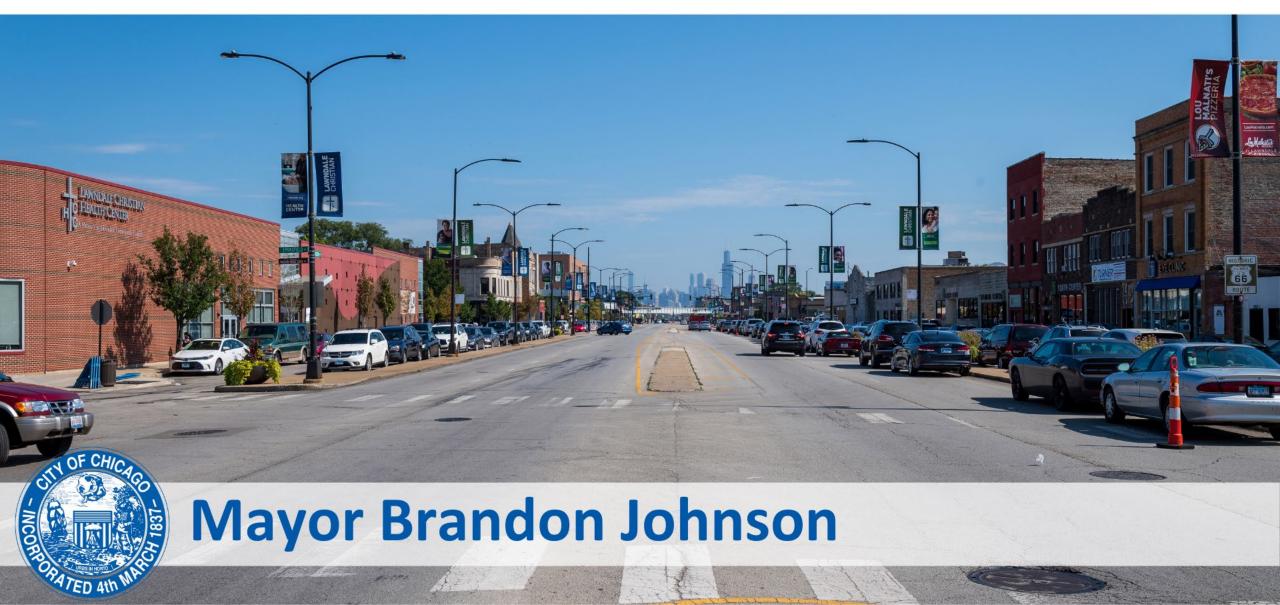


# **March 2024 District Rollout**



# **Presentation Guideposts**



- **➤** What is SBIF?
  - Program Mission
  - Grant Parameters
- > Getting Started:
  - Is my business/property in a SBIF District?
  - Which SBIF Districts are Open or On Deck?
  - What are the SBIF Program Rules?
  - How do I apply?
  - What resources are available to help?
- ➤ March Rollout Info & Sample Project
- > SBIF FAQS
- Additional Q&A

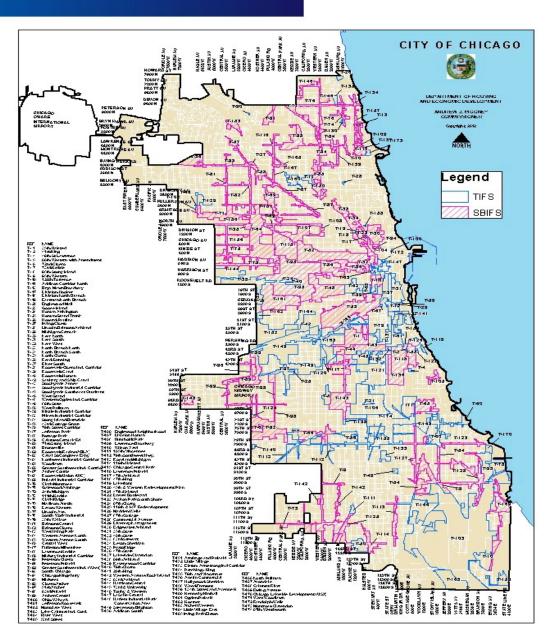


# What is SBIF: Program Mission



Launched in 1999, the City of Chicago's Small Business Improvement Fund (SBIF) promotes economic development by providing small businesses and landlords with reimbursement grants for permanent building improvement costs. Residential projects are not eligible.

SBIF grants use local Tax Increment Financing (TIF) revenue to reimburse grantees for the pre-approved repair or rehab of their business facilities or adjacent land acquisition. SomerCor is the program administrator contracted by the Chicago Department of Planning and Development.





## **Eligible Applicants:**

- Property must be in a TIF district where SBIF funds are available and the SBIF is authorized to accept applications
- Landlords commercial or industrial properties
- Business owners commercial or industrial –
   who own or lease their places of business
- Tenants with prior written approval from property owner
- **Start-ups** may apply with a business plan
  - \* A current Chicago business license is required

ELIGIBILITY LIMITS				
Commercial Tenant or Owner-Occupied*	Ave. \$9M or less gross sales per year			
Landlord - Commercial or Industrial	\$9M or less cumulative net worth and \$500K liquid assets max per individual			
Industrial Tenant or Owner-Occupied*	200 or fewer full-time employees			

<sup>\*</sup>All owner-occupied properties are subject to both tenant and landlord requirements.



## The maximum grant amount allowed under SBIF:

- \$250,000 maximum per industrial property
- \$150,000 maximum per single owner/tenant commercial property or landlord
- \$250,000 maximum may be granted per multiple owner/tenant commercial property, with \$75,000 maximum assistance per tenant/landlord

Applicants may receive one or more grants up to their maximum program assistance. Once this maximum is reached, the applicants will need to wait three years to reapply.

#### Percent of eligible project costs that can be reimbursed:

Commercial				
\$0-\$3 million in sales or net worth	90% of eligible costs			
\$3-6 million in sales or net worth	60% of eligible costs			
\$6-\$9 million in sales or net worth	30% of eligible costs			
Industrial				
All Industrial Projects	50% of eligible costs			



## **SBIF Grant Calculation Example:**

Grace submits an application for a SBIF grant in an open district with a total eligible project cost of \$100,000. She is proposing to make permanent building improvements to her existing retail shop, for which she is the tenant. Grace has been in business for 5 years. Over the last 3 years, her gross sales averaged \$1.5 million.

Her breakdown of eligible costs is as follows:

**Total Eligible Project Costs:** \$100,000

**Commercial Tenant Applicant/ gross sales under \$3M**= 90% SBIF Grant

**City responsibility (90%):** \$90,000

**Applicant responsibility (10%):** \$10,000

The SBIF program is a reimbursement grant, so project participants should be prepared with financing to support the permanent building improvements upfront.





The SBIF program is a reimbursement grant, so project participants should be prepared with financing to support the cost of the permanent building improvements.

Applicants are encouraged to contact their business lender or reach out to one of the lenders listed on the SomerCor website in a timely manner.

Grantees may choose to complete their projects in phases, rather than requiring 100% of the upfront costs of the project. To participate, grantees must receive an approval for the full scope of work and the phase work schedule.

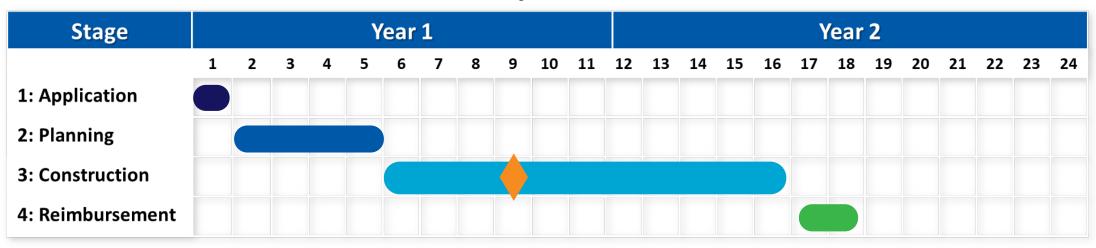
Construction timing will be completed based on necessity and contractor's recommendations. Receiving phase disbursements will be based on progress or completion of eligible construction work.

#### Phasing Example:

SBIF Phasing Exa	mple	
Approved Scope of work:	complete roof tear-off, HVAC system, and façade renovations \$180,000.00 \$150,000.00	
Contract price:		
SBIF Grant Approval at 90% reimbursement :		
Phase I		
Scope of work:	Roofing	
Contract price:	\$60,000.00	
Eligible Grant Amount 90%:	\$54,000.00	
Grant Request Phase I:	\$54,000.00	
Grant Amount Reserved: (\$150,000 minus phase I, \$54,000):	\$96,000.00	
Phase II		
Scope of work:	HVAC System	
Contract price:	\$40,000.00	
Eligible Grant Amount 90%:	\$36,000.00	
Grant Request Phase II:	\$36,000.00	
Grant Amount Reserved: (\$150,000 minus phase I (\$54k) & phase II (\$36k):	\$60,000.00	
Phase III		
Scope of work:	Façade renovation	
Contract price:	\$80,000.00	
Eligible Grant Amount 90% (\$150k minus phase I & II, not to exceed \$150k:	\$60,000.00	
Grant Request Phase III:	\$60,000.00	
Grant Amount Reserved:	\$0.00	



## **SBIF Project Timeline**



- **Stage 1: Applicant Eligibility Review** *Applications completed/tenant applicants prove site control:* up to 20 days
- Stage 2: Project Eligibility Review Plans, bids, and specs, are obtained, debts are cured: up to 120 days
- **Stage 3: Project Construction** Once approved by DPD, applicants receive a Conditional Commitment letter and construction can begin. Concurrently, proof of permit or permit must be submitted within 120 days following the date of the commitment letter: up to 10 months
- Stage 3.4: Proof of Financing Applicant provides proof funds: up to 120 days following the date of the commitment letter
- **Stage 4: Reimbursement** Payment documentation including sworn statement, invoices, cancelled checks, waivers of lien are sent to SomerCor for review. After a final site visit and processing of documents, the reimbursement check will be delivered: 4-6 weeks

Unless DPD has granted an extension, applicants who do not complete each stage within the required phase time limit will be disqualified and removed from the program.

# **Getting Started:** Is my business/property in a SBIF District?





## Visit <a href="www.somercor.com/sbif">www.somercor.com/sbif</a> to see if your property is in a SBIF district:



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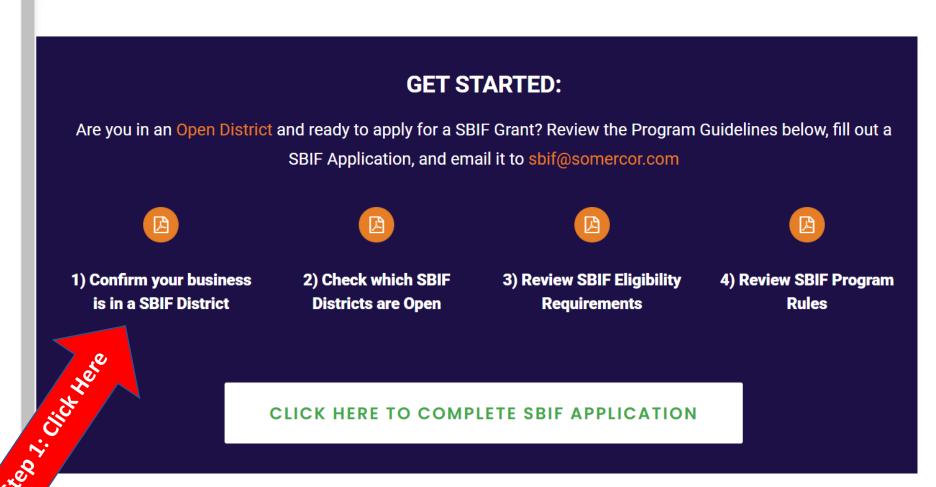
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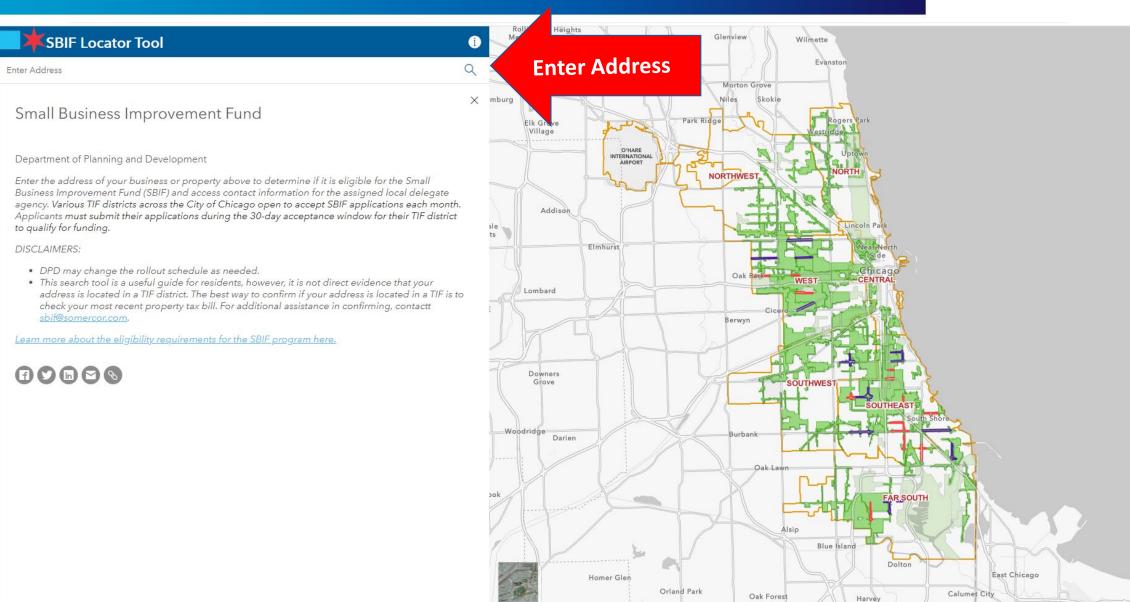
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Q SEARCH



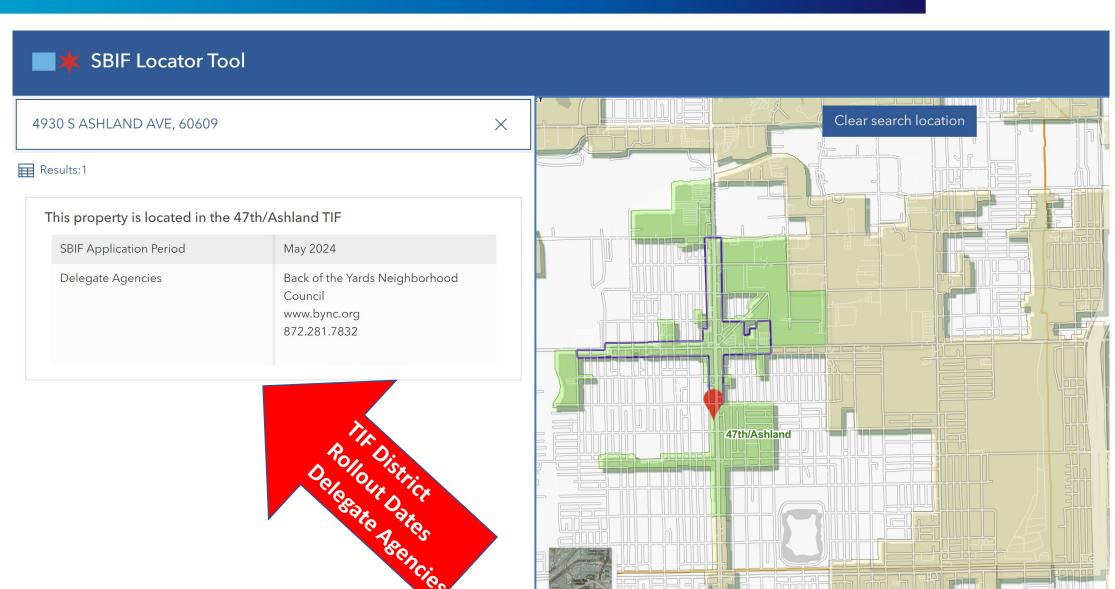
# **Getting Started:** Is my business/property in a SBIF District?





# **Getting Started:** Is my business/property in a SBIF District?



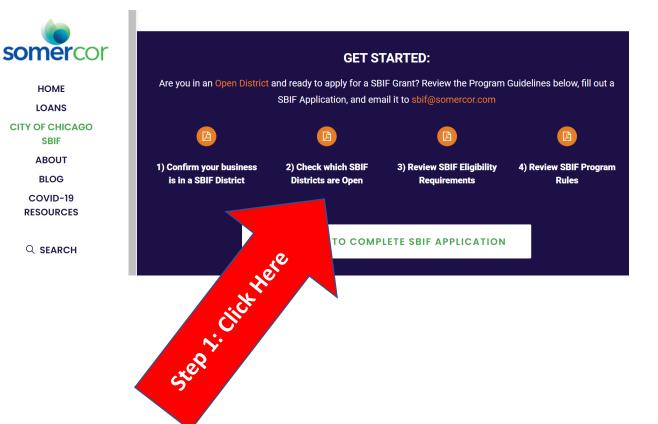


# **Getting Started:** Which SBIF Districts are Open or On Deck?



Eligible SBIF districts in Chicago span neighborhoods on the North, South, and West Sides. Each month marks a new 30day period in which SBIF districts with available funds open for applications. Notice of district openings are provided to the relevant Aldermen, posted on the DPD and SomerCor websites, and included in the SBIF Gram.

Visit <u>www.somercor.com/sbif</u> for the most up to date list of Open and On Deck Districts.



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#### **Open SBIF Districts**

District Name	Open Date	Close Date	District Map
51st/Archer	February 1, 2024	March 1, 2024	Map Link
Archer/Central	February 1, 2024	March 1, 2024	Map Link
Belmont/Cicero	February 1, 2024	March 1, 2024	Map Link
South Chicago	February 1, 2024	March 1, 2024	Map Link
Western Avenue South	February 1, 2024	March 1, 2024	Map Link

#### On Deck SBIF Districts

District Name	Open Date	Close Date	District Map
63rd/Pulaski	March 1, 2024	March 30, 2024	Map Link
Cicero/Archer	March 1, 2024	March 30, 2024	Map Link
Peterson/Pulaski	March 1, 2024	March 30, 2024	Map Link
West Irving Park	March 1, 2024	March 30, 2024	Map Link
Western Avenue North	March 1, 2024	March 30, 2024	Map Link



## What business and organization types are ineligible to apply?

- chain and franchise businesses
- branch banks
- day labor employment agencies
- currency exchanges
- pay day or title secured loan stores
- pawn shops
- fortune telling services
- liquor stores
- bars/taverns
- hotels/motels
- adult uses
- private clubs
- track wagering facilities
- K-12 schools
- gas stations

- firearms dealers
- places of worship
- smoke shops/cigar lounges
- tobacco dealers/products and accessories
- residential storage warehouses
- trailer-storage yards
- junk yards
- not-for-profit social clubs
- not-for-profit organizations that have a national affiliation

This list is not comprehensive.







## What improvement costs are eligible for SBIF funding?

- roof and facade
- components of signs or awnings which are permanently affixed to the building
- alterations or structures needed for ADA compliance (e.g., railings or ramps)
- HVAC and other mechanical systems
- plumbing and electrical work
- certain project-related architectural and construction management fees related to the project
- certain environmental remediation measures
- permanent interior renovations, including fixtures
- the purchase of adjacent land parcels for purposes of expansion or parking

The list above is not comprehensive.







## What improvement costs ineligible for SBIF funding?

- new construction (additions/expansions, "ground up")
- stand-alone minor repairs or cosmetic improvements
- equipment-related expenses (e.g. kitchen appliances, computers, office furniture)
- planters surrounding or affixed to buildings
- outdoor dining or drinking areas including roof decks, beer gardens, outdoor patios, balconies, awnings, porches, and decks
- fencing including pergolas, trellises, arbors, privacy screens, and similar structures
- parking lot construction or repair
- landscaping
- work on the interior of residential units

The list above is not comprehensive.





## What are the SBIF design requirements?

Applicants for commercial properties seeking a grant of \$25,000 or greater are required to make at least one exterior improvement, using at least ten percent (10%) of the maximum grant amount.

To receive project approval from DPD, improvements must conform to <u>DPD's Design Guidelines</u>. **Applicants** are strongly advised to consult with SomerCor and design professionals on design requirements and guidelines before drawing up plans for work.

Key exterior design guidelines that DPD will review during the approval phase include:

- Preserving or recreating the original design and window openings when possible
- Incorporating permanent signage to clearly identify the business
- Adequate lighting, especially near entrances, to welcome customers
- Avoid window clutter windows should let in natural light and attract passersby to the business. <u>Please refer to BACP guidelines for on-premises window signs for more information</u>
- Other forms of security are preferred, but if necessary, only interior-mounted security gates that are integrated into the storefront design will be reimbursed



## What applicant compliance measures are in place?

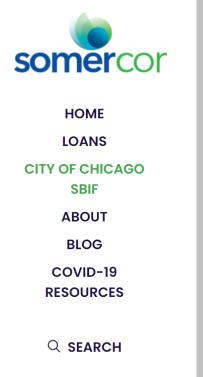
- Checks will be performed on all applicants during the approval stage to ensure they are complying with child support laws and not indebted to the City.
  - Any scofflaw debt must be cured to participate in SBIF. Applicants can cure the debt via a City payment plan.
  - Applicants using a payment plan must be in compliance with that to receive any SBIF reimbursement funds.
- All applicants must be current on property taxes to receive conditional commitment for funding or reimbursement for completed work.
- Each applicant must sign an Economic Disclosure Affidavit.
- Grantees must sign an affidavit certifying that they will not relocate out of the TIF district or sell the business within a three-year period following disbursement of funds.
- To be reimbursed, landlord applicants must have an executed lease with a qualified tenant and that tenant must be occupying and actively operating their business or not-for-profit out of the leased space.

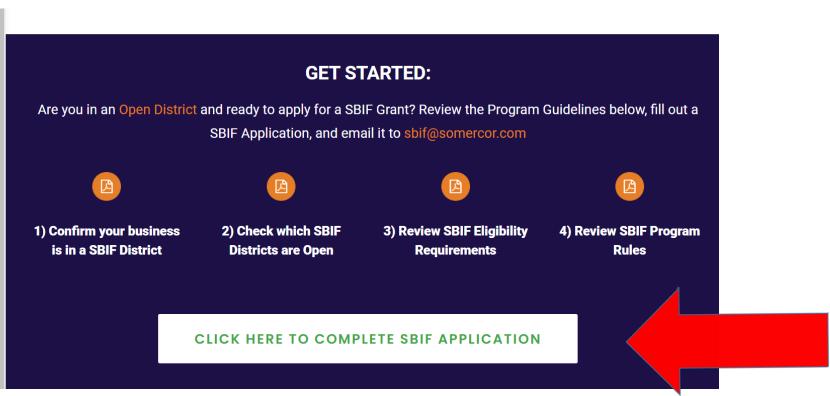
# **Getting Started:** How do I apply?



Visit <u>www.somercor.com/sbif</u> to complete the SBIF application within the designated open period.

Please allow two business days for SomerCor to confirm receipt of your application via an email response. If you do not receive an email confirmation within this time, please send an email to <a href="mailto:sbif@somercor.com">sbif@somercor.com</a> or call (312) 360-3300. Applicants are responsible for making sure submissions are received within the open acceptance period. Applications received after 5pm on the last day of the acceptance period will not be eligible.





# **Getting Started:** What resources are available to help?



Visit <u>www.somercor.com/sbif</u> to access resources to support your SBIF project. You can also connect with your local delegate agency for assistance in filling out your application.



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# **Getting Started:** What resources are available to help?



## Get to know your local delegate agency!

These organizations are assigned to assist small businesses in the SBIF Districts opening in March 2024.



## 63<sup>rd</sup>/Pulaski & Cicero/Archer TIFs

**Greater Southwest Development Corp** 

Tina James

c.james@greatersouthwest.org

773.436.1000



#### Cicero/Archer TIF

**Back of the Yards Neighborhood Council** 

Craig Chicago

cchico@bync.org

872.281.7832



#### **Garfield Ridge Chamber of Commerce**

Mary Ellen Brown

meb6128@live.com

773.767.0014



#### Peterson/Pulaski TIF

Peterson/Pulaski Business & Industrial Council

Janita Tucker

itucker@ppbic.org

773.866.2900



#### **West Irving Park TIF**

**Portage Park Chamber of Commerce** 

George Borovik

beebuilding@aol.com

773.777.2020



#### **Western Ave North TIF**

**Greater Ravenswood Chamber of Commerce** 

Gene Wagendorf

gene@ravenswoodchicago.org

773.975.2088



#### **Lincoln Square Ravenswood Chamber of Commerce**

Rudy Flores

Rudy@lincolnsquare.org

872.806.0685



#### **Northcenter Chamber of Commerce**

Eileen Kelleghan

eileen@northcenterchamber.com

773.525.3609

# **February Rollout Information & Sample Project**



# March 2024 Open SBIF Districts

**Accepting Applications through March 30th at 5PM** 

- 63rd/Pulaski
- Cicero/Archer
- Peterson/Pulaski

- West Irving Park
- Western Avenue North

#### CRITICAL INFORMATION FOR APPLICANTS IN EXPIRING TIF DISTRICTS:

The 63rd/Pulaski, Cicero/Archer, Peterson/Pulaski, West Irving Park, and Western Avenue North TIF districts, which fund the SBIF program, are scheduled to expire on 12/31/2024. When the TIFs expire, SBIF funds will be liquidated, and the districts will no longer exist.

The timeframe for SBIF applicants in these districts will be shortened to ensure each applicant can successfully complete their project. Extensions will only be provided under extreme circumstances if the timing allows the project to be completed. All approved projects must be fully completed by November 15, 2024, to allow time for processing prior to expiration.



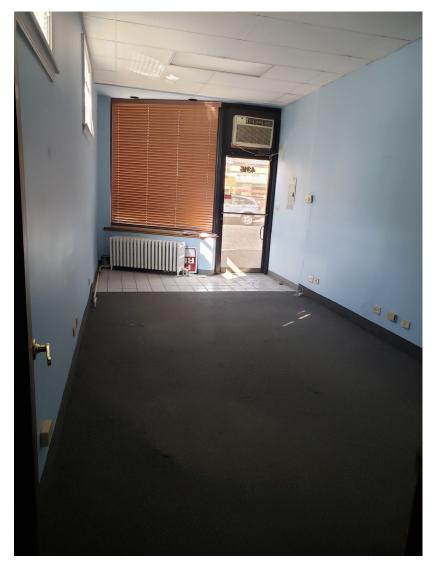
# **March 2024 Rollout Information & Sample Project**



## **BEFORE**

# West Irving Park TIF Pintaito Gourmet 4315 N. Central Ave





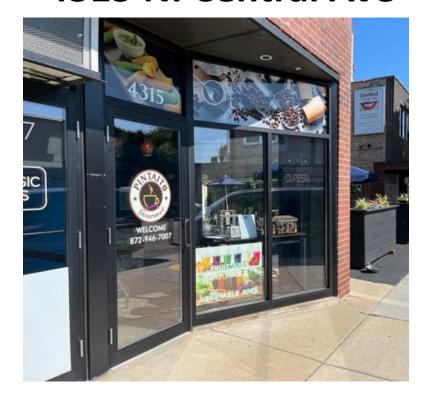


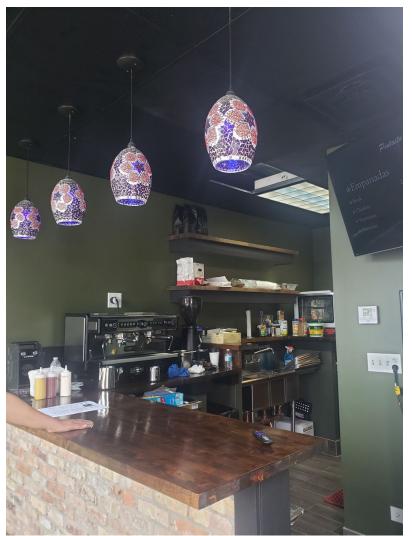
# **March 2024 Rollout Information & Sample Project**



## **AFTER**

# West Irving Park TIF Pintaito Gourmet 4315 N. Central Ave







# **March 2024 Rollout Information & Sample Project**



# Pintaito Gourmet 4315 N. Central Ave Work Summary

- Masonry work to demolish and install new façade including a new aluminum storefront window
- Rough carpentry and finishes (drywall, ceilings, painting, doors, floor finishes and FRP panels)
- HVAC, electrical, and plumbing improvements
- Installation of a commercial kitchen exhaust system
- Architectural and permit fees



## What additional documents should I have on hand to submit along with my SBIF application?

- Business Tax Returns
- Proof of property ownership
- Economic Disclosure Statement & Affidavit
- Personal Financial Statement
- Affidavit of Child Support Form
- Principal Profile Form
- Jobs Created/Retained Survey
- For Start-ups, business plan and three years' projected income and expenses
- Executed lease agreement
- Affidavit and Certification of Property Owner
- Affidavit of Full-Time Equivalent Employees
- Copies of tenants' leases

\*While not required when submitting the initial application form, please note that these items are required to complete the SBIF application process. Required documents vary depending on applicant type.



## Are start-ups or new businesses eligible?

Yes, most start-ups can apply. Start-up applicants will need to supply a detailed business plan and projections of the business's income and expenses for its first 36 months of operation as part of their application materials. The City of Chicago reserves the right to impose additional conditions for funding in connection with start-up business applications. If you have only been in business for 1-2 years, SomerCor requires tax returns and a projection of gross sales to equal three years of data.

## Am I eligible if I live outside of Chicago?

The important consideration is where you have your business/property. To participate in SBIF, your property must be in the City of Chicago, as the funding source comes from City of Chicago property taxes. If you live in another area, please call your city's planning, economic development, or community development department to see what other programs may be available to assist small business.



## What if my building has both business and residential spaces?

This program is primarily for business use, but there are mixed use exceptions. For these buildings, many envelope projects such as roofing, facade improvements, and tuck pointing can be eligible.

## Will there be enough SBIF funds for all applicants?

Each Tax Increment Financing (TIF) district that has the SBIF program authorized in it has limited funds reserved for the program. If demand for the SBIF funds is greater than the available funding supply, then a lottery will be conducted to determine the order in which each grant application may be accommodated. If any surplus funds become available, they will be allocated to waitlisted applicants.





### Can SBIF be used with other City of Chicago Grant Programs?

No – SBIF cannot be used at the same time as other financial assistance programs, like the Neighborhood Opportunity Fund or Chicago Recovery Plan grant on the same project/covering the same work. However, you may apply for multiple grants at the same time and select the best fit for your project, provided you stay within grant timeline requirements.

### Is there SBIF funding available in my district?

Every SBIF area has its own budget that the City refills if it has TIF funds available and if there is a demonstrated need for more grant money. We also maintain an interested party list for funds, which you can also send an email to <a href="mailto:sbif@somercor.com">sbif@somercor.com</a> to join. When more funding becomes available, or the City allocates more funds, we will let you know. The interested party list helps the City of Chicago gauge demand for additional funding.

#### What if I am in a TIF and it is not a SBIF?

Tax Increment Financing (TIF) is the mechanism that funds the Small Business Improvement Fund (SBIF). If you are in a TIF district and it does not have a SBIF, please contact your alderman.

## SomerCor & DPD Contact Information



Silvia Orozco (habla español)

SomerCor (Program Director)

**LaTonya Jones** 

SomerCor (Deputy Director)

**Anastasia Williams** 

SomerCor (Project Manager)

**Shalonda Fisher** 

SomerCor (Project Manager)

**Justus Wright** 

SomerCor (Project Manager)

Marutinandan "Nandu" Dubey

SomerCor (Project Manager)

**Nora Curry** 

Dept. of Planning & Development

**312-744-1867** 

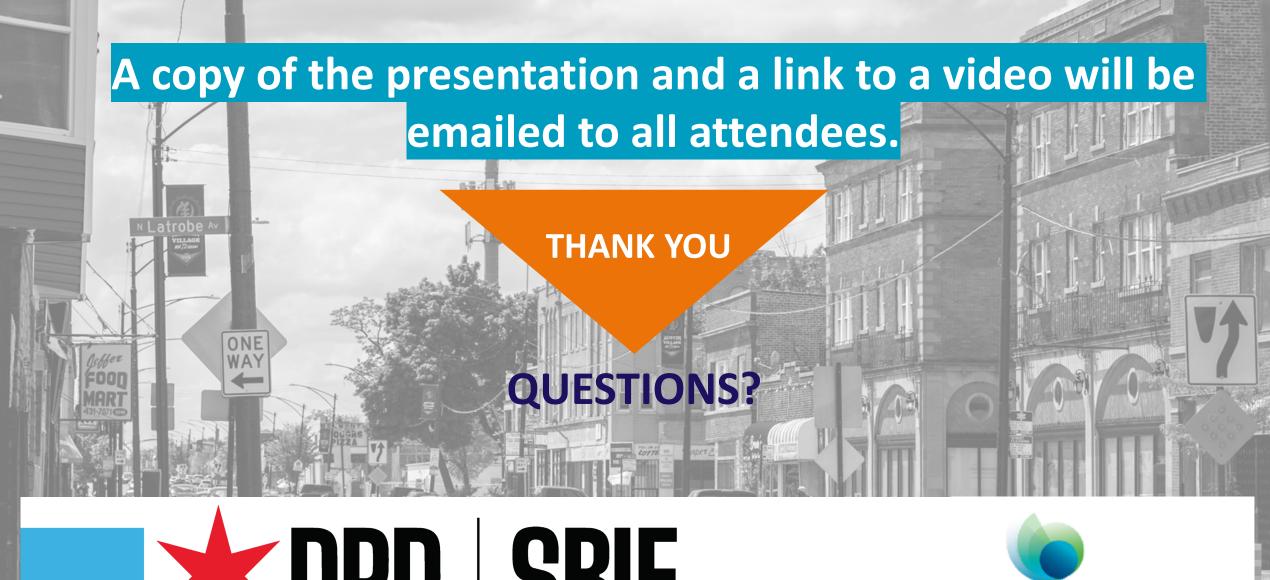
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Small Business Improvement Fund

