—	—	—	—
Gross recoveries	—	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Replenishment of NCLs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Net reserve builds (releases)	—	7	(3)	—	(17)	(13)
Total provision for credit losses	\$ —	\$ 7	\$ (3)	\$ —	\$ (17)	\$ (13)
Other, net	\$ —	\$ —	\$ —	\$ —	\$ (10)	\$ (10)
Allowance for credit losses on other assets at end of quarter	\$ —	\$ 25	\$ 4	\$ —	\$ 50	\$ 79

Nine Months Ended September 30, 2020

<i>In millions of dollars</i>	Cash and due from banks	Deposits with banks	Securities borrowed and purchased under agreements to resell	Brokerage receivables	All other assets ⁽¹⁾	Total
Allowance for credit losses at beginning of year	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Adjustment to opening balance for CECL adoption	6	14	2	1	3	26
Gross credit losses	—	—	—	—	—	—
Gross recoveries	—	—	—	—	—	—
Net credit losses (NCLs)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Replenishment of NCLs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Net reserve builds (releases)	(6)	11	2	(1)	25	31
Total provision for credit losses	\$ (6)	\$ 11	\$ 2	\$ (1)	\$ 25	\$ 31
Other, net	\$ —	\$ —	\$ —	\$ —	\$ 22	\$ 22
Allowance for credit losses on other assets at end of year	\$ —	\$ 25	\$ 4	\$ —	\$ 50	\$ 79

(1) Primarily accounts receivable.

For ACL on AFS debt securities, see Note 12 to the Consolidated Financial Statements.

15. GOODWILL AND INTANGIBLE ASSETS

Goodwill

The changes in *Goodwill* were as follows:

<i>In millions of dollars</i>	Global Consumer Banking	Institutional Clients Group	Total
Balance at December 31, 2020	\$ 12,142	\$ 10,020	\$ 22,162
Foreign currency translation	(68)	(189)	(257)
Balance at March 31, 2021	\$ 12,074	\$ 9,831	\$ 21,905
Foreign currency translation	34	121	155
Balance at June 30, 2021	\$ 12,108	\$ 9,952	\$ 22,060
Foreign currency translation	(87)	(173)	(260)
Divestiture ⁽¹⁾	(227)	—	(227)
Balance at September 30, 2021	\$ 11,794	\$ 9,779	\$ 21,573

(1) Goodwill allocated to the Australia consumer banking business, which was classified as HFS during the third quarter of 2021.

The Company performed its annual goodwill impairment test as of July 1, 2021, at the level below each business segment (referred to as a reporting unit). The fair values of the Company's reporting units as percentage of their carrying values ranged from approximately 125% to 153%, resulting in no impairment. While the inherent risk related to uncertainty is embedded in the key assumptions used in the valuations, the economic and business environment continue to evolve as management progresses on its strategic refresh, including, among others, the exits of consumer businesses in 13 markets in *Asia* and *EMEA*. If management's best estimate of future key economic and market assumptions were to differ from current assumptions, Citi could potentially experience material goodwill impairment charges in the future.

For additional information regarding Citi's goodwill impairment testing process, see Notes 1 and 16 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K. Refer to Note 3 for a description of Citi's business segments.

Intangible Assets

The components of intangible assets were as follows:

<i>In millions of dollars</i>	September 30, 2021			December 31, 2020		
	Gross carrying amount	Accumulated amortization	Net carrying amount	Gross carrying amount	Accumulated amortization	Net carrying amount
Purchased credit card relationships	\$ 5,579	\$ 4,306	\$ 1,273	\$ 5,648	\$ 4,229	\$ 1,419
Credit card contract-related intangibles ⁽¹⁾	3,887	1,337	2,550	3,929	1,276	2,653
Core deposit intangibles	39	39	—	45	44	1
Other customer relationships	433	307	126	455	314	141
Present value of future profits	31	29	2	32	30	2
Indefinite-lived intangible assets	183	—	183	190	—	190
Other	76	66	10	72	67	5
Intangible assets (excluding MSR)	\$ 10,228	\$ 6,084	\$ 4,144	\$ 10,371	\$ 5,960	\$ 4,411
Mortgage servicing rights (MSR) ⁽²⁾	409	—	409	336	—	336
Total intangible assets	\$ 10,637	\$ 6,084	\$ 4,553	\$ 10,707	\$ 5,960	\$ 4,747

- (1) Primarily reflects contract-related intangibles associated with the American Airlines, The Home Depot, Costco and AT&T credit card program agreements, which represented 97% and 96% of the aggregate net carrying amount as of September 30, 2021 and December 31, 2020, respectively.
- (2) For additional information on Citi's MSR, see Note 18 to the Consolidated Financial Statements.

The changes in intangible assets were as follows:

<i>In millions of dollars</i>	Net carrying amount at December 31, 2020	Acquisitions/renewals/divestitures	Amortization	Impairments	FX translation and other	Net carrying amount at September 30, 2021
Purchased credit card relationships ⁽¹⁾	\$ 1,419	\$ (15)	\$ (129)	\$ —	\$ (2)	\$ 1,273
Credit card contract-related intangibles ⁽²⁾	2,653	4	(105)	(1)	(1)	2,550
Core deposit intangibles	1	—	(1)	—	—	—
Other customer relationships	141	12	(17)	—	(10)	126
Present value of future profits	2	—	—	—	—	2
Indefinite-lived intangible assets	190	—	—	—	(7)	183
Other	5	23	(19)	—	1	10
Intangible assets (excluding MSR)	\$ 4,411	\$ 24	\$ (271)	\$ (1)	\$ (19)	\$ 4,144
Mortgage servicing rights (MSR) ⁽³⁾	336	—	—	—	—	409
Total intangible assets	\$ 4,747					\$ 4,553

- (1) Reflects intangibles for the value of cardholder relationships, which are discrete from partner contract-related intangibles, and includes credit card accounts primarily in the Costco, Macy's and Sears portfolios.
- (2) Primarily reflects contract-related intangibles associated with the American Airlines, The Home Depot, Costco and AT&T credit card program agreements, which represented 97% and 96% of the aggregate net carrying amount at September 30, 2021 and December 31, 2020, respectively.
- (3) For additional information on Citi's MSR, including the rollforward for the three and nine months ended September 30, 2021, see Note 18 to the Consolidated Financial Statements.

16. DEBT

For additional information regarding Citi's short-term borrowings and long-term debt, see Note 17 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Short-Term Borrowings

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Commercial paper		
Bank ⁽¹⁾	\$ 10,017	\$ 10,022
Broker-dealer and other ⁽²⁾	6,995	7,988
Total commercial paper	\$ 17,012	\$ 18,010
Other borrowings⁽³⁾	12,671	11,504
Total	\$ 29,683	\$ 29,514

- (1) Represents Citibank entities as well as other bank entities.
- (2) Represents broker-dealer and other non-bank subsidiaries that are consolidated into Citigroup Inc., the parent holding company.
- (3) Includes borrowings from Federal Home Loan Banks and other market participants. At September 30, 2021 and December 31, 2020, collateralized short-term advances from the Federal Home Loan Banks were \$1 million and \$4 billion, respectively.

Long-Term Debt

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Citigroup Inc. ⁽¹⁾	\$ 170,104	\$ 170,563
Bank ⁽²⁾	24,715	44,742
Broker-dealer and other ⁽³⁾	63,455	56,381
Total	\$ 258,274	\$ 271,686

- (1) Represents the parent holding company.
- (2) Represents Citibank entities as well as other bank entities. At September 30, 2021 and December 31, 2020, collateralized long-term advances from the Federal Home Loan Banks were \$5.8 billion and \$10.9 billion, respectively.
- (3) Represents broker-dealer and other non-bank subsidiaries that are consolidated into Citigroup Inc., the parent holding company. Certain Citigroup consolidated hedging activities are also included in this line.

Long-term debt outstanding includes trust preferred securities with a balance sheet carrying value of \$1.7 billion at both September 30, 2021 and December 31, 2020.

The following table summarizes Citi's outstanding trust preferred securities at September 30, 2021:

Trust	Issuance date	Securities issued	Liquidation value ⁽¹⁾	Coupon rate ⁽²⁾	Junior subordinated debentures owned by trust			
					Common shares issued to parent	Amount	Maturity	Redeemable by issuer beginning
<i>In millions of dollars, except securities and share amounts</i>								
Citigroup Capital III	Dec. 1996	194,053	\$ 194	7.625 %	6,003	\$ 200	Dec. 1, 2036	Not redeemable
Citigroup Capital XIII	Sept. 2010	89,840,000	2,246	3 mo. LIBOR + 637 bps	1,000	2,246	Oct. 30, 2040	Oct. 30, 2015
Citigroup Capital XVIII	Jun. 2007	99,901	135	3 mo. sterling LIBOR + 88.75 bps	50	135	Jun. 28, 2067	Jun. 28, 2017
Total obligated			\$ 2,575			\$ 2,581		

Note: Distributions on the trust preferred securities and interest on the subordinated debentures are payable semiannually for Citigroup Capital III and Citigroup Capital XVIII and quarterly for Citigroup Capital XIII.

- (1) Represents the notional value received by outside investors from the trusts at the time of issuance. This differs from Citi's balance sheet carrying value due primarily to unamortized discount and issuance costs.
- (2) In each case, the coupon rate on the subordinated debentures is the same as that on the trust preferred securities.

17. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) (AOCI)

Changes in each component of Citigroup's *Accumulated other comprehensive income (loss)* were as follows:

Three and Nine Months Ended September 30, 2021

In millions of dollars

	Net unrealized gains (losses) on debt securities	Debt valuation adjustment (DVA) ⁽¹⁾	Cash flow hedges ⁽²⁾	Benefit plans ⁽³⁾	Foreign currency translation adjustment (CTA), net of hedges ⁽⁴⁾⁽⁵⁾	Excluded component of fair value hedges	Accumulated other comprehensive income (loss)
Three Months Ended September 30, 2021							
Balance, June 30, 2021	\$ 1,061	\$ (1,523)	\$ 864	\$ (6,063)	\$ (29,392)	\$ (67)	\$ (35,120)
Other comprehensive income before reclassifications	(204)	(138)	2	84	(1,325)	7	(1,574)
Increase (decrease) due to amounts reclassified from <i>AOCI</i>	(75)	56	(203)	51	13	1	(157)
Change, net of taxes	\$ (279)	\$ (82)	\$ (201)	\$ 135	\$ (1,312)	\$ 8	\$ (1,731)
Balance at September 30, 2021	\$ 782	\$ (1,605)	\$ 663	\$ (5,928)	\$ (30,704)	\$ (59)	\$ (36,851)
Nine Months Ended September 30, 2021							
Balance, December 31, 2020	\$ 3,320	\$ (1,419)	\$ 1,593	\$ (6,864)	\$ (28,641)	\$ (47)	\$ (32,058)
Other comprehensive income before reclassifications	(2,101)	(295)	(318)	773	(2,076)	(14)	(4,031)
Increase (decrease) due to amounts reclassified from <i>AOCI</i>	(437)	109	(612)	163	13	2	(762)
Change, net of taxes	\$ (2,538)	\$ (186)	\$ (930)	\$ 936	\$ (2,063)	\$ (12)	\$ (4,793)
Balance at September 30, 2021	\$ 782	\$ (1,605)	\$ 663	\$ (5,928)	\$ (30,704)	\$ (59)	\$ (36,851)

Footnotes to the table above appear on the following page.

Three and Nine Months Ended September 30, 2020

In millions of dollars

	Net unrealized gains (losses) on investment securities	Debt valuation adjustment (DVA) ⁽¹⁾	Cash flow hedges ⁽²⁾	Benefit plans ⁽³⁾	Foreign currency translation adjustment (CTA), net of hedges ⁽⁴⁾	Excluded component of fair value hedges	Accumulated other comprehensive income (loss)
Three Months Ended September 30, 2020							
Balance, June 30, 2020	\$ 3,700	\$ (36)	\$ 2,094	\$ (7,172)	\$ (31,939)	\$ 8	\$ (33,345)
Other comprehensive income before reclassifications	(72)	(313)	(41)	189	897	(39)	621
Increase (decrease) due to amounts reclassified from <i>AOCI</i>	(210)	6	(194)	57	—	—	(341)
Change, net of taxes	\$ (282)	\$ (307)	\$ (235)	\$ 246	\$ 897	\$ (39)	\$ 280
Balance at September 30, 2020	\$ 3,418	\$ (343)	\$ 1,859	\$ (6,926)	\$ (31,042)	\$ (31)	\$ (33,065)
Nine Months Ended September 30, 2020							
Balance, December 31, 2019	\$ (265)	\$ (944)	\$ 123	\$ (6,809)	\$ (28,391)	\$ (32)	\$ (36,318)
Other comprehensive income before reclassifications	4,735	599	2,083	(287)	(2,651)	1	4,480
Increase (decrease) due to amounts reclassified from <i>AOCI</i>	(1,052)	2	(347)	170	—	—	(1,227)
Change, net of taxes	\$ 3,683	\$ 601	\$ 1,736	\$ (117)	\$ (2,651)	\$ 1	\$ 3,253
Balance at September 30, 2020	\$ 3,418	\$ (343)	\$ 1,859	\$ (6,926)	\$ (31,042)	\$ (31)	\$ (33,065)

- (1) Reflects the after-tax valuation of Citi's fair value options liabilities. See "Market Valuation Adjustments" in Note 20 to the Consolidated Financial Statements.
- (2) Primarily driven by Citigroup's pay fixed/receive floating interest rate swap programs that hedge the floating rates on liabilities.
- (3) Primarily reflects adjustments based on the quarterly actuarial valuations of the Company's significant pension and postretirement plans, annual actuarial valuations of all other plans and amortization of amounts previously recognized in other comprehensive income.
- (4) Primarily reflects the movements in (by order of impact) the Mexican peso, South Korean won, Euro, Chilean peso and Brazilian real against the U.S. dollar and changes in related tax effects and hedges for the three months ended September 30, 2021. Primarily reflects the movements in (by order of impact) the Mexican peso, South Korean won, Euro, Chilean peso and Japanese yen against the U.S. dollar and changes in related tax effects and hedges for the nine months ended September 30, 2021. Primarily reflects the movements in (by order of impact) the Mexican peso, Euro, South Korean won, Australian dollar and Chinese yuan against the U.S. dollar and changes in related tax effects and hedges for the three months ended September 30, 2020. Primarily reflects the movements in (by order of impact) the Mexican peso, Brazilian real, Indian rupee, Russian ruble and South African rand against the U.S. dollar and changes in related tax effects and hedges for the nine months ended September 30, 2020. Amounts recorded in the CTA component of *AOCI* remain in *AOCI* until the sale or substantial liquidation of the foreign entity, at which point such amounts related to the foreign entity are reclassified into earnings.
- (5) September 30, 2021 includes an approximate \$475 million (after-tax) currency translation adjustment (CTA) loss (net of hedges) associated with the sale of the consumer banking business in Australia (see Note 2 to the Consolidated Financial Statements). The transaction generated a pretax loss on sale of approximately \$680 million upon classification as held-for-sale (\$580 million after-tax), subject to closing adjustments. The loss on sale primarily reflects the impact of the pretax \$625 million CTA loss (net of hedges) (\$475 million after-tax) already reflected in the *AOCI* component of equity. Upon closing, the CTA-related balance will be removed from the *AOCI* component of equity, resulting in a neutral impact from CTA to Citi's Common Equity Tier 1 Capital.

The pretax and after-tax changes in each component of *Accumulated other comprehensive income (loss)* were as follows:

Three and Nine Months Ended September 30, 2021

<i>In millions of dollars</i>	Pretax	Tax effect	After-tax
Three Months Ended September 30, 2021			
Balance, June 30, 2021	\$ (41,087)	\$ 5,967	\$ (35,120)
Change in net unrealized gains (losses) on debt securities	(374)	95	(279)
Debt valuation adjustment (DVA)	(107)	25	(82)
Cash flow hedges	(265)	64	(201)
Benefit plans	175	(40)	135
Foreign currency translation adjustment	(1,325)	13	(1,312)
Excluded component of fair value hedges	12	(4)	8
Change	\$ (1,884)	\$ 153	\$ (1,731)
Balance at September 30, 2021	\$ (42,971)	\$ 6,120	\$ (36,851)
Nine Months Ended September 30, 2021			
Balance, December 31, 2020	\$ (36,992)	\$ 4,934	\$ (32,058)
Change in net unrealized gains (losses) on debt securities	(3,439)	901	(2,538)
Debt valuation adjustment (DVA)	(256)	70	(186)
Cash flow hedges	(1,219)	289	(930)
Benefit plans	1,166	(230)	936
Foreign currency translation adjustment	(2,217)	154	(2,063)
Excluded component of fair value hedges	(14)	2	(12)
Change	\$ (5,979)	\$ 1,186	\$ (4,793)
Balance at September 30, 2021	\$ (42,971)	\$ 6,120	\$ (36,851)

Three and Nine Months Ended September 30, 2020

<i>In millions of dollars</i>	Pretax	Tax effect	After-tax
Three Months Ended September 30, 2020			
Balance, June 30, 2020	\$ (37,678)	\$ 4,333	\$ (33,345)
Change in net unrealized gains (losses) on debt securities	(393)	111	(282)
Debt valuation adjustment (DVA)	(452)	145	(307)
Cash flow hedges	(307)	72	(235)
Benefit plans	344	(98)	246
Foreign currency translation adjustment	918	(21)	897
Excluded component of fair value hedges	(51)	12	(39)
Change	\$ 59	\$ 221	\$ 280
Balance, September 30, 2020	\$ (37,619)	\$ 4,554	\$ (33,065)
Nine Months Ended September 30, 2020			
Balance, December 31, 2019	\$ (42,772)	\$ 6,454	\$ (36,318)
Change in net unrealized gains (losses) on debt securities	4,905	(1,222)	3,683
Debt valuation adjustment (DVA)	801	(200)	601
Cash flow hedges	2,267	(531)	1,736
Benefit plans	(166)	49	(117)
Foreign currency translation adjustment	(2,652)	1	(2,651)
Excluded component of fair value hedges	(2)	3	1
Change	\$ 5,153	\$ (1,900)	\$ 3,253
Balance, September 30, 2020	\$ (37,619)	\$ 4,554	\$ (33,065)

The Company recognized pretax gains (losses) related to amounts in *AOCI* reclassified to the Consolidated Statement of Income as follows:

<i>In millions of dollars</i>	Increase (decrease) in AOCI due to amounts reclassified to Consolidated Statement of Income			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Realized (gains) losses on sales of investments	\$ (117)	\$ (304)	\$ (655)	\$ (1,484)
Gross impairment losses	21	30	99	101
Subtotal, pretax	\$ (96)	\$ (274)	\$ (556)	\$ (1,383)
Tax effect	21	64	119	331
Net realized (gains) losses on investments after-tax⁽¹⁾	\$ (75)	\$ (210)	\$ (437)	\$ (1,052)
Realized DVA (gains) losses on fair value option liabilities, pretax	\$ 72	\$ 8	\$ 141	\$ 3
Tax effect	(16)	(2)	(32)	(1)
Net realized debt valuation adjustment, after-tax	\$ 56	\$ 6	\$ 109	\$ 2
Interest rate contracts	\$ (269)	\$ (256)	\$ (809)	\$ (459)
Foreign exchange contracts	1	1	3	3
Subtotal, pretax	\$ (268)	\$ (255)	\$ (806)	\$ (456)
Tax effect	65	61	194	109
Amortization of cash flow hedges, after-tax⁽²⁾	\$ (203)	\$ (194)	\$ (612)	\$ (347)
Amortization of unrecognized:				
Prior service cost (benefit)	\$ (5)	\$ (4)	\$ (17)	\$ (10)
Net actuarial loss	74	85	232	239
Curtailment/settlement impact ⁽³⁾	1	(5)	5	(2)
Subtotal, pretax	\$ 70	\$ 76	\$ 220	\$ 227
Tax effect	(19)	(19)	(57)	(57)
Amortization of benefit plans, after-tax⁽³⁾	\$ 51	\$ 57	\$ 163	\$ 170
Excluded component of fair value hedges, pretax	\$ 1	\$ —	\$ 2	\$ —
Tax effect	—	—	—	—
Excluded component of fair value hedges, after-tax	\$ 1	\$ —	\$ 2	\$ —
Foreign currency translation adjustment, pretax	\$ 20	\$ —	\$ 20	\$ —
Tax effect	(7)	—	(7)	—
Foreign currency translation adjustment, after-tax	\$ 13	\$ —	\$ 13	\$ —
Total amounts reclassified out of AOCI, pretax	\$ (201)	\$ (445)	\$ (979)	\$ (1,609)
Total tax effect	44	104	217	382
Total amounts reclassified out of AOCI, after-tax	\$ (157)	\$ (341)	\$ (762)	\$ (1,227)

(1) The pretax amount is reclassified to *Realized gains (losses) on sales of investments, net* and *Gross impairment losses* in the Consolidated Statement of Income. See Note 12 to the Consolidated Financial Statements for additional details.

(2) See Note 19 to the Consolidated Financial Statements for additional details.

(3) See Note 8 to the Consolidated Financial Statements for additional details.

18. SECURITIZATIONS AND VARIABLE INTEREST ENTITIES

For additional information regarding Citi's use of special purpose entities (SPEs) and variable interest entities (VIEs), see Note 21 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Citigroup's involvement with consolidated and unconsolidated VIEs with which the Company holds significant variable interests or has continuing involvement through servicing a majority of the assets in a VIE is presented below:

As of September 30, 2021								
<i>In millions of dollars</i>	Total involvement with SPE assets	Consolidated VIE/SPE assets	Significant unconsolidated VIE assets ⁽³⁾	Maximum exposure to loss in significant unconsolidated VIEs ⁽¹⁾				
				Funded exposures ⁽²⁾		Unfunded exposures		
				Debt investments	Equity investments	Funding commitments	Guarantees and derivatives	Total
Credit card securitizations	\$ 30,343	\$ 30,343	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Mortgage securitizations ⁽⁴⁾								
U.S. agency-sponsored	114,519	—	114,519	1,537	—	—	47	1,584
Non-agency-sponsored	59,584	677	58,907	2,327	—	1	—	2,328
Citi-administered asset-backed commercial paper conduits	12,460	12,460	—	—	—	—	—	—
Collateralized loan obligations (CLOs)	10,094	—	10,094	3,254	—	—	—	3,254
Asset-based financing ⁽⁵⁾	279,044	11,106	267,938	29,033	1,283	11,008	—	41,324
Municipal securities tender option bond trusts (TOBs)	3,320	909	2,411	16	—	1,529	—	1,545
Municipal investments	21,078	3	21,075	2,677	3,706	3,558	—	9,941
Client intermediation	872	280	592	75	—	—	206	281
Investment funds	523	192	331	1	—	13	5	19
Other	—	—	—	—	—	—	—	—
Total	\$ 531,837	\$ 55,970	\$ 475,867	\$ 38,920	\$ 4,989	\$ 16,109	\$ 258	\$ 60,276

As of December 31, 2020								
<i>In millions of dollars</i>	Total involvement with SPE assets	Consolidated VIE/SPE assets	Significant unconsolidated VIE assets ⁽³⁾	Maximum exposure to loss in significant unconsolidated VIEs ⁽¹⁾				
				Funded exposures ⁽²⁾		Unfunded exposures		
				Debt investments	Equity investments	Funding commitments	Guarantees and derivatives	Total
Credit card securitizations	\$ 32,420	\$ 32,420	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Mortgage securitizations ⁽⁴⁾								
U.S. agency-sponsored	123,999	—	123,999	1,948	—	—	61	2,009
Non-agency-sponsored	46,132	939	45,193	2,550	—	2	1	2,553
Citi-administered asset-backed commercial paper conduits	16,730	16,730	—	—	—	—	—	—
Collateralized loan obligations (CLOs)	18,332	—	18,332	4,273	—	—	—	4,273
Asset-based financing ⁽⁵⁾	222,274	8,069	214,205	25,153	1,587	9,114	—	35,854
Municipal securities tender option bond trusts (TOBs)	3,349	835	2,514	—	—	1,611	—	1,611
Municipal investments	20,335	—	20,335	2,569	4,056	3,041	—	9,666
Client intermediation	1,352	910	442	88	—	—	56	144
Investment funds	488	153	335	—	—	15	—	15
Other	—	—	—	—	—	—	—	—
Total	\$ 485,411	\$ 60,056	\$ 425,355	\$ 36,581	\$ 5,643	\$ 13,783	\$ 118	\$ 56,125

(1) The definition of maximum exposure to loss is included in the text that follows this table.

(2) Included on Citigroup's September 30, 2021 and December 31, 2020 Consolidated Balance Sheet.

(3) A significant unconsolidated VIE is an entity in which the Company has any variable interest or continuing involvement considered to be significant, regardless of the likelihood of loss.

(4) Citigroup mortgage securitizations also include agency and non-agency (private label) re-securitization activities. These SPEs are not consolidated. See "Re-securitizations" below for further discussion.

(5) Included within this line are loans to third-party sponsored private equity funds, which represent \$115 billion and \$78 billion in unconsolidated VIE assets and \$507 million and \$425 million in maximum exposure to loss as of September 30, 2021 and December 31, 2020, respectively.

The previous tables do not include:

- certain venture capital investments made by some of the Company's private equity subsidiaries, as the Company accounts for these investments in accordance with the Investment Company Audit Guide (codified in ASC 946);
- certain investment funds for which the Company provides investment management services and personal estate trusts for which the Company provides administrative, trustee and/or investment management services;
- certain third-party sponsored private equity funds to which the Company provides secured credit facilities. The Company has no decision-making power and does not consolidate these funds, some of which may meet the definition of a VIE. The Company's maximum exposure to loss is generally limited to a loan or lending-related commitment. As of September 30, 2021 and December 31, 2020, the Company's maximum exposure to loss related to these deals was \$56.6 billion and \$57.0 billion, respectively (for more information on these positions, see Note 13 to the Consolidated Financial Statements and Note 26 to the Consolidated Financial Statements in Citigroup's 2020 Annual Report on Form 10-K);
- certain VIEs structured by third parties in which the Company holds securities in inventory, as these investments are made on arm's-length terms;
- certain positions in mortgage- and asset-backed securities held by the Company, which are classified as *Trading account assets* or *Investments*, in which the Company has no other involvement with the related securitization entity deemed to be significant (for more information on these positions, see Notes 12 and 20 to the Consolidated Financial Statements);
- certain representations and warranties exposures in legacy ICG-sponsored mortgage- and asset-backed securitizations in which the Company has no variable interest or continuing involvement as servicer. The outstanding balance of mortgage loans securitized during 2005 to 2008 in which the Company has no variable interest or continuing involvement as servicer was approximately \$4.7 billion and \$5.2 billion at September 30, 2021 and December 31, 2020, respectively;
- certain representations and warranties exposures in Citigroup residential mortgage securitizations, in which the original mortgage loan balances are no longer outstanding; and
- VIEs such as trust preferred securities trusts used in connection with the Company's funding activities. The Company does not have a variable interest in these trusts.

The asset balances for consolidated VIEs represent the carrying amounts of the assets consolidated by the Company. The carrying amount may represent the amortized cost or the current fair value of the assets depending on the classification of the asset (e.g., loan or security) and the associated accounting model ascribed to that classification.

The asset balances for unconsolidated VIEs in which the Company has significant involvement represent the most current information available to the Company. In most cases, the asset balances represent an amortized cost basis without regard to impairments, unless fair value information is readily available to the Company.

The maximum funded exposure represents the balance sheet carrying amount of the Company's investment in the VIE. It reflects the initial amount of cash invested in the VIE, adjusted for any accrued interest and cash principal payments received. The carrying amount may also be adjusted for increases or declines in fair value or any impairment in value recognized in earnings. The maximum exposure of unfunded positions represents the remaining undrawn committed amount, including liquidity and credit facilities provided by the Company or the notional amount of a derivative instrument considered to be a variable interest. In certain transactions, the Company has entered into derivative instruments or other arrangements that are not considered variable interests in the VIE (e.g., interest rate swaps, cross-currency swaps or where the Company is the purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE). Receivables under such arrangements are not included in the maximum exposure amounts.

Funding Commitments for Significant Unconsolidated VIEs—Liquidity Facilities and Loan Commitments

The following table presents the notional amount of liquidity facilities and loan commitments that are classified as funding commitments in the VIE tables above:

<i>In millions of dollars</i>	September 30, 2021		December 31, 2020	
	Liquidity facilities	Loan/equity commitments	Liquidity facilities	Loan/equity commitments
Non-agency-sponsored mortgage securitizations	\$ —	\$ 1	\$ —	\$ 2
Asset-based financing	—	11,008	—	9,114
Municipal securities tender option bond trusts (TOBs)	1,529	—	1,611	—
Municipal investments	—	3,558	—	3,041
Investment funds	—	13	—	15
Other	—	—	—	—
Total funding commitments	\$ 1,529	\$ 14,580	\$ 1,611	\$ 12,172

Significant Interests in Unconsolidated VIEs—Balance Sheet Classification

The following table presents the carrying amounts and classification of significant variable interests in unconsolidated VIEs:

<i>In billions of dollars</i>	September 30, 2021	December 31, 2020
Cash	\$ —	\$ —
Trading account assets	1.4	2.0
Investments	9.3	10.6
Total loans, net of allowance	32.3	29.3
Other	0.9	0.3
Total assets	\$ 43.9	\$ 42.2

Credit Card Securitizations

Substantially all of the Company's credit card securitization activity is through two trusts—Citibank Credit Card Master Trust (Master Trust) and Citibank Omni Master Trust (Omni Trust), with the substantial majority through the Master Trust. These trusts are consolidated entities. The following table reflects amounts related to the Company's securitized credit card receivables:

<i>In billions of dollars</i>	September 30, 2021	December 31, 2020
Ownership interests in principal amount of trust credit card receivables		
Sold to investors via trust-issued securities	\$ 11.0	\$ 15.7
Retained by Citigroup as trust-issued securities	7.2	7.9
Retained by Citigroup via non-certificated interests	13.9	11.1
Total	\$ 32.1	\$ 34.7

The following table summarizes selected cash flow information related to Citigroup's credit card securitizations:

<i>In billions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Proceeds from new securitizations	\$ —	\$ —	\$ —	\$ —
Pay down of maturing notes	—	(1.1)	(4.7)	(4.3)

Master Trust Liabilities (at Par Value)

The weighted average maturity of the third-party term notes issued by the Master Trust was 3.3 years as of September 30, 2021 and 2.9 years as of December 31, 2020.

<i>In billions of dollars</i>	Sept. 30, 2021	Dec. 31, 2020
Term notes issued to third parties	\$ 9.7	\$ 13.9
Term notes retained by Citigroup affiliates	2.2	2.7
Total Master Trust liabilities	\$ 11.9	\$ 16.6

Omni Trust Liabilities (at Par Value)

The weighted average maturity of the third-party term notes issued by the Omni Trust was 1.9 years as of September 30, 2021 and 1.1 years as of December 31, 2020.

<i>In billions of dollars</i>	Sept. 30, 2021	Dec. 31, 2020
Term notes issued to third parties	\$ 1.3	\$ 1.8
Term notes retained by Citigroup affiliates	5.0	5.2
Total Omni Trust liabilities	\$ 6.3	\$ 7.0

Mortgage Securitizations

The following tables summarize selected cash flow information and retained interests related to Citigroup mortgage securitizations:

	Three Months Ended September 30,			
	2021		2020	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages
<i>In billions of dollars</i>				
Principal securitized	\$ 0.5	\$ 1.7	\$ 2.7	\$ 2.9
Proceeds from new securitizations	0.5	1.9	2.9	4.5
Purchases of previously transferred financial assets	—	—	0.2	—

	Nine Months Ended September 30,			
	2021		2020	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages
<i>In billions of dollars</i>				
Principal securitized	\$ 5.4	\$ 19.8	\$ 7.2	\$ 5.4
Proceeds from new securitizations	5.6	19.7	7.6	7.9
Contractual servicing fees received	0.1	—	0.1	—
Purchases of previously transferred financial assets	0.1	—	0.3	—

Note: Excludes re-securitization transactions.

Gains recognized on the securitization of U.S. agency-sponsored mortgages were \$2 million and \$3 million for the three and nine months ended September 30, 2021, respectively. For the three and nine months ended September 30, 2021, gains recognized on the securitization of non-agency-sponsored mortgages were \$121 million and \$423 million, respectively.

Gains recognized on the securitization of U.S. agency-sponsored mortgages were \$83 million and \$87 million for the three and nine months ended September 30, 2020, respectively. Gains recognized on the securitization of non-agency-sponsored mortgages were \$51 million and \$116 million for the three and nine months ended September 30, 2020, respectively.

	September 30, 2021			December 31, 2020		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages ⁽¹⁾		U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages ⁽¹⁾	
		Senior interests ⁽²⁾	Subordinated interests		Senior interests	Subordinated interests
<i>In millions of dollars</i>						
Carrying value of retained interests ⁽³⁾	\$ 379	\$ 1,777	\$ 500	\$ 315	\$ 1,210	\$ 145

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

(2) Senior interests in non-agency-sponsored mortgages include \$82 million related to personal loan securitizations at September 30, 2021.

(3) Retained interests consist of Level 2 and Level 3 assets depending on the observability of significant inputs. See Note 20 to the Consolidated Financial Statements for more information about fair value measurements.

Key assumptions used in measuring the fair value of retained interests at the date of sale or securitization of mortgage receivables were as follows:

	Three Months Ended September 30, 2021		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages⁽¹⁾	
		Senior interests	Subordinated interests
Weighted average discount rate	8.6 %	2.2 %	2.4 %
Weighted average constant prepayment rate	5.9 %	4.3 %	13.3 %
Weighted average anticipated net credit losses ⁽²⁾	NM	0.8 %	0.2 %
Weighted average life	7.4 years	3.2 years	4.9 years

	Three Months Ended September 30, 2020		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages⁽¹⁾	
		Senior interests	Subordinated interests
Weighted average discount rate	3.5 %	1.8 %	NM
Weighted average constant prepayment rate	29.7 %	2.5 %	NM
Weighted average anticipated net credit losses ⁽²⁾	NM	0.2 %	NM
Weighted average life	4.2 years	3.9 years	NM

	Nine Months Ended September 30, 2021		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages⁽¹⁾	
		Senior interests	Subordinated interests
Weighted average discount rate	8.8 %	2.2 %	2.8 %
Weighted average constant prepayment rate	5.3 %	6.3 %	10.6 %
Weighted average anticipated net credit losses ⁽²⁾	NM	1.4 %	1.0 %
Weighted average life	7.6 years	3.4 years	5.4 years

	Nine Months Ended September 30, 2020		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages⁽¹⁾	
		Senior interests	Subordinated interests
Weighted average discount rate	5.2 %	1.8 %	3.0 %
Weighted average constant prepayment rate	27.9 %	1.8 %	25.0 %
Weighted average anticipated net credit losses ⁽²⁾	NM	0.7 %	0.5 %
Weighted average life	4.5 years	4.2 years	2.3 years

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

(2) Anticipated net credit losses represent estimated loss severity associated with defaulted mortgage loans underlying the mortgage securitizations disclosed above. Anticipated net credit losses, in this instance, do not represent total credit losses incurred to date, nor do they represent credit losses expected on retained interests in mortgage securitizations.

NM Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

The interests retained by the Company range from highly rated and/or senior in the capital structure to unrated and/or residual interests. Key assumptions used in measuring the fair value of retained interests in securitizations of mortgage receivables at period end were as follows:

	September 30, 2021		
	Non-agency-sponsored mortgages⁽¹⁾		
	U.S. agency-sponsored mortgages	Senior interests	Subordinated interests
Weighted average discount rate	6.4 %	13.0 %	3.0 %
Weighted average constant prepayment rate	11.3 %	6.0 %	7.0 %
Weighted average anticipated net credit losses ⁽²⁾	NM	NM	1.5 %
Weighted average life	5.7 years	12.6 years	18.2 years

	December 31, 2020		
	Non-agency-sponsored mortgages⁽¹⁾		
	U.S. agency-sponsored mortgages	Senior interests	Subordinated interests
Weighted average discount rate	5.9 %	7.2 %	4.3 %
Weighted average constant prepayment rate	22.7 %	5.3 %	4.7 %
Weighted average anticipated net credit losses ⁽²⁾	NM	1.2 %	1.4 %
Weighted average life	4.5 years	5.3 years	4.7 years

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

(2) Anticipated net credit losses represent estimated loss severity associated with defaulted mortgage loans underlying the mortgage securitizations disclosed above. Anticipated net credit losses, in this instance, do not represent total credit losses incurred to date, nor do they represent credit losses expected on retained interests in mortgage securitizations.

NM Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

The sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions is presented in the tables below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

<i>In millions of dollars</i>	September 30, 2021		
	Non-agency-sponsored mortgages		
	U.S. agency-sponsored mortgages	Senior interests	Subordinated interests
Discount rate			
Adverse change of 10%	\$ (9)	\$ —	\$ —
Adverse change of 20%	(18)	(1)	(1)
Constant prepayment rate			
Adverse change of 10%	(18)	—	—
Adverse change of 20%	(35)	—	—
Anticipated net credit losses			
Adverse change of 10%	NM	—	—
Adverse change of 20%	NM	—	—

<i>In millions of dollars</i>	December 31, 2020		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	
		Senior interests	Subordinated interests
Discount rate			
Adverse change of 10%	\$ (8)	\$ —	\$ (1)
Adverse change of 20%	(15)	(1)	(1)
Constant prepayment rate			
Adverse change of 10%	(21)	—	—
Adverse change of 20%	(40)	—	—
Anticipated net credit losses			
Adverse change of 10%	NM	—	—
Adverse change of 20%	NM	—	—

NM Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

The following table includes information about loan delinquencies and liquidation losses for assets held in non-consolidated, non-agency-sponsored securitization entities:

<i>In billions of dollars, except liquidation losses in millions</i>	Liquidation losses							
	Securitized assets		90 days past due		Three Months Ended September 30,		Nine Months Ended September 30,	
	Sept. 30, 2021	Dec. 31, 2020	Sept. 30, 2021	Dec. 31, 2020	2021	2020	2021	2020
Securitized assets								
Residential mortgages ⁽¹⁾	\$ 28.5	\$ 16.9	\$ 0.3	\$ 0.5	\$ 2	\$ 5	\$ 8	\$ 23
Commercial and other	25.6	23.9	—	—	—	—	—	—
Total	\$ 54.1	\$ 40.8	\$ 0.3	\$ 0.5	\$ 2	\$ 5	\$ 8	\$ 23

(1) Securitized assets include \$0.2 billion of personal loan securitizations as of September 30, 2021.

Mortgage Servicing Rights (MSRs)

The fair value of Citi's capitalized MSRs was \$409 million and \$334 million at September 30, 2021 and 2020, respectively. The MSRs correspond to principal loan balances of \$48 billion and \$56 billion as of September 30, 2021 and 2020, respectively. The following table summarizes the changes in capitalized MSRs:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Balance, beginning of period	\$ 419	\$ 345	\$ 336	\$ 495
Originations	8	31	76	87
Changes in fair value of MSRs due to changes in inputs and assumptions	(3)	(22)	49	(191)
Other changes ⁽¹⁾	(15)	(20)	(52)	(57)
Sales of MSRs	—	—	—	—
Balance, as of September 30	\$ 409	\$ 334	\$ 409	\$ 334

(1) Represents changes due to customer payments and passage of time.

The fair value of the MSRs is primarily affected by changes in prepayments of mortgages that result from shifts in mortgage interest rates. Specifically, higher interest rates tend to lead to declining prepayments, which causes the fair value of the MSRs to increase. In managing this risk, Citigroup

economically hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase and sale commitments of mortgage-backed securities and purchased securities, all classified as *Trading account assets*.

The Company receives fees during the course of servicing previously securitized mortgages. The amounts of these fees were as follows:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Servicing fees	\$ 32	\$ 29	\$ 100	\$ 102
Late fees	1	1	2	4
Ancillary fees	—	—	—	—
Total MSR fees	\$ 33	\$ 30	\$ 102	\$ 106

In the Consolidated Statement of Income these fees are primarily classified as *Commissions and fees*, and changes in MSR fair values are classified as *Other revenue*.

Re-securitizations

The Company engages in re-securitization transactions in which debt securities are transferred to a VIE in exchange for new beneficial interests. Citi did not transfer non-agency (private label) securities to re-securitization entities during the three months ended September 30, 2021 and 2020. These securities are backed by either residential or commercial mortgages and are often structured on behalf of clients.

As of September 30, 2021 and December 31, 2020, Citi held no retained interests in private label re-securitization transactions structured by Citi.

The Company also re-securitizes U.S. government-agency-guaranteed mortgage-backed (agency) securities. During the three and nine months ended September 30, 2021, Citi transferred agency securities with a fair value of approximately \$12.6 billion and \$37.1 billion, respectively, to re-securitization entities compared to approximately \$11.5 billion and \$31.8 billion for the three and nine months ended September 30, 2020, respectively.

As of September 30, 2021, the fair value of Citi-retained interests in agency re-securitization transactions structured by Citi totaled approximately \$1.2 billion (including \$526 million related to re-securitization transactions executed in 2021) compared to \$1.6 billion as of December 31, 2020 (including \$916 million related to re-securitization transactions executed in 2020), which is recorded in *Trading account assets*. The original fair values of agency re-securitization transactions in which Citi holds a retained interest as of September 30, 2021 and December 31, 2020 were approximately \$78 billion and \$83.6 billion, respectively.

As of September 30, 2021 and December 31, 2020, the Company did not consolidate any private label or agency re-securitization entities.

Citi-Administered Asset-Backed Commercial Paper Conduits

At September 30, 2021 and December 31, 2020, the commercial paper conduits administered by Citi had approximately \$12.5 billion and \$16.7 billion of purchased assets outstanding, respectively, and had incremental funding commitments with clients of approximately \$20.5 billion and \$17.1 billion, respectively.

Substantially all of the funding of the conduits is in the form of short-term commercial paper. At September 30, 2021 and December 31, 2020, the weighted average remaining lives of the commercial paper issued by the conduits were approximately 65 and 54 days, respectively.

The primary credit enhancement provided to the conduit investors is in the form of transaction-specific credit enhancements described above. Each asset purchased by the conduit is structured with transaction-specific credit enhancement features provided by the third-party client seller, including over-collateralization, cash and excess spread collateral accounts, direct recourse or third-party guarantees. These credit enhancements are sized with the objective of approximating a credit rating of A or above, based on Citi's internal risk ratings. In addition to the transaction-specific credit enhancements, the conduits, other than the government-guaranteed loan conduit, have obtained letters of credit from the Company, which equal at least 8% to 10% of the conduit's assets with a minimum of \$200 million. The letters of credit provided by the Company to the conduits total approximately \$1.1 billion and \$1.5 billion as of September 30, 2021 and December 31, 2020, respectively. The net result across multi-seller conduits administered by the Company is that, in the event that defaulted assets exceed the transaction-specific credit enhancements described above, any losses in each conduit are allocated first to the Company and then to the commercial paper investors.

At September 30, 2021 and December 31, 2020, the Company owned \$2.5 billion and \$6.6 billion, respectively, of the commercial paper issued by its administered conduits. The Company's investments were not driven by market illiquidity and the Company is not obligated under any agreement to purchase the commercial paper issued by the conduits.

Collateralized Loan Obligations (CLOs)

There were no new securitizations during the three months ended September 30, 2021 and 2020. The following table summarizes selected retained interests related to Citigroup CLOs:

<i>In millions of dollars</i>	Sept. 30, 2021	Dec. 31, 2020
Carrying value of retained interests	\$ 1,519	\$ 1,611

All of Citi's retained interests were held-to-maturity securities as of September 30, 2021 and December 31, 2020.

Municipal Securities Tender Option Bond (TOB) Trusts

At September 30, 2021 and December 31, 2020, none of the municipal bonds owned by non-customer TOB trusts were subject to a credit guarantee provided by the Company.

At September 30, 2021 and December 31, 2020, liquidity agreements provided with respect to customer TOB trusts totaled \$1.5 billion and \$1.6 billion, respectively, of which \$0.7 billion and \$0.8 billion, respectively, were offset by reimbursement agreements. For the remaining exposure related to TOB transactions, where the residual owned by the customer was at least 25% of the bond value at the inception of the transaction, no reimbursement agreement was executed.

The Company also provides other liquidity agreements or letters of credit to customer-sponsored municipal investment funds, which are not variable interest entities, and municipality-related issuers that totaled \$2.2 billion and \$3.6 billion as of September 30, 2021 and December 31, 2020, respectively. These liquidity agreements and letters of credit are offset by reimbursement agreements with various term-out provisions.

Asset-Based Financing

The primary types of Citi's asset-based financings, total assets of the unconsolidated VIEs with significant involvement and Citi's maximum exposure to loss are shown below. For Citi to realize the maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

<i>In millions of dollars</i>	September 30, 2021		December 31, 2020	
	Total unconsolidated VIE assets	Maximum exposure to unconsolidated VIEs	Total unconsolidated VIE assets	Maximum exposure to unconsolidated VIEs
Type				
Commercial and other real estate	\$ 33,741	\$ 6,841	\$ 34,570	\$ 7,758
Corporate loans	18,465	11,363	12,022	7,654
Other (including investment funds, airlines and shipping)	215,732	23,120	167,613	20,442
Total	\$ 267,938	\$ 41,324	\$ 214,205	\$ 35,854

19. DERIVATIVES

In the ordinary course of business, Citigroup enters into various types of derivative transactions. All derivatives are recorded in *Trading account assets/Trading account liabilities* on the Consolidated Balance Sheet. For additional information regarding Citi's use of and accounting for derivatives, see Note 22 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Information pertaining to Citigroup's derivatives activities, based on notional amounts, is presented in the table below. Derivative notional amounts are reference amounts from which contractual payments are derived and do not represent a complete measure of Citi's exposure to derivative transactions. Citi's derivative exposure arises primarily from market fluctuations (i.e., market risk), counterparty failure (i.e., credit risk) and/or periods of high volatility or financial stress (i.e., liquidity risk), as well as any market valuation adjustments that may be required on the transactions. Moreover, notional amounts do not reflect the netting of offsetting trades. For example, if Citi enters into a receive-fixed interest rate swap with \$100 million notional, and offsets this risk with an identical but opposite pay-fixed position with a different counterparty, \$200 million in derivative notionals is reported, although these offsetting positions may result in de minimis overall market risk.

In addition, aggregate derivative notional amounts can fluctuate from period to period in the normal course of business based on Citi's market share, levels of client activity and other factors.

Derivative Notionals

<i>In millions of dollars</i>	Hedging instruments under ASC 815		Trading derivative instruments	
	September 30, 2021	December 31, 2020	September 30, 2021	December 31, 2020
Interest rate contracts				
Swaps	\$ 283,433	\$ 334,351	\$ 20,154,428	\$ 17,724,147
Futures and forwards	—	—	3,485,545	4,142,514
Written options	—	—	1,619,341	1,573,483
Purchased options	—	—	1,470,167	1,418,255
Total interest rate contracts	\$ 283,433	\$ 334,351	\$ 26,729,481	\$ 24,858,399
Foreign exchange contracts				
Swaps	\$ 50,214	\$ 65,709	\$ 6,707,996	\$ 6,567,304
Futures, forwards and spot	54,135	37,080	4,778,312	3,945,391
Written options	—	47	746,078	907,338
Purchased options	—	53	740,239	900,626
Total foreign exchange contracts	\$ 104,349	\$ 102,889	\$ 12,972,625	\$ 12,320,659
Equity contracts				
Swaps	\$ —	\$ —	\$ 313,557	\$ 274,098
Futures and forwards	—	—	92,136	67,025
Written options	—	—	585,440	441,003
Purchased options	—	—	473,549	328,202
Total equity contracts	\$ —	\$ —	\$ 1,464,682	\$ 1,110,328
Commodity and other contracts				
Swaps	\$ —	\$ —	\$ 94,768	\$ 80,127
Futures and forwards	2,342	924	176,408	143,175
Written options	—	—	63,308	71,376
Purchased options	—	—	58,947	67,849
Total commodity and other contracts	\$ 2,342	\$ 924	\$ 393,431	\$ 362,527
Credit derivatives⁽¹⁾				
Protection sold	\$ —	\$ —	\$ 634,497	\$ 543,607
Protection purchased	—	—	705,590	612,770
Total credit derivatives	\$ —	\$ —	\$ 1,340,087	\$ 1,156,377
Total derivative notionals	\$ 390,124	\$ 438,164	\$ 42,900,306	\$ 39,808,290

- (1) Credit derivatives are arrangements designed to allow one party (protection purchaser) to transfer the credit risk of a “reference asset” to another party (protection seller). These arrangements allow a protection seller to assume the credit risk associated with the reference asset without directly purchasing that asset. The Company enters into credit derivative positions for purposes such as risk management, yield enhancement, reduction of credit concentrations and diversification of overall risk.

The following tables present the gross and net fair values of the Company's derivative transactions and the related offsetting amounts as of September 30, 2021 and December 31, 2020. Gross positive fair values are offset against gross negative fair values by counterparty, pursuant to enforceable master netting agreements. Under ASC 815-10-45, payables and receivables in respect of cash collateral received from or paid to a given counterparty pursuant to a credit support annex are included in the offsetting amount if a legal opinion supporting the enforceability of netting and collateral rights has been obtained. GAAP does not permit similar offsetting for security collateral.

In addition, the following tables reflect rule changes adopted by clearing organizations that require or allow entities to treat certain derivative assets, liabilities and the related variation margin as settlement of the related derivative fair values for legal and accounting purposes, as opposed to presenting gross derivative assets and liabilities that are subject to collateral, whereby the counterparties would also record a related collateral payable or receivable. As a result, the tables reflect a reduction of approximately \$290 billion and \$280 billion as of September 30, 2021 and December 31, 2020, respectively, of derivative assets and derivative liabilities that previously would have been reported on a gross basis, but are now legally settled and not subject to collateral. The tables also present amounts that are not permitted to be offset, such as security collateral or cash collateral posted at third-party custodians, but which would be eligible for offsetting to the extent that an event of default has occurred and a legal opinion supporting enforceability of the netting and collateral rights has been obtained.

Derivative Mark-to-Market (MTM) Receivables/Payables

In millions of dollars at September 30, 2021	Derivatives classified in Trading account assets/liabilities ⁽¹⁾⁽²⁾	
	Assets	Liabilities
Derivatives instruments designated as ASC 815 hedges		
Over-the-counter	\$ 1,964	\$ 30
Cleared	244	84
Interest rate contracts	\$ 2,208	\$ 114
Over-the-counter	\$ 1,146	\$ 1,482
Cleared	6	—
Foreign exchange contracts	\$ 1,152	\$ 1,482
Total derivatives instruments designated as ASC 815 hedges	\$ 3,360	\$ 1,596
Derivatives instruments not designated as ASC 815 hedges		
Over-the-counter	\$ 159,004	\$ 146,083
Cleared	12,129	10,673
Exchange traded	55	29
Interest rate contracts	\$ 171,188	\$ 156,785
Over-the-counter	\$ 130,707	\$ 128,259
Cleared	401	249
Foreign exchange contracts	\$ 131,108	\$ 128,508
Over-the-counter	\$ 30,147	\$ 38,966
Cleared	18	24
Exchange traded	23,516	23,583
Equity contracts	\$ 53,681	\$ 62,573
Over-the-counter	\$ 43,833	\$ 43,394
Exchange traded	3,302	3,824
Commodity and other contracts	\$ 47,135	\$ 47,218
Over-the-counter	\$ 7,237	\$ 7,331
Cleared	3,005	3,318
Credit derivatives	\$ 10,242	\$ 10,649
Total derivatives instruments not designated as ASC 815 hedges	\$ 413,354	\$ 405,733
Total derivatives	\$ 416,714	\$ 407,329
Cash collateral paid/received ⁽³⁾	\$ 23,216	\$ 18,492
Less: Netting agreements ⁽⁴⁾	(313,526)	(313,526)
Less: Netting cash collateral received/paid ⁽⁵⁾	(48,391)	(49,460)
Net receivables/payables included on the Consolidated Balance Sheet⁽⁶⁾	\$ 78,013	\$ 62,835
Additional amounts subject to an enforceable master netting agreement, but not offset on the Consolidated Balance Sheet		
Less: Cash collateral received/paid	\$ (881)	\$ (509)
Less: Non-cash collateral received/paid	(5,726)	(13,358)
Total net receivables/payables⁽⁶⁾	\$ 71,406	\$ 48,968

(1) The derivatives fair values are also presented in Note 20 to the Consolidated Financial Statements.

(2) Over-the-counter (OTC) derivatives are derivatives executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. Cleared derivatives include derivatives executed bilaterally with a counterparty in the OTC market, but then novated to a central clearing house, whereby the central clearing house becomes the counterparty to both of the original counterparties. Exchange-traded derivatives include derivatives executed directly on an organized exchange that provides pre-trade price transparency.

(3) Reflects the net amount of the \$72,676 million and \$66,883 million of gross cash collateral paid and received, respectively. Of the gross cash collateral paid, \$49,460 million was used to offset trading derivative liabilities. Of the gross cash collateral received, \$48,391 million was used to offset trading derivative assets.

(4) Represents the netting of balances with the same counterparty under enforceable netting agreements. Approximately \$278 billion, \$12 billion and \$23 billion of the netting against trading account asset/liability balances is attributable to each of the OTC, cleared and exchange-traded derivatives, respectively.

(5) Represents the netting of cash collateral paid and received by counterparties under enforceable credit support agreements. Substantially all netting of cash collateral received and paid is against OTC derivative assets and liabilities, respectively.

(6) The net receivables/payables include approximately \$10 billion of derivative asset and \$12 billion of derivative liability fair values not subject to enforceable master netting agreements, respectively.

In millions of dollars at December 31, 2020

**Derivatives classified in
Trading account assets/liabilities⁽¹⁾⁽²⁾**

Derivatives instruments designated as ASC 815 hedges	Assets	Liabilities
Over-the-counter	\$ 1,781	\$ 161
Cleared	74	319
Interest rate contracts	\$ 1,855	\$ 480
Over-the-counter	\$ 2,037	\$ 2,042
Foreign exchange contracts	\$ 2,037	\$ 2,042
Total derivatives instruments designated as ASC 815 hedges	\$ 3,892	\$ 2,522
Derivatives instruments not designated as ASC 815 hedges		
Over-the-counter	\$ 228,519	\$ 209,330
Cleared	11,041	12,563
Exchange traded	46	38
Interest rate contracts	\$ 239,606	\$ 221,931
Over-the-counter	\$ 153,791	\$ 152,784
Cleared	842	1,239
Exchange traded	—	1
Foreign exchange contracts	\$ 154,633	\$ 154,024
Over-the-counter	\$ 29,244	\$ 41,036
Cleared	1	18
Exchange traded	21,274	22,515
Equity contracts	\$ 50,519	\$ 63,569
Over-the-counter	\$ 13,659	\$ 17,076
Exchange traded	879	1,017
Commodity and other contracts	\$ 14,538	\$ 18,093
Over-the-counter	\$ 7,826	\$ 7,951
Cleared	1,963	2,178
Credit derivatives	\$ 9,789	\$ 10,129
Total derivatives instruments not designated as ASC 815 hedges	\$ 469,085	\$ 467,746
Total derivatives	\$ 472,977	\$ 470,268
Cash collateral paid/received ⁽³⁾	\$ 32,778	\$ 8,196
Less: Netting agreements ⁽⁴⁾	(364,879)	(364,879)
Less: Netting cash collateral received/paid ⁽⁵⁾	(63,915)	(45,628)
Net receivables/payables included on the Consolidated Balance Sheet⁽⁶⁾	\$ 76,961	\$ 67,957
Additional amounts subject to an enforceable master netting agreement, but not offset on the Consolidated Balance Sheet		
Less: Cash collateral received/paid	\$ (1,567)	\$ (473)
Less: Non-cash collateral received/paid	(7,408)	(13,087)
Total net receivables/payables⁽⁶⁾	\$ 67,986	\$ 54,397

(1) The derivatives fair values are also presented in Note 20 to the Consolidated Financial Statements.

(2) Over-the-counter (OTC) derivatives are derivatives executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. Cleared derivatives include derivatives executed bilaterally with a counterparty in the OTC market, but then novated to a central clearing house, whereby the central clearing house becomes the counterparty to both of the original counterparties. Exchange-traded derivatives include derivatives executed directly on an organized exchange that provides pre-trade price transparency.

(3) Reflects the net amount of the \$78,406 million and \$72,111 million of gross cash collateral paid and received, respectively. Of the gross cash collateral paid, \$45,628 million was used to offset trading derivative liabilities. Of the gross cash collateral received, \$63,915 million was used to offset trading derivative assets.

(4) Represents the netting of balances with the same counterparty under enforceable netting agreements. Approximately \$336 billion, \$9 billion and \$20 billion of the netting against trading account asset/liability balances is attributable to each of the OTC, cleared and exchange-traded derivatives, respectively.

(5) Represents the netting of cash collateral paid and received by counterparties under enforceable credit support agreements. Substantially all netting of cash collateral received and paid is against OTC derivative assets and liabilities, respectively.

(6) The net receivables/payables include approximately \$6 billion of derivative asset and \$8 billion of derivative liability fair values not subject to enforceable master netting agreements, respectively.

For the three and nine months ended September 30, 2021 and 2020, amounts recognized in *Principal transactions* in the Consolidated Statement of Income include certain derivatives not designated in a qualifying hedging relationship. Citigroup presents this disclosure by business classification, showing derivative gains and losses related to its trading activities together with gains and losses related to non-derivative instruments within the same trading portfolios, as this represents how these portfolios are risk managed. See Note 6 to the Consolidated Financial Statements for further information.

The amounts recognized in *Other revenue* in the Consolidated Statement of Income related to derivatives not designated in a qualifying hedging relationship are shown below. The table below does not include any offsetting gains (losses) on the economically hedged items to the extent that such amounts are also recorded in *Other revenue*.

<i>In millions of dollars</i>	Gains (losses) included in Other revenue			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Interest rate contracts	\$ 9	\$ (3)	\$ (66)	\$ 171
Foreign exchange	(26)	19	(60)	(18)
Total	\$ (17)	\$ 16	\$ (126)	\$ 153

Fair Value Hedges

Hedging of Benchmark Interest Rate Risk

Citigroup's fair value hedges are primarily hedges of fixed-rate long-term debt or assets, such as available-for-sale debt securities or loans.

For qualifying fair value hedges of interest rate risk, the changes in the fair value of the derivative and the change in the fair value of the hedged item attributable to the hedged risk are presented within *Interest revenue* or *Interest expense* based on whether the hedged item is an asset or a liability.

Citigroup has executed a last-of-layer hedge, which permits an entity to hedge the interest rate risk of a stated portion of a closed portfolio of prepayable financial assets that are expected to remain outstanding for the designated tenor of the hedge. In accordance with ASC 815, an entity may exclude prepayment risk when measuring the change in fair value of the hedged item attributable to interest rate risk under the last-of-layer approach. Similar to other fair value hedges, where the hedged item is an asset, the fair value of the hedged item attributable to interest rate risk will be presented in *Interest revenue* along with the change in the fair value of the hedging instrument.

Hedging of Foreign Exchange Risk

Citigroup hedges the change in fair value attributable to foreign exchange rate movements in available-for-sale debt securities and long-term debt that are denominated in currencies other than the functional currency of the entity holding the securities or issuing the debt. The hedging instrument is generally a forward foreign exchange contract or a cross-currency swap contract. Citigroup considers the premium associated with forward contracts (i.e., the differential between the spot and contractual forward rates) as the cost of hedging; this amount is excluded from the assessment of hedge effectiveness and is generally reflected directly in earnings over the life of the hedge. Citi also excludes changes in cross-currency basis associated with cross-currency swaps from the assessment of hedge effectiveness and records it in *Other comprehensive income*.

Hedging of Commodity Price Risk

Citigroup hedges the change in fair value attributable to spot price movements in physical commodities inventories. The hedging instrument is a futures contract to sell the underlying commodity. In this hedge, the change in the value of the hedged inventory is reflected in earnings, which offsets the change in the fair value of the futures contract that is also reflected in earnings. Although the change in the fair value of the hedging instrument recorded in earnings includes changes in forward rates, Citigroup excludes the differential between the spot and the contractual forward rates under the futures contract from the assessment of hedge effectiveness, and it is generally reflected directly in earnings over the life of the hedge. Citi also excludes changes in forward rates from the assessment of hedge effectiveness and records it in *Other comprehensive income*.

The following table summarizes the gains (losses) on the Company's fair value hedges:

	Gains (losses) on fair value hedges ⁽¹⁾							
	Three Months Ended September 30,				Nine Months Ended September 30,			
	2021		2020		2021		2020	
<i>In millions of dollars</i>	Other revenue	Net interest revenue	Other revenue	Net interest revenue	Other revenue	Net interest revenue	Other revenue	Net interest revenue
Gain (loss) on the hedging derivatives included in assessment of the effectiveness of fair value hedges								
Interest rate hedges	\$ —	\$ (747)	\$ —	\$ (1,121)	\$ —	\$ (4,228)	\$ —	\$ 5,965
Foreign exchange hedges	(724)	—	1,235	—	(714)	—	(242)	—
Commodity hedges	(166)	—	(3)	—	(732)	—	(94)	—
Total gain (loss) on the hedging derivatives included in assessment of the effectiveness of fair value hedges	\$ (890)	\$ (747)	\$ 1,232	\$ (1,121)	\$ (1,446)	\$ (4,228)	\$ (336)	\$ 5,965
Gain (loss) on the hedged item in designated and qualifying fair value hedges								
Interest rate hedges	\$ —	\$ 667	\$ —	\$ 955	\$ —	\$ 3,934	\$ —	\$ (6,173)
Foreign exchange hedges	725	—	(1,235)	—	715	—	242	—
Commodity hedges	166	—	3	—	732	—	94	—
Total gain (loss) on the hedged item in designated and qualifying fair value hedges	\$ 891	\$ 667	\$ (1,232)	\$ 955	\$ 1,447	\$ 3,934	\$ 336	\$ (6,173)
Net gain (loss) on the hedging derivatives excluded from assessment of the effectiveness of fair value hedges								
Interest rate hedges	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (3)	\$ —	\$ (23)
Foreign exchange hedges ⁽²⁾	79	—	(24)	—	96	—	(65)	—
Commodity hedges	42	—	91	—	(33)	—	81	—
Total net gain (loss) on the hedging derivatives excluded from assessment of the effectiveness of fair value hedges	\$ 121	\$ —	\$ 67	\$ —	\$ 63	\$ (3)	\$ 16	\$ (23)

- (1) Gain (loss) amounts for interest rate risk hedges are included in *Interest income/Interest expense*. The accrued interest income on fair value hedges is recorded in *Net interest revenue* and is excluded from this table.
- (2) Amounts relate to the premium associated with forward contracts (differential between spot and contractual forward rates) that are excluded from the assessment of hedge effectiveness and are generally reflected directly in earnings. Amounts related to cross-currency basis, which are recognized in *AOCI*, are not reflected in the table above. The amount of cross-currency basis included in *AOCI* was \$12 million and \$(14) million for the three and nine months ended September 30, 2021 and \$(51) million and \$(2) million for the three and nine months ended September 30, 2020, respectively.

Cumulative Basis Adjustment

Upon electing to apply ASC 815 fair value hedge accounting, the carrying value of the hedged item is adjusted to reflect the cumulative changes in the hedged risk. This cumulative hedge basis adjustment becomes part of the carrying value of the hedged item until the hedged item is derecognized from the balance sheet. The table below presents the carrying amount of Citi's hedged assets and liabilities under qualifying fair value hedges at September 30, 2021 and December 31, 2020, along with the cumulative hedge basis adjustments included in the carrying value of those hedged assets and liabilities, that would reverse through earnings in future periods.

In millions of dollars

Balance sheet line item in which hedged item is recorded	Carrying amount of hedged asset/liability	Cumulative fair value hedging adjustment increasing (decreasing) the carrying amount	
		Active	De-designated
As of September 30, 2021			
Debt securities AFS ⁽¹⁾⁽³⁾	\$ 72,366	\$ 103	\$ 165
Long-term debt	155,659	1,804	4,061
As of December 31, 2020			
Debt securities AFS ⁽²⁾⁽³⁾	\$ 81,082	\$ 28	\$ 342
Long-term debt	169,026	5,554	4,989

- (1) These amounts include a cumulative basis adjustment of \$76 million for active hedges and \$(118) million for de-designated hedges as of September 30, 2021, related to certain prepayable financial assets previously designated as the hedged item in a fair value hedge using the last-of-layer approach. The Company designated approximately \$7 billion as the hedged amount (from a closed portfolio of prepayable financial assets with a carrying value of \$30 billion as of September 30, 2021) in a last-of-layer hedging relationship.
- (2) These amounts include a cumulative basis adjustment of \$(18) million for active hedges and \$62 million for de-designated hedges as of December 31, 2020, related to certain prepayable financial assets designated as the hedged item in a fair value hedge using the last-of-layer approach. The Company designated approximately \$3 billion as the hedged amount (from a closed portfolio of prepayable financial assets with a carrying value of \$19 billion as of December 31, 2020) in a last-of-layer hedging relationship.
- (3) Carrying amount represents the amortized cost.

Cash Flow Hedges

Citigroup hedges the variability of forecasted cash flows due to changes in contractually specified interest rates associated with floating-rate assets/liabilities and other forecasted transactions. These cash flow hedging relationships use either regression analysis or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis.

For cash flow hedges, the entire change in the fair value of the hedging derivative is recognized in *AOCI* and then reclassified to earnings in the same period that the forecasted hedged cash flows impact earnings. The net gain (loss) associated with cash flow hedges expected to be reclassified from *AOCI* within 12 months of September 30, 2021 is approximately \$1 billion. The maximum length of time over which forecasted cash flows are hedged is 10 years.

The pretax change in *AOCI* from cash flow hedges is presented below. The after-tax impact of cash flow hedges on *AOCI* is shown in Note 17 to the Consolidated Financial Statements.

<i>In millions of dollars</i>	Three Months Ended September 30,				Nine Months Ended September 30,				
	2021		2020		2021		2020		
Amount of gain (loss) recognized in <i>AOCI</i> on derivatives									
Interest rate contracts	\$	19	\$	(52)	\$	(397)	\$	2,739	
Foreign exchange contracts		(16)		—		(16)		(16)	
Total gain (loss) recognized in <i>AOCI</i>	\$	3	\$	(52)	\$	(413)	\$	2,723	
		Other revenue		Net interest revenue		Other revenue		Net interest revenue	
Amount of gain (loss) reclassified from <i>AOCI</i> to earnings⁽¹⁾									
Interest rate contracts	\$	—	\$	269	\$	—	\$	809	
Foreign exchange contracts		(1)		—		(3)		—	
Total gain (loss) reclassified from <i>AOCI</i> into earnings	\$	(1)	\$	269	\$	(3)	\$	809	
Net pretax change in cash flow hedges included within <i>AOCI</i>									
		\$	(265)	\$	(307)	\$	(1,219)	\$	2,267

- (1) All amounts reclassified into earnings for interest rate contracts are included in *Interest income/Interest expense (Net interest revenue)*. For all other hedges, the amounts reclassified to earnings are included primarily in *Other revenue* and *Net interest revenue* in the Consolidated Statement of Income.

Net Investment Hedges

The pretax gain (loss) recorded in *Foreign currency translation adjustment* within *AOCI*, related to net investment hedges, was \$700 million and \$831 million for the three and nine months ended September 30, 2021 and \$(450) million and \$882 million for the three and nine months ended September 30, 2020, respectively.

Credit Derivatives

The following tables summarize the key characteristics of Citi's credit derivatives portfolio by counterparty and derivative form:

<i>In millions of dollars at September 30, 2021</i>	Fair values		Notionals	
	Receivable ⁽¹⁾	Payable ⁽²⁾	Protection purchased	Protection sold
By industry of counterparty				
Banks	\$ 2,384	\$ 3,060	\$ 112,636	\$ 108,122
Broker-dealers	1,984	1,229	50,752	44,525
Non-financial	125	75	6,056	2,635
Insurance and other financial institutions	5,749	6,285	536,146	479,215
Total by industry of counterparty	\$ 10,242	\$ 10,649	\$ 705,590	\$ 634,497
By instrument				
Credit default swaps and options	\$ 9,609	\$ 9,927	\$ 689,107	\$ 626,484
Total return swaps and other	633	722	16,483	8,013
Total by instrument	\$ 10,242	\$ 10,649	\$ 705,590	\$ 634,497
By rating of reference entity				
Investment grade	\$ 4,179	\$ 4,053	\$ 541,747	\$ 478,178
Non-investment grade	6,063	6,596	163,843	156,319
Total by rating of reference entity	\$ 10,242	\$ 10,649	\$ 705,590	\$ 634,497
By maturity				
Within 1 year	\$ 783	\$ 1,274	\$ 131,085	\$ 121,324
From 1 to 5 years	6,188	6,192	460,850	419,029
After 5 years	3,271	3,183	113,655	94,144
Total by maturity	\$ 10,242	\$ 10,649	\$ 705,590	\$ 634,497

(1) The fair value amount receivable is composed of \$3,729 million under protection purchased and \$6,513 million under protection sold.

(2) The fair value amount payable is composed of \$7,244 million under protection purchased and \$3,405 million under protection sold.

<i>In millions of dollars at December 31, 2020</i>	Fair values		Notionals	
	Receivable ⁽¹⁾	Payable ⁽²⁾	Protection purchased	Protection sold
By industry of counterparty				
Banks	\$ 2,902	\$ 3,187	\$ 117,685	\$ 120,739
Broker-dealers	1,770	1,215	46,928	44,692
Non-financial	109	90	5,740	2,217
Insurance and other financial institutions	5,008	5,637	442,417	375,959
Total by industry of counterparty	\$ 9,789	\$ 10,129	\$ 612,770	\$ 543,607
By instrument				
Credit default swaps and options	\$ 9,254	\$ 9,254	\$ 599,633	\$ 538,426
Total return swaps and other	535	875	13,137	5,181
Total by instrument	\$ 9,789	\$ 10,129	\$ 612,770	\$ 543,607
By rating of reference entity				
Investment grade	\$ 4,136	\$ 4,037	\$ 478,643	\$ 418,147
Non-investment grade	5,653	6,092	134,127	125,460
Total by rating of reference entity	\$ 9,789	\$ 10,129	\$ 612,770	\$ 543,607
By maturity				
Within 1 year	\$ 914	\$ 1,355	\$ 134,080	\$ 125,464
From 1 to 5 years	6,022	5,991	421,682	374,376
After 5 years	2,853	2,783	57,008	43,767
Total by maturity	\$ 9,789	\$ 10,129	\$ 612,770	\$ 543,607

(1) The fair value amount receivable is composed of \$3,514 million under protection purchased and \$6,275 million under protection sold.

(2) The fair value amount payable is composed of \$7,037 million under protection purchased and \$3,092 million under protection sold.

Credit Risk-Related Contingent Features in Derivatives

Certain derivative instruments contain provisions that require the Company to either post additional collateral or immediately settle any outstanding liability balances upon the occurrence of a specified event related to the credit risk of the Company. These events, which are defined by the existing derivative contracts, are primarily downgrades in the credit ratings of the Company and its affiliates.

The fair value (excluding CVA) of all derivative instruments with credit risk-related contingent features that were in a net liability position at September 30, 2021 and December 31, 2020 was \$20 billion and \$25 billion, respectively. The Company posted \$18 billion and \$22 billion as collateral for this exposure in the normal course of business as of September 30, 2021 and December 31, 2020, respectively.

A downgrade could trigger additional collateral or cash settlement requirements for the Company and certain affiliates. In the event that Citigroup and Citibank were downgraded a single notch by all three major rating agencies as of September 30, 2021, the Company could be required to post an additional \$1.5 billion as either collateral or settlement of the derivative transactions. In addition, the Company could be required to segregate with third-party custodians collateral previously received from existing derivative counterparties in the amount of \$0.1 billion upon the single notch downgrade, resulting in aggregate cash obligations and collateral requirements of approximately \$1.6 billion.

Derivatives Accompanied by Financial Asset Transfers

For transfers of financial assets accounted for as a sale by the Company, and for which the Company has retained substantially all of the economic exposure to the transferred asset through a total return swap executed with the same counterparty in contemplation of the initial sale (and still outstanding), both the asset amounts derecognized and the gross cash proceeds received as of the date of derecognition were \$1.6 billion and \$2.0 billion as of September 30, 2021 and December 31, 2020, respectively.

At September 30, 2021, the fair value of these previously derecognized assets was \$1.6 billion. The fair value of the total return swaps as of September 30, 2021 was \$53 million recorded as gross derivative assets and \$18 million recorded as gross derivative liabilities. At December 31, 2020, the fair value of these previously derecognized assets was \$2.2 billion, and the fair value of the total return swaps was \$135 million recorded as gross derivative assets and \$7 million recorded as gross derivative liabilities.

The balances for the total return swaps are on a gross basis, before the application of counterparty and cash collateral netting, and are included primarily as equity derivatives in the tabular disclosures in this Note.

20. FAIR VALUE MEASUREMENT

For additional information regarding fair value measurement at Citi, see Note 24 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Market Valuation Adjustments

The table below summarizes the credit valuation adjustments (CVA) and funding valuation adjustments (FVA) applied to the fair value of derivative instruments at September 30, 2021 and December 31, 2020:

<i>In millions of dollars</i>	Credit and funding valuation adjustments contra-liability (contra-asset)	
	September 30, 2021	December 31, 2020
Counterparty CVA	\$ (671)	\$ (800)
Asset FVA	(459)	(525)
Citigroup (own credit) CVA	375	403
Liability FVA	80	67
Total CVA—derivative instruments	\$ (675)	\$ (855)

The table below summarizes pretax gains (losses) related to changes in CVA on derivative instruments, net of hedges, FVA on derivatives and debt valuation adjustments (DVA) on Citi's own fair value option (FVO) liabilities for the periods indicated:

<i>In millions of dollars</i>	Credit/funding/debt valuation adjustments gain (loss)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Counterparty CVA	\$ 25	\$ 104	\$ 68	\$ (134)
Asset FVA	(23)	105	71	(316)
Own credit CVA	34	(62)	(44)	200
Liability FVA	(63)	(36)	(52)	87
Total CVA—derivative instruments	\$ (27)	\$ 111	\$ 43	\$ (163)
DVA related to own FVO liabilities ⁽¹⁾	\$ (107)	\$ (452)	\$ (256)	\$ 801
Total CVA and DVA	\$ (134)	\$ (341)	\$ (213)	\$ 638

(1) See Notes 1 and 17 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Fair Value Hierarchy

ASC 820-10 specifies a hierarchy of inputs based on whether the inputs are observable or unobservable. Observable inputs are developed using market data and reflect market participant assumptions, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1: Quoted prices for *identical* instruments in active markets.
- Level 2: Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-derived valuations in which all significant inputs and significant value drivers are *observable* in the market.
- Level 3: Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

As required under the fair value hierarchy, the Company considers relevant and observable market inputs in its valuations where possible. The frequency of transactions, the size of the bid/ask spread and the amount of adjustment necessary when comparing similar transactions are all factors in determining the relevance of observed prices in those markets.

Items Measured at Fair Value on a Recurring Basis

The following tables present for each of the fair value hierarchy levels the Company's assets and liabilities that are measured at fair value on a recurring basis at September 30, 2021 and December 31, 2020. The Company may hedge

positions that have been classified in the Level 3 category with other financial instruments (hedging instruments) that may be classified as Level 3, but also with financial instruments classified as Level 1 or Level 2. The effects of these hedges are presented gross in the following tables:

Fair Value Levels

<i>In millions of dollars at September 30, 2021</i>	Level 1	Level 2	Level 3	Gross inventory	Netting ⁽¹⁾	Net balance
Assets						
Securities borrowed and purchased under agreements to resell	\$ —	\$ 328,482	\$ 257	\$ 328,739	\$ (116,539)	\$ 212,209
Trading non-derivative assets						
Trading mortgage-backed securities						
U.S. government-sponsored agency guaranteed	—	29,577	432	30,009	—	30,009
Residential	—	415	61	476	—	476
Commercial	—	656	120	776	—	776
Total trading mortgage-backed securities	\$ —	\$ 30,648	\$ 613	\$ 31,261	\$ —	\$ 31,261
U.S. Treasury and federal agency securities	\$ 42,689	\$ 4,621	\$ —	\$ 47,310	\$ —	\$ 47,310
State and municipal	—	1,570	71	1,641	—	1,641
Foreign government	54,922	27,517	33	82,472	—	82,472
Corporate	1,914	20,833	541	23,288	—	23,288
Equity securities	49,713	10,350	205	60,268	—	60,268
Asset-backed securities	—	804	664	1,468	—	1,468
Other trading assets ⁽²⁾	—	16,278	915	17,193	—	17,193
Total trading non-derivative assets	\$ 149,238	\$ 112,621	\$ 3,042	\$ 264,901	\$ —	\$ 264,901
Trading derivatives						
Interest rate contracts	\$ 59	\$ 170,175	\$ 3,162	\$ 173,396		
Foreign exchange contracts	—	131,744	516	132,260		
Equity contracts	—	51,894	1,787	53,681		
Commodity contracts	—	45,933	1,202	47,135		
Credit derivatives	—	9,432	810	10,242		
Total trading derivatives—before netting and collateral	\$ 59	\$ 409,178	\$ 7,477	\$ 416,714		
Cash collateral paid ⁽³⁾				\$ 23,216		
Netting agreements					\$ (313,526)	
Netting of cash collateral received					(48,391)	
Total trading derivatives—after netting and collateral	\$ 59	\$ 409,178	\$ 7,477	\$ 439,930	\$ (361,917)	\$ 78,013
Investments						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ —	\$ 36,617	\$ 52	\$ 36,669	\$ —	\$ 36,669
Residential	—	351	12	363	—	363
Commercial	—	34	—	34	—	34
Total investment mortgage-backed securities	\$ —	\$ 37,002	\$ 64	\$ 37,066	\$ —	\$ 37,066
U.S. Treasury and federal agency securities	\$ 123,004	\$ 170	\$ —	\$ 123,174	\$ —	\$ 123,174
State and municipal	—	1,949	735	2,684	—	2,684
Foreign government	65,314	54,068	812	120,194	—	120,194
Corporate	3,577	3,157	192	6,926	—	6,926
Marketable equity securities	243	136	—	379	—	379
Asset-backed securities	—	261	3	264	—	264
Other debt securities	—	5,265	—	5,265	—	5,265
Non-marketable equity securities ⁽⁴⁾	—	47	347	394	—	394
Total investments	\$ 192,138	\$ 102,055	\$ 2,153	\$ 296,346	\$ —	\$ 296,346

Table continues on the next page.

<i>In millions of dollars at September 30, 2021</i>	Level 1	Level 2	Level 3	Gross inventory	Netting ⁽¹⁾	Net balance
Loans	\$ —	\$ 6,437	\$ 722	\$ 7,159	\$ —	\$ 7,159
Mortgage servicing rights	—	—	409	409	—	409
Non-trading derivatives and other financial assets measured on a recurring basis	\$ 4,347	\$ 7,462	\$ 86	\$ 11,895	\$ —	\$ 11,895
Total assets	\$ 345,782	\$ 966,235	\$ 14,146	\$ 1,349,379	\$ (478,456)	\$ 870,923
Total as a percentage of gross assets⁽⁵⁾	26.1%	72.9%	1.1%			
Liabilities						
Interest-bearing deposits	\$ —	\$ 2,531	\$ 182	\$ 2,713	\$ —	\$ 2,713
Securities loaned and sold under agreements to repurchase	—	184,142	656	184,798	(109,536)	75,262
Trading account liabilities						
Securities sold, not yet purchased	98,685	17,671	88	116,444	—	116,444
Other trading liabilities	—	7	—	7	—	7
Total trading liabilities	\$ 98,685	\$ 17,678	\$ 88	\$ 116,451	\$ —	\$ 116,451
Trading derivatives						
Interest rate contracts	\$ 45	\$ 155,183	\$ 1,671	\$ 156,899		
Foreign exchange contracts	3	129,263	724	129,990		
Equity contracts	26	58,787	3,760	62,573		
Commodity contracts	—	46,434	784	47,218		
Credit derivatives	—	9,889	760	10,649		
Total trading derivatives—before netting and collateral	\$ 74	\$ 399,556	\$ 7,699	\$ 407,329		
Cash collateral received⁽⁶⁾				\$ 18,492		
Netting agreements					\$ (313,526)	
Netting of cash collateral paid					(49,460)	
Total trading derivatives—after netting and collateral	\$ 74	\$ 399,556	\$ 7,699	\$ 425,821	\$ (362,986)	\$ 62,835
Short-term borrowings	\$ —	\$ 8,811	\$ 3	\$ 8,814	\$ —	\$ 8,814
Long-term debt	—	52,136	26,042	78,178	—	78,178
Total non-trading derivatives and other financial liabilities measured on a recurring basis	\$ 3,245	\$ 177	\$ 1	\$ 3,423		\$ 3,423
Total liabilities	\$ 102,004	\$ 665,031	\$ 34,671	\$ 820,198	\$ (472,522)	\$ 347,676
Total as a percentage of gross liabilities⁽⁵⁾	12.7 %	83.0 %	4.3 %			

- (1) Represents netting of (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase and (ii) derivative exposures covered by a qualifying master netting agreement and cash collateral offsetting.
- (2) Includes positions related to investments in unallocated precious metals, as discussed in Note 21 to the Consolidated Financial Statements. Also includes physical commodities accounted for at the lower of cost or fair value and unfunded credit products.
- (3) Reflects the net amount of \$72,676 million of gross cash collateral paid, of which \$49,460 million was used to offset trading derivative liabilities.
- (4) Amounts exclude \$0.1 billion of investments measured at net asset value (NAV) in accordance with ASU 2015-07, *Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)*.
- (5) Because the amount of the cash collateral paid/received has not been allocated to the Level 1, 2 and 3 subtotals, these percentages are calculated based on total assets and liabilities measured at fair value on a recurring basis, excluding the cash collateral paid/received on derivatives.
- (6) Reflects the net amount of \$66,883 million of gross cash collateral received, of which \$48,391 million was used to offset trading derivative assets.

Fair Value Levels

<i>In millions of dollars at December 31, 2020</i>	Level 1	Level 2	Level 3	Gross inventory	Netting ⁽¹⁾	Net balance
Assets						
Securities borrowed and purchased under agreements to resell	\$ —	\$ 335,073	\$ 320	\$ 335,393	\$ (150,189)	\$ 185,204
Trading non-derivative assets						
Trading mortgage-backed securities						
U.S. government-sponsored agency guaranteed	—	42,903	27	42,930	—	42,930
Residential	—	391	340	731	—	731
Commercial	—	893	136	1,029	—	1,029
Total trading mortgage-backed securities	\$ —	\$ 44,187	\$ 503	\$ 44,690	\$ —	\$ 44,690
U.S. Treasury and federal agency securities	\$ 64,529	\$ 2,269	\$ —	\$ 66,798	\$ —	\$ 66,798
State and municipal	—	1,224	94	1,318	—	1,318
Foreign government	68,195	15,143	51	83,389	—	83,389
Corporate	1,607	18,840	375	20,822	—	20,822
Equity securities	54,117	12,289	73	66,479	—	66,479
Asset-backed securities	—	776	1,606	2,382	—	2,382
Other trading assets⁽²⁾	—	11,295	945	12,240	—	12,240
Total trading non-derivative assets	\$ 188,448	\$ 106,023	\$ 3,647	\$ 298,118	\$ —	\$ 298,118
Trading derivatives						
Interest rate contracts	\$ 42	\$ 238,026	\$ 3,393	\$ 241,461		
Foreign exchange contracts	2	155,994	674	156,670		
Equity contracts	66	48,362	2,091	50,519		
Commodity contracts	—	13,546	992	14,538		
Credit derivatives	—	8,634	1,155	9,789		
Total trading derivatives—before netting and collateral	\$ 110	\$ 464,562	\$ 8,305	\$ 472,977		
Cash collateral paid⁽³⁾				\$ 32,778		
Netting agreements					\$ (364,879)	
Netting of cash collateral received					(63,915)	
Total trading derivatives—after netting and collateral	\$ 110	\$ 464,562	\$ 8,305	\$ 505,755	\$ (428,794)	\$ 76,961
Investments						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ —	\$ 43,888	\$ 30	\$ 43,918	\$ —	\$ 43,918
Residential	—	571	—	571	—	571
Commercial	—	50	—	50	—	50
Total investment mortgage-backed securities	\$ —	\$ 44,509	\$ 30	\$ 44,539	\$ —	\$ 44,539
U.S. Treasury and federal agency securities	\$ 146,032	\$ 172	\$ —	\$ 146,204	\$ —	\$ 146,204
State and municipal	—	2,885	834	3,719	—	3,719
Foreign government	77,056	47,644	268	124,968	—	124,968
Corporate	6,326	4,114	60	10,500	—	10,500
Marketable equity securities	287	228	—	515	—	515
Asset-backed securities	—	277	1	278	—	278
Other debt securities	—	4,876	—	4,876	—	4,876
Non-marketable equity securities⁽⁴⁾	—	50	349	399	—	399
Total investments	\$ 229,701	\$ 104,755	\$ 1,542	\$ 335,998	\$ —	\$ 335,998

Table continues on the next page.

<i>In millions of dollars at December 31, 2020</i>	Level 1	Level 2	Level 3	Gross inventory	Netting ⁽²⁾	Net balance
Loans	\$ —	\$ 4,869	\$ 1,985	\$ 6,854	\$ —	\$ 6,854
Mortgage servicing rights	—	—	336	336	—	336
Non-trading derivatives and other financial assets measured on a recurring basis	\$ 6,230	\$ 8,383	\$ —	\$ 14,613	\$ —	\$ 14,613
Total assets	\$ 424,489	\$ 1,023,665	\$ 16,135	\$ 1,497,067	\$ (578,983)	\$ 918,084
Total as a percentage of gross assets⁽⁵⁾	29.0%	69.9%	1.1%			
Liabilities						
Interest-bearing deposits	\$ —	\$ 1,752	\$ 206	\$ 1,958	\$ —	\$ 1,958
Securities loaned and sold under agreements to repurchase	—	156,644	631	157,275	(97,069)	60,206
Trading account liabilities						
Securities sold, not yet purchased	85,353	14,477	214	100,044	—	100,044
Other trading liabilities	—	—	26	26	—	26
Total trading liabilities	\$ 85,353	\$ 14,477	\$ 240	\$ 100,070	\$ —	\$ 100,070
Trading derivatives						
Interest rate contracts	\$ 25	\$ 220,607	\$ 1,779	\$ 222,411		
Foreign exchange contracts	3	155,441	622	156,066		
Equity contracts	53	58,212	5,304	63,569		
Commodity contracts	—	17,393	700	18,093		
Credit derivatives	—	9,022	1,107	10,129		
Total trading derivatives—before netting and collateral	\$ 81	\$ 460,675	\$ 9,512	\$ 470,268		
Cash collateral received⁽⁶⁾				\$ 8,196		
Netting agreements					\$ (364,879)	
Netting of cash collateral paid					(45,628)	
Total trading derivatives—after netting and collateral	\$ 81	\$ 460,675	\$ 9,512	\$ 478,464	\$ (410,507)	\$ 67,957
Short-term borrowings	\$ —	\$ 4,464	\$ 219	\$ 4,683	\$ —	\$ 4,683
Long-term debt	—	41,853	25,210	67,063	—	67,063
Non-trading derivatives and other financial liabilities measured on a recurring basis	\$ 6,762	\$ 72	\$ 1	\$ 6,835	\$ —	\$ 6,835
Total liabilities	\$ 92,196	\$ 679,937	\$ 36,019	\$ 816,348	\$ (507,576)	\$ 308,772
Total as a percentage of gross liabilities⁽⁵⁾	11.4 %	84.1 %	4.5 %			

- (1) Represents netting of (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase and (ii) derivative exposures covered by a qualifying master netting agreement and cash collateral offsetting.
- (2) Includes positions related to investments in unallocated precious metals, as discussed in Note 21 to the Consolidated Financial Statements. Also includes physical commodities accounted for at the lower of cost or fair value and unfunded credit products.
- (3) Reflects the net amount of \$78,406 million of gross cash collateral paid, of which \$45,628 million was used to offset trading derivative liabilities.
- (4) Amounts exclude \$0.2 billion of investments measured at NAV in accordance with ASU 2015-07, *Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)*.
- (5) Because the amount of the cash collateral paid/received has not been allocated to the Level 1, 2 and 3 subtotals, these percentages are calculated based on total assets and liabilities measured at fair value on a recurring basis, excluding the cash collateral paid/received on derivatives.
- (6) Reflects the net amount of \$72,111 million of gross cash collateral received, of which \$63,915 million was used to offset trading derivative assets.

Changes in Level 3 Fair Value Category

The following tables present the changes in the Level 3 fair value category for the three and nine months ended September 30, 2021 and 2020. The gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

The Company often hedges positions with offsetting positions that are classified in a different level. For example,

the gains and losses for assets and liabilities in the Level 3 category presented in the tables below do not reflect the effect of offsetting losses and gains on hedging instruments that may be classified in the Level 1 or Level 2 categories. In addition, the Company hedges items classified in the Level 3 category with instruments also classified in Level 3 of the fair value hierarchy. The hedged items and related hedges are presented gross in the following tables:

Level 3 Fair Value Rollforward

In millions of dollars	Jun. 30, 2021	Net realized/unrealized gains (losses) incl. in ⁽¹⁾		Transfers		Purchases	Issuances	Sales	Settlements	Sept. 30, 2021	Unrealized gains (losses) still held ⁽³⁾
		Principal transactions	Other ⁽¹⁾⁽²⁾	into Level 3	out of Level 3						
Assets											
Securities borrowed and purchased under agreements to resell	\$ 211	\$ 1	\$ —	\$ 45	\$ —	\$ 43	\$ —	\$ —	\$ (43)	\$ 257	\$ 3
Trading non-derivative assets											
Trading mortgage-backed securities											
U.S. government-sponsored agency guaranteed	376	20	—	60	(52)	154	—	(126)	—	432	17
Residential	95	2	—	5	(9)	19	—	(51)	—	61	3
Commercial	87	1	—	17	(12)	36	—	(9)	—	120	1
Total trading mortgage-backed securities	\$ 558	\$ 23	\$ —	\$ 82	\$ (73)	\$ 209	\$ —	\$ (186)	\$ —	\$ 613	\$ 21
U.S. Treasury and federal agency securities											
State and municipal	70	3	—	—	—	—	—	(2)	—	71	4
Foreign government	141	26	—	7	(98)	6	—	(49)	—	33	4
Corporate	823	3	—	123	(110)	246	—	(544)	—	541	16
Marketable equity securities											
Asset-backed securities	692	101	—	128	(19)	186	—	(424)	—	664	(28)
Other trading assets	555	138	—	25	(67)	379	—	(115)	—	915	36
Total trading non-derivative assets	\$ 2,986	\$ 306	\$ —	\$ 420	\$ (376)	\$ 1,084	\$ —	\$ (1,378)	\$ —	\$ 3,042	\$ 67
Trading derivatives, net⁽⁴⁾											
Interest rate contracts	\$ 1,764	\$ (160)	\$ —	\$ (79)	\$ 56	\$ 10	\$ —	\$ —	\$ (100)	\$ 1,491	\$ (189)
Foreign exchange contracts	(184)	131	—	(71)	(22)	11	—	(3)	(70)	(208)	121
Equity contracts	(2,550)	538	—	(370)	668	134	—	(98)	(295)	(1,973)	452
Commodity contracts	142	200	—	(3)	106	44	—	(50)	(21)	418	218
Credit derivatives	(41)	(84)	—	24	116	—	—	—	35	50	(87)
Total trading derivatives, net⁽⁴⁾	\$ (869)	\$ 625	\$ —	\$ (499)	\$ 924	\$ 199	\$ —	\$ (151)	\$ (451)	\$ (222)	\$ 515

Table continues on the next page.

In millions of dollars	Jun. 30, 2021	Net realized/unrealized gains (losses) incl. in ⁽¹⁾		Transfers		Purchases	Issuances	Sales	Settlements	Sept. 30, 2021	Unrealized gains (losses) still held ⁽³⁾
		Principal transactions	Other ⁽¹⁾⁽²⁾	into Level 3	out of Level 3						
Investments											
Mortgage-backed securities											
U.S. government-sponsored agency guaranteed	\$ 52	\$ —	\$ —	\$ 20	\$ (10)	\$ —	\$ —	\$ (10)	\$ —	\$ 52	\$ —
Residential	—	—	—	—	—	12	—	—	—	12	—
Total investment mortgage-backed securities	\$ 52	\$ —	\$ —	\$ 20	\$ (10)	\$ 12	\$ —	\$ (10)	\$ —	\$ 64	\$ —
U.S. Treasury and federal agency securities											
U.S. Treasury and federal agency securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
State and municipal	748	—	(6)	—	—	2	—	(9)	—	735	(6)
Foreign government	957	—	(25)	63	(232)	99	—	(50)	—	812	(6)
Corporate	104	—	(2)	151	(41)	7	—	(27)	—	192	—
Marketable equity securities											
Asset-backed securities	3	—	—	—	—	—	—	—	—	3	—
Other debt securities	—	—	—	—	—	—	—	—	—	—	—
Non-marketable equity securities											
Non-marketable equity securities	382	—	(36)	1	—	—	—	—	—	347	(53)
Total investments	\$ 2,246	\$ —	\$ (69)	\$ 235	\$ (283)	\$ 120	\$ —	\$ (96)	\$ —	\$ 2,153	\$ (65)
Loans											
Loans	\$ 429	\$ —	\$ (16)	\$ —	\$ (20)	\$ —	\$ 336	\$ —	\$ (7)	\$ 722	\$ 14
Mortgage servicing rights	419	—	(3)	—	—	—	8	—	(15)	409	(3)
Other financial assets measured on a recurring basis											
Other financial assets measured on a recurring basis	55	—	3	10	(4)	33	—	(11)	—	86	—
Liabilities											
Interest-bearing deposits	\$ 154	\$ —	\$ (25)	\$ —	\$ —	\$ —	\$ 14	\$ —	\$ (11)	\$ 182	\$ 5
Securities loaned and sold under agreements to repurchase											
Securities loaned and sold under agreements to repurchase	488	(29)	—	183	—	—	—	—	(44)	656	6
Trading account liabilities											
Securities sold, not yet purchased	168	(22)	—	7	(4)	21	—	—	(126)	88	4
Other trading liabilities	1	1	—	—	—	—	—	—	—	—	4
Short-term borrowings	41	(1)	—	2	(12)	—	2	—	(31)	3	2
Long-term debt	25,068	486	—	2,052	(1,086)	—	1,526	—	(1,032)	26,042	434
Other financial liabilities measured on a recurring basis											
Other financial liabilities measured on a recurring basis	4	—	—	—	—	—	—	—	(3)	1	—

- (1) Net realized/unrealized gains (losses) are presented as increase (decrease) to Level 3 assets, and as (increase) decrease to Level 3 liabilities. Changes in fair value of available-for-sale debt securities are recorded in *AOCI*, unless related to credit impairment, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* in the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSR are recorded in *Other revenue* in the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period, included in earnings (and *AOCI* for changes in fair value of available-for-sale debt securities and DVA on fair value option liabilities), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at September 30, 2021.
- (4) Total Level 3 trading derivative assets and liabilities have been netted in these tables for presentation purposes only.

In millions of dollars	Dec. 31, 2020	Net realized/unrealized gains (losses) incl. in ⁽¹⁾		Transfers		Purchases	Issuances	Sales	Settlements	Sept. 30, 2021	Unrealized gains (losses) still held ⁽³⁾
		Principal transactions	Other ⁽¹⁾⁽²⁾	into Level 3	out of Level 3						
Assets											
Securities borrowed and purchased under agreements to resell	\$ 320	\$ (10)	\$ —	\$ 45	\$ (49)	\$ 319	\$ —	\$ —	\$ (368)	\$ 257	\$ 25
Trading non-derivative assets											
Trading mortgage-backed securities											
U.S. government-sponsored agency guaranteed	27	21	—	312	(60)	268	—	(136)	—	432	31
Residential	340	24	—	74	(77)	220	—	(520)	—	61	17
Commercial	136	22	—	93	(53)	60	—	(138)	—	120	2
Total trading mortgage-backed securities	\$ 503	\$ 67	\$ —	\$ 479	\$ (190)	\$ 548	\$ —	\$ (794)	\$ —	\$ 613	\$ 50
U.S. Treasury and federal agency securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
State and municipal	94	3	—	—	(29)	5	—	(2)	—	71	4
Foreign government	51	31	—	143	(126)	77	—	(143)	—	33	4
Corporate	375	78	—	441	(278)	721	—	(796)	—	541	(6)
Marketable equity securities	73	59	—	139	(51)	93	—	(108)	—	205	26
Asset-backed securities	1,606	349	—	163	(217)	1,120	—	(2,357)	—	664	(58)
Other trading assets	945	156	—	86	(196)	727	4	(803)	(4)	915	29
Total trading non-derivative assets	\$ 3,647	\$ 743	\$ —	\$ 1,451	\$ (1,087)	\$ 3,291	\$ 4	\$ (5,003)	\$ (4)	\$ 3,042	\$ 49
Trading derivatives, net⁽⁴⁾											
Interest rate contracts	\$ 1,614	\$ (458)	\$ —	\$ 94	\$ 377	\$ 12	\$ (84)	\$ —	\$ (64)	\$ 1,491	\$ (216)
Foreign exchange contracts	52	52	—	(63)	(18)	145	—	(300)	(76)	(208)	53
Equity contracts	(3,213)	1,150	—	(968)	1,566	243	—	(215)	(536)	(1,973)	237
Commodity contracts	292	750	—	7	(511)	138	—	(205)	(53)	418	272
Credit derivatives	48	(205)	—	39	45	—	—	—	123	50	(239)
Total trading derivatives, net⁽⁴⁾	\$ (1,207)	\$ 1,289	\$ —	\$ (891)	\$ 1,459	\$ 538	\$ (84)	\$ (720)	\$ (606)	\$ (222)	\$ 107
Investments											
Mortgage-backed securities											
U.S. government-sponsored agency guaranteed	\$ 30	\$ —	\$ 2	\$ 42	\$ (10)	\$ 3	\$ —	\$ (15)	\$ —	\$ 52	\$ (53)
Residential	—	—	—	—	—	12	—	—	—	12	—
Total investment mortgage-backed securities	\$ 30	\$ —	\$ 2	\$ 42	\$ (10)	\$ 15	\$ —	\$ (15)	\$ —	\$ 64	\$ (53)
U.S. Treasury and federal agency securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
State and municipal	834	—	(16)	58	(108)	5	—	(38)	—	735	(12)
Foreign government	268	—	(24)	503	(521)	744	—	(158)	—	812	(4)
Corporate	60	—	(13)	183	(41)	37	—	(34)	—	192	2
Asset-backed securities	1	—	(21)	36	—	—	—	(13)	—	3	(25)
Non-marketable equity securities	349	—	4	2	—	—	—	(8)	—	347	(53)
Total investments	\$ 1,542	\$ —	\$ (68)	\$ 824	\$ (680)	\$ 801	\$ —	\$ (266)	\$ —	\$ 2,153	\$ (145)

Table continues on the next page.

<i>In millions of dollars</i>	Dec. 31 2020	Net realized/unrealized gains (losses) incl. in ⁽¹⁾		Transfers		Purchases	Issuances	Sales	Settlements	Sept. 30, 2021	Unrealized gains (losses) still held ⁽³⁾
		Principal transactions	Other ⁽¹⁾⁽²⁾	into Level 3	out of Level 3						
Loans	\$ 1,985	\$ —	\$ 332	\$ 271	\$ (2,071)	\$ —	\$ 337	\$ —	\$ (132)	\$ 722	\$ 111
Mortgage servicing rights	336	—	49	—	—	—	76	—	(52)	409	50
Other financial assets measured on a recurring basis	—	—	3	65	(4)	33	—	(11)	—	86	—
Liabilities											
Interest-bearing deposits	\$ 206	\$ —	\$ (7)	\$ —	\$ (44)	\$ —	\$ 34	\$ —	\$ (21)	\$ 182	\$ (146)
Securities loaned and sold under agreements to repurchase	631	(22)	—	183	(483)	488	—	—	(185)	656	25
Trading account liabilities											
Securities sold, not yet purchased	214	39	—	69	(29)	41	—	—	(168)	88	4
Other trading liabilities	26	26	—	—	—	—	—	—	—	—	—
Short-term borrowings	219	31	—	44	(56)	—	27	—	(200)	3	2
Long-term debt	25,210	2,259	—	6,921	(7,054)	—	9,071	—	(5,847)	26,042	1,305
Other financial liabilities measured on a recurring basis	1	—	(3)	—	(4)	—	14	—	(13)	1	—

- (1) Net realized/unrealized gains (losses) are presented as increase (decrease) to Level 3 assets, and as (increase) decrease to Level 3 liabilities. Changes in fair value of available-for-sale debt securities are recorded in *AOCI*, unless related to other-than-temporary impairment, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* in the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSRs are recorded in *Other revenue* in the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period, included in earnings (and *AOCI* for changes in fair value of available-for-sale debt securities and DVA on fair value option liabilities), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at September 30, 2021.
- (4) Total Level 3 trading derivative assets and liabilities have been netted in these tables for presentation purposes only.

In millions of dollars	Jun. 30, 2020	Net realized/unrealized gains (losses) incl. in ⁽¹⁾		Transfers		Purchases	Issuances	Sales	Settlements	Sept. 30, 2020	Unrealized gains (losses) still held ⁽³⁾
		Principal transactions	Other ⁽¹⁾⁽²⁾	into Level 3	out of Level 3						
Assets											
Securities borrowed or purchased under agreements to resell	\$ 326	\$ 4	\$ —	\$ —	\$ —	\$ 43	\$ —	\$ —	\$ (43)	\$ 330	\$ 4
Trading non-derivative assets											
Trading mortgage-backed securities											
U.S. government-sponsored agency guaranteed	96	9	—	5	—	182	—	(26)	—	266	9
Residential	433	64	—	10	(17)	67	—	(288)	—	269	(1)
Commercial	217	1	—	13	—	24	—	(74)	—	181	—
Total trading mortgage-backed securities	\$ 746	\$ 74	\$ —	\$ 28	\$ (17)	\$ 273	\$ —	\$ (388)	\$ —	\$ 716	\$ 8
U.S. Treasury and federal agency securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
State and municipal	117	—	—	—	—	—	—	(41)	—	76	—
Foreign government	26	1	—	4	—	26	—	(16)	—	41	—
Corporate	399	(25)	—	22	(57)	160	2	(227)	—	274	(16)
Marketable equity securities	92	(31)	—	2	—	15	—	(13)	—	65	(25)
Asset-backed securities	1,785	14	—	167	(1)	351	—	(488)	—	1,828	4
Other trading assets	797	(24)	—	140	(102)	66	5	(84)	(4)	794	(29)
Total trading non-derivative assets	\$ 3,962	\$ 9	\$ —	\$ 363	\$ (177)	\$ 891	\$ 7	\$ (1,257)	\$ (4)	\$ 3,794	\$ (58)
Trading derivatives, net⁽⁴⁾											
Interest rate contracts	\$ 1,968	\$ 70	\$ —	\$ (17)	\$ (7)	\$ 31	\$ 78	\$ (62)	\$ (525)	\$ 1,536	\$ 50
Foreign exchange contracts	(26)	122	—	(23)	29	3	—	(6)	(74)	25	47
Equity contracts	(2,235)	(183)	—	(41)	(69)	1	—	(12)	(120)	(2,659)	(160)
Commodity contracts	(278)	172	—	48	(5)	29	—	(15)	24	(25)	151
Credit derivatives	402	(271)	—	(33)	19	—	—	—	34	151	(274)
Total trading derivatives, net⁽⁴⁾	\$ (169)	\$ (90)	\$ —	\$ (66)	\$ (33)	\$ 64	\$ 78	\$ (95)	\$ (661)	\$ (972)	\$ (186)
Investments											
Mortgage-backed securities											
U.S. government-sponsored agency guaranteed	\$ 30	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 30	\$ (27)
Residential	—	—	—	—	—	—	—	—	—	—	8
Commercial	—	—	—	—	—	—	—	—	—	—	—
Total investment mortgage-backed securities	\$ 30	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 30	\$ (19)
U.S. Treasury and federal agency securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
State and municipal	825	—	(5)	2	—	19	—	(16)	—	825	25
Foreign government	196	—	3	—	—	66	—	(76)	—	189	—
Corporate	106	—	—	—	—	—	—	(50)	—	56	—
Marketable equity securities	1	—	(1)	—	—	—	—	—	—	—	(1)
Asset-backed securities	6	—	(4)	—	—	—	—	—	—	2	—
Other debt securities	—	—	—	—	—	—	—	—	—	—	—
Non-marketable equity securities	332	—	17	—	(2)	—	3	—	—	350	16
Total investments	\$ 1,496	\$ —	\$ 10	\$ 2	\$ (2)	\$ 85	\$ 3	\$ (142)	\$ —	\$ 1,452	\$ 21

Table continues on the next page.

<i>In millions of dollars</i>	Jun. 30, 2020	Net realized/unrealized gains (losses) incl. in ⁽¹⁾		Transfers		Purchases	Issuances	Sales	Settlements	Sept. 30, 2020	Unrealized gains (losses) still held ⁽³⁾
		Principal transactions	Other ⁽¹⁾⁽²⁾	into Level 3	out of Level 3						
Loans	\$ 978	\$ —	\$ 567	\$ 138	\$ —	\$ —	\$ —	\$ —	\$ (2)	\$ 1,681	\$ 573
Mortgage servicing rights	345	—	(22)	—	—	—	31	—	(20)	334	(14)
Other financial assets measured on a recurring basis	—	—	(3)	19	—	—	(13)	(3)	—	—	(11)
Liabilities											
Interest-bearing deposits	\$ 237	\$ —	\$ 26	\$ —	\$ —	\$ —	\$ 4	\$ —	\$ (2)	\$ 213	\$ 23
Securities loaned or sold under agreements to repurchase	625	(34)	—	—	—	—	—	—	—	659	(126)
Trading account liabilities											
Securities sold, not yet purchased	104	3	—	54	(3)	—	—	—	(11)	141	—
Other trading liabilities	—	(16)	—	27	—	—	—	—	—	43	(15)
Short-term borrowings	128	9	—	78	—	—	11	—	(7)	201	13
Long-term debt	21,633	(267)	—	1,396	(27)	—	1,308	—	(1,461)	23,116	(234)
Other financial liabilities measured on a recurring basis	—	—	—	—	—	—	2	—	—	2	3

- (1) Net realized/unrealized gains (losses) are presented as increase (decrease) to Level 3 assets, and as (increase) decrease to Level 3 liabilities. Changes in fair value of available-for-sale investments are recorded in *AOI*, unless related to credit impairment, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* in the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSRs are recorded in *Other revenue* in the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period, included in earnings (and *AOI* for changes in fair value of available-for-sale debt securities and DVA on fair value option liabilities), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at September 30, 2020.
- (4) Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

<i>In millions of dollars</i>	Dec. 31, 2019	Net realized/unrealized gains (losses) incl. in ⁽¹⁾		Transfers		Purchases	Issuances	Sales	Settlements	Sept. 30, 2020	Unrealized gains (losses) still held ⁽³⁾
		Principal transactions	Other ⁽¹⁾⁽²⁾	into Level 3	out of Level 3						
Assets											
Securities borrowed and purchased under agreements to resell	\$ 303	\$ 18	\$ —	\$ —	\$ —	\$ 151	\$ —	\$ —	\$ (142)	\$ 330	\$ 4
Trading non-derivative assets											
Trading mortgage-backed securities											
U.S. government-sponsored agency guaranteed	10	(65)	—	21	(9)	390	—	(81)	—	266	14
Residential	123	70	—	214	(60)	341	—	(419)	—	269	(6)
Commercial	61	5	—	156	(17)	113	—	(137)	—	181	(13)
Total trading mortgage-backed securities	\$ 194	\$ 10	\$ —	\$ 391	\$ (86)	\$ 844	\$ —	\$ (637)	\$ —	\$ 716	\$ (5)
U.S. Treasury and federal agency securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
State and municipal	64	2	—	15	(3)	62	—	(64)	—	76	1
Foreign government	52	(27)	—	6	(2)	130	—	(118)	—	41	—
Corporate	313	265	—	108	(127)	579	2	(860)	(6)	274	7
Marketable equity securities	100	(22)	—	40	(3)	221	—	(271)	—	65	(33)
Asset-backed securities	1,177	(88)	—	663	(61)	1,091	—	(954)	—	1,828	(208)
Other trading assets	555	196	—	321	(254)	297	19	(321)	(19)	794	(63)
Total trading non-derivative assets	\$ 2,455	\$ 336	\$ —	\$ 1,544	\$ (536)	\$ 3,224	\$ 21	\$ (3,225)	\$ (25)	\$ 3,794	\$ (301)
Trading derivatives, net⁽⁴⁾											
Interest rate contracts	\$ 1	\$ 445	\$ —	\$ 1,597	\$ (9)	\$ 33	\$ 134	\$ (49)	\$ (616)	\$ 1,536	\$ 365
Foreign exchange contracts	(5)	70	—	(56)	40	52	—	(19)	(57)	25	339
Equity contracts	(1,596)	(747)	—	(432)	167	25	—	(18)	(58)	(2,659)	(658)
Commodity contracts	(59)	(34)	—	85	(75)	95	—	(59)	22	(25)	(34)
Credit derivatives	(56)	308	—	138	(339)	—	—	—	100	151	49
Total trading derivatives, net⁽⁴⁾	\$ (1,715)	\$ 42	\$ —	\$ 1,332	\$ (216)	\$ 205	\$ 134	\$ (145)	\$ (609)	\$ (972)	\$ 61
Investments											
Mortgage-backed securities											
U.S. government-sponsored agency guaranteed	\$ 32	\$ —	\$ (5)	\$ 1	\$ 1	\$ 1	\$ —	\$ —	\$ —	\$ 30	\$ (64)
Residential	—	—	—	—	—	—	—	—	—	—	8
Commercial	—	—	—	—	—	—	—	—	—	—	—
Total investment mortgage-backed securities	\$ 32	\$ —	\$ (5)	\$ 1	\$ 1	\$ 1	\$ —	\$ —	\$ —	\$ 30	\$ (56)
U.S. Treasury and federal agency securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
State and municipal	623	—	(12)	312	(131)	114	—	(81)	—	825	50
Foreign government	96	—	8	27	(64)	274	—	(152)	—	189	—
Corporate	45	—	2	49	(152)	162	—	(50)	—	56	—
Marketable equity securities	—	—	(1)	1	—	—	—	—	—	—	(1)
Asset-backed securities	22	—	(1)	—	—	—	—	(19)	—	2	6
Other debt securities	—	—	—	—	—	—	—	—	—	—	—
Non-marketable equity securities	441	—	(36)	—	(2)	2	3	(3)	(55)	350	24
Total investments	\$ 1,259	\$ —	\$ (45)	\$ 390	\$ (348)	\$ 553	\$ 3	\$ (305)	\$ (55)	\$ 1,452	\$ 23

Table continues on the next page.

In millions of dollars	Dec. 31, 2019	Net realized/unrealized gains (losses) incl. in ⁽¹⁾		Transfers		Purchases	Issuances	Sales	Settlements	Sept. 30, 2020	Unrealized gains (losses) still held ⁽³⁾
		Principal transactions	Other ⁽¹⁾⁽²⁾	into Level 3	out of Level 3						
Loans	\$ 402	\$ —	\$ 935	\$ 355	\$ (6)	\$ —	\$ —	\$ —	\$ (5)	\$ 1,681	\$ 1,026
Mortgage servicing rights	495	—	(191)	—	—	—	87	—	(57)	334	(161)
Other financial assets measured on a recurring basis	1	—	11	19	—	—	(19)	(8)	(4)	—	9
Liabilities											
Interest-bearing deposits	\$ 215	\$ —	\$ 15	\$ 278	\$ (151)	\$ —	\$ 34	\$ —	\$ (148)	\$ 213	\$ (122)
Securities loaned and sold under agreements to repurchase	757	(7)	—	—	—	—	—	—	(105)	659	(159)
Trading account liabilities											
Securities sold, not yet purchased	48	(126)	—	171	(21)	—	9	—	(192)	141	(40)
Other trading liabilities	—	(16)	—	27	—	—	—	—	—	43	(15)
Short-term borrowings	13	28	—	164	(6)	—	72	—	(14)	201	15
Long-term debt	17,169	(647)	—	6,459	(4,195)	—	8,096	—	(5,060)	23,116	(487)
Other financial liabilities measured on a recurring basis	—	—	—	—	—	—	4	—	(2)	2	—

- (1) Changes in fair value of available-for-sale investments are recorded in *AOCI*, unless related to credit impairment, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* in the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSR's are recorded in *Other revenue* in the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period, included in earnings (and *AOCI* for changes in fair value of available-for-sale debt securities and DVA on fair value option liabilities), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at September 30, 2020.
- (4) Total Level 3 trading derivative assets and liabilities have been netted in these tables for presentation purposes only.

Level 3 Fair Value Rollforward

The following were the significant Level 3 transfers for the period December 31, 2020 to September 30, 2021:

- During the nine months ended September 30, 2021, transfers of *Loans* of \$2.0 billion from Level 3 to Level 2 were primarily driven by equity forward and volatility inputs that have been assessed as not significant to the overall valuation of certain hybrid loan instruments, including equity options and long dated equity call spreads.
- During the nine months ended September 30, 2021, transfers of *Equity contracts* of \$1.0 billion from Level 2 to Level 3 were due to equity forward and volatility inputs becoming an unobservable and/or significant input relative to the overall valuation of equity options and equity swaps. In other instances, market changes have resulted in observable equity forward and volatility inputs becoming an insignificant input to the overall valuation of the instrument (e.g., when an option becomes deep-in or deep-out of the money). This has resulted in \$1.6 billion of certain *Equity contracts* being transferred from Level 3 to Level 2.
- During the three and nine months ended September 30, 2021, transfers of *Long-term debt* were \$2.1 billion and \$6.9 billion, respectively, from Level 2 to Level 3. Of the \$6.9 billion transfer in the nine months ended September 30, 2021, approximately \$5.9 billion related to interest rate option volatility inputs becoming unobservable and/or significant relative to their overall valuation, and \$0.9 billion related to equity volatility inputs (in addition to other volatility inputs, e.g., interest rate volatility inputs) becoming unobservable and/or

significant to their overall valuation. In other instances, market changes have resulted in some inputs becoming more observable, and some unobservable inputs becoming less significant to the overall valuation of the instruments (e.g., when an option becomes deep-in or deep-out of the money). This has primarily resulted in \$1.1 billion and \$7.1 billion of certain structured long-term debt products being transferred from Level 3 to Level 2 during the three and nine months ended September 30, 2021, respectively.

The following were the significant Level 3 transfers for the period December 31, 2019 to September 30, 2020:

- During the nine months ended September 30, 2020, transfers of *Interest rate contracts* of \$1.6 billion from Level 2 to Level 3 were due to interest rate option volatility becoming an unobservable and/or significant input relative to the overall valuation of inflation and other interest rate derivatives.
- During the three and nine months ended September 30, 2020, \$1.4 billion and \$6.5 billion, respectively, of *Long-term debt* containing embedded derivatives was transferred from Level 2 to Level 3, as a result of interest rate option volatility, equity correlation and credit derivative inputs becoming unobservable and/or significant relative to the overall valuation of certain structured long-term debt products. In other instances, market changes resulted in unobservable volatility inputs becoming insignificant to the overall valuation of the instrument (e.g., when an option becomes deep-in or deep-out of the money). This has resulted in \$4.2 billion of certain structured long-term debt products being transferred from Level 3 to Level 2 during the nine months ended September 30, 2020.

Valuation Techniques and Inputs for Level 3 Fair Value Measurements

The following tables present the valuation techniques covering the majority of Level 3 inventory and the most significant unobservable inputs used in Level 3 fair value measurements. Differences between this table and amounts presented in the Level 3 Fair Value Rollforward table represent individually immaterial items that have been measured using a variety of valuation techniques other than those listed.

<i>As of September 30, 2021</i>	Fair value⁽¹⁾ <i>(in millions)</i>	Methodology	Input	Low⁽²⁾⁽³⁾	High⁽²⁾⁽³⁾	Weighted average⁽⁴⁾
Assets						
Securities borrowed and purchased under agreements to resell	\$ 257	Model-based	Credit spread	15 bps	15 bps	15 bps
			Interest rate	0.27 %	0.64 %	0.46 %
Mortgage-backed securities	\$ 376	Yield analysis	Yield	2.10 %	17.85 %	5.62 %
	244	Price-based	Price	\$ 4.41	\$ 120.77	\$ 50.04
State and municipal, foreign government, corporate and other debt securities	\$ 2,223	Price-based	Price	\$ 0.01	\$ 1,024.98	\$ 188.92
	904	Model-based	Equity volatility	— %	286.78 %	23.08 %
Marketable equity securities⁽⁵⁾	\$ 139	Price-based	Price	\$ —	\$ 73,000.00	\$ 6,027.91
	41	Model-based	Illiquidity discount	20.00 %	21.00 %	20.31 %
	25	Comparables analysis	WAL	1.99 years	1.99 years	1.99 years
			Recovery <i>(in millions)</i>	\$ 5,733	\$ 5,733	\$ 5,733
			Revenue multiple	6.40x	6.40x	6.40x
Asset-backed securities	\$ 360	Price-based	Price	\$ 5.70	\$ 3,450.00	\$ 447.00
	307	Yield analysis	Yield	2.76 %	21.13 %	7.25 %
Non-marketable equities	\$ 166	Comparables analysis	Illiquidity discount	10.00 %	35.00 %	27.40 %
	114	Price-based	PE ratio	11.20x	29.60x	16.62x
	67	Model-based	Adjustment factor	—x	0.70x	0.32x
			Price	\$ 43.43	\$ 1,684.00	\$ 1,219.39
			EBITDA multiples	4.60x	18.30x	12.89x
			Revenue multiple	13.00x	25.10x	18.54x
Derivatives—gross⁽⁶⁾						
Interest rate contracts (gross)	\$ 4,681	Model-based	IR Normal volatility	0.05 %	0.78 %	0.57 %
			Inflation volatility	0.26 %	2.71 %	1.22 %
Foreign exchange contracts (gross)	\$ 1,219	Model-based	IR Normal volatility	0.11 %	0.59 %	0.51 %
			FX volatility	0.76 %	41.60 %	10.25 %
			Interest rate	2.43 %	8.04 %	6.39 %
Equity contracts (gross)⁽⁷⁾	\$ 5,400	Model-based	Equity volatility	— %	286.78 %	35.61 %
			Equity forward	57.78 %	127.80 %	89.35 %
			Equity-Equity correlation	(40.00)%	99.00 %	80.51 %
			Equity-FX correlation	(80.10)%	80.00 %	(10.34)%
Commodity and other contracts (gross)	\$ 1,985	Model-based	Commodity correlation	(50.82)%	91.95 %	(0.71)%
			Commodity volatility	11.00 %	130.00 %	25.04 %
			Forward price	37.49 %	619.33 %	99.31 %
Credit derivatives (gross)	\$ 1,111	Model-based	Credit spread	5 bps	625 bps	66 bps
	458	Price-based	Recovery rate	25.00 %	75.00 %	42.25 %
			Upfront points	4.54 %	99.97 %	59.38 %
			Credit correlation	25.00 %	80.00 %	52.25 %
			Price	\$ 40.00	\$ 102.88	\$ 79.01

<i>As of September 30, 2021</i>	Fair value ⁽¹⁾ <i>(in millions)</i>	Methodology	Input	Low ⁽²⁾⁽³⁾	High ⁽²⁾⁽³⁾	Weighted average ⁽⁴⁾
Nontrading derivatives and other financial assets and liabilities measured on a recurring basis (gross)	\$ 87	Price-based	Price	\$ 5.63	\$ 252.23	\$ 152.32
Loans and leases	\$ 656	Model-based	Equity volatility	23.42 %	63.96 %	36.98 %
Mortgage servicing rights	\$ 333	Cash flow	Yield	2.00 %	14.00 %	6.70 %
	76	Model-based	WAL	3.26 years	6.68 years	5.68 years
Liabilities						
Interest-bearing deposits	\$ 149	Model-based	IR Normal volatility	0.14 %	0.78 %	0.62 %
Securities loaned and sold under agreements to repurchase	\$ 656	Model-based	Interest rate	0.13 %	2.34 %	1.62 %
Trading account liabilities						
Securities sold, not yet purchased and other trading liabilities	\$ 81	Price-based	Price	\$ —	\$ 12,100.00	\$ 1,378.00
Short-term borrowings and long-term debt	\$ 25,792	Model-based	IR Normal volatility	0.11 %	0.78 %	0.56 %
			Equity volatility	— %	286.78 %	23.17 %
			Equity-IR correlation	(13.00)%	60.00 %	29.19 %
			Equity-FX correlation	(80.10)%	80.00 %	(10.34)%
			FX volatility	— %	32.57 %	9.68 %

<i>As of December 31, 2020</i>	Fair value ⁽¹⁾ <i>(in millions)</i>	Methodology	Input	Low ⁽²⁾⁽³⁾	High ⁽²⁾⁽³⁾	Weighted average ⁽⁴⁾
Assets						
Securities borrowed and purchased under agreements to resell	\$ 320	Model-based	Credit spread	15 bps	15 bps	15 bps
			Interest rate	0.30 %	0.35 %	0.32 %
Mortgage-backed securities	\$ 344	Price-based	Price	\$ 30	\$ 111	\$ 80
	168	Yield analysis	Yield	2.63 %	21.80 %	10.13 %
State and municipal, foreign government, corporate and other debt securities	\$ 1,566	Price-based	Price	\$ —	\$ 2,265	\$ 90
	852	Model-based	Credit spread	35 bps	375 bps	226 bps
Marketable equity securities⁽⁵⁾	\$ 36	Model-based	Price	\$ —	\$ 31,000	\$ 5,132
	36	Price-based	WAL	1.48 years	1.48 years	1.48 years
			Recovery <i>(in millions)</i>	\$ 5,733	\$ 5,733	\$ 5,733
Asset-backed securities	\$ 863	Price-based	Price	\$ 2	\$ 157	\$ 59
	744	Yield analysis	Yield	3.77 %	21.77 %	9.01 %
Non-marketable equities	\$ 205	Comparables analysis	Illiquidity discount	10.00 %	45.00 %	25.29 %
			PE ratio	13.60x	28.00x	22.83x
	142	Price-based	Price	\$ 136	\$ 2,041	\$ 1,647
			EBITDA multiples	3.30x	36.70x	15.10x
			Adjustment factor	0.20x	0.61x	0.25x
			Appraised value <i>(in thousands)</i>	\$ 287	\$ 39,745	\$ 21,754
			Revenue multiple	2.70x	28.00x	8.92x
Derivatives—gross⁽⁶⁾						
Interest rate contracts (gross)	\$ 5,143	Model-based	Inflation volatility	0.27 %	2.36 %	0.78 %
			IR normal volatility	0.11 %	0.73 %	0.52 %
Foreign exchange contracts (gross)	\$ 1,296	Model-based	FX volatility	1.70 %	12.63 %	5.41 %
			Contingent event	100.00 %	100.00 %	100.00 %

<i>As of December 31, 2020</i>	Fair value ⁽¹⁾ <i>(in millions)</i>	Methodology	Input	Low ⁽²⁾⁽³⁾	High ⁽²⁾⁽³⁾	Weighted average ⁽⁴⁾
			Interest rate	0.84 %	84.09 %	17.55 %
			IR normal volatility	0.11 %	0.52 %	0.46 %
			IR-FX correlation	40.00 %	60.00 %	50.00 %
			IR-IR correlation	(21.71)%	40.00 %	38.09 %
Equity contracts (gross) ⁽⁷⁾	\$ 7,330	Model-based	Equity volatility	5.00 %	91.43 %	42.74 %
			Forward price	65.88 %	105.20 %	91.82 %
Commodity and other contracts (gross)	\$ 1,636	Model-based	Commodity correlation	(44.92)%	95.91 %	70.60 %
			Commodity volatility	0.16 %	80.17 %	23.72 %
			Forward price	15.40 %	262.00 %	98.53 %
Credit derivatives (gross)	\$ 1,854	Model-based	Credit spread	3.50 bps	352.35 bps	99.89 bps
	408	Price-based	Recovery rate	20.00 %	60.00 %	41.60 %
			Credit correlation	25.00 %	80.00 %	43.36 %
			Upfront points	— %	107.20 %	48.10 %
Loans and leases	\$ 1,804	Model-based	Equity volatility	24.65 %	83.09 %	58.23 %
Mortgage servicing rights	\$ 258	Cash flow	Yield	2.86 %	16.00 %	6.32 %
	78	Model-based	WAL	2.66 years	5.40 years	4.46 years
Liabilities						
Interest-bearing deposits	\$ 206	Model-based	IR Normal volatility	0.11 %	0.73 %	0.54 %
Securities loaned and sold under agreements to repurchase	\$ 631	Model-based	Interest rate	0.08 %	1.86 %	0.71 %
Trading account liabilities						
Securities sold, not yet purchased	\$ 178	Model-based	IR lognormal volatility	52.06 %	128.87 %	89.82 %
	62	Price-based	Price	\$ —	\$ 866	\$ 80
			Interest rate	10.03 %	20.07 %	13.70 %
Short-term borrowings and long-term debt	\$ 24,827	Model-based	IR Normal volatility	0.11 %	0.73 %	0.51 %
			Forward price	15.40 %	262.00 %	92.48 %

(1) The tables above include the fair values for the items listed and may not foot to the total population for each category.

(2) Some inputs are shown as zero due to rounding.

(3) When the low and high inputs are the same, there is either a constant input applied to all positions, or the methodology involving the input applies to only one large position.

(4) Weighted averages are calculated based on the fair values of the instruments.

(5) For equity securities, the price inputs are expressed on an absolute basis, not as a percentage of the notional amount.

(6) Both trading and non-trading account derivatives—assets and liabilities—are presented on a gross absolute value basis.

(7) Includes hybrid products.

Items Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis and, therefore, are not included in the tables above. These include assets measured at cost that have been written down to fair value during the periods as a result of an impairment. These also include non-marketable equity securities that have been measured using the measurement alternative and are either (i) written down to fair value during the periods as a result of an impairment or (ii) adjusted upward or downward to fair value as a result of a transaction observed during the periods for an identical or similar investment in the same issuer. In addition, these assets include loans held-for-sale and other real estate owned that are measured at the lower of cost or market value.

The following tables present the carrying amounts of all assets that were still held for which a nonrecurring fair value measurement was recorded:

<i>In millions of dollars</i>	Fair value	Level 2	Level 3
September 30, 2021			
Loans HFS ⁽¹⁾	\$ 876	\$ 368	\$ 508
Other real estate owned	5	—	5
Loans ⁽²⁾	224	—	224
Non-marketable equity securities measured using the measurement alternative	233	44	189
Total assets at fair value on a nonrecurring basis	\$ 1,338	\$ 412	\$ 926

<i>In millions of dollars</i>	Fair value	Level 2	Level 3
December 31, 2020			
Loans HFS ⁽¹⁾	\$ 3,375	\$ 478	\$ 2,897
Other real estate owned	17	4	13
Loans ⁽²⁾	1,015	679	336
Non-marketable equity securities measured using the measurement alternative	315	312	3
Total assets at fair value on a nonrecurring basis	\$ 4,722	\$ 1,473	\$ 3,249

- (1) Net of fair value amounts on the unfunded portion of loans HFS recognized as *Other liabilities* on the Consolidated Balance Sheet.
- (2) Represents impaired loans held for investment whose carrying amount is based on the fair value of the underlying collateral less costs to sell, primarily real estate.

Valuation Techniques and Inputs for Level 3 Nonrecurring Fair Value Measurements

The following tables present the valuation techniques covering the majority of Level 3 nonrecurring fair value measurements and the most significant unobservable inputs used in those measurements:

<i>As of September 30, 2021</i>	Fair value ⁽¹⁾ <i>(in millions)</i>	Methodology	Input	Low ⁽²⁾	High	Weighted average ⁽³⁾
Loans held-for-sale	\$ 508	Price-based	Price	\$ 90.00	\$ 100.00	\$ 98.37
Other real estate owned	\$ 5	Recovery analysis	Appraised value ⁽⁴⁾	\$ 27,000	\$ 3,400,000	\$ 712,192
Loans ⁽⁵⁾	\$ 192	Price-based	Appraised value ⁽⁴⁾	\$ 91	\$ 3,900,000	\$ 253,297
	\$ 32	Recovery analysis	Price	2.70	70.00	32.14
Non-marketable equity securities measured using the measurement alternative	\$ 189	Price-based	Price	\$ 8.48	\$ 1,951.67	\$ 580.68

<i>As of December 31, 2020</i>	Fair value ⁽¹⁾ <i>(in millions)</i>	Methodology	Input	Low ⁽²⁾	High	Weighted average ⁽³⁾
Loans held-for-sale	\$ 2,683	Price-based	Price	\$ 79	\$ 100	\$ 98
Other real estate owned	\$ 7	Price-based	Appraised value ⁽⁴⁾	\$ 3,110,711	\$ 4,241,357	\$ 3,586,975
	\$ 4	Recovery analysis	Price	51	51	51
Loans ⁽⁵⁾	\$ 147	Price-based	Price	\$ 2	\$ 49	\$ 23
	\$ 73	Recovery analysis	Recovery rate	0.99 %	78.00 %	13.37 %
			Appraised value ⁽⁴⁾	\$ 34	\$ 43,646,426	\$ 17,762,950

(1) The table above includes the fair values for the items listed and may not foot to the total population for each category.

(2) Some inputs are shown as zero due to rounding.

(3) Weighted averages are calculated based on the fair values of the instruments.

(4) Appraised values are disclosed in whole dollars.

(5) Represents impaired loans held for investment whose carrying amount is based on the fair value of the underlying collateral less costs to sell, primarily real estate.

Nonrecurring Fair Value Changes

The following table presents total nonrecurring fair value measurements for the period, included in earnings, attributable to the change in fair value relating to assets that were still held:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Loans HFS	\$ (13)	\$ (26)	\$ (22)	\$ (133)
Other real estate owned	—	—	—	(1)
Loans ⁽¹⁾	(10)	(31)	33	(131)
Non-marketable equity securities measured using the measurement alternative	72	37	363	8
Total nonrecurring fair value gains (losses)	\$ 49	\$ (20)	\$ 374	\$ (257)

(1) Represents loans held for investment whose carrying amount is based on the fair value of the underlying collateral less costs to sell, primarily real estate.

Estimated Fair Value of Financial Instruments Not Carried at Fair Value

The following tables present the carrying value and fair value of Citigroup's financial instruments that are not carried at fair value. The tables below therefore exclude items measured at fair value on a recurring basis presented in the tables above.

<i>In billions of dollars</i>	September 30, 2021		Estimated fair value		
	Carrying value	Estimated fair value	Level 1	Level 2	Level 3
Assets					
Investments, net of allowance	\$ 203.0	\$ 203.7	\$ 89.1	\$ 111.6	\$ 3.0
Securities borrowed and purchased under agreements to resell	125.5	125.5	—	121.8	3.7
Loans ⁽¹⁾⁽²⁾	639.4	654.2	—	—	654.2
Other financial assets ⁽²⁾⁽³⁾	421.0	421.0	302.5	21.3	97.2
Liabilities					
Deposits	\$ 1,344.8	\$ 1,345.5	\$ —	\$ 1,178.0	\$ 167.5
Securities loaned and sold under agreements to repurchase	133.9	133.9	—	133.6	0.3
Long-term debt ⁽⁴⁾	180.1	194.0	—	179.8	14.2
Other financial liabilities ⁽⁵⁾	115.4	115.4	—	18.0	97.4

<i>In billions of dollars</i>	December 31, 2020		Estimated fair value		
	Carrying value	Estimated fair value	Level 1	Level 2	Level 3
Assets					
Investments, net of allowance	\$ 110.3	\$ 113.2	\$ 23.3	\$ 87.0	\$ 2.9
Securities borrowed and purchased under agreements to resell	109.5	109.5	—	109.5	—
Loans ⁽¹⁾⁽²⁾	643.3	663.9	—	0.6	663.3
Other financial assets ⁽²⁾⁽³⁾	383.2	383.2	291.5	18.1	73.6
Liabilities					
Deposits	\$ 1,278.7	\$ 1,278.8	\$ —	\$ 1,093.3	\$ 185.5
Securities loaned and sold under agreements to repurchase	139.3	139.3	—	139.3	—
Long-term debt ⁽⁴⁾	204.6	221.2	—	197.8	23.4
Other financial liabilities ⁽⁵⁾	102.4	102.4	—	19.2	83.2

- (1) The carrying value of loans is net of the *Allowance for credit losses on loans* of \$17.7 billion for September 30, 2021 and \$25.0 billion for December 31, 2020. In addition, the carrying values exclude \$0.5 billion and \$0.7 billion of lease finance receivables at September 30, 2021 and December 31, 2020, respectively.
- (2) Includes items measured at fair value on a nonrecurring basis.
- (3) Includes cash and due from banks, deposits with banks, brokerage receivables, reinsurance recoverables and other financial instruments included in *Other assets* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.
- (4) The carrying value includes long-term debt balances under qualifying fair value hedges.
- (5) Includes brokerage payables, separate and variable accounts, short-term borrowings (carried at cost) and other financial instruments included in *Other liabilities* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.

The estimated fair values of the Company's corporate unfunded lending commitments at September 30, 2021 and December 31, 2020 were off-balance liabilities of \$9.1 billion and \$7.3 billion, respectively, substantially all of which are classified as Level 3. The Company does not estimate the fair values of consumer unfunded lending commitments, which are generally cancellable by providing notice to the borrower.

21. FAIR VALUE ELECTIONS

The Company may elect to report most financial instruments and certain other items at fair value on an instrument-by-instrument basis with changes in fair value reported in earnings, other than DVA (see below). The election is made upon the initial recognition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair value election may not otherwise be revoked once an election is made. The

changes in fair value are recorded in current earnings. Movements in DVA are reported as a component of *AOCl*. Additional discussion regarding the applicable areas in which fair value elections were made is presented in Note 20 to the Consolidated Financial Statements.

The Company has elected fair value accounting for its mortgage servicing rights (MSRs). See Note 18 to the Consolidated Financial Statements for additional details on Citi's MSRs.

The following table presents the changes in fair value of those items for which the fair value option has been elected:

<i>In millions of dollars</i>	Changes in fair value—gains (losses)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Assets				
Securities borrowed and purchased under agreements to resell	\$ (28)	\$ (27)	\$ (64)	\$ 17
Trading account assets	(2)	183	151	(278)
Loans				
Certain corporate loans	(292)	1,003	376	973
Certain consumer loans	—	—	—	—
Total loans	\$ (292)	\$ 1,003	\$ 376	\$ 973
Other assets				
MSRs	\$ (3)	\$ (22)	\$ 49	\$ (191)
Certain mortgage loans HFS ⁽¹⁾	25	74	69	208
Total other assets	\$ 22	\$ 52	\$ 118	\$ 17
Total assets	\$ (300)	\$ 1,211	\$ 581	\$ 729
Liabilities				
Interest-bearing deposits	\$ 54	\$ (53)	\$ (39)	\$ (105)
Securities loaned and sold under agreements to repurchase	19	482	37	390
Trading account liabilities	5	16	15	(1)
Short-term borrowings ⁽²⁾	140	(60)	332	937
Long-term debt ⁽²⁾	975	(1,098)	542	865
Total liabilities	\$ 1,193	\$ (713)	\$ 887	\$ 2,086

(1) Includes gains (losses) associated with interest rate lock commitments for those loans that have been originated and elected under the fair value option.

(2) Includes DVA that is included in *AOCl*. See Notes 17 and 20 to the Consolidated Financial Statements.

Own Debt Valuation Adjustments (DVA)

Own debt valuation adjustments are recognized on Citi's liabilities for which the fair value option has been elected using Citi's credit spreads observed in the bond market. Changes in fair value of fair value option liabilities related to changes in Citigroup's own credit spreads (DVA) are reflected as a component of *AOCI*.

Among other variables, the fair value of liabilities for which the fair value option has been elected (other than non-recourse debt and similar liabilities) is impacted by the narrowing or widening of the Company's credit spreads.

The estimated changes in the fair value of these non-derivative liabilities due to such changes in the Company's own credit spread (or instrument-specific credit risk) were a loss of \$107 million and a loss of \$452 million for the three months ended September 30, 2021 and 2020, and a loss of \$256 million and a gain of \$801 million for the nine months ended September 30, 2021 and 2020, respectively. Changes in fair value resulting from changes in instrument-specific credit risk were estimated by incorporating the Company's current credit spreads observable in the bond market into the relevant valuation technique used to value each liability as described above.

The Fair Value Option for Financial Assets and Financial Liabilities

Selected Portfolios of Securities Purchased Under Agreements to Resell, Securities Borrowed, Securities Sold Under Agreements to Repurchase, Securities Loaned and Certain Uncollateralized Short-Term Borrowings

The Company elected the fair value option for certain portfolios of fixed income securities purchased under agreements to resell and fixed income securities sold under agreements to repurchase, securities borrowed, securities loaned and certain uncollateralized short-term borrowings held primarily by broker-dealer entities in the United States, the United Kingdom and Japan. In each case, the election was made because the related interest rate risk is managed on a portfolio basis, primarily with offsetting derivative instruments that are accounted for at fair value through earnings.

The following table provides information about certain credit products carried at fair value:

<i>In millions of dollars</i>	September 30, 2021		December 31, 2020	
	Trading assets	Loans	Trading assets	Loans
Carrying amount reported on the Consolidated Balance Sheet	\$ 8,382	\$ 7,159	\$ 8,063	\$ 6,854
Aggregate unpaid principal balance in excess of (less than) fair value	(116)	(161)	(915)	(14)
Balance of non-accrual loans or loans more than 90 days past due	—	1	—	4
Aggregate unpaid principal balance in excess of (less than) fair value for non-accrual loans or loans more than 90 days past due	—	1	—	—

Changes in fair value for transactions in these portfolios are recorded in *Principal transactions*. The related interest revenue and interest expense are measured based on the contractual rates specified in the transactions and are reported as *Interest revenue* and *Interest expense* in the Consolidated Statement of Income.

Certain Loans and Other Credit Products

Citigroup has also elected the fair value option for certain other originated and purchased loans, including certain unfunded loan products, such as guarantees and letters of credit, executed by Citigroup's lending and trading businesses. None of these credit products are highly leveraged financing commitments. Significant groups of transactions include loans and unfunded loan products that are expected to be either sold or securitized in the near term, or transactions where the economic risks are hedged with derivative instruments, such as purchased credit default swaps or total return swaps where the Company pays the total return on the underlying loans to a third party. Citigroup has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications. Fair value was not elected for most lending transactions across the Company.

In addition to the amounts reported above, \$744 million and \$1,068 million of unfunded commitments related to certain credit products selected for fair value accounting were outstanding as of September 30, 2021 and December 31, 2020, respectively.

Changes in the fair value of funded and unfunded credit products are classified in *Principal transactions* in Citi's Consolidated Statement of Income. Related interest revenue is measured based on the contractual interest rates and reported as *Interest revenue on Trading account assets* or loan interest depending on the balance sheet classifications of the credit products. The changes in fair value for the nine months ended September 30, 2021 and 2020 due to instrument-specific credit risk totaled to losses of \$(10) million and \$(23) million, respectively.

Certain Investments in Unallocated Precious Metals

Citigroup invests in unallocated precious metals accounts (gold, silver, platinum and palladium) as part of its commodity and foreign currency trading activities or to economically hedge certain exposures from issuing structured liabilities. Under ASC 815, the investment is bifurcated into a debt host contract and a commodity forward derivative instrument. Citigroup elects the fair value option for the debt host contract, and reports the debt host contract within *Trading account assets* on the Company's Consolidated Balance Sheet. The total carrying amount of debt host contracts across unallocated precious metals accounts was approximately \$0.4 billion and \$0.5 billion at September 30, 2021 and December 31, 2020, respectively. The amounts are expected to fluctuate based on trading activity in future periods.

As part of its commodity and foreign currency trading activities, Citi trades unallocated precious metals investments and executes forward purchase and forward sale derivative contracts with trading counterparties. When Citi sells an unallocated precious metals investment, Citi's receivable from its depository bank is repaid and Citi derecognizes its investment in the unallocated precious metal. The forward purchase or sale contract with the trading counterparty indexed to unallocated precious metals is accounted for as a derivative, at fair value through earnings. As of September 30, 2021, there were approximately \$16.7 billion and \$6.7 billion of notional amounts of such forward purchase and forward sale derivative contracts outstanding, respectively.

Certain Investments in Private Equity and Real Estate Ventures

Citigroup invests in private equity and real estate ventures for the purpose of earning investment returns and for capital appreciation. The Company has elected the fair value option for certain of these ventures, because such investments are considered similar to many private equity or hedge fund activities in Citi's investment companies, which are reported at fair value. The fair value option brings consistency in the accounting and evaluation of these investments. All investments (debt and equity) in such private equity and real estate entities are accounted for at fair value. These investments are classified as *Investments* on Citigroup's Consolidated Balance Sheet.

Changes in the fair values of these investments are classified in *Other revenue* in the Company's Consolidated Statement of Income.

Certain Mortgage Loans Held-for-Sale (HFS)

Citigroup has elected the fair value option for certain purchased and originated prime fixed-rate and conforming adjustable-rate first mortgage loans HFS. These loans are intended for sale or securitization and are hedged with derivative instruments. The Company has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications.

The following table provides information about certain mortgage loans HFS carried at fair value:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Carrying amount reported on the Consolidated Balance Sheet	\$ 2,630	\$ 1,742
Aggregate fair value in excess of (less than) unpaid principal balance	77	91
Balance of non-accrual loans or loans more than 90 days past due	1	—
Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due	—	—

The changes in the fair values of these mortgage loans are reported in *Other revenue* in the Company's Consolidated Statement of Income. There was no net change in fair value during the nine months ended September 30, 2021 and 2020 due to instrument-specific credit risk. Related interest income continues to be measured based on the contractual interest rates and reported as *Interest revenue* in the Consolidated Statement of Income.

Certain Debt Liabilities

The Company has elected the fair value option for certain debt liabilities. The Company elected the fair value option because these exposures are considered to be trading-related positions and, therefore, they are managed on a fair value basis. These positions will continue to be classified as debt, deposits or derivatives classified as *Trading account liabilities* on the Company's Consolidated Balance Sheet according to their legal form.

The following table provides information about the carrying value of notes carried at fair value, disaggregated by type of risk:

<i>In billions of dollars</i>	September 30, 2021	December 31, 2020
Interest rate linked	\$ 38.3	\$ 34.5
Foreign exchange linked	0.2	1.2
Equity linked	32.8	27.3
Commodity linked	4.0	1.4
Credit linked	2.9	2.6
Total	\$ 78.2	\$ 67.0

The portion of the changes in fair value attributable to changes in Citigroup's own credit spreads (DVA) is reflected as a component of *AOCI* while all other changes in fair value are reported in *Principal transactions*. Changes in the fair value of these liabilities include accrued interest, which is also included in the change in fair value reported in *Principal transactions*.

The following table provides information about long-term debt carried at fair value:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Carrying amount reported on the Consolidated Balance Sheet	\$ 78,178	\$ 67,063
Aggregate unpaid principal balance in excess of (less than) fair value	(3,019)	(5,130)

The following table provides information about short-term borrowings carried at fair value:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Carrying amount reported on the Consolidated Balance Sheet	\$ 8,814	\$ 4,683
Aggregate unpaid principal balance in excess of (less than) fair value	—	68

22. GUARANTEES, LEASES AND COMMITMENTS

Citi provides a variety of guarantees and indemnifications to its customers to enhance their credit standing and enable them to complete a wide variety of business transactions. For certain contracts meeting the definition of a guarantee, the guarantor must recognize, at inception, a liability for the fair value of the obligation undertaken in issuing the guarantee.

In addition, the guarantor must disclose the maximum potential amount of future payments that the guarantor could be required to make under the guarantee, if there were a total default by the guaranteed parties. The determination of the maximum potential future payments is based on the notional

amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. As such, Citi believes such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

For additional information regarding Citi's guarantees and indemnifications included in the tables below, as well as its other guarantees and indemnifications excluded from these tables, see Note 26 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

The following tables present information about Citi's guarantees at September 30, 2021 and December 31, 2020:

<i>In billions of dollars at September 30, 2021</i>	Maximum potential amount of future payments			Carrying value <i>(in millions of dollars)</i>
	Expire within 1 year	Expire after 1 year	Total amount outstanding	
Financial standby letters of credit	\$ 27.6	\$ 64.9	\$ 92.5	\$ 937
Performance guarantees	6.5	6.1	12.6	46
Derivative instruments considered to be guarantees	17.0	54.9	71.9	360
Loans sold with recourse	—	1.7	1.7	15
Securities lending indemnifications ⁽¹⁾	131.7	—	131.7	—
Credit card merchant processing ⁽²⁾	114.6	—	114.6	1
Credit card arrangements with partners	—	0.8	0.8	7
Custody indemnifications and other	—	24.5	24.5	37
Total	\$ 297.4	\$ 152.9	\$ 450.3	\$ 1,403

<i>In billions of dollars at December 31, 2020</i>	Maximum potential amount of future payments			Carrying value <i>(in millions of dollars)</i>
	Expire within 1 year	Expire after 1 year	Total amount outstanding	
Financial standby letters of credit	\$ 25.3	\$ 68.4	\$ 93.7	\$ 1,407
Performance guarantees	7.3	6.0	13.3	72
Derivative instruments considered to be guarantees	20.0	60.9	80.9	671
Loans sold with recourse	—	1.2	1.2	9
Securities lending indemnifications ⁽¹⁾	112.2	—	112.2	—
Credit card merchant processing ⁽²⁾	101.9	—	101.9	3
Credit card arrangements with partners	0.2	0.8	1.0	7
Custody indemnifications and other	—	37.3	37.3	35
Total	\$ 266.9	\$ 174.6	\$ 441.5	\$ 2,204

- (1) The carrying values of securities lending indemnifications were not material for either period presented, as the probability of potential liabilities arising from these guarantees is minimal.
- (2) At September 30, 2021 and December 31, 2020, this maximum potential exposure was estimated to be \$115 billion and \$102 billion, respectively. However, Citi believes that the maximum exposure is not representative of the actual potential loss exposure based on its historical experience. This contingent liability is unlikely to arise, as most products and services are delivered when purchased and amounts are refunded when items are returned to merchants.

Loans Sold with Recourse

Loans sold with recourse represent Citi's obligations to reimburse the buyers for loan losses under certain circumstances. Recourse refers to the clause in a sales agreement under which a seller/lender will fully reimburse the buyer/investor for any losses resulting from the purchased loans. This may be accomplished by the sellers taking back any loans that become delinquent.

In addition to the amounts shown in the tables above, Citi has recorded a repurchase reserve for its potential repurchases or make-whole liability regarding residential mortgage representation and warranty claims related to its whole loan sales to U.S. government-sponsored agencies and, to a lesser extent, private investors. The repurchase reserve was approximately \$32 million and \$31 million at September 30, 2021 and December 31, 2020, respectively, and these amounts are included in *Other liabilities* on the Consolidated Balance Sheet.

Credit Card Arrangements with Partners

Citi, in one of its credit card partner arrangements, provides guarantees to the partner regarding the volume of certain customer originations during the term of the agreement. To the extent that such origination targets are not met, the guarantees serve to compensate the partner for certain payments that otherwise would have been generated in connection with such originations.

Other Guarantees and Indemnifications

Credit Card Protection Programs

Citi, through its credit card businesses, provides various cardholder protection programs on several of its card products, including programs that provide insurance coverage for rental cars, coverage for certain losses associated with purchased products, price protection for certain purchases and protection for lost luggage. These guarantees are not included in the table, since the total outstanding amount of the guarantees and Citi's maximum exposure to loss cannot be quantified. The protection is limited to certain types of purchases and losses, and it is not possible to quantify the purchases that would qualify for these benefits at any given time. Citi assesses the probability and amount of its potential liability related to these programs based on the extent and nature of its historical loss experience. At September 30, 2021 and December 31, 2020, the actual and estimated losses incurred and the carrying value of Citi's obligations related to these programs were immaterial.

Value-Transfer Networks (Including Exchanges and Clearing Houses) (VTNs)

Citi is a member of, or shareholder in, hundreds of value-transfer networks (VTNs) (payment, clearing and settlement systems as well as exchanges) around the world. As a condition of membership, many of these VTNs require that members stand ready to pay a pro rata share of the losses incurred by the organization due to another member's default on its obligations. Citi's potential obligations may be limited to its membership interests in the VTNs, contributions to the VTN's funds, or, in certain narrow cases, to the full pro rata

share. The maximum exposure is difficult to estimate as this would require an assessment of claims that have not yet occurred; however, Citi believes the risk of loss is remote given historical experience with the VTNs. Accordingly, Citi's participation in VTNs is not reported in the guarantees tables above, and there are no amounts reflected on the Consolidated Balance Sheet as of September 30, 2021 or December 31, 2020 for potential obligations that could arise from Citi's involvement with VTN associations.

Long-Term Care Insurance Indemnification

In 2000, Travelers Life & Annuity (Travelers), then a subsidiary of Citi, entered into a reinsurance agreement to transfer the risks and rewards of its long-term care (LTC) business to GE Life (now Genworth Financial Inc., or Genworth), then a subsidiary of the General Electric Company (GE). As part of this transaction, the reinsurance obligations were provided by two regulated insurance subsidiaries of GE Life, which funded two collateral trusts with securities. Presently, as discussed below, the trusts are referred to as the Genworth Trusts.

As part of GE's spin-off of Genworth in 2004, GE retained the risks and rewards associated with the 2000 Travelers reinsurance agreement by providing a reinsurance contract to Genworth through GE's Union Fidelity Life Insurance Company (UFLIC) subsidiary that covers the Travelers LTC policies. In addition, GE provided a capital maintenance agreement in favor of UFLIC that is designed to assure that UFLIC will have the funds to pay its reinsurance obligations. As a result of these reinsurance agreements and the spin-off of Genworth, Genworth has reinsurance protection from UFLIC (supported by GE) and has reinsurance obligations in connection with the Travelers LTC policies. As noted below, the Genworth reinsurance obligations now benefit Brighthouse Financial, Inc. (Brighthouse). While neither Brighthouse nor Citi are direct beneficiaries of the capital maintenance agreement between GE and UFLIC, Brighthouse and Citi benefit indirectly from the existence of the capital maintenance agreement, which helps assure that UFLIC will continue to have funds necessary to pay its reinsurance obligations to Genworth.

In connection with Citi's 2005 sale of Travelers to MetLife Inc. (MetLife), Citi provided an indemnification to MetLife for losses (including policyholder claims) relating to the LTC business for the entire term of the Travelers LTC policies, which, as noted above, are reinsured by subsidiaries of Genworth. In 2017, MetLife spun off its retail insurance business to Brighthouse. As a result, the Travelers LTC policies now reside with Brighthouse. The original reinsurance agreement between Travelers (now Brighthouse) and Genworth remains in place and Brighthouse is the sole beneficiary of the Genworth Trusts. The Genworth Trusts are designed to provide collateral to Brighthouse in an amount equal to the statutory liabilities of Brighthouse in respect of the Travelers LTC policies. The assets in the Genworth Trusts are evaluated and adjusted periodically to ensure that the fair value of the assets continues to provide collateral in an amount equal to these estimated statutory liabilities, as the liabilities change over time.

If both (i) Genworth fails to perform under the original Travelers/GE Life reinsurance agreement for any reason, including its insolvency or the failure of UFLIC to perform under its reinsurance contract or GE to perform under the capital maintenance agreement, and (ii) the assets of the two Genworth Trusts are insufficient or unavailable, then Citi, through its LTC reinsurance indemnification, must reimburse Brighthouse for any losses incurred in connection with the LTC policies. Since both events would have to occur before Citi would become responsible for any payment to Brighthouse pursuant to its indemnification obligation, and the likelihood of such events occurring is currently not probable, there is no liability reflected on the Consolidated Balance Sheet as of September 30, 2021 and December 31, 2020 related to this indemnification. However, if both events become reasonably possible (meaning more than remote but less than probable), Citi will be required to estimate and disclose a reasonably possible loss or range of loss to the extent that such an estimate could be made. In addition, if both events become probable, Citi will be required to accrue for such liability in accordance with applicable accounting principles.

Citi continues to closely monitor its potential exposure under this indemnification obligation, given GE's 2018 LTC and other charges and the September 2019 AM Best credit ratings downgrade for the Genworth subsidiaries.

Futures and Over-the-Counter Derivatives Clearing

Citi provides clearing services on central clearing parties (CCP) for clients that need to clear exchange-traded and over-the-counter (OTC) derivative contracts with CCPs. Based on all relevant facts and circumstances, Citi has concluded that it acts as an agent for accounting purposes in its role as clearing member for these client transactions. As such, Citi does not reflect the underlying exchange-traded or OTC derivatives contracts in its Consolidated Financial Statements. See Note 19 for a discussion of Citi's derivatives activities that are reflected in its Consolidated Financial Statements.

As a clearing member, Citi collects and remits cash and securities collateral (margin) between its clients and the respective CCP. In certain circumstances, Citi collects a higher amount of cash (or securities) from its clients than it needs to remit to the CCPs. This excess cash is then held at depository institutions such as banks or carry brokers.

There are two types of margin: initial and variation. Where Citi obtains benefits from or controls cash initial margin (e.g., retains an interest spread), cash initial margin collected from clients and remitted to the CCP or depository institutions is reflected within *Brokerage payables* (payables to customers) and *Brokerage receivables* (receivables from brokers, dealers and clearing organizations) or *Cash and due from banks*, respectively.

However, for exchange-traded and OTC-cleared derivative contracts where Citi does not obtain benefits from or control the client cash balances, the client cash initial margin collected from clients and remitted to the CCP or depository institutions is not reflected on Citi's Consolidated Balance Sheet. These conditions are met when Citi has contractually agreed with the client that (i) Citi will pass through to the client all interest paid by the CCP or depository

institutions on the cash initial margin, (ii) Citi will not utilize its right as a clearing member to transform cash margin into other assets, (iii) Citi does not guarantee and is not liable to the client for the performance of the CCP or the depository institution and (iv) the client cash balances are legally isolated from Citi's bankruptcy estate. The total amount of cash initial margin collected and remitted in this manner was approximately \$17.1 billion and \$16.6 billion as of September 30, 2021 and December 31, 2020, respectively.

Variation margin due from clients to the respective CCP, or from the CCP to clients, reflects changes in the value of the client's derivative contracts for each trading day. As a clearing member, Citi is exposed to the risk of non-performance by clients (e.g., failure of a client to post variation margin to the CCP for negative changes in the value of the client's derivative contracts). In the event of non-performance by a client, Citi would move to close out the client's positions. The CCP would typically utilize initial margin posted by the client and held by the CCP, with any remaining shortfalls required to be paid by Citi as clearing member. Citi generally holds incremental cash or securities margin posted by the client, which would typically be expected to be sufficient to mitigate Citi's credit risk in the event the client fails to perform.

As required by ASC 860-30-25-5, securities collateral posted by clients is not recognized on Citi's Consolidated Balance Sheet.

Carrying Value—Guarantees and Indemnifications

At September 30, 2021 and December 31, 2020, the total carrying amounts of the liabilities related to the guarantees and indemnifications included in the tables above amounted to approximately \$1.4 billion and \$2.2 billion, respectively. The carrying value of financial and performance guarantees is included in *Other liabilities*. For loans sold with recourse, the carrying value of the liability is included in *Other liabilities*.

Collateral

Cash collateral available to Citi to reimburse losses realized under these guarantees and indemnifications amounted to \$62.8 billion and \$51.6 billion at September 30, 2021 and December 31, 2020, respectively. Securities and other marketable assets held as collateral amounted to \$88.1 billion and \$80.1 billion at September 30, 2021 and December 31, 2020, respectively. The majority of collateral is held to reimburse losses realized under securities lending indemnifications. In addition, letters of credit in favor of Citi held as collateral amounted to \$3.9 billion and \$6.6 billion at September 30, 2021 and December 31, 2020, respectively. Other property may also be available to Citi to cover losses under certain guarantees and indemnifications; however, the value of such property has not been determined.

Performance Risk

Presented in the tables below are the maximum potential amounts of future payments that are classified based on internal and external credit ratings. The determination of the maximum potential future payments is based on the notional amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. As such, Citi believes such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

	Maximum potential amount of future payments			
	Investment grade	Non-investment grade	Not rated	Total
<i>In billions of dollars at September 30, 2021</i>				
Financial standby letters of credit	\$ 80.1	\$ 12.2	\$ 0.2	\$ 92.5
Performance guarantees	10.0	2.6	—	12.6
Derivative instruments deemed to be guarantees	—	—	71.9	71.9
Loans sold with recourse	—	—	1.7	1.7
Securities lending indemnifications	—	—	131.7	131.7
Credit card merchant processing	—	—	114.6	114.6
Credit card arrangements with partners	—	—	0.8	0.8
Custody indemnifications and other	11.8	12.7	—	24.5
Total	\$ 101.9	\$ 27.5	\$ 320.9	\$ 450.3

	Maximum potential amount of future payments			
	Investment grade	Non-investment grade	Not rated	Total
<i>In billions of dollars at December 31, 2020</i>				
Financial standby letters of credit	\$ 78.5	\$ 14.6	\$ 0.6	\$ 93.7
Performance guarantees	9.8	3.0	0.5	13.3
Derivative instruments deemed to be guarantees	—	—	80.9	80.9
Loans sold with recourse	—	—	1.2	1.2
Securities lending indemnifications	—	—	112.2	112.2
Credit card merchant processing	—	—	101.9	101.9
Credit card arrangements with partners	—	—	1.0	1.0
Custody indemnifications and other	24.9	12.4	—	37.3
Total	\$ 113.2	\$ 30.0	\$ 298.3	\$ 441.5

Leases

The Company's operating leases, where Citi is a lessee, include real estate such as office space and branches and various types of equipment. These leases have a weighted-average remaining lease term of approximately six years as of September 30, 2021. The operating lease ROU asset and lease liability were \$2.8 billion and \$3.0 billion, respectively, as of September 30, 2021, compared to an operating lease ROU asset of \$2.8 billion and lease liability of \$3.1 billion as of December 31, 2020. The Company recognizes fixed lease costs on a straight-line basis throughout the lease term in the Consolidated Statement of Income. In addition, variable lease costs are recognized in the period in which the obligation for those payments is incurred.

Credit Commitments and Lines of Credit

The table below summarizes Citigroup's credit commitments:

<i>In millions of dollars</i>	U.S.	Outside of U.S.	September 30, 2021	December 31, 2020
Commercial and similar letters of credit	\$ 696	\$ 5,713	\$ 6,409	\$ 5,221
One- to four-family residential mortgages	1,735	2,756	4,491	5,002
Revolving open-end loans secured by one- to four-family residential properties	7,225	1,130	8,355	9,626
Commercial real estate, construction and land development	14,267	2,733	17,000	12,867
Credit card lines	604,350	100,607	704,957	710,399
Commercial and other consumer loan commitments	214,515	118,283	332,798	322,458
Other commitments and contingencies	5,437	212	5,649	5,715
Total	\$ 848,225	\$ 231,434	\$ 1,079,659	\$ 1,071,288

The majority of unused commitments are contingent upon customers maintaining specific credit standards. Commercial commitments generally have floating interest rates and fixed expiration dates and may require payment of fees. Such fees (net of certain direct costs) are deferred and, upon exercise of the commitment, amortized over the life of the loan or, if exercise is deemed remote, amortized over the commitment period.

Other Commitments and Contingencies

Other commitments and contingencies include all other transactions related to commitments and contingencies not reported on the lines above.

Unsettled Reverse Repurchase and Securities Borrowing Agreements and Unsettled Repurchase and Securities Lending Agreements

In addition, in the normal course of business, Citigroup enters into reverse repurchase and securities borrowing agreements, as well as repurchase and securities lending agreements, which settle at a future date. At September 30, 2021 and December 31, 2020, Citigroup had approximately \$135.8 billion and \$71.8 billion of unsettled reverse repurchase and securities borrowing agreements, and approximately \$57.4 billion and \$62.5 billion of unsettled repurchase and securities lending agreements, respectively. For a further discussion of securities purchased under agreements to resell and securities borrowed, and securities sold under agreements to repurchase and securities loaned, including the Company's policy for offsetting repurchase and reverse repurchase agreements, see Note 10 to the Consolidated Financial Statements.

Restricted Cash

Citigroup defines restricted cash (as cash subject to withdrawal restrictions) to include cash deposited with central banks that must be maintained to meet minimum regulatory requirements, and cash set aside for the benefit of customers or for other purposes such as compensating balance arrangements or debt retirement. Restricted cash includes minimum reserve requirements with the Federal Reserve Bank and certain other central banks and cash segregated to satisfy rules regarding the protection of customer assets as required by Citigroup broker-dealers' primary regulators, including the United States Securities and Exchange Commission (SEC), the Commodity Futures Trading Commission and the United Kingdom's Prudential Regulation Authority.

Restricted cash is included on the Consolidated Balance Sheet within the following balance sheet lines:

<i>In millions of dollars</i>	September 30, 2021	December 31, 2020
Cash and due from banks	\$ 2,733	\$ 3,774
Deposits with banks, net of allowance	13,900	14,203
Total	\$ 16,633	\$ 17,977

In response to the COVID-19 pandemic, the Federal Reserve Bank and certain other central banks eased regulations related to minimum required cash deposited with central banks.

23. CONTINGENCIES

The following information supplements and amends, as applicable, the disclosures in Note 23 to the Consolidated Financial Statements in Citi's Second Quarter of 2021 Form 10-Q and First Quarter of 2021 Form 10-Q and in Note 27 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K. For purposes of this Note, Citigroup, its affiliates and subsidiaries and current and former officers, directors, and employees, are sometimes collectively referred to as Citigroup and Related Parties.

In accordance with ASC 450, Citigroup establishes accruals for contingencies, including any litigation, regulatory, or tax matters disclosed herein, when Citigroup believes it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Once established, accruals are adjusted from time to time, as appropriate, in light of additional information. The amount of loss ultimately incurred in relation to those matters may be substantially higher or lower than the amounts accrued for those matters.

If Citigroup has not accrued for a matter because the matter does not meet the criteria for accrual (as set forth above), or Citigroup believes an exposure to loss exists in excess of the amount accrued for a particular matter, in each case assuming a material loss is reasonably possible but not probable, Citigroup discloses the matter. In addition, for such matters, Citigroup discloses an estimate of the aggregate reasonably possible loss or range of loss in excess of the amounts accrued for those matters for which an estimate can be made. At September 30, 2021, Citigroup estimates that the reasonably possible unaccrued loss for these matters ranges up to approximately \$1.5 billion in the aggregate.

As available information changes, the matters for which Citigroup is able to estimate will change, and the estimates themselves will change. In addition, while many estimates presented in financial statements and other financial disclosures involve significant judgment and may be subject to significant uncertainty, estimates of the range of reasonably possible loss arising from litigation, regulatory, tax, or other matters are subject to particular uncertainties. For example, at the time of making an estimate, Citigroup may only have preliminary or incomplete information about the facts underlying the claim; its assumptions about the future rulings of the court or other tribunal on significant issues, or the behavior and incentives of adverse parties, regulators, or tax authorities may prove to be wrong; and the outcomes it is attempting to predict are often not amenable to the use of statistical or other quantitative analytical tools. In addition, from time to time an outcome may occur that Citigroup had not accounted for in its estimates because it had deemed such an outcome to be remote. For all these reasons, the amount of loss in excess of amounts accrued in relation to matters for which an estimate has been made could be substantially higher or lower than the range of loss included in the estimate.

Subject to the foregoing, it is the opinion of Citigroup's management, based on current knowledge and after taking into account its current accruals, that the eventual outcome of all matters described in this Note would not be likely to have a material adverse effect on the consolidated financial condition of Citigroup. Nonetheless, given the substantial or indeterminate amounts sought in certain of these matters and the inherent unpredictability of such matters, an adverse outcome in certain of these matters could, from time to time, have a material adverse effect on Citigroup's consolidated results of operations or cash flows in particular quarterly or annual periods.

For further information on ASC 450 and Citigroup's accounting and disclosure framework for contingencies, including for any litigation, regulatory, and tax matters disclosed herein, see Note 27 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

ANZ Underwriting Matter

In August 2021, the Australian Commonwealth Director of Public Prosecution (CDPP) discontinued four of the six charges brought against Citigroup Global Markets Australia Pty Limited. The CDPP also discontinued all charges against one former Citi employee. Additional information concerning this action is publicly available in court filings under the docket number NSD 1316–NSD 1324/2020.

Interbank Offered Rates-Related Litigation and Other Matters

Antitrust and Other Litigation: On September 9, 2021, in *MCCARTHY, ET AL. v. INTERCONTINENTAL EXCHANGE, INC., ET AL.*, the court held a hearing on plaintiffs' motions for preliminary and permanent injunctions. On September 30, 2021, defendants moved to dismiss the complaint. Additional information concerning this action is publicly available in court filings under the docket number 20 Civ. 5832 (N.D. Cal.) (Donato, J.).

Interchange Fee Litigation

On September 27, 2021, the court granted the injunctive relief class plaintiffs' motion to certify a non-opt-out class. Additional information concerning these consolidated actions is publicly available in court filings under the docket number MDL 05-1720 (E.D.N.Y.) (Brodie, J.).

Madoff-Related Litigation

In December 2008, a Securities Investor Protection Act (SIPA) trustee, Irving H. Picard, was appointed for the SIPA liquidation of Bernard L. Madoff Investment Securities LLC (BLMIS), in the United States Bankruptcy Court for the Southern District of New York. Beginning in 2010, he commenced actions against multiple Citi entities, including Citibank, N.A., Citicorp North America, Inc., Citigroup Global Markets Limited, and Citibank (Switzerland) AG, seeking recovery of monies that originated at BLMIS and were allegedly received by the Citi entities as subsequent transferees. On August 30, 2021, the United States Court of Appeals for the Second Circuit reversed the bankruptcy court's denial of the SIPA trustee's motion for leave to amend his complaint and remanded the case to the bankruptcy court.

for further proceedings. The actions are captioned PICARD v. CITIBANK, N.A., ET AL. and PICARD v. CITIBANK (SWITZERLAND) AG. Additional information concerning these actions is publicly available in court filings under the docket numbers 10-5345, 12-1700 (Bankr. S.D.N.Y.) (Morris, J.); 12-MC-115 (S.D.N.Y.) (Rakoff, J.); and 17-2992, 17-3076, 17-3139, 19-4282, 20-1333 (2d Cir.).

Also beginning in 2010, the British Virgin Islands liquidators of Fairfield Sentry Limited, whose assets were invested with BLMIS, commenced multiple actions in the United States Bankruptcy Court for the Southern District of New York against over 400 defendants, including Citigroup Global Markets Limited; Citibank (Switzerland) AG; Citibank, N.A., London; Citivic Nominees, Limited; and Cititrust (Bahamas) Limited. The actions seek recovery of monies that were allegedly received by Citi entities from Fairfield Sentry. Appeals concerning various dismissed claims are pending before the United States District Court for the Southern District of New York, and there is one claim remaining in Bankruptcy Court. These actions are captioned FAIRFIELD SENTRY LTD., ET AL. v. CGML, ET AL.; FAIRFIELD SENTRY LTD., ET AL. v. CITIBANK NA LONDON, ET AL.; FAIRFIELD SENTRY LTD., ET AL. v. ZURICH CAPITAL MARKETS COMPANY, ET AL.; and FAIRFIELD SENTRY LTD., ET AL. v. DON CHIMANGO SA, ET AL. Additional information is publicly available in court filings under the docket numbers 10-13164, 10-3496, 10-3622, 10-3634, 10-3640, 10-4100, 11-2770, 12-1298 (Bankr. S.D.N.Y.) (Morris, J.); and 19-3911, 19-4267, 19-4396, 19-4484, 19-5106, 19-5135, 21-2997, 21-3243, 21-3526, 21-3529, 21-3530, 21-4307, 21-4498, 21-4496 (S.D.N.Y.) (Broderick, J.).

Sovereign Securities Matters

Antitrust and Other Litigation: On July 19, 2021, in IN RE SSA BONDS ANTITRUST LITIGATION, the United States Court of Appeals for the Second Circuit affirmed the district court's dismissal of the case. Additional information concerning this action is publicly available in court filings under the docket numbers 16-CV-3711 (S.D.N.Y.) (Ramos, J.) and 20-1759 (2d Cir.).

Tribune Company Bankruptcy

On August 20, 2021, the United States Court of Appeals for the Second Circuit issued its decision in the consolidated appeals in KIRSCHNER v. FITZSIMONS and KIRSCHNER v. CGMI. In the FITZSIMONS action, the Second Circuit affirmed the dismissal of the actual fraudulent transfer claim against the shareholder defendants, including the Citigroup affiliates. In the CGMI action, the Second Circuit affirmed the dismissal of all claims against CGMI except for the claim of constructive fraudulent conveyance. As to that claim, the Second Circuit vacated the dismissal and remanded to the district court for further proceedings on that claim and other claims that remain against certain other defendants that are not Citigroup affiliates. Additional information concerning this action is publicly available in court filings under the docket numbers 12 MC 2296 (S.D.N.Y.) (Cote, J.), 19-0449 (2d Cir.), and 19-3049 (2d Cir.).

Variable Rate Demand Obligation Litigation

On August 6, 2021, the plaintiffs in the nationwide putative class action filed a consolidated amended complaint, captioned THE BOARD OF DIRECTORS OF THE SAN DIEGO ASSOCIATION OF GOVERNMENTS v. BANK OF AMERICA CORP., ET AL. On September 14, 2021, defendants moved to dismiss the consolidated amended complaint in part. Additional information concerning this action is publicly available in court filings under the docket number 19-CV-1608 (S.D.N.Y.) (Furman, J.).

Wind Farm Litigations

On September 11, 2021, the Stephens Ranch plaintiffs voluntarily dismissed their action with prejudice. Additional information concerning this action is publicly available in court filings under docket numbers 652078/2021 (Sup. Ct. N.Y. Cnty.) (Reed, J.) and 2021-01387 (1st Dep't).

Settlement Payments

Payments required in any settlement agreements described above have been made or are covered by existing litigation or other accruals.

24. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

Citigroup's Registration Statement on Form S-3 on file with the SEC includes its wholly owned subsidiary, Citigroup Global Markets Holdings Inc. (CGMHI), as a co-registrant. Any securities issued by CGMHI under the Form S-3 will be fully and unconditionally guaranteed by Citigroup.

The following are the Condensed Consolidating Statements of Income and Comprehensive Income for the three and nine months ended September 30, 2021 and 2020, Condensed Consolidating Balance Sheet as of September 30, 2021 and December 31, 2020 and Condensed Consolidating Statement of Cash Flows for the nine months ended September 30, 2021 and 2020 for Citigroup Inc., the parent holding company (Citigroup parent company), CGMHI, other Citigroup subsidiaries and eliminations and total consolidating adjustments. "Other Citigroup subsidiaries and eliminations" includes all other subsidiaries of Citigroup, intercompany eliminations and income (loss) from discontinued operations. "Consolidating adjustments" includes Citigroup parent company elimination of distributed and undistributed income of subsidiaries and investment in subsidiaries.

These Condensed Consolidating Financial Statements have been prepared and presented in accordance with SEC Regulation S-X Rule 3-10, "Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered."

These Condensed Consolidating Financial Statements are presented for purposes of additional analysis, but should be considered in relation to the Consolidated Financial Statements of Citigroup taken as a whole.

Condensed Consolidating Statements of Income and Comprehensive Income

Three Months Ended September 30, 2021

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
Revenues					
Dividends from subsidiaries	\$ 2,592	\$ —	\$ —	\$ (2,592)	\$ —
Interest revenue	—	844	11,806	—	12,650
Interest revenue—intercompany	935	129	(1,064)	—	—
Interest expense	1,190	201	861	—	2,252
Interest expense—intercompany	56	323	(379)	—	—
Net interest revenue	\$ (311)	\$ 449	\$ 10,260	\$ —	\$ 10,398
Commissions and fees	\$ —	\$ 1,893	\$ 1,506	\$ —	\$ 3,399
Commissions and fees—intercompany	—	85	(85)	—	—
Principal transactions	130	(1,468)	3,571	—	2,233
Principal transactions—intercompany	(305)	2,220	(1,915)	—	—
Other revenue	(138)	159	1,103	—	1,124
Other revenue—intercompany	(44)	(13)	57	—	—
Total non-interest revenues	\$ (357)	\$ 2,876	\$ 4,237	\$ —	\$ 6,756
Total revenues, net of interest expense	\$ 1,924	\$ 3,325	\$ 14,497	\$ (2,592)	\$ 17,154
Provisions for credit losses and for benefits and claims	\$ (2)	\$ 2	\$ (192)	\$ —	\$ (192)
Operating expenses					
Compensation and benefits	\$ 3	\$ 1,347	\$ 4,708	\$ —	\$ 6,058
Compensation and benefits—intercompany	21	—	(21)	—	—
Other operating	35	728	4,663	—	5,426
Other operating—intercompany	2	781	(783)	—	—
Total operating expenses	\$ 61	\$ 2,856	\$ 8,567	\$ —	\$ 11,484
Equity in undistributed income of subsidiaries	\$ 2,530	\$ —	\$ —	\$ (2,530)	\$ —
Income (loss) from continuing operations before income taxes	\$ 4,395	\$ 467	\$ 6,122	\$ (5,122)	\$ 5,862
Provision (benefit) for income taxes	(249)	183	1,259	—	1,193
Income (loss) from continuing operations	\$ 4,644	\$ 284	\$ 4,863	\$ (5,122)	\$ 4,669
Income (loss) from discontinued operations, net of taxes	—	—	(1)	—	(1)
Net income before attribution of noncontrolling interests	\$ 4,644	\$ 284	\$ 4,862	\$ (5,122)	\$ 4,668
Noncontrolling interests	—	—	24	—	24
Net income (loss)	\$ 4,644	\$ 284	\$ 4,838	\$ (5,122)	\$ 4,644
Comprehensive income					
Add: Other comprehensive income (loss)	\$ (1,731)	\$ (195)	\$ 2,007	\$ (1,812)	\$ (1,731)
Total Citigroup comprehensive income (loss)	\$ 2,913	\$ 89	\$ 6,845	\$ (6,934)	\$ 2,913
Add: Other comprehensive income attributable to noncontrolling interests	\$ —	\$ —	\$ (31)	\$ —	\$ (31)
Add: Net income attributable to noncontrolling interests	—	—	24	—	24
Total comprehensive income (loss)	\$ 2,913	\$ 89	\$ 6,838	\$ (6,934)	\$ 2,906

Condensed Consolidating Statements of Income and Comprehensive Income

Nine Months Ended September 30, 2021

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
Revenues					
Dividends from subsidiaries	\$ 6,392	\$ —	\$ —	\$ (6,392)	\$ —
Interest revenue	—	2,829	34,818	—	37,647
Interest revenue—intercompany	2,847	410	(3,257)	—	—
Interest expense	3,611	645	2,628	—	6,884
Interest expense—intercompany	234	982	(1,216)	—	—
Net interest revenue	\$ (998)	\$ 1,612	\$ 30,149	\$ —	\$ 30,763
Commissions and fees	\$ —	\$ 5,890	\$ 4,553	\$ —	\$ 10,443
Commissions and fees—intercompany	(27)	220	(193)	—	—
Principal transactions	1,007	5,109	2,334	—	8,450
Principal transactions—intercompany	(1,273)	(2,128)	3,401	—	—
Other revenue	(87)	401	3,985	—	4,299
Other revenue—intercompany	(105)	(41)	146	—	—
Total non-interest revenues	\$ (485)	\$ 9,451	\$ 14,226	\$ —	\$ 23,192
Total revenues, net of interest expense	\$ 4,909	\$ 11,063	\$ 44,375	\$ (6,392)	\$ 53,955
Provisions for credit losses and for benefits and claims	\$ —	\$ 9	\$ (3,322)	\$ —	\$ (3,313)
Operating expenses					
Compensation and benefits	\$ 31	\$ 3,984	\$ 14,026	\$ —	\$ 18,041
Compensation and benefits—intercompany	69	—	(69)	—	—
Other operating	60	2,050	13,598	—	15,708
Other operating—intercompany	8	2,269	(2,277)	—	—
Total operating expenses	\$ 168	\$ 8,303	\$ 25,278	\$ —	\$ 33,749
Equity in undistributed income of subsidiaries	\$ 13,270	\$ —	\$ —	\$ (13,270)	\$ —
Income (loss) from continuing operations before income taxes	\$ 18,011	\$ 2,751	\$ 22,419	\$ (19,662)	\$ 23,519
Provision (benefit) for income taxes	(768)	516	4,932	—	4,680
Income (loss) from continuing operations	\$ 18,779	\$ 2,235	\$ 17,487	\$ (19,662)	\$ 18,839
Income (loss) from discontinued operations, net of taxes	—	—	7	—	7
Net income before attribution of noncontrolling interests	\$ 18,779	\$ 2,235	\$ 17,494	\$ (19,662)	\$ 18,846
Noncontrolling interests	—	—	67	—	67
Net income (loss)	\$ 18,779	\$ 2,235	\$ 17,427	\$ (19,662)	\$ 18,779
Comprehensive income					
Add: Other comprehensive income (loss)	\$ (4,793)	\$ (238)	\$ 578	\$ (340)	\$ (4,793)
Total Citigroup comprehensive income (loss)	\$ 13,986	\$ 1,997	\$ 18,005	\$ (20,002)	\$ 13,986
Add: Other comprehensive income attributable to noncontrolling interests	\$ —	\$ —	\$ (71)	\$ —	\$ (71)
Add: Net income attributable to noncontrolling interests	—	—	67	—	67
Total comprehensive income (loss)	\$ 13,986	\$ 1,997	\$ 18,001	\$ (20,002)	\$ 13,982

Condensed Consolidating Statements of Income and Comprehensive Income

Three Months Ended September 30, 2020

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
Revenues					
Dividends from subsidiaries	\$ 2,250	\$ —	\$ —	\$ (2,250)	\$ —
Interest revenue	—	1,128	12,186	—	13,314
Interest revenue—intercompany	991	153	(1,144)	—	—
Interest expense	1,267	274	1,280	—	2,821
Interest expense—intercompany	61	416	(477)	—	—
Net interest revenue	\$ (337)	\$ 591	\$ 10,239	\$ —	\$ 10,493
Commissions and fees	\$ —	\$ 1,494	\$ 1,259	\$ —	\$ 2,753
Commissions and fees—intercompany	—	30	(30)	—	—
Principal transactions	(169)	(3,779)	6,456	—	2,508
Principal transactions—intercompany	42	4,350	(4,392)	—	—
Other revenue	(90)	208	1,430	—	1,548
Other revenue—intercompany	78	12	(90)	—	—
Total non-interest revenues	\$ (139)	\$ 2,315	\$ 4,633	\$ —	\$ 6,809
Total revenues, net of interest expense	\$ 1,774	\$ 2,906	\$ 14,872	\$ (2,250)	\$ 17,302
Provisions for credit losses and for benefits and claims	\$ —	\$ (1)	\$ 2,385	\$ —	\$ 2,384
Operating expenses					
Compensation and benefits	\$ (21)	\$ 1,165	\$ 4,451	\$ —	\$ 5,595
Compensation and benefits—intercompany	44	—	(44)	—	—
Other operating	5	597	4,767	—	5,369
Other operating—intercompany	4	772	(776)	—	—
Total operating expenses	\$ 32	\$ 2,534	\$ 8,398	\$ —	\$ 10,964
Equity in undistributed income of subsidiaries	\$ 1,056	\$ —	\$ —	\$ (1,056)	\$ —
Income (loss) from continuing operations before income taxes	\$ 2,798	\$ 373	\$ 4,089	\$ (3,306)	\$ 3,954
Provision (benefit) for income taxes	(348)	165	960	—	777
Income (loss) from continuing operations	\$ 3,146	\$ 208	\$ 3,129	\$ (3,306)	\$ 3,177
Income (loss) from discontinued operations, net of taxes	—	—	(7)	—	(7)
Net income (loss) before attribution of noncontrolling interests	\$ 3,146	\$ 208	\$ 3,122	\$ (3,306)	\$ 3,170
Noncontrolling interests	—	—	24	—	24
Net income (loss)	\$ 3,146	\$ 208	\$ 3,098	\$ (3,306)	\$ 3,146
Comprehensive income					
Add: Other comprehensive income (loss)	\$ 280	\$ (51)	\$ (2,178)	\$ 2,229	\$ 280
Total Citigroup comprehensive income (loss)	\$ 3,426	\$ 157	\$ 920	\$ (1,077)	\$ 3,426
Add: Other comprehensive income attributable to noncontrolling interests	\$ —	\$ —	\$ 19	\$ —	\$ 19
Add: Net income attributable to noncontrolling interests	—	—	24	—	24
Total comprehensive income (loss)	\$ 3,426	\$ 157	\$ 963	\$ (1,077)	\$ 3,469

Condensed Consolidating Statements of Income and Comprehensive Income

Nine Months Ended September 30, 2020

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
Revenues					
Dividends from subsidiaries	\$ 2,355	\$ —	\$ —	\$ (2,355)	\$ —
Interest revenue	—	4,340	40,702	—	45,042
Interest revenue—intercompany	3,202	776	(3,978)	—	—
Interest expense	3,675	1,795	6,507	—	11,977
Interest expense—intercompany	451	1,819	(2,270)	—	—
Net interest revenue	\$ (924)	\$ 1,502	\$ 32,487	\$ —	\$ 33,065
Commissions and fees	\$ —	\$ 4,815	\$ 3,892	\$ —	\$ 8,707
Commissions and fees—intercompany	(19)	267	(248)	—	—
Principal transactions	(1,099)	(518)	13,543	—	11,926
Principal transactions—intercompany	606	4,849	(5,455)	—	—
Other revenue	(24)	468	3,657	—	4,101
Other revenue—intercompany	16	38	(54)	—	—
Total non-interest revenues	\$ (520)	\$ 9,919	\$ 15,335	\$ —	\$ 24,734
Total revenues, net of interest expense	\$ 911	\$ 11,421	\$ 47,822	\$ (2,355)	\$ 57,799
Provisions for credit losses and for benefits and claims	\$ —	\$ (1)	\$ 17,542	\$ —	\$ 17,541
Operating expenses					
Compensation and benefits	\$ 112	\$ 3,806	\$ 12,955	\$ —	\$ 16,873
Compensation and benefits—intercompany	119	—	(119)	—	—
Other operating	37	1,789	13,368	—	15,194
Other operating—intercompany	12	1,629	(1,641)	—	—
Total operating expenses	\$ 280	\$ 7,224	\$ 24,563	\$ —	\$ 32,067
Equity in undistributed income of subsidiaries	\$ 5,285	\$ —	\$ —	\$ (5,285)	\$ —
Income (loss) from continuing operations before income taxes	\$ 5,916	\$ 4,198	\$ 5,717	\$ (7,640)	\$ 8,191
Provision (benefit) for income taxes	(822)	1,217	1,014	—	1,409
Income (loss) from continuing operations	\$ 6,738	\$ 2,981	\$ 4,703	\$ (7,640)	\$ 6,782
Income (loss) from discontinued operations, net of taxes	—	—	(26)	—	(26)
Net income (loss) before attribution of noncontrolling interests	\$ 6,738	\$ 2,981	\$ 4,677	\$ (7,640)	\$ 6,756
Noncontrolling interests	—	—	18	—	18
Net income (loss)	\$ 6,738	\$ 2,981	\$ 4,659	\$ (7,640)	\$ 6,738
Comprehensive income					
Add: Other comprehensive income (loss)	\$ 3,253	\$ 277	\$ 10,058	\$ (10,335)	\$ 3,253
Total Citigroup comprehensive income (loss)	\$ 9,991	\$ 3,258	\$ 14,717	\$ (17,975)	\$ 9,991
Add: Other comprehensive income attributable to noncontrolling interests	\$ —	\$ —	\$ 7	\$ —	\$ 7
Add: Net income attributable to noncontrolling interests	—	—	18	—	18
Total comprehensive income (loss)	\$ 9,991	\$ 3,258	\$ 14,742	\$ (17,975)	\$ 10,016

Condensed Consolidating Balance Sheet

September 30, 2021

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
Assets					
Cash and due from banks	\$ —	\$ 965	\$ 27,941	\$ —	\$ 28,906
Cash and due from banks—intercompany	8	6,033	(6,041)	—	—
Deposits with banks, net of allowance	—	5,763	289,139	—	294,902
Deposits with banks—intercompany	4,000	9,200	(13,200)	—	—
Securities borrowed and purchased under resale agreements	—	277,955	59,741	—	337,696
Securities borrowed and purchased under resale agreements—intercompany	—	25,137	(25,137)	—	—
Trading account assets	249	204,591	138,074	—	342,914
Trading account assets—intercompany	1,001	5,043	(6,044)	—	—
Investments, net of allowance	1	266	500,582	—	500,849
Loans, net of unearned income	—	3,018	661,746	—	664,764
Loans, net of unearned income—intercompany	—	—	—	—	—
Allowance for credit losses on loans (ACLL)	—	—	(17,715)	—	(17,715)
Total loans, net	\$ —	\$ 3,018	\$ 644,031	\$ —	\$ 647,049
Advances to subsidiaries	\$ 147,338	\$ —	\$ (147,338)	\$ —	\$ —
Investments in subsidiaries	222,021	—	—	(222,021)	—
Other assets, net of allowance ⁽¹⁾	11,043	74,168	124,349	—	209,560
Other assets—intercompany	2,867	62,048	(64,915)	—	—
Total assets	\$ 388,528	\$ 674,187	\$ 1,521,182	\$ (222,021)	\$ 2,361,876
Liabilities and equity					
Deposits	\$ —	\$ —	\$ 1,347,528	\$ —	\$ 1,347,528
Deposits—intercompany	—	—	—	—	—
Securities loaned and sold under repurchase agreements	—	192,276	16,908	—	209,184
Securities loaned and sold under repurchase agreements—intercompany	—	66,703	(66,703)	—	—
Trading account liabilities	32	131,565	47,689	—	179,286
Trading account liabilities—intercompany	632	4,565	(5,197)	—	—
Short-term borrowings	—	14,547	15,136	—	29,683
Short-term borrowings—intercompany	—	16,400	(16,400)	—	—
Long-term debt	170,104	57,826	30,344	—	258,274
Long-term debt—intercompany	—	74,016	(74,016)	—	—
Advances from subsidiaries	14,049	—	(14,049)	—	—
Other liabilities, including allowance	2,780	66,345	67,186	—	136,311
Other liabilities—intercompany	56	12,466	(12,522)	—	—
Stockholders' equity	200,875	37,478	185,278	(222,021)	201,610
Total liabilities and equity	\$ 388,528	\$ 674,187	\$ 1,521,182	\$ (222,021)	\$ 2,361,876

(1) *Other assets* for Citigroup parent company at September 30, 2021 included \$35.0 billion of placements to Citibank and its branches, of which \$19.5 billion had a remaining term of less than 30 days.

Condensed Consolidating Balance Sheet

December 31, 2020

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
Assets					
Cash and due from banks	\$ —	\$ 628	\$ 25,721	\$ —	\$ 26,349
Cash and due from banks—intercompany	16	6,081	(6,097)	—	—
Deposits with banks, net of allowance	—	5,224	278,042	—	283,266
Deposits with banks—intercompany	4,500	8,179	(12,679)	—	—
Securities borrowed and purchased under resale agreements	—	238,718	55,994	—	294,712
Securities borrowed and purchased under resale agreements—intercompany	—	24,309	(24,309)	—	—
Trading account assets	307	222,278	152,494	—	375,079
Trading account assets—intercompany	723	9,400	(10,123)	—	—
Investments, net of allowance	1	374	446,984	—	447,359
Loans, net of unearned income	—	2,524	673,359	—	675,883
Loans, net of unearned income—intercompany	—	—	—	—	—
Allowance for credit losses on loans (ACLL)	—	—	(24,956)	—	(24,956)
Total loans, net	\$ —	\$ 2,524	\$ 648,403	\$ —	\$ 650,927
Advances to subsidiaries	\$ 152,383	\$ —	\$ (152,383)	\$ —	\$ —
Investments in subsidiaries	213,267	—	—	(213,267)	—
Other assets, net of allowance ⁽¹⁾	12,156	60,273	109,969	—	182,398
Other assets—intercompany	2,781	51,489	(54,270)	—	—
Total assets	\$ 386,134	\$ 629,477	\$ 1,457,746	\$ (213,267)	\$ 2,260,090
Liabilities and equity					
Deposits	\$ —	\$ —	\$ 1,280,671	\$ —	\$ 1,280,671
Deposits—intercompany	—	—	—	—	—
Securities loaned and sold under repurchase agreements	—	184,786	14,739	—	199,525
Securities loaned and sold under repurchase agreements—intercompany	—	76,590	(76,590)	—	—
Trading account liabilities	—	113,100	54,927	—	168,027
Trading account liabilities—intercompany	397	8,591	(8,988)	—	—
Short-term borrowings	—	12,323	17,191	—	29,514
Short-term borrowings—intercompany	—	12,757	(12,757)	—	—
Long-term debt	170,563	47,732	53,391	—	271,686
Long-term debt—intercompany	—	67,322	(67,322)	—	—
Advances from subsidiaries	12,975	—	(12,975)	—	—
Other liabilities, including allowance	2,692	55,217	52,558	—	110,467
Other liabilities—intercompany	65	15,378	(15,443)	—	—
Stockholders' equity	199,442	35,681	178,344	(213,267)	200,200
Total liabilities and equity	\$ 386,134	\$ 629,477	\$ 1,457,746	\$ (213,267)	\$ 2,260,090

(1) *Other assets* for Citigroup parent company at December 31, 2020 included \$29.5 billion of placements to Citibank and its branches, of which \$24.3 billion had a remaining term of less than 30 days.

Condensed Consolidating Statement of Cash Flows

Nine Months Ended September 30, 2021

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
Net cash provided by operating activities of continuing operations	\$ 3,604	\$ 30,413	\$ 25,168	\$ —	\$ 59,185
Cash flows from investing activities of continuing operations					
Purchases of investments	\$ —	\$ —	\$ (277,874)	\$ —	\$ (277,874)
Proceeds from sales of investments	—	—	96,203	—	96,203
Proceeds from maturities of investments	—	—	107,361	—	107,361
Change in loans	—	—	6,613	—	6,613
Proceeds from sales and securitizations of loans	—	—	1,134	—	1,134
Change in securities borrowed and purchased under agreements to resell	—	(40,065)	(2,919)	—	(42,984)
Changes in investments and advances—intercompany	3,374	(9,743)	6,369	—	—
Other investing activities	—	(42)	(2,480)	—	(2,522)
Net cash provided by (used in) investing activities of continuing operations	\$ 3,374	\$ (49,850)	\$ (65,593)	\$ —	\$ (112,069)
Cash flows from financing activities of continuing operations					
Dividends paid	\$ (3,959)	\$ (195)	\$ 195	\$ —	\$ (3,959)
Issuance of preferred stock	2,300	—	—	—	2,300
Redemption of preferred stock	(3,785)	—	—	—	(3,785)
Treasury stock acquired	(7,448)	—	—	—	(7,448)
Proceeds (repayments) from issuance of long-term debt, net	4,660	11,336	(18,507)	—	(2,511)
Proceeds (repayments) from issuance of long-term debt—intercompany, net	—	9,084	(9,084)	—	—
Change in deposits	—	—	73,769	—	73,769
Change in securities loaned and sold under agreements to repurchase	—	(2,397)	12,056	—	9,659
Change in short-term borrowings	—	2,224	(2,055)	—	169
Net change in short-term borrowings and other advances—intercompany	1,074	1,253	(2,327)	—	—
Capital contributions from (to) parent	—	(19)	19	—	—
Other financing activities	(328)	—	—	—	(328)
Net cash provided by (used in) financing activities of continuing operations	\$ (7,486)	\$ 21,286	\$ 54,066	\$ —	\$ 67,866
Effect of exchange rate changes on cash and due from banks	\$ —	\$ —	\$ (789)	\$ —	\$ (789)
Change in cash and due from banks and deposits with banks	\$ (508)	\$ 1,849	\$ 12,852	\$ —	\$ 14,193
Cash and due from banks and deposits with banks at beginning of period	4,516	20,112	284,987	—	309,615
Cash and due from banks and deposits with banks at end of period	\$ 4,008	\$ 21,961	\$ 297,839	\$ —	\$ 323,808
Cash and due from banks	\$ 8	\$ 6,998	\$ 21,900	\$ —	\$ 28,906
Deposits with banks, net of allowance	4,000	14,963	275,939	—	294,902
Cash and due from banks and deposits with banks at end of period	\$ 4,008	\$ 21,961	\$ 297,839	\$ —	\$ 323,808
Supplemental disclosure of cash flow information for continuing operations					
Cash paid (received) during the period for income taxes	\$ (1,757)	\$ 809	\$ 4,011	\$ —	\$ 3,063
Cash paid during the period for interest	2,307	1,687	2,900	—	6,894
Non-cash investing activities					
Decrease in net loans associated with significant disposals reclassified to HFS	\$ —	\$ —	\$ 8,291	\$ —	\$ 8,291
Transfers to loans HFS from loans	—	—	5,329	—	5,329
Non-cash financing activities					
Decrease in long-term debt associated with significant disposals reclassified to HFS	\$ —	\$ —	\$ 521	\$ —	\$ 521
Decrease in deposits associated with significant disposals reclassified to HFS	—	—	6,912	—	6,912

Condensed Consolidating Statement of Cash Flows

Nine Months Ended September 30, 2020

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
Net cash provided by (used in) operating activities of continuing operations	\$ 3,605	\$ (36,465)	\$ 10,606	\$ —	\$ (22,254)
Cash flows from investing activities of continuing operations					
Purchases of investments	\$ —	\$ —	\$ (276,084)	\$ —	\$ (276,084)
Proceeds from sales of investments	—	—	130,237	—	130,237
Proceeds from maturities of investments	—	—	78,476	—	78,476
Change in loans	—	—	23,488	—	23,488
Proceeds from sales and securitizations of loans	—	—	924	—	924
Change in securities borrowed and purchased under agreements to resell	—	(35,332)	(2,704)	—	(38,036)
Changes in investments and advances—intercompany	(5,179)	(5,532)	10,711	—	—
Other investing activities	—	—	(2,205)	—	(2,205)
Net cash used in investing activities of continuing operations	\$ (5,179)	\$ (40,864)	\$ (37,157)	\$ —	\$ (83,200)
Cash flows from financing activities of continuing operations					
Dividends paid	\$ (4,024)	\$ (168)	\$ 168	\$ —	\$ (4,024)
Issuance of preferred stock	1,500	—	—	—	1,500
Redemption of preferred stock	(1,500)	—	—	—	(1,500)
Treasury stock acquired	(2,925)	—	—	—	(2,925)
Proceeds (repayments) from issuance of long-term debt, net	16,136	6,606	(4,664)	—	18,078
Proceeds (repayments) from issuance of long-term debt—intercompany, net	—	1,607	(1,607)	—	—
Change in deposits	—	—	192,033	—	192,033
Change in securities loaned and sold under agreements to repurchase	—	75,977	(35,089)	—	40,888
Change in short-term borrowings	—	788	(8,398)	—	(7,610)
Net change in short-term borrowings and other advances—intercompany	(7,214)	(6,524)	13,738	—	—
Other financing activities	(408)	—	—	—	(408)
Net cash provided by financing activities of continuing operations	\$ 1,565	\$ 78,286	\$ 156,181	\$ —	\$ 236,032
Effect of exchange rate changes on cash and due from banks	\$ —	\$ —	\$ (802)	\$ —	\$ (802)
Change in cash and due from banks and deposits with banks	\$ (9)	\$ 957	\$ 128,828	\$ —	\$ 129,776
Cash and due from banks and deposits with banks at beginning of period	3,021	16,441	174,457	—	193,919
Cash and due from banks and deposits with banks at end of period	\$ 3,012	\$ 17,398	\$ 303,285	\$ —	\$ 323,695
Cash and due from banks	\$ 12	\$ 5,960	\$ 19,336	\$ —	\$ 25,308
Deposits with banks, net of allowance	3,000	11,438	283,949	—	298,387
Cash and due from banks and deposits with banks at end of period	\$ 3,012	\$ 17,398	\$ 303,285	\$ —	\$ 323,695
Supplemental disclosure of cash flow information for continuing operations					
Cash paid during the period for income taxes	\$ (1,263)	\$ 1,177	\$ 3,923	\$ —	\$ 3,837
Cash paid during the period for interest	2,507	3,988	5,007	—	11,502
Non-cash investing activities					
Transfers to loans HFS from loans	\$ —	\$ —	\$ 2,122	\$ —	\$ 2,122

UNREGISTERED SALES OF EQUITY SECURITIES, REPURCHASES OF EQUITY SECURITIES AND DIVIDENDS

Unregistered Sales of Equity Securities

None.

Equity Security Repurchases

All large banks, including Citi, are subject to limitations on capital distributions in the event of a breach of any regulatory capital buffers, including the Stress Capital Buffer, with the degree of such restrictions based on the extent to which the buffers are breached. For additional information, see “Capital Resources—Regulatory Capital Buffers” and “Risk Factors—Strategic Risks” in Citi’s 2020 Annual Report on Form 10-K.

Citi repurchased its common shares for an aggregate of \$3.0 billion during the third quarter of 2021, as indicated in the table below. All shares repurchased were added to treasury stock.

The following table summarizes Citi’s common share repurchases:

<i>In millions, except per share amounts</i>	Total shares purchased	Average price paid per share
July 2021		
Open market repurchases	6.9	\$ 68.04
Employee transactions ⁽¹⁾	—	—
August 2021		
Open market repurchases	21.5	71.26
Employee transactions ⁽¹⁾	—	—
September 2021		
Open market repurchases	14.3	70.08
Employee transactions ⁽¹⁾	—	—
Total for 3Q21	42.7	\$ 70.34

(1) During the third quarter, pursuant to Citigroup’s Board of Directors’ authorization, Citi withheld 8,552 shares (at an average price of \$72.74) of common stock, added to treasury stock, related to activity on employee stock programs to satisfy the employee tax requirements.

Dividends

Citi paid common dividends of \$0.51 per share during the third quarter of 2021, and declared common dividends of \$0.51 per share for the fourth quarter of 2021 on October 21, 2021. As previously announced, Citi intends to maintain its planned capital actions, which include a quarterly common dividend of at least \$0.51 per share, subject to financial and macroeconomic conditions as well as Board of Directors’ approval.

As discussed above, Citi’s ability to pay common stock dividends is subject to limitations on capital distributions in the event of a breach of any regulatory capital buffers, including the Stress Capital Buffer, with the degree of such restrictions based on the extent to which the buffers are breached. For additional information, see “Capital Resources—Regulatory Capital Buffers” and “Risk Factors—Strategic Risks” in Citi’s 2020 Annual Report on Form 10-K.

Any dividend on Citi’s outstanding common stock would also need to be in compliance with Citi’s obligations on its outstanding preferred stock.

For information on the ability of Citigroup’s subsidiary depository institutions to pay dividends, see Note 18 to the Consolidated Financial Statements in Citi’s 2020 Annual Report on Form 10-K.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 8th day of November, 2021.

CITIGROUP INC.
(Registrant)

By /s/ Mark A. L. Mason
Mark A. L. Mason
Chief Financial Officer
(Principal Financial Officer)

By /s/ Johnbull E. Okpara
Johnbull E. Okpara
Controller and Chief Accounting Officer
(Principal Accounting Officer)

EXHIBIT INDEX

Exhibit Number	Description of Exhibit
3.01+	Restated Certificate of Incorporation of Citigroup, as amended, as in effect on the date hereof.
10.01+*	Citigroup 2019 Stock Incentive Plan (as amended and restated effective August 13, 2021).
31.01+	Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.02+	Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.01+	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.01+	List of Securities Registered Pursuant to Section 12(b) of the Securities Exchange Act of 1934, formatted in Inline XBRL.
101.01+	Financial statements from the Quarterly Report on Form 10-Q of Citigroup for the quarter ended September 30, 2021, filed on November 8, 2021, formatted in Inline XBRL: (i) the Consolidated Statement of Income, (ii) the Consolidated Balance Sheet, (iii) the Consolidated Statement of Changes in Shareholders' Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to the Consolidated Financial Statements.
104	See the cover page of this Quarterly Report on Form 10-Q, formatted in Inline XBRL.

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. The Company will furnish copies of any such instrument to the SEC upon request.

* Denotes a management contract or compensatory plan or arrangement.

+ Filed herewith.

2020 ANNUAL REPORT



Citi's Value Proposition



A Mission of Enabling Growth and Progress

What You Can Expect From Us and What We Expect From Ourselves

Citi's mission is to serve as a trusted partner to our clients by responsibly providing financial services that enable growth and economic progress. Our core activities are safeguarding assets, lending money, making payments and accessing the capital markets on behalf of our clients. We have 200 years of experience helping our clients meet the world's toughest challenges and embrace its greatest opportunities. We are Citi, the global bank – an institution connecting millions of people across hundreds of countries and cities.

We protect people's savings and help them make the purchases – from everyday transactions to buying a home – that improve the quality of their lives. We advise people on how to invest for future needs, such as their children's education and their own retirement, and help them buy securities such as stocks and bonds.

We work with companies to optimize their daily operations, whether they need working capital, to make payroll or export their goods overseas. By lending to companies large and small, we help them grow, creating jobs and real economic value at home and in communities around the world. We provide financing and support to governments at all levels, so they can build sustainable infrastructure, such as housing, transportation, schools and other vital public works.

These capabilities create an obligation to act responsibly, do everything possible to create the best outcomes, and prudently manage risk. If we fall short, we will take decisive action and learn from our experience.

We strive to earn and maintain the public's trust by constantly adhering to the highest ethical standards. We ask our colleagues to ensure that their decisions pass three tests: they are in our clients' interests, create economic value, and are always systemically responsible. When we do these things well, we make a positive financial and social impact in the communities we serve and show what a global bank can do.

Financial Summary

In billions of dollars, except per-share amounts, ratios and direct staff

	2020	2019	2018
Global Consumer Banking Net Revenues	\$ 30.0	\$ 33.0	\$ 32.3
Institutional Clients Group Net Revenues	44.3	39.3	38.3
Corporate/Other Net Revenues	0.1	2.0	2.2
Total Net Revenues	\$ 74.3	\$ 74.3	\$ 72.9
Net Income	\$ 11.0	\$ 19.4	\$ 18.0
Diluted EPS – Net Income	4.72	8.04	6.68
Diluted EPS – Income from Continuing Operations	4.73	8.04	6.69
Assets	\$ 2,260	\$ 1,951	\$ 1,917
Deposits	1,281	1,071	1,013
Citigroup Stockholders' Equity	199	193	196
<i>Basel III Ratios – Full Implementation¹</i>			
Common Equity Tier 1 Capital	11.7%	11.8%	11.9%
Tier 1 Capital	13.3%	13.3%	13.4%
Total Capital	15.6%	15.9%	16.1%
Supplementary Leverage	7.0%	6.2%	6.4%
Return on Assets	0.50%	0.98%	0.94%
Return on Common Equity	5.7%	10.3%	9.4%
Return on Tangible Common Equity	6.6%	12.1%	11.0%
Book Value per Share	\$ 86.43	\$ 82.90	\$ 75.05
Tangible Book Value per Share	73.67	70.39	63.79
Common Shares Outstanding (millions)	2,082	2,114	2,368
Total Payout Ratio	73%	122%	109%
Market Capitalization	\$ 128	\$ 169	\$ 123
Direct Staff (thousands)	210	200	204

Totals may not sum due to rounding.

¹ Please see Key Capital Metrics on page 4.



Michael L. Corbat
Chief Executive Officer
October 2012 - February 2021

Dear Shareholders:

Never could I have imagined that my final year as CEO of Citi would be consumed by a once-in-a-century health crisis that would upend the global economy and the lives of everyone on our planet. It was a year filled with immense pain and uncertainty but also courage and purpose – and we can take heart that even as it did its worst, the global pandemic has brought out the best in us.

Letter to Shareholders

2020 was a year that tested Citi like never before. From the beginning, I was determined to see that Citi not merely manage through but emerge stronger from the pandemic – and that, in addition to serving as a source of strength for our clients, we seize the opportunity to help lead the relief and recovery and remind the world of the invaluable role that Citi plays as a global bank.

I'm proud to say we have done that, by every measure. Entering the pandemic on a solid footing from a capital and liquidity perspective gave us the resources we needed to support our colleagues, customers, clients and communities during the sharpest economic downturn since the Great Depression. That financial stability enabled us to do many things to catalyze the recovery without jeopardizing our own safety and soundness.

From the onset of the pandemic, we acted swiftly. When shelter-at-home orders were issued last March by governments around the globe, we undertook a massive effort to keep our employees safe while serving our clients seamlessly. Within days, we had nearly 200,000 of our colleagues up and running at their kitchen tables and home offices. We offered childcare and in-home care options and enhanced health and education resources and provided special compensation to help ease the financial burden for 75,000 colleagues.

We were one of the first banks in the U.S. to announce consumer assistance programs for our credit card and mortgage customers. Though Citi historically has not been a large lender to small businesses, by year end we funded loans totaling \$3.8 billion as part of the U.S. Small Business Administration's Paycheck Protection Program and donated \$50 million in proceeds from the program to support community economic recovery efforts.

For our globally minded clients who include multinational companies, emerging market leaders, governments, investors and ultra-high net worth households, we have been helping them contend with volatile markets, reconfigure supply chains, and access short- and long-term liquidity.

And because we take seriously our responsibility to the communities we serve, we have supported front-line health workers and deployed other resources to those who desperately need help. Combined with donations from Citi colleagues, contributions to pandemic-related causes from our company and the Citi Foundation topped \$100 million in 2020.

Providing Strength in a Year of Upheaval

Despite the tumultuous impacts of the pandemic, we turned in solid financial results during 2020. In an operating environment more uncertain and challenging than any in recent memory, we kept revenues flat to the banner year of 2019. In 2020, we earned \$11 billion of net income on revenues of \$74 billion despite the roughly \$10 billion increase we took in credit reserves as a result of the pandemic and the impact of current expected credit losses.

Even after meeting the capital and liquidity needs of our clients, we closed out the year exceptionally well-capitalized, with a Common Equity Tier 1 ratio of 11.7%, exceeding our 10% regulatory minimum. We also increased our Tangible Book Value per Share to \$73.67, up 5% from 2019.

Our Institutional Clients Group performed well, delivering 13% revenue growth, positive operating leverage and 22% operating margin growth for the year. Our Treasury and Trade Solutions business, although negatively affected by lower rates, experienced strong client engagement and digital adoption, including a 9% year-over-year increase in users of our CitiDirect BE[®] banking platform.

Our global expertise means that we continue to be the first call for many of the most significant financial transactions and activities. In September, our team led the initial public offering for the enterprise software company Snowflake, which returned 100% to investors while creating a new \$65 billion market cap company. In November, we were selected to serve as the financial advisor to the international public health organization Gavi in its effort to equitably distribute 2 billion vaccine doses for COVID-19 by the end of 2021.

Our Global Consumer Bank bore the impact of sharply decreased credit card spending, although we did see deposit growth in every region. In the U.S., our retail business benefited from exceptionally high mortgage refinancing as homeowners saw opportunities in this ultra-low-rate environment, and we experienced continued momentum in digital deposits. In Mexico, an ongoing slowdown in overall economic growth and industry volumes resulted in lower revenues. In Asia, card spending was down, but we saw strong performance in wealth management, with investment revenues at their highest level in a decade.



“Citi is an incredible institution with a proud history and a bright future. I am excited to join with my colleagues in writing the next chapter.”

We continued to combine our scale, digital capabilities and ecosystem to be where our customers need us to be. In the U.S., our largest consumer market, we expanded our lending partnership with American Airlines, announced private label and co-brand credit card agreements with two new partners, Meijer and Wayfair, and drove robust digital deposit sales. In Mexico, we worked with PepsiCo Alimentos Mexico and Amigo PAQ to enable mobile access to credit to more than 800,000 shopkeepers through our Citibanamex digital apps. And in Asia, we expanded our partnership with Grab to offer personal loans through the ride-hailing company's app.

Putting Citi on a Strong Footing

More than anything, 2020 demonstrated the value of our diversified and durable business model. But for Citi, the story of 2020 actually began many years earlier.

When I was appointed CEO in 2012, the firm was still in a tenuous position from the financial crisis several years before. At the time, I decided to accelerate a strategy that returned the firm back to basics. We streamlined our consumer business and embraced the shift to digital. We re-established Citi as a go-to bank for our institutional clients through our global network.

Working through our legacy assets, we optimized our capital base and reduced our net deferred tax assets by more than half, generating \$7 billion of regulatory capital in the process. Our financial performance improved steadily as we became a simpler, smaller, safer and stronger institution. We transitioned from restructuring the firm to investing in it and significantly improved our returns.

Before the pandemic's impact on the economy and our businesses took hold, we had made tremendous progress in closing the gap with our peers. From 2012 to 2019:

- Citi's Net Income increased from \$7.5 billion to \$19.4 billion.
- Citi's Return on Assets increased from 39 bps to 98 bps.
- Citi's Efficiency Ratio improved from 72.0% to 56.5%.
- Citi's Return on Tangible Common Equity increased from 5.0% to 12.1%, closing the gap with our peers.

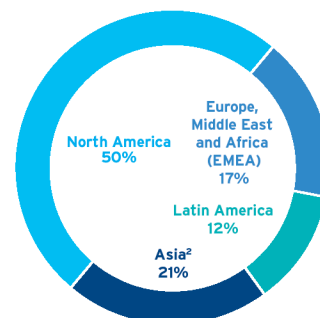
We dramatically increased the return of capital to common shareholders. From 2015 through 2019, we returned nearly \$75 billion to our common shareholders while also reducing our share count by 30%.

Showing how far Citi has come since the financial crisis, in 2020 – the year of a pandemic – we had \$3.5 billion more in Net Income, an 11 bps higher Return on Assets and 160 bps higher Return on Tangible Common Equity than we had in 2012. That's great progress but make no mistake: It was rooted in the hard work we put in during the years leading up to 2020. Prudent decisions we made in the wake of the last crisis have proved their full value in this one.

2020 NET REVENUES¹

\$74.2 Billion

BY REGION



BY BUSINESS

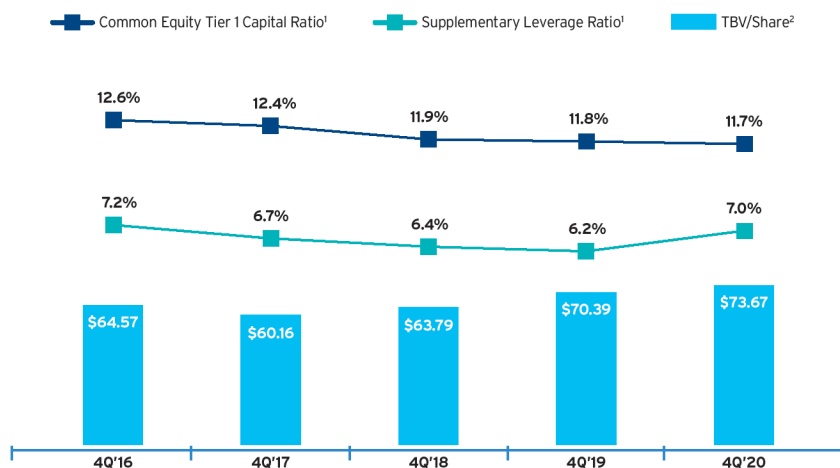


ICG – Institutional Clients Group

¹ Results exclude Corporate/Other revenues (of \$0.1 billion) and are non-GAAP financial measures.

² Asia GCB includes the results of operations of GCB activities in certain EMEA countries.

CITIGROUP – KEY CAPITAL METRICS



¹ Citigroup's Common Equity Tier 1 Capital Ratio and Supplementary Leverage Ratio for 2017 and 2016 are non-GAAP financial measures. For additional information, please see "Capital Resources" in Citi's 2017 Annual Report on Form 10-K.

² Tangible Book Value (TBV) per share is a non-GAAP financial measure. For a reconciliation to reported results, please see "Tangible Common Equity, Book Value Per Share, Tangible Book Value Per Share and Returns on Equity" in Citi's 2020 Annual Report on Form 10-K.

Leading with Purpose

Amid a global health crisis that has created so much economic and social upheaval, Citi's efforts to tackle long-standing societal challenges have become even more important.

We kicked off the year with the launch of the Citi Impact Fund in January. With \$200 million to invest, it is the largest fund of its kind established by a bank with its own capital. In just its first year, the Citi Impact Fund has invested in 11 companies, the majority of which are founded by women, minorities – and in some cases both – that have the potential to make our cities and communities more equitable and sustainable.

The pandemic focused the spotlight on another intensifying global crisis – climate change. For more than two decades, Citi has led the industry's drive toward sustainability. In 2020, we announced a new five-year goal to finance and facilitate \$250 billion in environmental projects and activities, following on the heels of completing \$100 billion in environmental transactions four years faster than the goal we had set.

2020 also brought a long overdue reckoning with systemic inequity and social injustice. In the aftermath of the murder of George Floyd, we launched Action for Racial Equity, which

encompasses \$1 billion in strategic actions to help close the racial wealth gap and increase economic mobility in the U.S. The initiative underscores our determination to mobilize the full power of our business activities to attack the barriers that keep racially diverse communities from building wealth.

Each of these efforts helps advance our ambition to be a leader on a broad range of societal issues and challenges. In each case, these efforts enjoy the full support of our franchise because this is about more than just "doing good." It is a business imperative. By building a fairer, more inclusive and more sustainable economy, we all benefit – our company, our clients and customers, and the communities we serve.

Building on Our Success

Looking back at my time as CEO, I could not be more proud of what our firm has achieved. But I know there is always more to do. The pandemic will irrevocably change many things about banking, and we must embrace this opportunity to achieve a state of excellence in our risk and controls, our infrastructure and our ability to serve our clients.

Consent orders issued in October by the Federal Reserve Board and the Office of the Comptroller of the Currency have created additional urgency and a framework for the

firm's transformation. Central to addressing regulators' concerns is improving Citi's risk and control environment, which will be essential to the new digital landscape.

Now, after 38 years at Citi, I leave this institution with Jane Fraser's hands at the helm, confident in the quality and comprehensiveness of the transformation she will be leading so Citi can continue its journey back to being the world's leading bank. I leave Citi perhaps proudest of the fact that it is again an indisputably strong and stable institution – and an institution our colleagues are proud of which to be a part. And I know that Jane will take our great firm to new heights while maximizing returns and delivering the full benefits of our franchise to all our stakeholders.

I will always be rooting for Citi.

Sincerely,



Michael L. Corbat
Chief Executive Officer, Citigroup Inc.

¹ Tangible Book Value (TBV) is a non-GAAP financial measure. For the components of the TBV calculation, see "Capital Resources – Tangible Common Equity, Book Value per Share, Tangible Book Value per Share and Returns on Equity" in Citi's 2020 Annual Report on Form 10-K included with this letter.

² Return on Tangible Common Equity (ROTCE) is a non-GAAP financial measure. For the components of the ROTCE calculations, see "Capital Resources – Tangible Common Equity, Book Value per Share, Tangible Book Value per Share and Returns on Equity" in Citi's 2020 Annual Report on Form 10-K included with this letter.

Global Consumer Banking

Citi's Global Consumer Bank (GCB) is a global leader in banking and wealth management, the world's largest credit card issuer and a partner of choice globally to the world's most iconic brands and digital leaders. The Global Consumer Bank serves more than 110 million clients in the U.S., Mexico and Asia, spanning 19 markets.

In 2020, the Global Consumer Bank continued to execute a digital-first, client-led growth strategy while pivoting swiftly to provide value, service and support to clients and communities impacted by the COVID-19 pandemic.

The GCB's model is distinct: digital-first capabilities complemented by a light physical footprint in leading urban markets. Our relationship banking model serves clients across the *full spectrum* of their needs as they borrow, pay, save, invest and protect and is supported by *global assets and capabilities* that are deployed *locally*. With a high-quality, highly digitally engaged customer base and one of the most dynamic partner ecosystems in the industry, the franchise is well positioned for where the world is headed.

In a rapidly changing landscape, the GCB intensified its focus on three strategic priorities to position the franchise for long-term growth: winning in wealth management; leading in consumer payments and lending; and driving scale through digitization and partnerships. With digital at the core of our strategy, GCB delivered double-digit growth in deposits, enhanced value propositions and provided an array of digital capabilities, garnering industry accolades for client experience. Citi was named Best Digital Bank in Asia (*Euromoney*), Best Digital Bank in Mexico (*Global Finance*) and Bank with the Most Desirable Mobile Banking Digital Money Management Features in the U.S. (*Insider Intelligence*).

At the onset of the COVID-19 pandemic, Citi responded quickly, enabling thousands of colleagues to work from home in a matter of weeks, with requisite training, technology and onboarding, while retaining servicing for customers.

We launched assistance programs in markets worldwide, the first large bank to do so in the U.S., while also facilitating free cashing of U.S. government stimulus checks for non-customers. We continued to serve clients safely in branches, introducing new safety measures and cleaning protocols, as well as innovative ways to serve clients remotely, such as video banking in Asia and the U.S. As COVID-19 made mobile capabilities, high-touch digital services and the human touch critical, Citi introduced new and enhanced digital and mobile capabilities and evolved product benefits across our credit card portfolios to ensure value, utility and relevance to customers.

As of December 31, 2020, Citi had assisted more than 5 million customers and small businesses worldwide with a range of assistance measures, including fee waivers and deferral of credit card minimum payments. In the U.S., as part of the Small Business Administration's Paycheck Protection Program (PPP), Citi funded more than \$3 billion to U.S. small businesses, many in the areas hardest hit by COVID-19. Net profit earned through participation in the PPP was donated to the Citi Foundation to support community economic recovery efforts.

The GCB operates approximately 2,300 branches and generated \$1.1 billion in pretax earnings in 2020. At year end, the business had \$345 billion in deposits, \$282 billion in loans and \$222 billion in assets under management.

2020

JANUARY

10

CitiDirect BE® ranked #1 globally in Greenwich Associates' Digital Banking Benchmarking Study

15

Citi releases update on its global pay equity review, including progress on its raw pay gap analysis

17

Citi launches \$150 million Impact Fund to make investments in double bottom-line startups with an emphasis on women and minority entrepreneurs

28

Citi Retail Services announces multi-year strategic agreement with Meijer

Credit Cards

Citi is a global leader in payments, with 132 million accounts and \$505 billion in annual purchase sales, and has unrivaled partnerships with premier brands across Citi Branded Cards and Citi Retail Services. At year-end 2020, card receivables were \$153 billion.

Citi Branded Cards

Citi Branded Cards provides payment, credit and lending solutions to consumers and small businesses, with 54 million accounts globally. In 2020, Citi Branded Cards generated annual purchase sales of \$427 billion and ended the year with a loan portfolio of \$107 billion.

In 2020, we continued to evolve our value propositions, expand co-brand partnerships and provide new digital capabilities to make purchases faster, convenient and more rewarding.

In the U.S., as part of a more integrated, multi-product relationship model, we expanded our lending partnership with American Airlines, our partner of more than three decades, to include the Citi Miles Ahead™ Savings Account, a new deposit product exclusively for American Airlines co-brand cardholders who reside within the U.S. but outside locations where Citi has a retail branch presence. The account provides the ability to earn more miles on everyday purchases, as well as relationship-based offers.

During an unprecedented year marked by the pandemic, we actively engaged with cardholders to ensure we met their evolving needs. In the U.S., for example, we introduced relevant points offers on the Citi Prestige® Card and expanded the \$250 travel credit to include supermarket and restaurant purchases through 2021. Similarly, we introduced

relevant accelerators to the Citi Premier Card, including increased rewards for supermarket and restaurant purchases, including takeout and curbside pickup. In addition, we introduced a temporary point-redemption option for U.S. cardholders by providing them with the choice to redeem cash rewards and ThankYou Points to pay the minimum due on their credit card.

We teamed up with World Central Kitchen, a nonprofit organization that uses the power of food to heal communities and strengthen economies in times of crisis and beyond, on a program to support hunger relief efforts during COVID-19 while further encouraging digital banking adoption among clients. In addition, we joined with Mastercard and a nonprofit organization called Start Small Think Big to help small businesses. As a long-time partner of Global Citizen, we supported its global broadcast and digital special, One World: Together at Home, in support of the World Health Organization and regional charities working to meet immediate COVID-19 needs locally.

With physical cards rapidly digitizing, we continued to expand digital lending capabilities and point-of-sale solutions to give customers ease, convenience and choice in payments.

In the U.S., we introduced our proprietary Citi Flex Pay capabilities to American Airlines co-brand cardholders and on Amazon. Citi Flex Pay enables customers to finance purchases by converting eligible purchases into a fixed payment plan. Citi Flex Loan, a digital lending solution introduced in 2019 that enables customers to convert



Throughout the pandemic, Citibanamex colleagues continued to provide warm and professional service to clients in branches while following guidelines to ensure their well-being.

29

Stonewall Top 100: Citi ranked #1 LGBT-inclusive financial services employer

30

Citi introduces Citi Wealth Builder, an easy-to-use, low-cost digital investing platform with professionally managed portfolios

FEBRUARY

3

Citi Commercial Cards boosts digital servicing experience for clients with launch of an intelligent virtual agent capability

4

Citi named Best Global Bank for Liquidity Management by *Global Finance*

a portion of their credit line into a fixed rate personal loan, continued to perform well, with the average balance more than doubling.

In Asia, more than 60% of personal loans were made digitally through its Citi Quick Cash, Citi PayLite and Citi Flexibill solutions. A seamless, self-service mobile application journey, coupled with data-enabled real-time triggers, helped meet customers' borrowing needs, with lending volumes in the mobile app up 67% despite a challenging environment. Innovation remains at the

forefront of our business, with the recent expansion of our Grab partnership that allows customers to obtain personal loans on the Grab app via application programming interfaces (API).

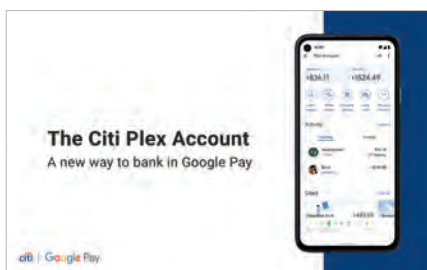
In Mexico, Citibanamex is a leader in credit cards, with strong market share, compelling value propositions, including our reward programs (ThankYou® Rewards and Premia), and market-leading promotions such as Buen Fin, which included more than 40,000 exclusive agreements with retailers and businesses.

Retail Services

Citi Retail Services is one of North America's largest and most experienced retail credit solution providers of private label and co-brand credit cards for retailers. The business serves 78 million customer accounts for iconic brands, including Best Buy, Exxon, Mobil, L.L.Bean, Macy's, Sears, Shell, The Home Depot and Tractor Supply Company.

In 2020, Citi Retail Services announced private label and co-brand credit card agreements with two exciting

A NEW WAY TO BANK NATIONWIDE ON GOOGLE PAY



Alongside the launch of the redesigned Google Pay in the U.S., then-Citi President and current CEO Jane Fraser shared a sneak preview of the Citi® Plex™ Account by Google Pay in 2021.

Today, customers want an integrated experience where their relationship with money operates at the same speed as the rest of their life. At Citi, we want to empower them with an account that provides smart – very smart – financial services built from the ground up with financial wellness and mobile functionality at its core.

The Citi Plex Account is a new digital checking and savings account built to make managing money simpler, smarter, safer and more rewarding, with financial wellness and mobile functionality at the core of the design. Consumers will open and manage these accounts through the Google Pay app on both Android and iOS.

“Just over a year ago, we set out on a journey with Google to create an experience that is 100% digital, and different, in banking,” said Anand Selva, CEO of the U.S. Consumer Bank and incoming CEO of the Global Consumer Bank. “The Citi Plex Account is designed to give customers an always-on, friction-free, personalized experience at their fingertips.”

The collaboration is the first of its kind in the U.S., bringing together Citi's banking know-how with Google's best-in-class user experience and technology to drive a stream of new services and capabilities. It aligns seamlessly with our U.S. Consumer Bank strategy, giving us a platform to drive significant scale in our Retail Bank by unlocking the power of our respective ecosystems to deepen our existing relationships and serve a larger and new generation of customers.

The Citi Plex Account is Citi's first-ever bundled checking and savings account solution. With extensive user experience and account management features powered by Google, the Citi Plex Account is designed to integrate seamlessly within Google Pay to deliver a richness of insights and capabilities to empower consumers with a simple, convenient and personal banking experience.

We are excited about the possibilities this collaboration creates for our clients and feel a tremendous sense of pride in helping to create a truly new and unique way to bank nationwide.

2020

FEBRUARY

10

In J.D. Power study, Citibank ranked highest among 17 major U.S. banks for customer satisfaction with retail banking advice

19

Citi retains top spot in Greenwich Associates' Global Fixed Income Dealer rankings for fifth consecutive year

27

Citi Asia Pacific wins Digital Bank of the Year from *The Asset* magazine

MARCH

2

U.S.: Citi tops Affordable Housing Lender Survey

new partners – Meijer and Wayfair. Meijer is a privately owned and family-operated Midwestern retailer with more than 250 supercenters and grocery stores throughout the Midwest. Wayfair is one of the world’s largest online destinations for the home, offering millions of items across home furnishings, décor, home improvement, housewares and more. Today, Citi is the consumer credit card provider to half of the top 10 U.S. ecommerce companies.

In 2020, Citi Retail Services generated purchase sales of \$78 billion and ended the year with a loan portfolio of \$46 billion.

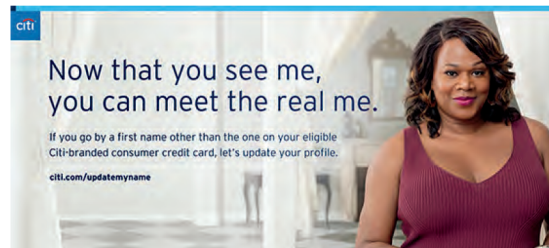
Retail Banking

With our high-tech, high-touch relationship model, Citibank serves as a trusted advisor to our retail, wealth management and small business clients at every stage of their financial journey.

Through Citi’s Access Account, Basic Banking, Citi Priority, Citigold® and Citigold Private Client, we offer an array of products, services and digital capabilities to clients across the full spectrum of consumer banking needs worldwide.

In the U.S., Citi continued to digitize our retail bank model to drive national scale. Citi Accelerate Savings and Citi Elevate® Checking, digital high-yield savings and checking accounts for customers outside Citi’s branch footprint, helped drive robust digital deposit sales, while Citi’s Access Account, a checkless bank account with no or low monthly fees, no overdraft fees and access to Citi’s digital, retail and ATM channels, continued to be one of our fastest-growing products.

ENABLING PROGRESS: CITI LAUNCHES CHOSEN NAME FEATURE ON BRANDED CREDIT CARDS



In October, Citi was proud to announce a new initiative offering transgender and non-binary people the ability to use their chosen

name on eligible credit cards. The launch, in conjunction with Mastercard, provides eligible U.S. branded credit card customers with the option to use their self-identified chosen first name on credit cards.

With a recent survey by the National Center for Transgender Equality showing that one-third of transgender people reported suffering harassment or denial of service after showing ID with a name or gender marker that didn’t match their appearance, the initiative is a step toward helping customers feel recognized, accepted and empowered to be their true selves.

Today, eligible existing credit cardmembers are able to request new credit cards that display their chosen name. Further, customers are able to be serviced by their chosen name when they call into customer service and also across online and mobile access points.

The response has been tremendous to date, with thousands of customers updating their cards with their chosen first name and feedback from customers such as the following: “I wish that there had been something like this when I began my transition. This will remove one of the many worries that we all have had when we were introducing our true selves to the world.”

And this initiative really is an extension of the bank’s ongoing commitment to the LGBTQ+ community. Not only is Citi an active advocate for LGBTQ+ equality – most recently signing an amicus brief urging the Supreme Court to prohibit workplace discrimination on the basis of sexual orientation and gender identity in the U.S. and a letter to the Prime Minister advocating for trans equality in the U.K. – but we are committed to helping create an equitable and inclusive culture where we all recognize and respect how our identity affects our experiences. Also, for 16 consecutive years, Citi has received a perfect score on the Human Rights Campaign Foundation’s Corporate Equality Index, a national survey that benchmarks corporate policies and practices for LGBTQ+ workplace equality.

6

Citi introduces fee waivers, hardship programs and small business support for U.S. customers impacted by COVID-19

19

Citi Foundation announces it will provide \$15 million to support COVID-19-related relief efforts globally

30

Citi hires women-owned firms to lead distribution of \$4 billion Citi bond issuance to commemorate Women’s History Month

APRIL

7

Citi expands assistance to U.S. customers impacted by COVID-19, broadening assistance measures to include credit card payment deferrals and additional fee waivers

Citi also gave consumers a sneak preview of the Citi Plex Account by Google Pay, a new digital checking and savings account launching on Google Pay in 2021, and announced Mastercard as our network partner for the account (see sidebar on page 8).

In the U.S., small business lending again exceeded \$10 billion in addition to more than \$3 billion administered through the Small Business Administration's Paycheck Protection Program (see sidebar on page 11), while in Mortgage, the low rate environment drove strong origination and refinancing activity. In the U.S., Citibank, N.A. originated \$24 billion in new loans in 2020.

Throughout the pandemic, Citi worked tirelessly to ensure that customers and small businesses felt confident that as an essential service, we were available to help them navigate this challenging time. To educate customers on the ease and convenience of digital banking, Citi introduced education campaigns, highlighting tools and capabilities available for customers to self-serve as they complied with stay-at-home orders. By providing customers with quick links to set up online access, shortcuts to key digital tools and how-to videos on key features, we issued a steady stream of communications reinforcing the quick, easy nature of digital banking. These communications were incredibly well received by our customers, and we saw significant digital adoption and engagement among clients. Since the onset of COVID-19, the percentage of Retail Bank accounts opened digitally has risen to nearly 60% globally as has the use of mobile check deposits in the U.S.



In December, Citi opened its largest global wealth hub in Singapore. Designed to enhance a visitor's connectivity to nature, the Citi Wealth Hub embodies biophilic design and is LEED certified.

In Wealth Management, we continued to enhance our capabilities and invest in our offerings and digital tools to meet a wider spectrum of customer needs.

In the U.S., we launched Citi Wealth Builder, an easy-to-use, low-cost digital investment platform targeted to Citi Priority (emerging affluent) and Citigold® (affluent) clients, and introduced Citigold Private Client, a value proposition for clients with a minimum of \$1 million in assets under management. Together, Citigold and Citigold Private Client clients enjoy personalized wealth management services, including dedicated wealth teams, digital planning tools, fund access, and a range of exclusive privileges, preferred pricing and benefits to affluent clients around the globe.

In Asia, investment revenues were the highest in a decade, with record net new money driven by steadfast client engagement, remote advisory services and accelerated client adoption of digital platforms throughout the pandemic. We continued to enhance the client experience, opening our largest wealth hub globally in Singapore dedicated to Citigold and Citigold Private Client clients. With more than 30,000 square feet across four floors, the Citi Wealth Hub has over 30 client advisory rooms for clients to engage with Relationship Managers, access a team of specialists, and enjoy facilities for customized lifestyle events and investment seminars.

In Mexico, Citibanamex is one of the leading and historically significant financial institutions in the country, with top brand recognition, leading market share and an extensive retail branch network complemented by rapid digital and mobile user growth.

In 2020, in a first-of-its-kind partnership, Citibanamex teamed with PepsiCo Alimentos Mexico and Amigo PAQ to advance financial inclusion by enabling access to digital financial tools and lines of credit for shopkeepers to use the CoDi® electronic payment platform, offered by Banco de México, in the Transfer Citibanamex app. The partnership is poised to redefine the way in which collections and payments are made in Mexico for small and medium-sized companies, which represent about 50% of Mexico's gross domestic product.

2020

APRIL

14

Citi announces virtual summer internship program and a full-time offer for most interns upon graduation

29

Citi releases first Environmental, Social and Governance report, building upon its Global Citizenship Report, which has been published annually since 2001

MAY

6

Global Finance names Citi as one of the Best Financial Innovation Labs in 2020

8

Citi launches Global Community Day Reimagined campaign to celebrate the 15th year of its annual flagship volunteer initiative

CITI SUPPORTS U.S. SMALL BUSINESSES THROUGH THE PANDEMIC



Through our participation in the Small Business Administration's Paycheck Protection Program, one of the largest federal lending programs in history, we are proud to have served so

many of our small business customers where and when they needed it most.

As a smaller lender to small businesses due to our light branch footprint, our service model has been built on individual relationships, pairing our clients with dedicated support from a tight-knit team of experts. Yet as the pandemic drove small businesses across the country to close their doors almost overnight, we wanted to do our part. That meant dramatically scaling up our capabilities to ensure we were ready to support a government-led response. The effort involved thousands of colleagues, from every area of the business, working around the clock to design, build, test, launch, scale and serve to help small businesses that were struggling to stay afloat. And as the data shows, we helped make a difference.

In 2020, Citi funded more than \$3 billion in PPP loans to more than 30,000 businesses across the country that collectively employ more than 300,000 people. These loans, along with more than 4.5 million loans disbursed by thousands of our fellow lenders, have helped small businesses – the backbone of our economy – retain or rehire employees who may have lost their job in this crisis as economic activity slowed to contain the health crisis.

The makeup of Citi's PPP loan portfolio demonstrates the great need that our small business services customers had for this critical lifeline. Roughly 86% of Citi loans in this Small Business Administration program went to small businesses in the services sector, such as healthcare and professional services. With eight out of 10 U.S. jobs in services, the services sector is the lifeblood of the U.S. economy.

Services enable all economic sectors – from healthcare to manufacturing to agriculture – to be more productive, reach more consumers, and, ultimately, contribute to a better livelihood for Americans through job creation, higher wages and greater opportunities.

Similarly, Citi's PPP loans were concentrated in the markets where we have a branch footprint, including a high volume of loans in California, Florida, Illinois and New York, which were some of the states suffering most from the economic fallout. In fact, Citi's top sectors served – again based on total number of employees at the businesses that received loans – mirrored the hardest-hit sectors in the states where we funded the most loans. The correlation between where we made loans and the hardest-hit sectors occurred across each state where we had a significant number of PPP loans.

At its core, banking is about people and our dedication to enabling them to grow. Behind the numbers and statistics, there are stories – many of them moving – about the small business owners struggling to navigate a health and economic crisis unlike any we have seen before. To tell them, we created a video series with stories that span the country, found on the Citi Blog under "A Moving Year in Moving Pictures: A Small Business Video Series."

"When I reflect on the year," said David Chubak, Head of U.S. Retail Banking, "our all-out effort to support the Small Business Administration's PPP across the firm was one of the most meaningful highlights."

11

Citi announces inaugural U.S. dollar-denominated benchmark green bond issuance

13

Digital Onboarding for Citi's Institutional Clients expanded to 37 countries in all regions

20

Citi announces partnership with minority-owned depository institutions to purchase Paycheck Protection Program loans

JUNE

2

Citi and leading international companies launch Restarting Together, an initiative to boost recovery after COVID-19

Institutional Clients Group

The Institutional Clients Group strives to be the best banking partner for our clients by offering a broad spectrum of wholesale banking products and services, driven by our unique global footprint. Working together, we provide innovative solutions to corporations, financial institutions, public sector entities, investment managers and ultra-high net worth clients.

Our network-driven strategy allows us to service those clients who value our unmatched country presence and who require a financial services partner that can help them grow in any country where they do business. This includes multinationals that are expanding globally, particularly in the emerging markets, and emerging markets companies that are growing beyond their home market or region.

With a physical presence in 96 countries, local trading desks in 77 markets and a custody network in 63 markets, we facilitate approximately \$4 trillion in financial flows daily. We support 90% of Global Fortune 500 companies in their daily operations, helping them to hire, grow and succeed.

Citi's Institutional Clients Group is uniquely positioned to take advantage of important, evolving global trends, including environmental, social and corporate governance (ESG), fintech, wellness and mobility. Our unmatched global footprint and innovative product set allow us to deliver responsible, objective advice and provide stellar execution to lead transformation for our clients.

Banking, Capital Markets and Advisory

Banking, Capital Markets and Advisory listens, collaborates and problem solves, working tirelessly on behalf of our corporate, financial institution, public sector and sponsor clients to deliver a range of strategic corporate finance and advisory solutions that meet their needs, no matter how complex.

Dedicating ourselves to these relationships and ensuring our client experience stands above all else, we leverage the breadth of our unmatched global network to provide debt capital raising, equity-related strategic financing, and merger and acquisition solutions, as well as issuer services. By serving these companies, we help them grow, creating jobs and economic value at home and in communities worldwide.

Following the market dislocation last spring, Citi was integral in reopening both the debt and equity markets, leading on several large transactions. In 2020, Citi led, as a bookrunning manager, over half of the record \$1.7 trillion investment grade and \$435 billion high-yield issuance volume. The issuance environment was very dynamic, with a rush to source liquidity during the first three months of the pandemic, turning to a more opportunistic and acquisition financing environment as the year progressed with markets steadily improving and ultimately rallying by year end. Citi was an early leader, providing significant balance sheet support for clients and guiding issuers that raised record amounts of liquidity from fixed income investors at the peak of the pandemic. As markets improved, Citi helped countless clients achieve record-low coupons. Citi served as a bookrunner on a number of landmark investment grade financings, including raising \$25 billion in April for Boeing, \$8.5 billion in March and \$9.5 billion in April for ExxonMobil, \$4.1 billion

2020

JUNE

4

Citi launches Strategic Advisory Solutions Group, harnessing and scaling data insights across the Investment Bank

16

Citi ranked #2 on 3BL Media's annual list of 100 Best Corporate Citizens

25

Citi named Best Bank for High-Net-Worth Families by *Kiplinger* for fourth consecutive year

29

Citi and the Citi Foundation reach more than \$100 million in commitments for COVID-19 community relief and economic recovery efforts

and €2.6 billion in September for Coca-Cola, and \$8.9 billion secured financing in June for PG&E. Citi advised and executed on behalf of COVID-19-affected and opportunistic high-yield clients, including \$8 billion in April for Ford, \$4.7 billion in June for American Airlines, \$2.0 billion in June for Occidental Petroleum and \$2.8 billion in December for Community Health.

In equity capital markets, historic volatility drove waves of equity issuance. Citi served as underwriter on a number of successful initial public offerings (IPO) in 2020, including Snowflake's \$3.4 billion offering in September and Royalty Pharma's \$2.2 billion IPO in June. We saw record issuance particularly in the special purpose acquisition company (SPAC) space, with nearly \$100 billion issued in 2020. Most notably among 2020 SPACs was the \$4.0 billion blank check company sponsored by Pershing Square Capital Management whereby Citi served as left lead on the transaction. In addition to being the largest SPAC raised globally, the transaction garnered significant praise for the use of minority broker-dealers as co-leads on the deal. Citi was left lead underwriter for both Dragoneer SPAC offerings for a combined total of \$966 million and sole underwriter for the first ESG-linked SPAC in May. Citi was also selected as left lead for Shopify's two secondary equity offerings, including its \$1.5 billion follow-on offering in May, representing the largest internet overnight follow-on to date.

Citi's Global Mergers & Acquisitions Group advised on landmark transactions signed and negotiated during the peak of the COVID-19 crisis, demonstrating how our clients turn to us to provide trusted advice and to offer innovative strategic solutions. Citi advised Unilever on its transformational restructuring to create a simpler company with greater strategic flexibility and better positioning for future success. This transaction removes complexity and strengthens corporate governance by uniting its dual UK PLC and Dutch N.V. legal and listing structure resulting in a single parent company: Unilever PLC,

which will have a market capitalization of approximately £110 billion. Citi was sole financial advisor to Telefónica on its joint venture with Liberty Global for its U.K. businesses (O2 and Virgin Media), valued at \$38 billion. Citi served as a financial advisor to S&P Global on its announced merger with IHS Markit, an all-stock transaction implying an enterprise value for IHS Markit of \$44 billion. This was one of the largest transactions of 2020, bringing together two world-class organizations with unique and highly complementary products and cutting-edge innovation and technology.



Citi acted as sole global coordinator and bookrunner on UEP Penonomé II's inaugural \$262.7 million 144A/Reg S Green Notes offering in December, which refinanced initial construction financing for InterEnergy Group's 215-megawatt UEP Penonomé II wind project and its 40-megawatt Tecnisol solar project in Panama. The financing represents the first international green bond by a renewables portfolio under a project finance structure in Latin America, as well as the first private sector green bond in Central America and the Caribbean. The Notes' unique structure successfully monetized a five-year merchant tail post expiry of the power purchase agreements, thereby optimizing the projects' capital structure and operational flexibility, supported by their priority of dispatch as non-conventional renewables. Combined, UEP Penonomé II and Tecnisol are the largest non-conventional renewable energy producers in Panama and one of the largest diversified clean power companies in Central America.

JULY

1

IFC, Citi create \$800 million facility to boost trade finance in emerging markets

13

Citi announces alliance with BlackRock to enhance securities services for mutual clients; Citibanamex and BlackRock soon launch sustainable investment strategy

15

Citi named *Euromoney's* Best Bank for Corporate Responsibility in North America

20

Citi earns the regional *Euromoney* Awards for Excellence in Africa, Asia Pacific, Latin America and North America

Citi Public Sector Group worked closely with governments and the public sector to find liquidity alternatives and advised on the issuance of social bonds to support countries in the emerging markets throughout the pandemic. In November, we announced our selection as financial advisor to Gavi, the Vaccine Alliance, for its COVAX Facility. In this capacity, a team consisting of more than two dozen senior bankers across multiple business units, spearheaded by the Public Sector Group, is providing Gavi with expert advice on structures to mitigate sovereign, credit and operational risk as the COVAX Facility seeks to facilitate pooled procurement and equitable distribution of safe and effective COVID-19 vaccines globally.

In addition, drawing on Citi's global reach with physical presence in nearly 100 countries and territories and the capability to serve nearly 60 additional countries, Citi's Corporate Bank served as a critical partner to large multinationals in COVID-19-affected industries throughout 2020, providing new lines of credit and shoring up balance sheets for many blue chip corporations. In 2020, Citi syndicated 500+ loans with volumes in excess of \$895 billion.

Commercial Bank

Citi Commercial Bank puts 200 years of experience to work for mid-sized, globally oriented companies by delivering actionable insights and ideas, comprehensive banking solutions and a truly global network.



Citi closed a unique financing for 833 Bryant, a project designed to help confront the growing problem of homelessness. 833 Bryant Avenue will comprise 145 new permanent supportive affordable housing units in San Francisco to be built at a lower cost and on a faster delivery schedule than similar projects in the past. Citi played multiple roles in the effort: Low Income Housing Tax Credit investor; construction loan administrator; and Letter of Credit provider guaranteeing construction completion. In a departure from a typical 4% affordable housing project financing, we also structured and secured a rating for the tax-exempt private activity bonds that were publicly sold in the municipal bond market. The project is using modular construction, with units being built at Factory_OS in Vallejo, California, a new company in which Citi is an investor. Supportive services for the residents include intensive case management with ongoing, consistent tenant engagement that includes individualized health and wellness plans, eviction prevention, crisis intervention and on-site mental health services.

(Photo credit: David Baker Architects)

We provide high-quality financial advice, helping businesses prosper and grow in domestic markets, as well as internationally. Our distinctive approach puts the client at the center of everything we do. By understanding their industries and learning their business priorities, our Relationship Managers bring our clients insights designed to help them succeed. Whether providing capital to fund growth or refinancing debt, Citi Commercial Bank offers solutions that support the right capital structure to meet companies' short- and long-term financing needs. With the full spectrum of Citi's capabilities and access to our global network, we are able to deliver tailored solutions to meet our clients' unique goals and objectives.

2020

JULY

29

Citi announces new 2025 Sustainable Progress Strategy, including a \$250 Billion Environmental Finance Goal, to accelerate the low-carbon transition and reduce climate risk

29

Citi named as one of *Fast Company's* Best Workplaces for Innovators

AUGUST

20

Citi Asia Pacific leads in *Global Finance's* 2020 World's Best Digital Bank Awards; Citibanamex named Mexico's Best Digital Bank

SEPTEMBER

1

Global Finance names Citi Best Corporate/ Institutional Digital Bank in 14 Latin American countries

In the past year, Citi Commercial Bank enhanced our core client and internal applications and significantly improved our processes, reducing client friction and digitizing more of the client experience. We continue our digital transformation with the redesign and expansion of CitiBusiness® Online features and a new Gateway portal in the U.S. for account onboarding, Know Your Customer and product setup activities and continued to build a world-class experience by facilitating a fully digital onboarding journey through Gateway and CitiDirect BE® Digital Onboarding.

Citi Commercial Bank worked together with the Global Consumer Bank in the U.S. to support clients adversely affected by the COVID-19 pandemic by providing loans and participating in the PPP programs administered by the U.S. government. We also participated in a number of other government-supported programs outside the U.S. and developed solutions to assist clients in need throughout the crisis.

Markets and Securities Services

Markets and Securities Services relies on global breadth and product depth to provide an enhanced client experience. Our sales and trading, distribution and research capabilities span a broad range of asset classes, providing customized solutions that support the diverse investment and transaction strategies of investors.

In 2020, Citi retained our ranking as the World's Largest Fixed Income Dealer for the fifth straight year, according

to Greenwich Associates' Annual Benchmark Survey, which polled more than 3,500 fixed income investors around the world. Citi's leading market position is driven by our strength in both Rates and Emerging Markets, ranked #1, respectively, along with the top spot in Municipal Bonds. In addition to the distinction of being overall share leader, Citi ranked #1 in Overall Quality, Sales Quality, Trading Quality and e-Trading market penetration. Citi was also named Largest Affordable Housing Lender in the country for the 11th year in a row in *Affordable Housing Finance* magazine's annual survey of affordable housing lenders. Partnering with developers, nonprofits and local governments, Citi has helped create or preserve nearly 488,000 affordable housing units over the past decade. In 2020, Citi Community Capital, the bank unit through which Citi works to finance all types of affordable housing and community development projects, reported more than \$7 billion of lending to finance affordable rental housing projects.

Citi Velocity®, Citi's #1 ranked digital content platform for Institutional Clients, delivers electronic access to Citi's capital markets services across equities, futures, FX, emerging markets, rates, credit, commodities, securitized products, municipals, securities services and research spanning thousands of content creators and apps. Nearly 100,000 Institutional Clients spread over almost 150 countries use Citi Velocity on a regular basis across all asset classes. 2020 was the Citi Velocity

platform's strongest year since its 2011 launch. In addition to pricing millions of derivative instruments and supporting half a billion data interactions, Citi Velocity made a big push into the audiovisual content and mobile space. We hosted 1,850 webcasts that were attended by more than 100,000 clients, an increase of 200% year-over-year. We produced over 3,100 videos and podcasts, 28% more than in prior years. The platform saw mobile growth soar 57%, while the number of unique client users grew 9%. While Citi Velocity was laser focused on being the best digital product for our clients, it was also used to offer clients and colleagues some respite from the year's events. Citi Velocity streamed two concert series in 2020, in partnership with the London Philharmonia, which became the most popular video content of the year.

In May 2020, Proxymity, a digital investor communications platform developed within Citi's Institutional Clients Group, was spun off into a standalone entity that raised \$20.5 million in a strategic round of investment led by Citi Ventures, with participation from a global industry consortium. Proxymity's services include a digital, real-time and fully transparent proxy voting platform, providing post-meeting vote confirmation and giving investors up to nine additional days per meeting to research and vote. Proxymity also offers a shareholder disclosure platform that automates shareholder ID requests and eliminates the need for any manual handling. The idea for

2

Citi becomes first American bank and first among world's top five custodians to be awarded domestic fund custody license in China

10

CEO Michael Corbat announces plans to retire in February; Board of Directors selects Jane Fraser to succeed him as CEO

11

Citi Retail Services and Wayfair announce new strategic partnership with launch of private label and co-brand credit cards

17

Citi and Citi Foundation expand global job skills-building initiative Pathways to Progress to improve employability and economic opportunity for underserved communities

Proxymity was formulated in 2017 by two Markets and Securities Services colleagues as a way for issuers to better communicate with investors. As the idea for the platform evolved, D10X, an internal strategic growth model that enables employees to take new business ideas from concept to launch, helped Proxymity iterate and evaluate its vision to improve the proxy voting system. From there, the Citi Innovation Lab in Tel Aviv developed Proxymity into a market-ready offering in less than two years using a Lean team model and rapid, agile development. Citi is incredibly proud of what Proxymity has been able to achieve thus far and looks forward to continuing to support the platform as a member of the consortium.

In 2020, Citi entered into an alliance with BlackRock, through its Aladdin® business, to enhance the delivery of securities services to Citi's clients who use the Aladdin end-to-end investment management platform. Connecting to Aladdin Provider, Citi will provide outsourced middle-office services directly on a client's instance of Aladdin for seamless integration with the front office, from trade confirmation to post-settlement reconciliation. This agreement expands Citi's relationship with BlackRock, to whom we provide custody, accounting and/or fiduciary services for certain BlackRock funds domiciled in Hong Kong, Mexico and Colombia. In addition to funds managed by BlackRock, Citi provides custody services to many asset managers on the Aladdin platform. Joining the Aladdin Provider network

will allow Citi to optimize our operating model to support not only BlackRock's asset management business but to provide an enhanced level of service to members of the broader Aladdin community.

Private Bank

The Private Bank is dedicated to helping the world's wealthiest individuals, families and law firms protect and responsibly grow their wealth.

From 50 locations worldwide, we serve more than 13,000 ultra-high net worth clients hailing from over 100 countries, including 25% of the world's billionaires and more than 1,400 family offices. In 2020, total client business amounted to around \$550 billion.

Our unique business model enables us to focus on fewer, larger and more sophisticated clients with an average net worth above \$100 million. Clients enjoy a highly customized experience, with access to a comprehensive range of products and services spanning investments, banking, lending, custody, wealth planning, real estate, art, aircraft finance and lending, and more.

In everything we do, we emphasize personalized advice, competitive pricing and efficient execution. Citi Private Bank's close partnership with Citi's Institutional Clients Group means we can connect clients' businesses to banking, capital markets and advisory services, as well as to Citi's other institutional resources.

A growing number of our clients seek to align their investments with their personal values. Investing with Purpose is what we call our approach to sustainable and impactful investing. We help clients articulate their sustainability goals and objectives, provide them with comprehensive advice and offer in-house investment management that incorporates environmental, social and corporate governance principles. We also partner with third-party asset managers to deliver relevant themes and strategies.

In 2020, we transformed our flagship annual Family Office Leadership Program – often described by participants as “the Davos for family offices” – into a virtual summit. Sessions this year covered vital topics that include sustainable investing, advances in family healthcare practices, future of energy and the building of resilient families. Nearly 6,000 participants from 100+ countries took part in the program.

We also launched the Direct Private Investments business to identify opportunities for family offices and private investment company clients to actively invest in direct private deals.

Treasury and Trade Solutions

Treasury and Trade Solutions (TTS) provides integrated cash management, working capital and trade finance solutions to multinational corporations, financial institutions and public sector organizations around the globe. With the industry's most comprehensive suite of digitally enabled platforms, tools and analytics, TTS leads the

2020

SEPTEMBER

18

New Citi Impact Fund announces first four investments in double bottom-line companies

23

Citi launches Action for Racial Equity with more than \$1 billion in strategic initiatives to help close racial wealth gap

23

At the 2020 *GlobalCapital* Derivatives Awards, Citi awarded House of the Year for Global Derivatives, Global FX Derivatives and Global Research & Strategy

29

With plans to double market share in Singapore's wealth segment, Citi announces the opening of its largest wealth hub globally in Singapore

way in delivering innovative and tailored solutions to clients. Based on the belief that client experience is the driver of sustainable differentiation, TTS has focused its efforts on transforming its business to deliver a seamless, end-to-end client experience through digital capabilities, client advocacy, network management and service delivery across the entire organization.

Our digital transformation accelerated in 2020 with increased momentum in client engagement and digital adoption as evidenced by strong growth in CitiDirect BE® users, API volumes and digital account openings. Digital Onboarding is now live in 50 countries, and CitiDirect BE users were up 9% versus the prior year. Additionally, we delivered to the market 83 live APIs that collectively reached 1 billion API calls since inception.

Citi's digital channels remain pivotal in helping clients with operational resiliency while continuing to operate in remote or continuity-of-business modes. Digital Onboarding enabled clients around the world to set up accounts using eSignatures and overcome major obstacles due to the pandemic.

With Instant Payments becoming a new norm, enabling our clients to disrupt their business model and shift toward a 24/7, always-on environment, we continue to invest in building a globally consistent Instant Payments proposition, having launched the capability in six additional markets in 2020, taking our global presence to 26 markets. Our global volumes have seen a growth of more than 70% year-over-



In 2020, as part of an effort to help to accelerate the global economic recovery, Citi joined CEMEX, Telefónica and 11 other companies and academic institutions to launch Restarting Together, a challenge that invited startups and small and medium-sized enterprises from across the world to find innovative projects to revamp our economies, enhance our cities and move society forward in response to the COVID-19 pandemic. The initiative was designed to contribute to a fast economic recovery and to create a more resilient society, as well as to reduce structural societal inequalities exacerbated by such crises.

More than 500 startups from 59 countries entered the challenge, and three winners were provided the opportunity to access mentoring and events, technology tools and acceleration services from the companies, including Citi, which supported the challenge. Restarting Together is an excellent representation of Citi's ongoing commitment to our mission of enabling growth and economic progress, as we seek to find new ways to solve problems.

year and are rapidly approaching the million daily transaction mark. With an ambitious road map to continue to expand our footprint and capabilities, we are very well positioned for another exciting and successful year in 2021.

In October 2020, in support of U.S.-based suppliers affected by COVID-19, we worked with the U.S. EXIM Bank to create facilities, including the

guarantee of a \$500 million facility by EXIM that allows Citi to finance accounts receivable from The Boeing Company to its U.S.-based suppliers. The agreement also includes the preliminary approval of a \$327 million facility for the purchase of Boeing aircraft by Copa Airlines, exported from Renton, Washington.

29

Citi's partnership with United Nations Development Programme strengthens across Asia, aiding the most vulnerable and marginalized communities across the region

OCTOBER

1

Citi hosts second symposium for students attending Historically Black Colleges and Universities

6

Citi recognized as Best Corporate Bank by *Global Finance* magazine

14

Citi becomes the only U.S. bank named to *The Wall Street Journal's* inaugural list of the 100 Most Sustainably Managed Companies in the World

Environmental, Social and Governance

Through our business, we address some of society's greatest challenges – an imperative stated in our mission and an idea that shapes our decisions every day. The need for action grew in urgency and scope in 2020 with the onset of the COVID-19 pandemic and a movement toward racial equity and systemic change in the U.S.

This section highlights our continued efforts as a bank, an employer and a philanthropist to address these societal issues and many others. Citi has the scale and capability to finance and support the institutions – governments, corporations, nonprofits and aid organizations – that can contribute to the future that we want and the future that our communities deserve.

In the midst of the global pandemic, we launched our new 2025 Sustainable Progress Strategy to address another global crisis: climate change. Our new strategy, which had been in the works well before COVID-19 began its catastrophic spread, is aimed at driving the transition to a sustainable, low-carbon future in an environmentally responsible way that serves society's economic needs. COVID-19 became an accelerant for our work, illustrating the deep interconnections of systemic racism and societal, physical and environmental health.

Once a niche topic for investors, Environmental, Social and Governance (ESG) performance today is an essential part of our firm-wide strategy – deeply integrated into our business – and we continue to evolve our approach to managing ESG issues and opportunities.

Sustainable Growth and Climate Change

The climate crisis is one of the most critical challenges facing our global society and economy. The science is irrefutable, and the world's climate scientists agree that urgent action must be taken to address the current and potential impacts of climate change.

Since the onset of COVID-19, we have been continually reminded of the inextricable links between our health, economic success and the environment. Amid the pandemic, we launched our 2025 Sustainable Progress Strategy to accelerate our work in addressing the climate crisis, with the ambition to play a leading role in driving the transition to a low-carbon economy. As a global financial institution, we recognize the opportunity and obligation to drive capital to where it can have the most positive impact.

The core of our new five-year strategy consists of a commitment to finance and facilitate \$250 billion in environmental projects and activities. This is an ambitious target that represents a commitment two-and-a-half times larger than our prior goal, and which we aim to achieve in half the time. To support our \$250 billion goal, we are financing activities in renewable energy, clean technology, water quality and conservation, sustainable transportation, green buildings and energy efficiency and have added circular economy and sustainable agriculture and land use as two additional areas under this goal.

2020

OCTOBER

14

Citi ranked #31 on Just Capital and *Forbes'* annual list of America's JUST 100 companies

19

Citi launches True Name feature with Mastercard across the U.S., offering transgender and non-binary people the ability to use their chosen first name on eligible credit cards

26

Citibanamex, PepsiCo and Amigo PAQ expand digital financial inclusion for underbanked retailers through CoDi®

30

Citi announces inaugural \$2.5 billion affordable housing bond issuance, the largest-ever social bond



Citi continues to be a leader in project finance, financing a number of infrastructure and renewable energy transactions. Citi acted as a mandated lead arranger for a \$704 million financing package to develop the Highlander Solar Facility* in Spotsylvania County, Virginia. The Highlander Solar Facility was developed by sPower, which merged with AES' clean energy business in early 2021. When completed, it will be the largest solar project in the eastern U.S., totaling 485 megawatts of power with alternating current of renewable power. Highlander Solar is strategically located approximately 50 miles from northern Virginia's Data Center Alley in the Dulles Technology Corridor, home to the world's largest concentration of data centers. Renewable energy generated by the facility will help blue chip technology companies, including Microsoft and Apple, with the significant electric load requirements of their data centers while advancing their corporate sustainability and climate change goals.

**The Highlander Solar Facility is also known as Spotsylvania Solar Energy Center.*

We will continue to focus on helping our clients across all sectors in their transition, no matter where they are in their sustainability journey, to shift to more sustainable business models and practices that will advance our progress toward a low-carbon economy.

Another key aspect of enabling this transition is measuring, managing and reducing the climate risk and impact of our client portfolio, which is a key pillar of our 2025 Sustainable Progress Strategy. Citi has been a leader in climate assessment and disclosure in alignment with the Task Force on Climate-related Financial Disclosures recommendations and released our second comprehensive report in December 2020 detailing our

progress. In addition to embedding this work across Citi, we're continuing to focus on industry collaboration to adopt new methodologies and analyze the climate risk associated with our client portfolio, such as the Paris Agreement Capital Transition Assessment and the Partnership for Carbon Accounting Financials.

Our new strategy also builds on our 20 years of experience measuring and reducing the environmental footprint of our own facilities and operations. As of the end of 2020, we achieved our goal of sourcing 100% renewable electricity to power our facilities globally, along with our third set of operational footprint goals. Looking ahead, we've launched our next set

of goals focused on greenhouse gas emissions, energy, water and waste reduction targets and sustainable building solutions.

For more information on our sustainability efforts, please visit citi.com/citi/sustainability.

Financial Inclusion and Access to Capital

The past year has brought to the forefront the long-standing social, economic and racial inequities that have faced our communities. As a financial institution with a long history of commitments to support resilient and inclusive communities, we challenged ourselves to look at how we can do things differently.

Since the onset of COVID-19, we have been adjusting our approach to meet the immediate needs and challenges posed by the health crisis while staying focused on our longer-term strategic initiatives of increasing affordable housing, boosting minority- and women-owned businesses, and expanding financial inclusion globally.

By the end of 2020, Citi and Citi Foundation had committed more than \$100 million in support of COVID-19-related community relief and economic recovery efforts globally. Funding was provided to support our most affected communities around the world, from food donations and housing stability loans to personal protective equipment and COVID-19 screening efforts. Our efforts were complemented by more than \$2 million in contributions from our colleagues, which was matched by Citi for an additional \$2 million

NOVEMBER

2

Citi selected as financial advisor to Gavi, the Vaccine Alliance's multibillion dollar COVAX Facility

6

At the *PWM/The Banker* Awards, Citi named Best Private Bank for Customer Service, for Global Families and Family Offices, and for Business Continuity Plans (COVID-19)

9

Citi virtually hosts 10th annual Veterans on Wall Street Symposium

18

Citi unveils sneak preview of Citi® Plex™ Account by Google Pay; selects Mastercard as network partner

through an employee donation program. Recognizing the disproportionate impact that COVID-19 has had on low-income communities and communities of color, Citi announced it would donate net profits from our participation in the U.S. Small Business Administration's Paycheck Protection Program to the Citi Foundation. The Foundation deployed \$25 million of these proceeds to Community Development Financial Institutions across the U.S. to support small businesses and economically vulnerable households impacted by the pandemic. In 2021, the Foundation announced an additional \$25 million investment to support small businesses owned by people of color.

As calls for racial justice intensified across the U.S., Citi launched Action for Racial Equity – a firm-wide commitment that includes more than \$1 billion in strategic initiatives to help close the racial wealth gap and increase economic mobility. This initiative was launched in tandem with the release of a new Citi Global Perspectives & Solutions report, which showed that if the U.S. had closed critical racial gaps for Black Americans in wages, housing, education and investment 20 years ago, \$16 trillion could have been added to the U.S. economy. To help close these gaps, we are focusing on providing greater access to banking and credit in communities of color, increasing investment in Black-owned businesses, expanding homeownership among Black Americans and advancing anti-racist practices in the financial services industry. Action for Racial Equity represents an unprecedented effort to leverage Citi's core business capabilities and the Citi Foundation's philanthropic efforts to change the way we operate and drive systemic change.

As part of our racial equity efforts, we allocated an additional \$50 million to the Citi Impact Fund to exclusively support Black entrepreneurs. Since launching in early 2020, the Impact Fund has made investments in 11 companies – the majority of which were founded by women and/or people of color – that are addressing some of society's biggest challenges.

Since 2007, Citi provided more than \$1 billion in financial inclusion lending and supported nearly 4 million unbanked and underbanked small businesses in emerging markets, 3.5 million of which are owned by female entrepreneurs. Last year, we completed two transactions under Scaling Enterprise, a partnership launched with the U.S. International Development Finance Corporation and the Ford Foundation in 2019, through which we provide early-stage financing to companies that expand access to products and services for low-income individuals in emerging markets. For example, Citi disbursed a working capital facility to support Gadian Health Systems, a medical technology company that provides critical equipment to underserved hospitals and clinics across Africa.

Furthering the Citi Foundation's commitment to address youth unemployment, a persistent global issue exacerbated by the economic impacts of COVID-19, the Foundation expanded its Pathways to Progress job skills-building initiative in 2020.



2020

NOVEMBER

19

Global Finance names Citi World's Best Foreign Exchange Bank and recognizes Citi Latin America among inaugural Crisis Leadership program for its pandemic response

19

Citi Foundation provides \$15 million in support to 30 Community Development Financial Institutions across the U.S.

DECEMBER

2

Citi named World's Best Digital Bank 2020 by Global Finance magazine

3

Citi ranked ninth overall and first in the financial sector among Newsweek's list of America's Most Responsible Companies

Pathways to Progress aims to equip young people, particularly those from underserved communities, with the skills and resources they need to succeed in a rapidly changing economy. In addition, the expanded initiative includes a company-wide commitment to provide 10,000 young adults with the opportunity to gain work experience at Citi and engage 10,000 Citi colleagues to volunteer their time and talent to serve as mentors, coaches and role models.

We have made it a priority to foster a culture of inclusion where the best people want to work, where people are promoted on their merits, where we value and demand respect for others, and where opportunities to develop are widely available to all.

Talent and Diversity

Four years ago, Citi was the first bank to disclose our adjusted pay results, and the following year we became one of the first companies to disclose our unadjusted or “raw” pay gap for both women and U.S. minorities. Our commitment to that transparency continues today.

These disclosures hold us accountable for the progress we want to make in being a diverse and inclusive company. They also send an important signal to our colleagues, clients and partners about how we are continuously working to get this right. We looked at both numbers again this year and found that, on an adjusted basis, women globally are paid on average more than 99% of what men are paid at Citi and that there is no statistically significant difference in adjusted compensation for U.S. minorities and non-minorities. Following our review, we made appropriate pay adjustments as part of this year’s compensation cycle.

This year’s raw gap analysis showed that the median pay for women globally is better than 74% of the median for men, up from 73% last year and 71% in 2018 and that the median pay for U.S. minorities is just under 94% of the median for non-minorities, which is similar to last year and up from 93% in 2018. Continuing to reduce our raw pay gap requires that we make progress on our representation goals – to increase representation at the Assistant Vice President (AVP) through Managing Director levels to at least 40% for women globally and 8% for Black employees in the U.S. by the end of 2021 – which we are committed to doing.

For our part, we’re continuing to innovate how we recruit and develop talent and use data more effectively to help us increase diversity at more senior levels at Citi. We recently launched a firm-wide exercise where our 200+ leaders with representation goals on their scorecards are using data to understand where they have representation gaps in their hiring, promotions and retention. Diverse slates have been a critical component of our work. In 2021, we expanded our slate practice from at least one to at least two women or minorities in our interviews for U.S. hires and at least two women in our interviews for global hires.

We are expanding our group coaching program, *Owning My Success*, for top and emerging Black talent this year, extending the program from three to six months and offering it to all levels, including the Officer and AVP levels for the first time. In the first two years of the program, 150 Black colleagues have been a part of the program, participating in coaching and discussion on topics such as developing one’s personal brand, networking and taking career risks. As part of the program, participants’ managers engage in group coaching to help them support their Black direct reports and better understand their experiences.

Our philosophy is that every member of Citi’s team is responsible for this progress in making Citi an even more inclusive and equitable workplace.

3

Citi Markets and Securities Services donates \$9.4 million to education-focused nonprofit organizations, part of annual e for education campaign

16

Citi Asia Pacific sets record for net new money in its Wealth Management business

17

Citi releases climate disclosure report showing progress in implementing the recommendations of the Task Force on Climate-related Financial Disclosures

21

Citi launches first lending API partnership with Grab, Southeast Asia’s leading super app



OUR ACTIONS SPEAK LOUDER THAN THESE WORDS.

Citi has a long-standing commitment to closing the racial wealth gap, and now with **Action for Racial Equity**, we have launched more than \$1 billion in strategic initiatives to accelerate those efforts across our lines of business. These efforts will provide greater access to banking and credit in communities of color, increase investment in Black-owned businesses, expand homeownership among Black Americans and advance anti-racist practices in the financial services industry. That way communities of color can build a stronger economic presence and progress toward a future that we can all believe in.

Learn more about Citi's Action for Racial Equity at
Citi.com/racialequity



UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2020

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission file number 1-9924

Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware

52-1568099

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

388 Greenwich Street, New York NY

10013

(Address of principal executive offices)

(Zip code)

(212) 559-1000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 formatted in Inline XBRL: See Exhibit 99.01

Securities registered pursuant to Section 12(g) of the Act: none

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. Yes

Indicate by check mark whether the Registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of Citigroup Inc. common stock held by non-affiliates of Citigroup Inc. on June 30, 2020 was approximately \$106.2 billion.

Number of shares of Citigroup Inc. common stock outstanding on January 31, 2021: 2,087,317,952

Documents Incorporated by Reference: Portions of the registrant's proxy statement for the annual meeting of stockholders scheduled to be held on April 27, 2021 are incorporated by reference in this Form 10-K in response to Items 10, 11, 12, 13 and 14 of Part III.

Available on the web at www.citigroup.com

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	** See “Compensation Discussion and Analysis,” “The Personnel and Compensation Committee Report,” and “2020 Summary Compensation Table and Compensation Information” and “CEO Pay Ratio” in the Proxy Statement, incorporated herein by reference.
	*** See “About the Annual Meeting,” “Stock Ownership,” “Equity Compensation Plan Information,” and “Delinquent Section 16(a) Reports in the Proxy Statement, incorporated herein by reference.
	**** See “Corporate Governance—Director Independence,” “—Certain Transactions and Relationships, Compensation Committee Interlocks and Insider Participation” and “—Indebtedness” in the Proxy Statement, incorporated herein by reference.
	***** See “Proposal 2: Ratification of Selection of Independent Registered Public Accounting Firm” in the Proxy Statement, incorporated herein by reference.

CITIGROUP'S 2020 ANNUAL REPORT ON FORM 10-K

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OVERVIEW

Citigroup's history dates back to the founding of the City Bank of New York in 1812.

Citigroup is a global diversified financial services holding company whose businesses provide consumers, corporations, governments and institutions with a broad, yet focused, range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, trade and securities services and wealth management. Citi has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions.

At December 31, 2020, Citi had approximately 210,000 full-time employees, compared to approximately 200,000 full-time employees at December 31, 2019. For additional information, see "Human Capital Resources and Management" below.

Citigroup currently operates, for management reporting purposes, via two primary business segments: *Global Consumer Banking (GCB)* and *Institutional Clients Group (ICG)*, with the remaining operations in *Corporate/Other*. For a further description of the business segments and the products and services they provide, see "Citigroup Segments" below, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 3 to the Consolidated Financial Statements.

Throughout this report, "Citigroup," "Citi" and "the Company" refer to Citigroup Inc. and its consolidated subsidiaries.

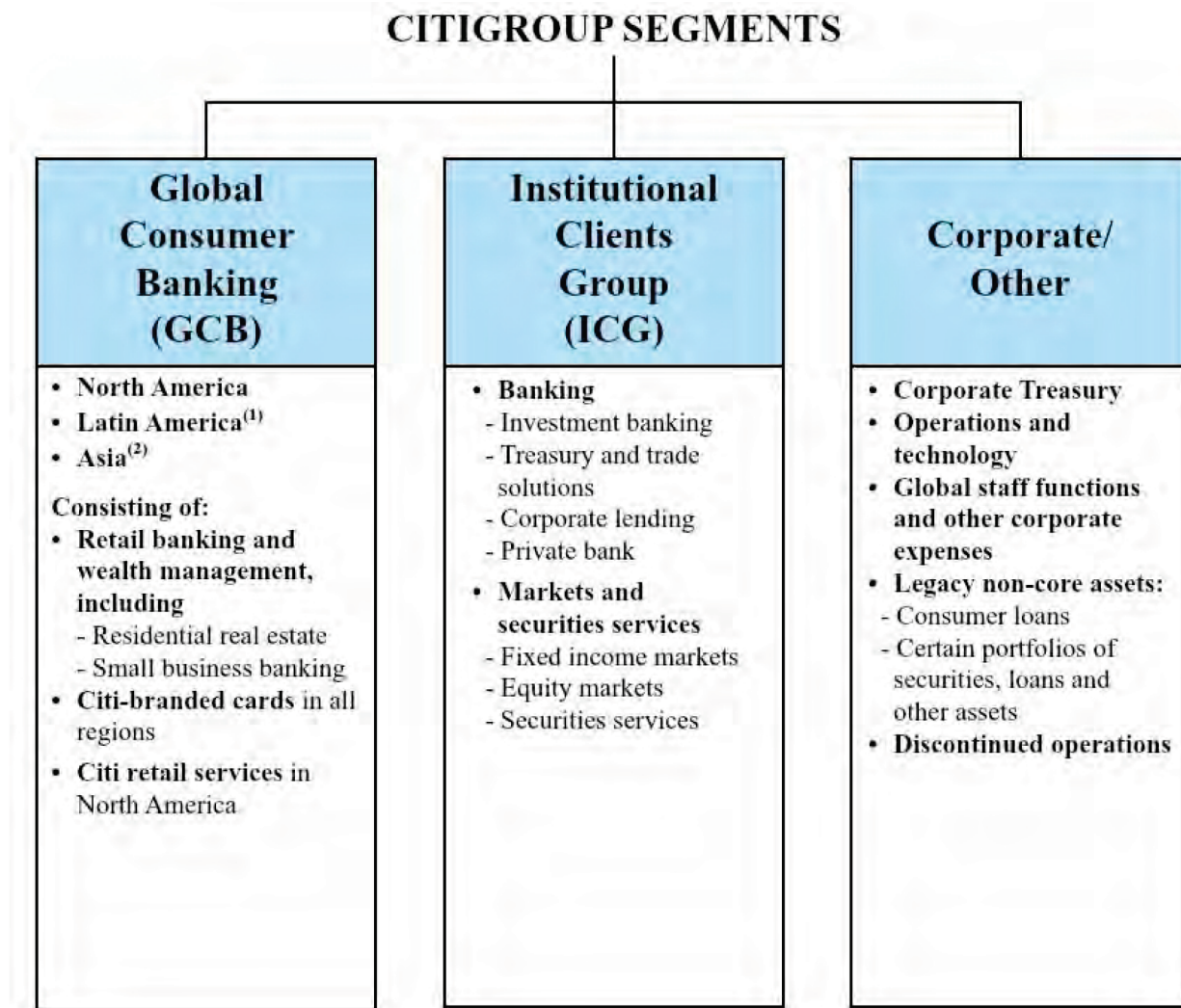
Additional information about Citigroup is available on Citi's website at www.citigroup.com. Citigroup's recent annual reports on Form 10-K, quarterly reports on Form 10-Q and proxy statements, as well as other filings with the U.S. Securities and Exchange Commission (SEC), are available free of charge through Citi's website by clicking on the "Investors" tab and selecting "SEC Filings," then "Citigroup Inc." The SEC's website also contains current reports on Form 8-K and other information regarding Citi at www.sec.gov.

For a discussion of 2019 versus 2018 results of operations of *GCB* in *North America*, *Latin America* and *Asia*, *ICG* and *Corporate/Other*, see each respective business's results of operations in Citi's 2019 Annual Report on Form 10-K.

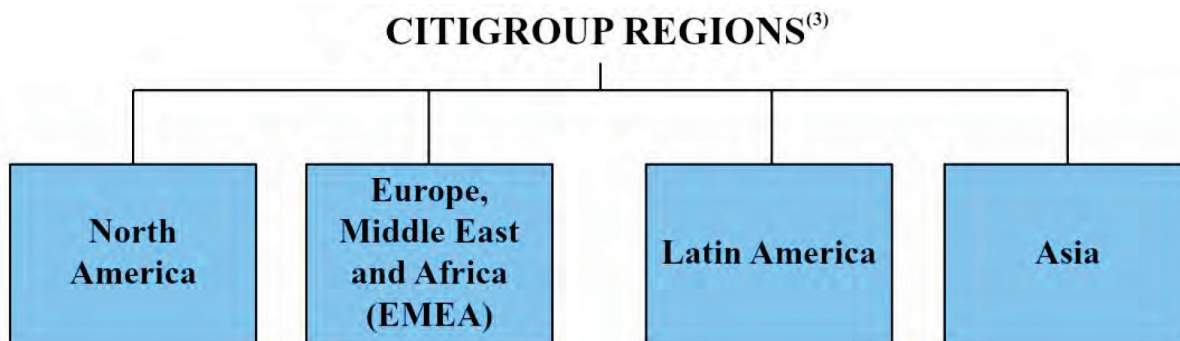
Certain reclassifications have been made to the prior periods' financial statements and disclosures to conform to the current period's presentation.

Please see "COVID-19 Pandemic Overview" and "Risk Factors" below for a discussion of the trends, uncertainties and material risks that could impact Citigroup's businesses, financial condition and results of operations.

As described above, Citigroup is managed pursuant to two business segments: *Global Consumer Banking* and *Institutional Clients Group*, with the remaining operations in *Corporate/Other*.



The following are the four regions in which Citigroup operates. The regional results are fully reflected in the segment results above.



(1) *Latin America GCB* consists of Citi's consumer banking business in Mexico.

(2) *Asia GCB* includes the results of operations of *GCB* activities in certain *EMEA* countries for all periods presented.

(3) *North America* includes the U.S., Canada and Puerto Rico; *Latin America* includes Mexico and *Asia* includes Japan.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

EXECUTIVE SUMMARY

As described further throughout this Executive Summary, during 2020, Citi demonstrated solid performance as well as financial strength and operational resilience, despite a significant deterioration in public health and economic conditions during the year due to the COVID-19 pandemic:

- Citi's earnings were substantially reduced by a higher allowance for credit loss (ACL) build (approximately \$9.8 billion) during the year under the CECL standard (see "Cost of Credit" below).
- Despite the challenging environment, Citi's revenues were largely unchanged from the prior year, as strong performance in fixed income markets, equity markets, investment banking and the private bank in *Institutional Clients Group (ICG)* offset the impact of lower interest rates across the Company, as well as the impact of lower customer activity in *Global Consumer Banking (GCB)*, reflecting declines across all regions, and lower revenues in *Corporate/Other*.
- Citi's expenses reflected continued investments in its transformation, including infrastructure supporting its risk and control environment, as well as a \$400 million civil money penalty in the third quarter of 2020 in connection with a consent order Citibank entered into with the Office of the Comptroller of the Currency (OCC) (for additional information on this consent order and the Citigroup consent order with the Federal Reserve Board, see "Citi's Consent Order Compliance" below).
- Citi had broad-based deposit growth across *ICG* and *GCB*, reflecting strong client engagement, as well as an elevated level of liquidity in the financial system, while loans declined reflecting lower levels of consumer and corporate activity.
- Citi returned \$7.2 billion of capital to its common shareholders in the form of dividends and common share repurchases.
- The Federal Reserve Board authorized Citi to take certain capital actions during the first quarter of 2021, which allows Citi to return capital to common shareholders of up to \$2.8 billion, including the previously announced common dividends of \$0.51 per share in the quarter. Citi commenced share repurchases in February 2021.
- Citi continued to support its colleagues, customers, clients and communities as well as the broader economy during this challenging time (see "COVID-19 Pandemic Overview" below), while maintaining a strong balance sheet.

The economic outlook for 2021 reflects continued challenges and uncertainties related to the pandemic, including, among others, the duration and severity of the public health crisis and associated economic impacts, which have created a more volatile operating environment that will continue to negatively impact Citi's businesses and results.

As a result of new information Citi received subsequent to December 31, 2020, Citi adjusted downward its fourth quarter

of 2020 financial results from those previously reported on January 15, 2021 (and filed on a Form 8-K with the SEC on such date), due to a \$390 million increase in operating expenses (\$323 million after-tax) recorded within *ICG*, resulting from operational losses related to certain legal matters. For additional information on the impact to fourth quarter of 2020 financial results, see Note 30 to the Consolidated Financial Statements. Citi's results of operations and financial condition for the full year 2020, as reported in this Annual Report on Form 10-K for the year ended December 31, 2020, reflect the impact of this adjustment.

For a discussion of risks and uncertainties that will or could impact Citi's businesses, results of operations and financial condition during 2021, see "COVID-19 Pandemic Overview," "Risk Factors," each respective business's results of operations and "Managing Global Risk" below.

2020 Results Summary

Citigroup

Citigroup reported net income of \$11.0 billion, or \$4.72 per share, compared to net income of \$19.4 billion, or \$8.04 per share, in the prior year. Net income declined 43%, driven by significantly higher credit costs and higher expenses, while revenues remained largely unchanged. Earnings per share decreased 41%, primarily driven by the decline in net income.

Citigroup revenues of \$74.3 billion were largely unchanged from the prior year, as higher revenues in *ICG* offset lower revenues in *GCB* and *Corporate/Other*.

Citigroup's end-of-period loans decreased 3% from the prior year to \$676 billion. Excluding the impact of foreign currency translation into U.S. dollars for reporting purposes (FX translation), Citigroup's end-of-period loans declined 4%, driven by a 4% aggregate decline in *GCB* and *ICG*, reflecting lower spend activity in *GCB* as well as a higher level of repayments in both *GCB* and *ICG*. Citigroup's end-of-period deposits increased 20% to \$1.3 trillion. Excluding the impact of FX translation, Citigroup's end-of-period deposits increased 19%, primarily driven by 18% growth in *GCB* and 19% growth in *ICG*. (Citi's results of operations excluding the impact of FX translation are non-GAAP financial measures. Citi believes the presentation of its results of operations and financial condition excluding the impact of FX translation provides a meaningful depiction of the underlying fundamentals of its businesses for investors, industry analysts and others.)

Expenses

Citigroup operating expenses of \$43.2 billion increased 3% versus the prior year, primarily driven by investments in Citi's transformation, including infrastructure supporting its risk and control environment, higher compensation, the civil money penalty, operational losses related to certain legal matters and pandemic-related expenses, partially offset by efficiency savings and reductions in marketing and other discretionary spending. Operating expenses in *GCB* declined 2%, while *ICG*

expenses increased 6% and *Corporate/Other* expenses increased 16%.

Cost of Credit

Citi's total provisions for credit losses and for benefits and claims of \$17.5 billion increased significantly from \$8.4 billion in the prior year, reflecting ACL reserve increases across *GCB*, *ICG* and *Corporate/Other*. Citi's ACL build of \$9.8 billion was largely driven by builds during the first half of 2020. The reserve build in 2020 primarily reflected the impact of a deterioration in Citi's macroeconomic outlook under the CECL standard and downgrades in the corporate loan portfolio, partially offset by lower loan volumes in *GCB*, all driven by the pandemic. The reserve build included an additional qualitative management adjustment to reflect the potential for a higher level of stress and a slower economic recovery. For further information on the drivers of Citi's ACL build, see "Significant Accounting Policies and Significant Estimates—Allowance for Credit Losses" below. For information on the transition impact of the adoption of the CECL standard, see "COVID-19 Pandemic Overview" below.

Net credit losses of \$7.6 billion declined 2% from the prior year. Consumer net credit losses of \$6.6 billion decreased 10%, primarily reflecting lower loan volumes given lower spending activity and higher payment rates, as well as the benefits of consumer relief programs (see "COVID-19 Pandemic Overview" below). Corporate net credit losses increased from \$392 million to \$1.0 billion, primarily driven by write-offs across various sectors, which were partially offset by the release of previously established ACL reserves.

For additional information on Citi's consumer and corporate credit costs and ACL, see each respective business's results of operations and "Credit Risk" below.

Capital

Citigroup's Common Equity Tier 1 Capital ratio was 11.7% as of December 31, 2020, based on the Basel III Advanced Approaches framework for determining risk-weighted assets, compared to 11.8% as of December 31, 2019, based on the Basel III Standardized Approach for determining risk-weighted assets. The decline in the ratio primarily reflected an increase in risk-weighted assets and the return of capital to common shareholders, partially offset by net income and beneficial net movements in *Accumulated other comprehensive income (AOCI)*.

Citigroup's Supplementary Leverage ratio was 7.0% as of December 31, 2020, compared to 6.2% as of December 31, 2019. The increase was primarily driven by a decrease in Total Leverage Exposure, reflecting the benefit of temporary relief granted by the Federal Reserve Board. For additional information on Citi's capital ratios and related components, see "Capital Resources" below.

Global Consumer Banking

GCB net income of \$878 million declined 85% from the prior year. Excluding the impact of FX translation, net income declined 84%, reflecting lower revenues and higher cost of credit, partially offset by lower expenses. *GCB* operating expenses of \$17.2 billion decreased 2%. Excluding the impact of FX translation, expenses decreased 1%, as lower volume-

related expenses, reductions in marketing and other discretionary spending and efficiency savings were partially offset by increases in pandemic-related expenses and higher repositioning costs.

GCB revenues of \$30.0 billion decreased 9%. Excluding the impact of FX translation, revenues decreased 8%, as strong deposit growth and momentum in wealth management were more than offset by lower card volumes and lower interest rates across all regions, reflecting the impact of the pandemic.

North America GCB revenues of \$19.1 billion decreased 6%, with lower revenues across Citi-branded cards, Citi retail services and retail banking. Citi-branded cards revenues of \$8.8 billion decreased 4%, reflecting lower purchase sales and higher payment rates driving lower average loans. Citi retail services revenues of \$5.9 billion decreased 12%, reflecting lower average loans as well as higher partner payments. Retail banking revenues of \$4.5 billion decreased 2%, as the benefit of stronger deposit volumes and an improvement in mortgage revenues were more than offset by lower deposit spreads.

North America GCB average deposits of \$176 billion increased 15% year-over-year, average retail banking loans of \$52 billion increased 8% year-over-year and assets under management of \$80 billion increased 11%. Average Citi-branded cards loans of \$85 billion decreased 6% and Citi-branded cards purchase sales of \$338 billion decreased 8%, while average Citi retail services loans of \$47 billion decreased 7% and Citi retail services purchase sales of \$78 billion decreased 11%. The decline in Citi-branded cards and retail services loans and purchase sales were all driven by reduced customer activity related to the pandemic. For additional information on the results of operations of *North America GCB* in 2020, see "*Global Consumer Banking—North America GCB*" below.

International *GCB* revenues (consisting of *Latin America GCB* and *Asia GCB* (which includes the results of operations in certain *EMEA* countries)) of \$10.8 billion declined 14% versus the prior year. Excluding the impact of FX translation, international *GCB* revenues declined 10%, largely reflecting the impact of the pandemic. On this basis, *Latin America GCB* revenues decreased 8%, driven by lower average loans and lower interest rates, partially offset by strong deposit growth. *Asia GCB* revenues decreased 11%, as lower card revenues and the impact of lower interest rates were partially offset by strong investment revenues and strong deposit growth. For additional information on the results of operations of *Latin America GCB* and *Asia GCB* in 2020, including the impact of FX translation, see "*Global Consumer Banking—Latin America GCB*" and "*Global Consumer Banking—Asia GCB*" below.

Year-over-year, excluding the impact of FX translation, international *GCB* average deposits of \$135 billion increased 11%, average retail banking loans of \$72 billion increased 3% and assets under management of \$141 billion increased 8%. On this basis, international *GCB* average card loans of \$22 billion decreased 8% and card purchase sales of \$88 billion decreased 16%, both driven by reduced customer activity related to the pandemic.

Institutional Clients Group

ICG net income of \$11.7 billion decreased 9%, as revenue growth was more than offset by higher cost of credit and higher expenses. ICG operating expenses increased 6% to \$23.5 billion, largely driven by investments in infrastructure and risk management and controls, higher compensation costs, operational losses related to certain legal matters and volume-driven growth, partially offset by efficiency savings.

ICG revenues of \$44.3 billion increased 13%, reflecting a 29% increase in *Markets and securities services* revenues, partially offset by a 1% decline in *Banking* revenues. The decrease in *Banking* revenues included the impact of \$51 million of losses on loan hedges related to corporate lending and the private bank, compared to losses of \$432 million related to corporate lending in the prior year.

Banking revenues of \$21.2 billion (excluding the impact of losses on loan hedges) decreased 3%, as increases in investment banking and the private bank were more than offset by declines in treasury and trade solutions and corporate lending. Investment banking revenues of \$5.8 billion increased 11%, reflecting solid growth in capital markets, particularly in equity underwriting. Advisory revenues decreased 20% to \$1.0 billion, while equity underwriting revenues increased 64% to \$1.6 billion and debt underwriting revenues increased 7% to \$3.2 billion.

Treasury and trade solutions revenues of \$9.5 billion declined 7%, and 5% excluding the impact of FX translation, as strong client engagement and growth in deposits were more than offset by lower interest rates and reduced commercial card spend largely driven by the pandemic. Private bank revenues of \$3.8 billion increased 9%. Excluding the impact of gains on loan hedges, private bank revenues of \$3.7 billion, increased 8%, driven by increased capital markets activity and improved managed investments revenues, as well as higher lending and deposit volumes, partially offset by lower deposit spreads. Corporate lending revenues of \$2.1 billion declined 15%. Excluding the impact of losses on loan hedges, corporate lending revenues of \$2.2 billion declined 25%, as higher average loan volumes were more than offset by lower spreads, higher hedging costs and an adjustment to the residual value of a lease financing asset.

Markets and securities services revenues of \$23.1 billion increased 29%. Fixed income markets revenues of \$17.3 billion increased 34%, reflecting strength in rates and currencies, spread products and commodities. Equity markets revenues of \$3.6 billion increased 25%, as solid performance in cash equities and derivatives was partially offset by lower revenues in prime finance. Securities services revenues of \$2.5 billion decreased 3%, and 1% excluding the impact of FX translation, as higher deposit volumes were more than offset by lower spreads. For additional information on the results of operations of ICG in 2020, see “*Institutional Clients Group*” below.

Corporate/Other

Corporate/Other net loss was \$1.6 billion, compared to net income of \$801 million in the prior year, reflecting lower revenues, increased expenses, higher cost of credit, driven by an ACL build on Citi’s residual legacy portfolio under the CECL standard, and lower tax benefits. Operating expenses of

\$2.5 billion increased significantly, as the wind-down of legacy assets was more than offset by investments in infrastructure, risk management and controls, the civil money penalty and incremental costs associated with the pandemic.

Corporate/Other revenues of \$54 million compared to \$2.0 billion in the prior year, reflecting the impact of lower interest rates, episodic gains in the prior year, the wind-down of legacy assets and marks on securities. For additional information on the results of operations of *Corporate/Other* in 2020, see “*Corporate/Other*” below.

CITI’S CONSENT ORDER COMPLIANCE

As previously disclosed, Citi is embarking on a multiyear transformation, with the target outcome to change Citi’s business and operating models such that they simultaneously strengthen risk and controls and improve Citi’s value to customers, clients and shareholders.

One part of the broader transformation effort involves Citi’s compliance with the Federal Reserve Board and OCC consent orders issued with Citigroup and Citibank, respectively, in October 2020. The consent orders require that Citigroup and Citibank submit acceptable plans to the Federal Reserve Board and the OCC, on various timelines, relating principally to various aspects of risk management, compliance, data quality management and governance, and internal controls. The consent order with the OCC also required Citibank to pay a \$400 million civil money penalty. As a part of its compliance actions, Citi has centralized its program management under the leadership of a Chief Administrative Officer organization and is making the strengthening of its risk and control environment a further strategic priority for the Company. The Citigroup and Citibank Boards of Directors each formed a Transformation Oversight Committee, an ad hoc committee of each Board, to provide oversight of management’s remediation efforts under the consent orders.

For additional information about the consent orders, see “Risk Factors—Compliance Risks” below and Citi’s Current Report on Form 8-K filed with the SEC on October 7, 2020.

COVID-19 PANDEMIC OVERVIEW

In addition to the widespread public health implications, the COVID-19 pandemic has had an extraordinary impact on macroeconomic conditions in the U.S. and around the world. As discussed below and elsewhere throughout this Form 10-K, Citi's businesses, results of operations and financial condition have been impacted by economic dislocations and trends caused by the pandemic. Citi had builds to its allowance for credit losses (ACL) of approximately \$9.8 billion during 2020, bringing its total ACL to approximately \$27.8 billion at December 31, 2020, with an allowance for credit losses on loans (ACLL) reserve ratio of 3.73% on funded loans. For additional information, see "Impact of CECL on Citi's Allowance for Credit Losses" below.

Despite these impacts, Citi has maintained strong capital and liquidity positions with consistently strong business operations. At December 31, 2020, Citi had a Common Equity Tier 1 Capital ratio of 11.7%, a Supplementary Leverage ratio of 7.0% and a Liquidity Coverage ratio of 118%, each well above regulatory minimums, with approximately \$972 billion of available liquidity resources (see "Capital Resources" and "Managing Global Risk—Liquidity Risk" below).

Governments and central banks globally have taken a series of aggressive actions to support their economies and mitigate the systemic impacts of the pandemic, and Citi continues to proactively assess and utilize these measures where appropriate.

Citi's COVID-19 Pandemic Response—Supporting Colleagues, Customers and Communities

The health and safety of Citi's employees and their families, as well as Citi's customers, clients and the communities it serves, are of the utmost importance. As the public health crisis has unfolded, Citi has continued to take proactive measures to support colleagues' well-being while maintaining its ability to serve customers and clients.

Citi Colleagues

- The majority of Citi colleagues—roughly 80%—around the world are working remotely, however this varies by country.
- Citi is pursuing a slow and measured return in locations where local guidelines permit, beginning with only a small number of colleagues.
- Citi's response teams continue to consult with health experts and follow local government guidelines in determining the safest return to office for each location.
- Citi has reconfigured its sites and implemented new protocols to make work environments as safe as possible in offices, branches and ATMs.
- Citi continues to provide additional health and well-being resources for colleagues, plus enhanced flexibility and paid time off for those impacted by COVID-19.
- The company continues to monitor the situation as it evolves and will review and update operations as needed.

Citi Communities

In addition to its business activities, including the consumer relief programs discussed below, Citi is supporting those immediately impacted by the pandemic through philanthropic efforts around the world. Citi and the Citi Foundation have committed more than \$100 million to date in support of COVID-19-related community relief and economic recovery efforts globally. These contributions include over \$4 million raised through an employee donation matching program to further global relief efforts. Additionally, Citi has donated \$50 million in proceeds from its participation in the U.S. Small Business Administration's Paycheck Protection Program (PPP) to the Citi Foundation, which deployed those proceeds to support Community Development Financial Institutions (CDFIs) across the U.S.

Citi Consumer Loan Relief Programs

As previously disclosed, Citi was one of the first banks in the U.S. to announce temporary assistance measures for pandemic-impacted consumer customers. In addition, Citi has offered a wide array of short- and medium-term relief programs to customers across regions and products as a result of the pandemic. The relief has primarily been in the form of payment deferrals and fee waivers. These consumer relief programs have mainly been provided to *GCB* customers, with a small portion reported within *Corporate/Other*. To date, Citi has provided assistance to approximately three million U.S. consumers and small businesses impacted by the pandemic.

In the fourth quarter of 2020, Citi experienced a decline in enrollment of approximately 21% quarter-over-quarter in its formal COVID-19 assistance programs. As a result of the significant and steady decline in enrollment, Citi ended the programs as of December 31, 2020 for the majority of countries and products. Continued COVID-19 assistance programs through Citi's subservicer include extended mortgage payment deferrals through 2021 and suspended foreclosures into the first quarter of 2021 for U.S. mortgages. Citi remains committed to discussing assistance options with customers that continue to experience financial hardship on a case-by-case basis.

The table below provides information on the number of loan modifications, the associated enrollment and outstanding balances as of December 31, 2020, for Citi's pandemic-related relief programs, excluding troubled debt restructurings (for additional information, see "Troubled Debt Restructuring (TDR) Relief" below).

<i>In millions of dollars, except number of loans modified</i>	For the Three Months Ended December 31, 2020		For the Twelve Months Ended December 31, 2020		As of December 31, 2020		Program details
	Number of loans modified	Enrollment balance ⁽¹⁾	Number of loans modified	Enrollment balance ⁽²⁾	EOP balance ⁽³⁾	% of total loan portfolio ⁽⁴⁾	
North America							
Credit cards	270,655	\$ 843	2,626,225	\$ 9,165	\$ 708	1 %	Waivers on late fees and deferral of minimum payments for two to four payment cycles
Residential first mortgages	1,022	197	9,279	3,573	1,256	3	Extending existing payment deferral options through 2021 and suspending foreclosures into the first quarter of 2021
Home equity loans	264	18	5,230	614	254	4	Extending existing payment deferral options
Personal, small business and other	1,178	11	22,247	315	7	—	Waivers on fees including non-Citi ATM fees and monthly service fees as well as minimum payment deferrals for up to six months
Total North America	273,119	\$ 1,069	2,662,981	\$ 13,667	\$ 2,225	1 %	
International							
Asia							
Credit cards	153,684	\$ 366	1,306,090	\$ 2,520	\$ 189	1 %	Payment deferrals for one to six months, interest and fee waivers, and reductions in minimum due payments; balance conversion programs
Residential first mortgages	1,537	119	46,275	3,812	583	2	Payment deferrals for up to 12 months, interest and fee waivers, and reductions in minimum due payments
Personal, small business and other	14,977	85	219,071	1,740	49	—	Payment deferrals for up to three months for revolving products and overdrafts or up to 12 months for installment loans, interest and fee waivers, and reductions in minimum due payments
Latin America							
Credit cards	—	—	641,038	1,263	—	—	Minimum payment deferrals for up to six months
Residential first mortgages	—	—	26,251	950	—	—	Installment payment deferral for up to six months to be recovered as a balloon payment at the end of the loan
Personal, small business and other	—	—	184,966	1,711	—	—	Installment payment deferral for up to six months, temporary interest rate reductions
Total international	170,198	\$ 570	2,423,691	\$ 11,996	\$ 821	1 %	
Total consumer	443,317	\$ 1,639	5,086,672	\$ 25,663	\$ 3,046	1 %	

(1) Enrollment balances represent the aggregate amounts enrolled during the fourth quarter of 2020.

(2) Enrollment balances represent the aggregate amounts enrolled during the 12 months ended December 31, 2020.

(3) Total outstanding balance on loans enrolled in consumer relief programs as of December 31, 2020. Reserves for these loans are calculated in accordance with the CECL standard.

(4) The percentage denominator is the total end-of-period loans balance for the respective product and region as of December 31, 2020.

As set forth in the table above, during the fourth quarter of 2020, Citi modified approximately 0.4 million consumer loans, excluding TDRs, with associated enrollment balances of approximately \$1.6 billion. For the year ended December 31, 2020, Citi modified 5.1 million consumer loans, excluding TDRs, with associated enrollment balances of approximately \$25.7 billion. As of December 31, 2020, Citi had

approximately \$3.0 billion of loan balances outstanding under the consumer loan relief programs, representing approximately 1% of Citi's total consumer loan balance.

As of December 31, 2020, Citi had approximately \$2.2 billion of loan balances outstanding under the consumer relief programs in *North America*.

Citi's *North America* credit card programs had the largest number of loan modifications in 2020. As these credit card relief programs were introduced during the first half of 2020 and offered a deferral of minimum payments for two to four payment cycles, nearly all of the customers had rolled off the programs by year-end, of whom approximately 86% have continued to make payments.

For customers enrolled in mortgage forbearance programs in *North America*, Citi's subservicer offered payment deferrals and suspended foreclosures, and by the end of 2020, approximately 63% of mortgage customers had rolled off the program, of whom approximately 72% have continued to make payments. As of December 31, 2020, Citi had approximately \$1.3 billion of mortgage loan balances outstanding under the programs.

As of December 31, 2020, Citi had approximately \$0.8 billion of loan balances outstanding under *Asia* consumer relief programs. In *Asia*, approximately 96% of customers had rolled off the consumer relief programs as of December 31, 2020, of whom approximately 83% have continued to make payments.

As of December 31, 2020, Citi had no loan balances outstanding under the *Latin America* consumer relief programs, as all the customers had rolled off the programs, of whom approximately 78% have continued to make payments.

Citi Corporate Loan Relief Programs

Citi has modified the contractual terms of corporate loans to certain borrowers impacted by the pandemic, primarily commercial banking (small business) and private bank customers. These modifications consist primarily of deferrals in the payment of principal and/or interest that Citi has provided during 2020 in response to borrower requests, as well as those provided pursuant to government-mandated relief programs.

The table below summarizes Citi's outstanding active loan modifications, excluding TDRs as of December 31, 2020.

<i>In millions of dollars</i>	December 31, 2020		
	Total credit exposure	Funded	Unfunded
Corporate loans	\$ 1,132	\$ 1,074	\$ 58
Private bank loans	773	762	11
Total corporate	\$ 1,905	\$ 1,836	\$ 69

Citi's Management of COVID-19 Pandemic Risks

Citi has responded on multiple fronts to the challenges of the pandemic to support the ongoing needs of its customers and clients, while concurrently maintaining safety and soundness standards.

Citi's dedicated continuity of business and crisis management groups are managing Citi's protocols in response to the pandemic. These protocols provide for the safety and well-being of Citi's staff, while continuing to maintain high levels of client servicing across all of the markets in which Citi operates. These protocols address the prioritization of critical processing; ability of staff and third parties to support these processes from remote work locations; deployment of new hardware to support technology needs; and ongoing monitoring to assess controls and service levels. Planning for Citi's return-to-office strategy is ongoing.

Citi's organizational response to the pandemic has been governed by Citi's Executive Management Team, consisting of the Citigroup CEO and certain direct reports of the CEO, and driven through regional task forces that were deployed in *Asia*, *EMEA*, *North America* and *Latin America*. Led by regional CEOs and their management teams, these groups focused on, and continue to manage, the pandemic responses, implementation of continuity of business plans, locational and staffing strategies and responses to customer and client needs.

Throughout the crisis, Citi has also worked closely with U.S. authorities and host governments on implementing immediate policy responses and financial assistance structures to mitigate the systemic impacts of the pandemic. Citi also continues to engage closely with customers and clients, regulators and other relevant stakeholders to assure alignment on all pandemic-related matters.

Citi's Allowance for Credit Losses (ACL)

The table below shows the impact of Citi's adoption of the current expected credit loss (CECL) standard as of January 1, 2020 and the ACL builds (releases) during 2020. For information on the drivers of Citi's ACL release in the fourth quarter, see "Significant Accounting Policies and Significant Estimates—Allowance for Credit Losses" below. For additional information on Citi's accounting policy on accounting for credit losses under CECL, see Note 1 to the Consolidated Financial Statements.

Allowance for credit losses (ACL)

In millions of dollars	Balance Dec. 31, 2019	CECL transition impact	Collection costs change ⁽¹⁾	Balance Jan. 1, 2020	Build (release)					2020 FX/ Other	Balance Dec. 31, 2020	ACLL/EOP loans Dec. 31, 2020 ⁽²⁾
					1Q20	2Q20	3Q20	4Q20	2020			
Cards ⁽¹⁾	\$ 8,419	\$ 4,456	\$ (407)	\$ 12,468	\$ 2,412	\$ 1,911	\$ 55	\$ (79)	\$ 4,299	\$ 38	\$ 16,805	10.98 %
All other GCB	1,200	566	(36)	1,730	399	388	(21)	(114)	652	37	2,419	
<i>Global Consumer Banking</i>	\$ 9,619	\$ 5,022	\$ (443)	\$ 14,198	\$ 2,811	\$ 2,299	\$ 34	\$ (193)	\$ 4,951	\$ 75	\$ 19,224	6.81 %
<i>Institutional Clients Group</i>	2,886	(721)	—	2,165	1,316	3,370	106	(1,620)	3,172	65	5,402	1.42
<i>Corporate/ Other</i>	278	(100)	—	178	191	160	(128)	(35)	188	(36)	330	
Allowance for credit losses on loans (ACLL)	\$ 12,783	\$ 4,201	\$ (443)	\$ 16,541	\$ 4,318	\$ 5,829	\$ 12	\$ (1,848)	\$ 8,311	\$ 104	\$ 24,956	3.73 %
Allowance for credit losses on unfunded lending commitments	1,456	(194)	—	1,262	557	113	424	352	1,446	(53)	2,655	
Other	—	96	—	96	2	79	(32)	(38)	11	39	146	
Total allowance for credit losses (ACL)	\$ 14,239	\$ 4,103	\$ (443)	\$ 17,899	\$ 4,877	\$ 6,021	\$ 404	\$ (1,534)	\$ 9,768	\$ 90	\$ 27,757	

(1) See Note 1 to the Consolidated Financial Statements.

(2) As of December 31, 2020, in *North America GCB*, Citi-branded cards ACLL/EOP loans was 10.0% and Citi retail services ACLL/EOP loans was 13.6%.

Certain Key Government Actions in Support of the Economy

U.S. Government-Sponsored Liquidity Programs

During the first quarter of 2020, the Federal Reserve Board (FRB) introduced several liquidity facilities in response to the funding market volatility caused by the pandemic. Citi has participated in several of the U.S. government-sponsored liquidity programs, including the Money Market Mutual Fund Liquidity Facility (MMLF), the Primary Dealer Credit Facility (PDCF) and Discount Window (DW) in order to facilitate client activity and support the FRB actions to provide additional liquidity into the market. Citi has also participated in the Paycheck Protection Program Lending Facility (PPPLF), which was established to facilitate lending under the Small Business Administration's (SBA's) Paycheck Protection Program (see "Small Business Administration's Paycheck Protection Program" below). The amounts Citi sourced from these facilities were not significant to Citi's overall liquidity profile during 2020, which remains strong and highly liquid.

For additional information about Citi's liquidity resources, see "Managing Global Risk—Liquidity Risk" below.

U.S. Banking Agencies Regulatory Capital Relief

In response to the pandemic, throughout 2020, the U.S. banking agencies issued several final rules and interim final rules revising the current regulatory capital standards, to provide banking organizations with additional flexibility to support consumers and businesses. Those rules applicable to Citi include:

- Easing of capital distribution limits in the event of regulatory capital buffer breaches, which provides some flexibility to continue distributing capital under certain circumstances.
- Modification of the CECL transition provision to defer the January 1, 2020 capital impact to January 1, 2022 and to provide additional capital relief for ongoing increases in credit reserves. Citi's reported Common Equity Tier 1 Capital ratio at December 31, 2020, reflecting the modified CECL transition provision, was 39 basis points

higher than Citi's Common Equity Tier 1 Capital ratio, reflecting the full impact of CECL on regulatory capital. Excluding the modified CECL transition provision, Citigroup's Common Equity Tier 1 Capital ratio would have been 11.34%, compared with a 10.0% effective minimum requirement.

- Temporary Supplementary Leverage ratio (SLR) relief for bank holding companies, commencing in the second quarter of 2020, allowing Citigroup to temporarily expand its balance sheet by excluding U.S. Treasury securities and deposits with the FRB from the SLR denominator. Citigroup's reported Supplementary Leverage ratio of 7.00% benefited by 109 basis points during the fourth quarter of 2020 as a result of the temporary relief. Excluding the temporary relief, Citigroup's Supplementary Leverage ratio would have been 5.91%, compared with a 5.0% effective minimum requirement.
- Assigning a 0% risk weight to loans originated under the Paycheck Protection Program.

For additional information about regulatory capital relief provided by the U.S. banking agencies, see "Capital Resources" below.

Troubled Debt Restructuring (TDR) Relief

Under U.S. GAAP, banks are required to assess modifications to a loan's terms for potential classification as a TDR. A loan to a borrower experiencing financial difficulty is classified as a TDR when a lender grants a concession that it would otherwise not consider, such as a payment deferral or interest concession.

In order to encourage banks to work with impacted borrowers, the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) and U.S. banking agencies have provided relief from TDR accounting. The main benefits of TDR relief include a capital benefit in the form of reduced risk-weighted assets, as TDRs are more heavily risk-weighted for capital purposes; aging of the loans is frozen, i.e., they will continue to be reported in the same delinquency bucket they were in at the time of modification; and the loans are generally not reported as non-accrual during the modification period. The loans included in Citi's pandemic-related consumer relief programs are included in Citi's reserving process under the CECL standard.

Small Business Administration's Paycheck Protection Program

The Paycheck Protection Program (PPP) authorizes the origination of forgivable loans for small businesses to pay their employees during the pandemic. Loan terms are the same for all businesses. During the first round of PPP, which was launched in April 2020, Citi funded over 30,000 loans totaling \$3.8 billion as of December 31, 2020, with approximately \$3.4 billion outstanding at December 31, 2020. The processing of loan forgiveness requests under PPP began during the third quarter of 2020 and Citi received approximately \$314 million of funds from the SBA relating to forgiveness in the fourth quarter of 2020. Citi is currently participating in the relaunch of PPP and remains committed to supporting small businesses.

Pandemic and Other Impacts

In 2021, Citi expects overall revenues to decline from 2020, largely driven by normalization in the *ICG markets* businesses. In addition, *GCB*, *ICG* and *Corporate/Other* revenues will likely continue to be adversely impacted by the lower global interest rate environment, and *GCB* and *ICG* revenues will be affected by the challenges and uncertainties in the macroeconomic and market environment, including as a result of the continued severity and duration of the pandemic. Each *GCB* region is also expected to continue to experience the adverse impacts the pandemic has had on customer activity, while *Latin America GCB* is also likely to continue to experience an impact from macroeconomic weakness in Mexico.

Citi also expects to incur higher expenses, as it continues to accelerate the transformation of its infrastructure, risk management and controls, including its efforts to improve the risk and control environment, as well as to comply with the consent orders (see "Citi's Consent Order Compliance" above).

Moreover, based on its existing portfolios as of December 31, 2020, Citi expects to experience higher net credit losses, which will vary by business and region and be dependent on future macroeconomic conditions. Citi believes that these losses are adequately reserved for under the CECL standard at December 31, 2020. Citi expects international consumer losses to peak during the first half of 2021, while in the U.S., losses could begin to rise in 2021 but peak afterward. If Citi's fourth quarter of 2020 macroeconomic forecast assumptions are realized, Citi would not expect additional reserve builds on its existing portfolios (for additional information, see "Significant Accounting Policies and Significant Estimates" below); however, the overall level of reserves remains dependent on the evolving economic and public health environments relative to this forecast, as well as new lending volumes.

For additional information about material risks to Citi from the pandemic and other macroeconomic challenges and uncertainties, see "Risk Factors" below.

RESULTS OF OPERATIONS

SUMMARY OF SELECTED FINANCIAL DATA

Citigroup Inc. and Consolidated Subsidiaries

<i>In millions of dollars, except per share amounts</i>	2020	2019	2018	2017	2016
Net interest revenue	\$ 43,548	\$ 47,347	\$ 46,562	\$ 45,061	\$ 45,476
Non-interest revenue	30,750	26,939	26,292	27,383	25,321
Revenues, net of interest expense	\$ 74,298	\$ 74,286	\$ 72,854	\$ 72,444	\$ 70,797
Operating expenses	43,171	42,002	41,841	42,232	42,338
Provisions for credit losses and for benefits and claims	17,495	8,383	7,568	7,451	6,982
Income from continuing operations before income taxes	\$ 13,632	\$ 23,901	\$ 23,445	\$ 22,761	\$ 21,477
Income taxes ⁽¹⁾	2,525	4,430	5,357	29,388	6,444
Income (loss) from continuing operations	\$ 11,107	\$ 19,471	\$ 18,088	\$ (6,627)	\$ 15,033
Income (loss) from discontinued operations, net of taxes	(20)	(4)	(8)	(111)	(58)
Net income (loss) before attribution of noncontrolling interests	\$ 11,087	\$ 19,467	\$ 18,080	\$ (6,738)	\$ 14,975
Net income attributable to noncontrolling interests	40	66	35	60	63
Citigroup's net income (loss)⁽¹⁾	\$ 11,047	\$ 19,401	\$ 18,045	\$ (6,798)	\$ 14,912
Earnings per share					
Basic					
Income (loss) from continuing operations	\$ 4.75	\$ 8.08	\$ 6.69	\$ (2.94)	\$ 4.74
Net income (loss)	4.74	8.08	6.69	(2.98)	4.72
Diluted					
Income (loss) from continuing operations	\$ 4.73	\$ 8.04	\$ 6.69	\$ (2.94)	\$ 4.74
Net income (loss)	4.72	8.04	6.68	(2.98)	4.72
Dividends declared per common share					
Common dividends	\$ 4,299	\$ 4,403	\$ 3,865	\$ 2,595	\$ 1,214
Preferred dividends	1,095	1,109	1,174	1,213	1,077
Common share repurchases	2,925	17,875	14,545	14,538	9,451

Table continues on the next page, including footnotes.

SUMMARY OF SELECTED FINANCIAL DATA
(Continued)

Citigroup Inc. and Consolidated Subsidiaries

<i>In millions of dollars, except per share amounts, ratios and direct staff</i>	2020	2019	2018	2017	2016
At December 31:					
Total assets	\$ 2,260,090	\$ 1,951,158	\$ 1,917,383	\$ 1,842,465	\$ 1,792,077
Total deposits	1,280,671	1,070,590	1,013,170	959,822	929,406
Long-term debt	271,686	248,760	231,999	236,709	206,178
Citigroup common stockholders' equity ⁽¹⁾	179,962	175,262	177,760	181,487	205,867
Total Citigroup stockholders' equity ⁽¹⁾	199,442	193,242	196,220	200,740	225,120
Average assets	2,226,256	1,978,805	1,920,242	1,875,438	1,808,728
Direct staff (<i>in thousands</i>)	210	200	204	209	219
Performance metrics					
Return on average assets	0.50 %	0.98 %	0.94 %	(0.36)%	0.82 %
Return on average common stockholders' equity ⁽¹⁾⁽²⁾	5.7	10.3	9.4	(3.9)	6.6
Return on average total stockholders' equity ⁽¹⁾⁽²⁾	5.7	9.9	9.1	(3.0)	6.5
Return on tangible common equity (RoTCE) ⁽¹⁾⁽³⁾	6.6	12.1	11.0	8.1	7.6
Efficiency ratio (total operating expenses/total revenues, net)	58.1	56.5	57.4	58.3	59.8
Basel III ratios⁽¹⁾⁽⁴⁾					
Common Equity Tier 1 Capital ⁽⁵⁾	11.73 %	11.79 %	11.86 %	12.36 %	12.57 %
Tier 1 Capital ⁽⁵⁾	13.31	13.33	13.43	14.06	14.24
Total Capital ⁽⁵⁾	15.61	15.87	16.14	16.30	16.24
Supplementary Leverage ratio	7.00	6.20	6.40	6.68	7.22
Citigroup common stockholders' equity to assets ⁽¹⁾	7.96 %	8.98 %	9.27 %	9.85 %	11.49 %
Total Citigroup stockholders' equity to assets ⁽¹⁾	8.82	9.90	10.23	10.90	12.56
Dividend payout ratio ⁽⁶⁾	43	24	23	NM	9
Total payout ratio ⁽⁷⁾	73	122	109	NM	77
Book value per common share ⁽¹⁾	\$ 86.43	\$ 82.90	\$ 75.05	\$ 70.62	\$ 74.26
Tangible book value (TBV) per share ⁽¹⁾⁽³⁾	73.67	70.39	63.79	60.16	64.57

- (1) 2017 includes the one-time impact related to enactment of the Tax Cuts and Jobs Act (Tax Reform). 2020, 2019 and 2018 reflect the tax rate structure post Tax Reform. RoTCE for 2017 excludes the one-time impact from Tax Reform and is a non-GAAP financial measure. For additional information, see "Significant Accounting Policies and Significant Estimates—Income Taxes" below.
- (2) The return on average common stockholders' equity is calculated using net income less preferred stock dividends divided by average common stockholders' equity. The return on average total Citigroup stockholders' equity is calculated using net income divided by average Citigroup stockholders' equity.
- (3) RoTCE and TBV are non-GAAP financial measures. For information on RoTCE and TBV, see "Capital Resources—Tangible Common Equity, Book Value Per Share, Tangible Book Value Per Share and Returns on Equity" below.
- (4) Citi's risk-based capital and leverage ratios for 2017 and 2016 are non-GAAP financial measures, which reflect full implementation of regulatory capital adjustments and deductions prior to the effective date of January 1, 2018.
- (5) Citi's reportable Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital as of December 31, 2020 were derived under the Basel III Advanced Approaches frameworks, whereas Citi's reportable Common Equity Tier 1 Capital and Tier 1 Capital ratios were the lower derived under the Basel III Standardized Approach and the reportable Total Capital ratio was the lower derived under the Basel III Advanced Approaches framework as of December 31, 2019 and 2018.
- (6) Dividends declared per common share as a percentage of net income per diluted share.
- (7) Total common dividends declared plus common share repurchases as a percentage of net income available to common shareholders (*Net income*, less preferred dividends). See "Consolidated Statement of Changes in Stockholders' Equity," Note 10 to the Consolidated Financial Statements and "Equity Security Repurchases" below for the component details.

NM Not meaningful

SEGMENT AND BUSINESS—INCOME (LOSS) AND REVENUES

CITIGROUP INCOME

<i>In millions of dollars</i>	2020	2019	2018	% Change 2020 vs. 2019	% Change 2019 vs. 2018
Income (loss) from continuing operations					
Global Consumer Banking					
<i>North America</i>	\$ 59	\$ 3,224	\$ 3,087	(98)%	4 %
<i>Latin America</i>	277	901	802	(69)	12
<i>Asia⁽¹⁾</i>	538	1,577	1,420	(66)	11
Total	\$ 874	\$ 5,702	\$ 5,309	(85)%	7 %
Institutional Clients Group					
<i>North America</i>	\$ 3,461	\$ 3,511	\$ 3,675	(1)%	(4)%
<i>EMEA</i>	3,327	3,867	3,889	(14)	(1)
<i>Latin America</i>	1,406	2,111	2,013	(33)	5
<i>Asia</i>	3,604	3,455	2,997	4	15
Total	\$ 11,798	\$ 12,944	\$ 12,574	(9)%	3 %
Corporate/Other	(1,565)	825	205	NM	NM
Income from continuing operations	\$ 11,107	\$ 19,471	\$ 18,088	(43)%	8 %
Discontinued operations	\$ (20)	\$ (4)	\$ (8)	NM	50 %
Less: Net income attributable to noncontrolling interests	40	66	35	(39)%	89
Citigroup's net income	\$ 11,047	\$ 19,401	\$ 18,045	(43)%	8 %

(1) *Asia GCB* includes the results of operations of *GCB* activities in certain *EMEA* countries.
 NM Not meaningful

CITIGROUP REVENUES

<i>In millions of dollars</i>	2020	2019	2018	% Change 2020 vs. 2019	% Change 2019 vs. 2018
Global Consumer Banking					
<i>North America</i>	\$ 19,148	\$ 20,398	\$ 19,829	(6)%	3 %
<i>Latin America</i>	4,372	5,238	5,309	(17)	(1)
<i>Asia⁽¹⁾</i>	6,471	7,335	7,201	(12)	2
Total	\$ 29,991	\$ 32,971	\$ 32,339	(9)%	2 %
Institutional Clients Group					
<i>North America</i>	\$ 17,185	\$ 13,459	\$ 13,522	28 %	— %
<i>EMEA</i>	12,814	12,006	11,770	7	2
<i>Latin America</i>	4,838	5,166	4,954	(6)	4
<i>Asia</i>	9,416	8,670	8,079	9	7
Total	\$ 44,253	\$ 39,301	\$ 38,325	13 %	3 %
Corporate/Other	54	2,014	2,190	(97)	(8)
Total Citigroup net revenues	\$ 74,298	\$ 74,286	\$ 72,854	— %	2 %

(1) *Asia GCB* includes the results of operations of *GCB* activities in certain *EMEA* countries.

SEGMENT BALANCE SHEET⁽¹⁾—DECEMBER 31, 2020

<i>In millions of dollars</i>	Global Consumer Banking	Institutional Clients Group	Corporate/ Other and consolidating eliminations ⁽²⁾	Citigroup parent company- issued long-term debt and stockholders' equity ⁽³⁾	Total Citigroup consolidated
Assets					
Cash and deposits with banks, net of allowance	\$ 7,445	\$ 89,503	\$ 212,667	\$ —	\$ 309,615
Securities borrowed and purchased under agreements to resell, net of allowance	201	294,258	253	—	294,712
Trading account assets	1,948	360,131	13,000	—	375,079
Investments, net of allowance	1,310	136,105	309,944	—	447,359
Loans, net of unearned income and allowance for credit losses on loans	262,876	381,598	6,453	—	650,927
Other assets, net of allowance	39,716	99,348	43,334	—	182,398
Net inter-segment liquid assets ⁽⁴⁾	120,077	368,902	(488,979)	—	—
Total assets	\$ 433,573	\$ 1,729,845	\$ 96,672	\$ —	\$ 2,260,090
Liabilities and equity					
Total deposits	\$ 344,500	\$ 924,300	\$ 11,871	\$ —	\$ 1,280,671
Securities loaned and sold under agreements to repurchase	685	198,828	12	—	199,525
Trading account liabilities	1,322	165,500	1,205	—	168,027
Short-term borrowings	—	25,507	4,007	—	29,514
Long-term debt ⁽³⁾	1,268	74,799	25,056	170,563	271,686
Other liabilities, net of allowance	21,422	74,573	14,472	—	110,467
Net inter-segment funding (lending) ⁽³⁾	64,376	266,338	39,291	(370,005)	—
Total liabilities	\$ 433,573	\$ 1,729,845	\$ 95,914	\$ (199,442)	\$ 2,059,890
Total stockholders' equity⁽⁵⁾	—	—	758	199,442	200,200
Total liabilities and equity	\$ 433,573	\$ 1,729,845	\$ 96,672	\$ —	\$ 2,260,090

(1) The supplemental information presented in the table above reflects Citigroup's consolidated GAAP balance sheet by reporting segment. The respective segment information depicts the assets and liabilities managed by each segment.

(2) Consolidating eliminations for total Citigroup and Citigroup parent company assets and liabilities are recorded within *Corporate/Other*.

(3) Total stockholders' equity and the majority of long-term debt of Citigroup are reflected on the Citigroup parent company balance sheet. Citigroup allocates stockholders' equity and long-term debt to its businesses through inter-segment allocations as shown above.

(4) Represents the attribution of Citigroup's liquid assets (primarily consisting of cash, marketable equity securities and available-for-sale debt securities) to the various businesses based on Liquidity Coverage Ratio (LCR) assumptions.

(5) *Corporate/Other* equity represents noncontrolling interests.

GLOBAL CONSUMER BANKING

Global Consumer Banking (GCB) consists of consumer banking businesses in North America, Latin America (consisting of Citi's consumer banking business in Mexico) and Asia. GCB provides traditional banking services to retail customers through retail banking, Citi-branded cards and, in the U.S., Citi retail services (for additional information on these businesses, see "Citigroup Segments" above). GCB is focused on its priority markets in the U.S., Mexico and Asia, with 2,303 branches in 19 countries and jurisdictions as of December 31, 2020. At December 31, 2020, GCB had \$434 billion in assets and \$344.5 billion in retail banking deposits.

GCB's strategy is to leverage its global footprint and digital capabilities to develop multi-product relationships with customers—both in and out of Citi's branch footprint. To achieve this, GCB strives to optimize its clients' experiences across lending, payments and wealth management through continued digitization, new partnerships and innovation.

<i>In millions of dollars, except as otherwise noted</i>	2020	2019	2018	% Change 2020 vs. 2019	% Change 2019 vs. 2018
Net interest revenue	\$ 26,200	\$ 28,205	\$ 27,374	(7)%	3 %
Non-interest revenue	3,791	4,766	4,965	(20)	(4)
Total revenues, net of interest expense	\$ 29,991	\$ 32,971	\$ 32,339	(9)%	2 %
Total operating expenses	\$ 17,203	\$ 17,628	\$ 17,786	(2)%	(1)%
Net credit losses on loans	\$ 6,646	\$ 7,382	\$ 6,884	(10)%	7 %
Credit reserve build for loans	4,951	439	568	NM	(23)
Provision for credit losses on unfunded lending commitments	—	1	—	(100)	100
Provisions for benefits and claims, HTM debt securities and other assets	105	73	103	44	(29)
Provisions for credit losses and for benefits and claims (PBC)	\$ 11,702	\$ 7,895	\$ 7,555	48 %	5 %
Income from continuing operations before taxes	\$ 1,086	\$ 7,448	\$ 6,998	(85)%	6 %
Income taxes	212	1,746	1,689	(88)	3
Income from continuing operations	\$ 874	\$ 5,702	\$ 5,309	(85)%	7 %
Noncontrolling interests	(4)	6	7	NM	(14)
Net income	\$ 878	\$ 5,696	\$ 5,302	(85)%	7 %
Balance Sheet data and ratios					
EOP assets (<i>in billions of dollars</i>)	\$ 434	\$ 407	\$ 388	7 %	5 %
Average assets (<i>in billions of dollars</i>)	426	389	378	10	3
Return on average assets	0.21 %	1.46 %	1.40 %		
Efficiency ratio	57	53	55		
Average retail banking deposits (<i>in billions of dollars</i>)	\$ 311	\$ 277	\$ 269	12	3
Net credit losses as a percentage of average loans	2.39 %	2.60 %	2.48 %		
Revenue by business					
Retail banking	\$ 11,734	\$ 12,549	\$ 12,627	(6)%	(1)%
Cards ⁽¹⁾	18,257	20,422	19,712	(11)	4
Total	\$ 29,991	\$ 32,971	\$ 32,339	(9)%	2 %
Income from continuing operations by business					
Retail banking	\$ 744	\$ 1,842	\$ 1,851	(60)%	— %
Cards ⁽¹⁾	130	3,860	3,458	(97)	12
Total	\$ 874	\$ 5,702	\$ 5,309	(85)%	7 %

Table continues on the next page, including footnotes.