

WORKING WITH ASSIST AGENCIES

DPS Workshop Series | Hosted by: Jackie Umbles



The Department of Procurement Services is committed to Communications and Outreach, which is key to keeping citizens informed of bid opportunities, new programs, and innovations.

Also, ensure that you download a copy of our most recent **Consolidated Buying Plan**. This is a 15-month forecast including hundreds of upcoming opportunities for 12 city agencies. To download, go to: www.chicago.gov/dps.

We encourage you to follow us on our website www.chicago.gov/dps for the latest news, updates, and our calendar of events. Go online, www.chicago.gov/DPS and click on the letter icon and sign-up for our Email Newsletter: DPS Alerts full of news that you can use.

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- Facebook: www.facebook.com/ChicagoDPS
- Twitter: www.twitter.com/ChicagoDPS
- LinkedIn: www.linkedin.com/company/chicagodps
- Youtube: www.YouTube.com/ChicagoDPS
- NOTE: Legal advertisements for the City of Chicago Department of Procurement Services (DPS) appear in the Chicago Tribune. Information about DPS contracting opportunities will be available at www.chicago.gov/bids.

Welcome



RESOURCE GUIDES

- DPS has published a four-volume set of Resource Guides, expanding on the guiding principle of transparency.
- The Resource Guides were divided into key areas of the procurement process:
 - > Contract Administration
 - Incentives and Programs
 - > Certification
 - > Compliance
- Download now at www.chicago.gov/dpsguides







Today's Workshop

- Everyone is muted upon entry for the presentation portion of the workshop
- We ask that you hold your questions to the end of the presentation. You can use the chat feature to type out your question and the speaker will answer the questions at the end of the presentation.
- To Send a Question: Use only the Q & A panel to ask your question. Do not use the chat panel
 - Use the Q & A panel on the right side of your screen.
 - In the Send to or To drop-down list, select the recipient of the message.
 - Finter your message in the chat text box, then press Enter on your keyboard.

Note: If you join a meeting, session, or event in progress, you can see only the Q & A that participants send after you join.



DEPARTMENT OVERVIEW

DPS is the contracting authority for the procurement of goods and services for the City of Chicago. We work together as a team and with our customers to guarantee an open, fair, and timely process by establishing, communicating and enforcing superior business practices.



The Working with Assist Agencies is aimed to assist the vendor community in learning how to navigate processes related to City procurement. Our hope is that the business community can garner resources and insight into how these Agencies can assist in navigating the process of city government contracting opportunities.

OUR GOALS AT A GLANCE



WORKING WITH ASSIST AGENCIES

Today's Workshop| Presented by: Native American Chamber of Commerce of Illinois, Illinois Black Chamber of Commerce, Inc., Cosmopolitan Chamber of Commerce, Illinois Hispanic Chamber of Commerce





Native American Chamber of Commerce of Illinois

The purpose of the Native American Chamber of Commerce of Illinois is to assist American Indian businesses to expand and grow. The Chamber actively supports and nurtures well-planned, long-term business opportunities for members by providing organized access to public sector agencies and private industry..

For more information you can visit: https://www.nacc-il.org/



Native American Chamber of Commerce of Illinois

Advocate • Educate • Connect • Mentor

Andrew Johnson, Executive Director 1415 W 22nd Street, Tower Floor Oak Brook, IL 60523 630-926-1700 www.nacc-il.org



- WHY WERE WE FOUNDED?
- One must know the story of Native Americans in Illinois in order to understand
 - Chicago area has been inhabited for thousands of years
 - Indigenous people of this land are:
 - Illinois (Illiniwek)
 - Kaskaskias, Cahokias, Tamaroas, Peorias, and Metchigamis.
 - Miami, Winnebago, Sak and Fox (Sauk), Kickapoo, and Pottawatomi



- Warfare and disease decimated the tribes
- Treaties removed remaining people from the area
 - Treaty of Chicago of 1833
- Very few indigenous peoples were in this area until the next century



TERMINATION

 Cancel and abrogate all treaties and relations with Native American Tribes

RELOCATION

- 'Encouraged' American Indians to move from the reservation to major metropolitan areas
- Chicago was one of the primary destinations

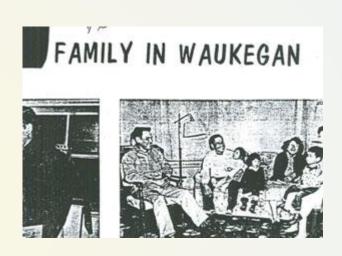
Native American Chamber of Commerce of Illinois

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RELOCATION







- Jobs, Education, Housing, etc. were promised
- Very little delivered but only found out after arrival
- Acts rescinded in 1960's



TODAY IN ILLINOIS

- The population of self-identified American Indians:
 - 100,000 in the State of Illinois
 - 60,000 in Chicagoland
 - 40,000 in the Chicago metropolitan area
 - Represents over 125 nations
- However, there are issues with self-identification



Native American Chamber of Commerce of Illinois

- WHO IS CONSIDERED AN AMERICAN INDIAN?
- Bureau of Indian Affairs definition: "The BIA generally defines an 'Indian,' who is eligible for BIA services, as an individual who is a 'member' of an Indian tribe, band, or community that is 'recognized' by the federal government; who lives on 'or near' a reservation; and who is of 1/4 or more Indian ancestry."



- DOCUMENTATION IS REQUIRED
- Individual must have:
 - CDIB Card Certified Degree of Indian Blood
 - Issued by Bureau of Indian Affairs
 - Tribal Enrollment Card
 - Issued by a Federally Recognized tribe (currently 584)
 - Qualifications for member set by tribe
 - Qualifications differ among tribes
- DNA test results do not qualify an individual as Native American.
- Further Info: A Guide to Tracing American Indian
 & Alaska Native Ancestry



MYTHS OF NATIVE WEALTH

- Many people think 'stuff' is just given to Natives
- Bureau of Indian Affairs
 - Primarily serves needs of reservations
 - In general, individual must be on the reservation to receive services
- Casinos only help a small portion of the Native population
 - Located only on the reservations a majority are not conveniently located
 - Distribution of profits 'Per cap' vs Tribal reinvestment
- All Indians pay taxes
- There are no automatic payments made to individuals just for being Indian



- TODAY IN ILLINOIS (Continued)
- Conditions for American Indians
 - Higher unemployment rates
 - Lower home ownership rates
 - Fewer businesses owned or started by Natives
 - No seat at the economic or political table



- TODAY IN ILLINOIS (Continued)
- Other Native Organizations in Illinois
 - Midwest SOARRING Foundation (repatriation)
 - Native American Coalition of the Quad Cities
 - American Indian Association of Illinois (education)
 - American Indian Center of Chicago (cultural)
 - Mitchel Museum of the American Indian (cultural)
 - California Indian Manpower Consortium (employment)
 - American Indian Health Services (medical)
- Notice a service was missing?



- Further research shows:
- According to Dynamic Small Business Database (businesses registered to do business with the Federal government)
- There are over 7,000 American Indian businesses listed
- Illinois has less than 40

- This is why the Chamber was founded
 - February 2018 501(c)3



- Mission, Objectives, Values and Responsibilities
 - The Native American Chamber of Commerce of Illinois (NACC-IL) mission is to:
 - provide opportunities for networking and support of American Indian businesspeople in Illinois
 - provide a mentor's environment for those individuals beginning new endeavors and
 - provide education and growth opportunities specific to Native Americans



- Our Objectives Are:
 - To create a better understanding and appreciation of the importance of American Indian businesses and a concern for their problems
 - To inspire Native American business and community growth and development by:
 - promoting economic programs designed to strengthen and expand the income potential of American Indian business within the State of Illinois;



- Our Objectives Are (Continued):
 - promoting programs of a civic, social and cultural nature that are designed to increase the functional and aesthetic values of the American Indian community; and
 - to discover and correct issues that prevent the promotion of business expansion and community growth for Illinois' American Indians.





- Our Objectives Are (Continued):
 - Establish an economic center to foster the growth and development of the American Indian communities in Illinois as well as other partners that have an interest in the activities of the Chamber.
 - Help Native People achieve successful economic development initiatives while incorporating, strengthening and building upon Tribal Values.



- Values and Responsibilities:
 - WISDOM is to be shared to help all the people
 - LOVE is to honor others and care for them
 - RESPECT is to honor all of creation
 - BRAVERY is to persevere in the face of adversity
 - HONESTY is to tell the truth. This is often forgotten in business, but it builds strong relationships
 - HUMILITY is to remember that we are not greater, nor lesser, than any other
 - TRUTH is to honor who we are as Native peoples, to have integrity



WHO WE SERVE

- An individual must:
 - Be an enrolled member of a Federally recognized tribe
 - Own greater than 51% of the company
 - Manage the business on a day-to-day basis



- WHAT WE DO:
- On behalf of American Indians in Illinois, we:

Advocate
Educate
Mentor
Connect



- WHAT WE DO (Continued):
 - REMEMBER -
 - There are no federally recognized tribes nor land in Illinois.
 - Because of that,
 - resources existing for Native Americans in other states are not available in Illinois



PROGRAMS WE OFFER:

- The NACC-IL will establish a mentor relationship with our members to provide high quality <u>pro bono</u> services to American Indians and their companies.
- We do not want to duplicate programs and classes that are offered by other local organizations.
 - Let us develop a relationship and work together.



ADVOCATE

EDUCATE

CONNECT

www.nacc-il.org

PROGRAMS WE OFFER (Continued):

- These services will cover:
 - Starting
 - Managing
 - Growing
 - Financing
 - Contracting and subcontracting
- Opportunities will include:
 - Governmental Federal, State, County, Municipality
 - American Indian Nations
 - Corporations



ADVOCATE

EDUCATE

www.nacc-il.org

CONNECT

MEMBERSHIP:

- Open to all!
 - Native and Non-Native
- Student free to all
- Individual free to Native; \$100 to Non-Native
- Non-Profit free to all
- Small Business -
 - Native first year free
 - Non-Native \$750
- Tribal and Corporate sliding scale

Native American Chamber of Commerce of Illinois

Advocate • Educate • Connect • Mentor

MEMBERSHIP BENEFITS:

- Exclusive business referrals the Chamber refers only to Chamber Members
- Listed in NACC-IL membership Directory with Link to your website
- Publishing your events, recent business awards, or any other business news to the NACC-IL website and/or Monthly e-Newsletter
- Networking opportunities at Chamber luncheons, meetings, and other events
- Mixers
- E-newsletter
- Certification as a Native-Owned business
- Training Programs
- Marketing Opportunities
- Business Highlights
- Advertising opportunities on our website and monthly newsletter
- Discount rates on Chamber sponsored business seminars
- Assistance in developing or promoting your business to the Native American community



Native American Chamber of Commerce of Illinois

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INDUSTRY CATEGORIES – NATIVE AMERICAN BUSINESSES:

Construction	12
Consulting	8
Engineering	6
Financial	2
Food Processing	1
Healthcare	2
Hospitality	1
Insurance	1
IT	1
Landscaping	1
Logistics	2
Manufacturing	4
R and D	5
Transportation	1
Wholesale	1
Grand Total	48



CONTACT INFORMATION:

Andrew Johnson, Executive Director andrew@nacc-il.org

1415 W 22nd St, Tower Floor Oak Brook, IL 60523 630-926-1700

Website: www.nacc-il.org Contact: info@nacc-il.org





Illinois Black Chamber of Commerce, Inc.

The Illinois Black Chamber Of Commerce is a coalition of area businesses, not-for-profit organizations and individuals who pool their talents and resources to improve the local economic environment.

To learn more visit: www.https://ilbcoc.org/





ILLINOIS BLACK CHAMBER OF COMMERCE ASSIST AGENCY

The Illinois Black Chamber of Commerce is a coalition of area businesses, not-for-profit organizations and individuals who pool their talents and resources to improve the local economic environment.

WE ARE ON A MISSION TO GROW BLACK BUSINESSES IN ILLINOIS TO 60% BY 2025!

Siri Hibbler, CEO and Founder

State Chamber Supporting Black Businesses and Communities



*A United States & Illinois Registered Trademark



The Illinois Black Chamber of Commerce along with our sister agency Cook County Black Chamber of Commerce are the largest Chambers representing Black-owned businesses and organizations. We have a full staff of 14 individuals that include business and technology advisors supporting local affiliate chambers and our member base of 1,000 black businesses all sizes, districts and counties. Our members range from mom-and-pop shops and local chambers to associations and large corporations. They all share one thing—they count on the Chamber to be their voice in Illinois and Cook County. Since 2020, the Chamber focused its resources on helping businesses stay open during the pandemic and feeding families. We launched the COVID-19 African American Relief Fund, where we raised \$250,000 in donation that allowed the chamber to directly distribute \$1500 to \$10,000 checks to businesses and provide fresh groceries to senior citizens and families with children.

A MESSAGE FROM SIRI HIBBLER, CEO AND FOUNDER OF IL BLACK CHAMBER OF COMMERCE & **COOK COUNTY BLACK CHAMBER**

-1.8%.



of Illinois Business are Black Owned. *As reported by the U.S. Black Cham

SUPPORT

The Illinois Black Chamber desires to place a larger foot-print in Springfield to build collaborative relationships with legislators on behalf of local black operated chambers and businesses to enhance opportunities for the growth of black businesses to 60% statewide.

GROWTH

The Illinois Black Chamber of Commerce encourages its member Chambers to contribute to the development of job and business growth, education and support through collaborative efforts.

est. 2020 & 2019 312.253.4064

www.cookcountyblackchamber.com







• SINCE 2020 WE HAVE PROVIDED RELIEF FUNDS TO HELP BUSINESSES THROUGH THE PANDEMIC...



- Saving Lives & Businesses -

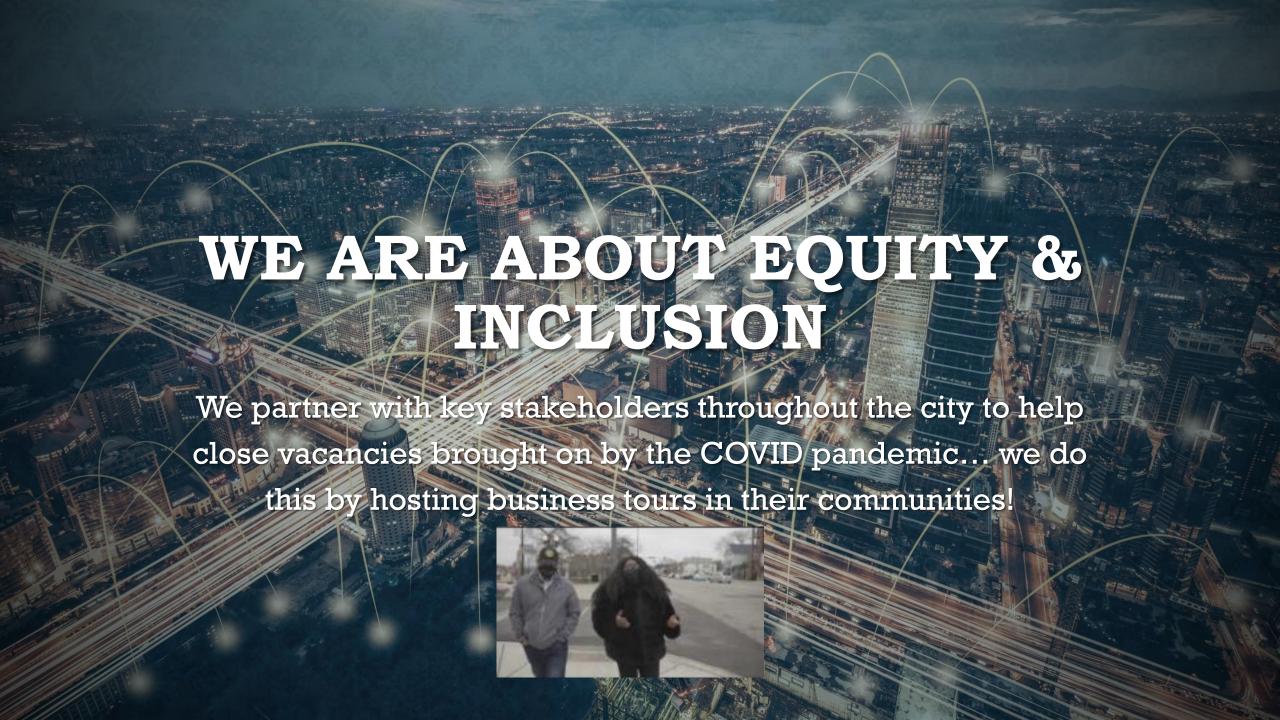








PPORT



WE PROVIDE 1:1 BUSINESS ADVISING & TECHNICAL ASSISTANCE

- MARKETING
- CONTRACTING
- BIDS
- EMPLOYEE RETENTION AND TRAINING
- ACCOUNTING/TAXES
- TECHNOLOGY
- HUMAN RESOURCES
- ACCESSING CAPITAL

WE HAVE SERVED APPROXIMATELY 1,000 BUSINESSES SINCE 2020





NETWORKING EVENTS, WORKSHOPS &

MATCHMAKING













OUR AFFILIATE SUPPORT ORGANIZATIONS SIRI HIBBLER, CEO AND FOUNDER







SIRIOCITY







FIELD OF DREAMS VISIONARY CENTER

AWARD Winning Agency?





- * Job Placement for SSI Individuals/Homeless/Ex-offenders/ Youth
- * Housing Placement Services
- * Violence Prevention Programs
- * Financial Literacy
- * Career Development
- * Counseling (anger/domestic violence/addiction)

JOIN US ON OUR RE- OPENING PARTY

MARCH 30TH AT 12:00 Noon to 3:00 pm

202 N. Califonia Avenue, Chicago, IL 60612

Azure Staffing Office /WWW.FIELDOFDREAMSVISIONARYCENTER.COM RESERVE YOUR SPACE BY CALLING 312.253.7313 or email info@fieldofdreamsvisionarycenter.com







*Providing support to Returning Citizens, homeless, low-income families, youth, young adults, disabled and veterans.





Field of Dreams in Partnership with the City of Chicago is registering students for our Summer Workforce Program!

Science. Technology. Entertainment. Arts. Media

REGISTER TODAY! Ages 13—19

* On Camera Acting * Script Writing

* Camera Operating * Urban Art * Yoga

* Coding * TV Production * Filmmaking

* Data Analytics * Broadcasting * Music

Program Workshops @ Marshall High School

Field Trips, Stipends, lots of fun and more!

After-School & Summer Youth Program

GIVING FRESH GROCERIES TO SENIORS & FAMILIES WITH CHILDREN



\$120,000 IN GROCERY DELIVERED TO FAMILIES









OVID-10 AFRICAN AMERICAN RELIEF FUND Saving Lives & Businesses -

FREE FRESH GROCERIES FOR SENIORS &
FAMILIES WITH CHILDREN IN THE WEST
GARFIELD PARK AREA!
CALL 312.794.7765 TO GET ON THE LIST!



IF YOU ARE A SENIOR CITIZEN OR FAMILY WITH CHILDREN THE RELIEF FUND IN PARTNERSHIP WITH THE GARFIELD PARK CHAMBER IS PROVIDING FREE GROCERIES (DELIVERED TO YOUR DOOR) FOR A LIMITED TIME ONLY.

IF YOU WOULD LIKE TO DONATE TO THE FUND VISIT WWW.COVID19AFRICANAMERICANRELIEFFUND.ORG OR CALL 312.794.7765

MORE AFFILIATE SUPPORT SERVICES

✓ Cook County Black Chamber of Commerce <u>www.cookcountyblackchamber.com</u>



*County-wide Business support services

✓ Garfield Park Chamber of Commerce www.gfpchamberchicago.org



*Local Business support services

✓ Azure Staffing, Inc. www.azurestaffingagency.com

AZURE STAFFING
Englapeur for Professionals, Laborers, IT and Ediministrative

*Professional staffing services

✓ Jade Creative Consultants www.jadecreativeconsultants.com



✓ Siriocity Technologies www.siriocity.com



*Marketing & advertising services

*Economic Development & Crowdfunding Investing/access to capital







WE'RE JUST GETTING STARTED ... --SIRI HIBBLER

JOIN OUR THRIVING MEMBER COMPANIES CALL THE CHAMBER @ 312.253.4064 OR EMAIL SIRI@ILBCOC.ORG





Cosmopolitan Chamber of Commerce

The Cosmopolitan Chamber of Commerce is a local organization of businesses and companies in Chicago with the intention to develop and further the interests of local companies and businesses in United States. Many businesses are international operating companies with offices in United States.

To learn more visit: www.cosmchamber.org





Rhonda Stivers

Community Outreach Manager
Cosmopolitan Chamber of Commerce

History of Cosmo Chamber

Topics For Today How The Chamber Has Helped Businesses in the past

Where the Chamber is going in a post COVID World

Mission

• To promote the development of a broader economic base through the creation and strengthening of African-American businesses and the expansion of under-utilized business enterprises.



Major Partnership

- Inner-City Underwriting Agency
- Illinois Tollway Technical Assistance Program

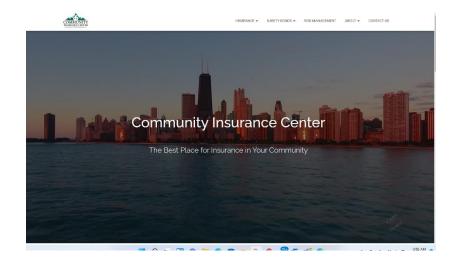




Please visit our Website for program updates

• www.cosmchamber.org









Illinois Hispanic Chamber of Commerce

The Illinois Hispanic Chamber of Commerce's mission is to cultivate knowledge, connections and collaboration to effect transformational social change and achieve sustainable economic impact through entrepreneurship.

To learn more visit: https://ihccbusiness.net/



Department of Procurement Services (DPS): WORKING WITH ASSIST AGENCIES

Brought to you by:

Illinois Procurement Technical Assistance Center The Small Business Transportation Resource Center Illinois Tollway Technical Assistance Program at The Illinois Hispanic Chamber of Commerce



Illinois Hispanic Chamber of Commerce

IHCC's mission is to cultivate knowledge, connections and collaboration to effect transformational social change and achieve sustainable economic impact through entrepreneurship.

We are a community of business owners, entrepreneurs and professionals committed to empowering individuals by helping them start and grow their businesses.



PROCUREMENT PROGRAMS AT THE ILLINOIS HISPANIC CHAMBER COMMERCE



- Helps businesses enter and/or navigate government contracting at the Local, State & Federal level
- Services Include:
 - One On One Counseling
 - Training events / webinars on Procurement Topics
 - Certification Assistance
 - Vendor Registration
 - SAM.gov Registration
 - Bid Understanding

Procurement Technical Assistance Center (PTAC)



- The Great Lakes SBTRC services the states of: Wisconsin, Illinois, Indiana, Minnesota, Ohio and Michigan.
- Support DBEs in the region, offering individual support to increase their capacity.
- Offer the Bonding Education Program (BEP)
- Women In Transportation Industry (WITI) is designed to increase the participation of women in the transportation industry.

USDOT Small Business Transportation Resource Center (SBTRC)



About:

- Provides capacity building training and resources for small and diverse firms, so that they may work and thrive on the Illinois Tollway system.
- The program allows for one-on-one coaching access industry expert coaches and access to other resources and planned training, at NO cost to your company.

Illinois Tollway Technical Assistance Program (ITTAP)



- Resources available for *qualifying* firms:
 - Industry professional coaches
 - Some resources include:
 - Bid feasibility
 - Registration support (IPG/SBI/SBSP)
 - Certified payroll
 - Financial statement analysis
 - Certification
 - Bonding

Resources



Contact Us

Illinois Hispanic Chamber of Commerce

Phone: 312-425-9500

Email our Super Assistant, Loly:

loly@ihccbusiness.net

Visit us: www.ihccbusiness.net

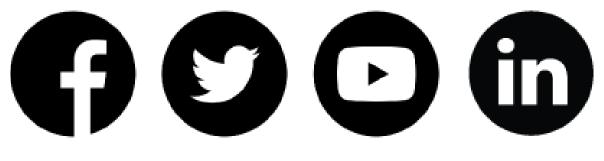




QUESTIONS?

Do you have a question? Please use the WebEx Q&A feature as shown.





@CHICAGODPS

Did you find this workshop helpful? Share it on social media using **#DPSWorkshops** and spread the word to help the City business community learn about the programs and initiatives available at the City of Chicago.

